

# Improve clinical documentation, quality indicators and revenue integrity

nThrive CDI solution facilitates collaboration between physicians, coders and CDI specialists



## Business issue facing health care

Organizations are not receiving every dollar to which they are entitled.

### nThrive CDI solution tackles:

- Incomplete and/or lack of specificity in documentation
- Above average clinical coding denials
- Low Case Mix Index
- Inaccurate quality scores (mortality rate)
- CDI Specialist shortage and/or knowledge gaps
- Lack of comprehensive CDI program or little to no policies and procedures

## nThrive CDI Client Successes



A large hospital in the Southeast used nThrive technology and services, resulting in **\$13 million gain/6.3% improved CMI** in first 14 months.

**>95% physician query response rate improvement** at almost all client hospitals; combination of tool/process integration; service teams get physicians to understand the benefits.

**\$1.85 million direct financial gain in first five months** due to higher and increased reimbursements at a large academic medical center in the Southwest from improved CDI advisory services.

A hospital in the South saw a dramatic improvement in their CMI, mortality scores and physician query engagement. The turnaround resulted in receipt of a **state government excellence award**.

The nThrive CDI solution combines tech-enabled service delivery, analytics, education and consultative assistance to prevent issues and provide continuous improvement to your system.



Bridge resource gap with staffing augmentation or full outsource



Web-based platform allows access from anywhere



EHR integration streamlines workflow by including inbound documents from, and Physician Query to, Major EMR vendors



Analyze, implement and sustain CDI programs with assistance from credentialed experts



State-of-the-art analytics platform offers rich data visualization



nThrive Education embedded throughout workflow teaches physicians and staff

## Industry Stats



### >\$1.5M revenue increase with CDI

> \$1.5 million in revenue and claims reimbursement are realized by nearly 90 percent of 150+ bed hospitals using outsourced clinical documentation functions, according to Black Book Market Research.



### 85% experienced quality improvements

85% of hospitals experienced quality improvements and case mix index increases after CDI implementation, according to Black Book Market Research.

## We're on the short list



The **only** HFMA Peer Reviewed HIM Suite:

- Cancer and Clinical Registry
- Transcription
- Clinical Documentation Improvement services
- Coding
- Coding Audit
- nThrive Education
- HIM Strategic Sourcing

# Tackle the obstacles that hinder your CDI program's quality and financial success

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## Advisory Services

Leverage the expertise of nThrive Advisory Services. Our credentialed consulting experts identify risk factors and develop processes to yield best practice outcomes then align the processes with CDI technology to maximize workflow and efficiencies.

**nThrive CDI Advisory Services uses a three-phased approach to accelerate improvements:**

PHASE 1:

### Assessment



Analyze current state and provide recommendations

PHASE 2:

### Implementation



Rollout or revitalize your CDI program and address project hurdles

PHASE 3:

### Sustainability



Monitor to ensure CDI program's longevity

nThrive CDI Advisory Services offers clinical documentation experts to:

- ✓ Uncover the root causes of poor documentation
- ✓ Promote and drive adoption of new documentation processes
- ✓ Monitor and maintain positive gains, long-term
- ✓ Provide education by practicing physicians and CDI experts
- ✓ Support a complete life cycle of revitalization based upon needs and goals

Whether you have an existing CDI program or not, now is the time to evaluate the current state of your clinical documentation and implement or enhance an approach to improved documentation.



## Technology-enabled Service Delivery

Using nThrive CDI technology, best known methodologies and an integrated services delivery model, the nThrive team provides experienced professionals to develop a results driven CDI program or revitalize your existing program.

nThrive offers a wide range of professional services to bridge resource gaps with staffing augmentation or a fully outsourced department, with remote or on-site staff. Leverage the support of our credentialed staff, who receive continuing education, through nThrive Education and are well versed on the latest regulatory and compliance initiatives. With the use of data analytics, our team addresses specific needs to prevent denials and optimize quality reporting.

- ✓ Credentialed colleagues have an average of 10 years' experience in both staff and leadership positions.
- ✓ Collaboration with physicians ensures documentation supports intensity of service and severity of illness with queries integrated into their EMR work flow.
- ✓ Imbedded Workflow Optimization and Productivity Management streamlines communications and concurrent workflow to enhance productivity and improve accuracy.
- ✓ nThrive Analytics provides leadership with visibility to measure productivity, query rates and responses, CMI and other KPIs providing a continuous feedback and reporting loop for focused training.
- ✓ Open Technology interfaces with multiple encoders and EMR products.

### nThrive Professionals



Credentials include BSN, RN, MBA, RHIA, RHIT, Certified Clinical Documentation Specialists (CCDS), CDI-P and AHIMA Approved ICD-10 Trainers.



## Education

nThrive Education provides a personalized learning experience tailored to the individual's mix of knowledge gaps and strengths:

- ✓ Assess a learner's strengths and weaknesses
- ✓ Apply targeted education to build new skills
- ✓ Address knowledge deficiencies



## Why nThrive?

- ✓ Improve Case Mix Index to ensure appropriate reimbursement.
- ✓ Mitigate denial and compliance risk to accelerate cash flow.
- ✓ Improve physician documentation to ensure specificity that justifies severity of illness and intensity of services rendered.
- ✓ Expand CDI program to broaden the scope of reviews.
- ✓ Improve patient loyalty through demonstrating quality outcomes.
- ✓ Improve collaboration between CDIS, coders and physician to optimize reimbursement and quality leveraging technology.
- ✓ Improve physician satisfaction through reducing redundant queries.