

## Hayden Hunter

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### OBJECTIVE

Driven and technically proficient aspiring Software Engineer with a foundation in Python, SQL, and full stack web development. Experienced in both technical and client-facing roles, with a strong grasp of backend systems, data handling, and communication. Eager to contribute to innovative engineering teams by building scalable, efficient, and user-focused software solutions.

### EDUCATION

**North Carolina State University at Raleigh (NC State), Raleigh, NC**

**Graduation: May 2025**

Bachelor of Science in Business Administration, Concentration in Information Technology  
Dean's List

**Spring 2022 – Fall 2023**

**Relevant Courses:** Cybersecurity Topics Secure Thinking, Information Systems Development, Information Systems Management, Public Speaking, Web Development for Business Applications, Business Data Communications and Networking

### WORK EXPERIENCE

**Bar Server/ Bartender, Botanical Lounge, Raleigh, North Carolina**

**May 2024 -- Present**

- Streamlined bar service operations to handle peak customer volume of 150+ guests while maintaining quality standards and optimizing beverage inventory management
- Foster positive team dynamics through effective mentoring of new staff members while maintaining seamless service flow during high-volume periods
- Execute precise measurements and garnishing techniques while maintaining spotless bar area and ensuring proper storage of premium spirits

**Field Sales Intern, Cisco Systems, Inc., San Jose, California (Remote)**

**June 2023 – August 2023**

- Built and maintained a strategic professional network of 100+ Cisco professionals, facilitating knowledge exchange and business relationship development.
- Partnered with systems engineers to assess client network requirements and deliver customized technical solutions, enhancing customer satisfaction
- Developed innovative sales strategies aligned with market trends, contributing to substantial pipeline growth valued at \$5.2 million USD and enhanced client relationships
- Developed and presented winning sales pitch at internship-wide competition, demonstrating exceptional communication and leadership skills

**Host/Waiter, SimpleTwist, Garner, North Carolina**

**June 2020 – June 2023**

- Orchestrated seamless dining operations and coordinated with kitchen staff to maintain service standards while managing peak-hour guest flow of 60+ customers daily.
- Mentored new team members on service protocols and menu knowledge while demonstrating flexibility in covering various roles during staff shortages.
- Optimized upselling strategies for food and beverage items, contributing to six-figure net sales achievement in part-time capacity

### COMMUNITY INVOLVEMENT

Peer Career Coach, Poole College of Management, North Carolina State University

- Assist up to 8 students per shift on solutions ranging from resume review to interview preparation.
- Volunteer at multiple events hosting employers, helping them recruit potential candidates.

### SKILLS

Python, Microsoft Excel, PowerPoint, Word, SQL, HTML, CSS, JavaScript, Java