

Allina Health identifies an average of \$6 to \$8 million in underpayments each year

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Read how Allina engaged nThrive's Contract and Episode Management solutions to assist in forecasting and capturing contractually-owed revenue, support efficient and accurate fact based contract negotiations, and identify an average of 6-8 million in underpayments each year.

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Challenge

Allina Health (Allina), a regional network of health care facilities, was searching for a more efficient solution to address claims that were paid incorrectly and according to the terms of the contract. The nThrive Health system also sought a more efficient alternative to its legacy contract management system, which required manual programming.

The process to track contract compliance was very labor intensive for Allina's all-inpatient Allina, and the system was complex to manage and the data. Furthermore, because managed care contracts represent more than half of the system's revenue, the paper releases required manual review and the system was not able to handle the complex changes in the contract compliance system.

Solution

Allina's contract management system and nThrive's Contract Management solutions to address the challenge and improve contract compliance and the supply of claims and accurate fact-based contract management.

Results

Allina has seen more than 10 years of using the web-based Contract Management tool. Allina continues to identify an average of \$6 to \$8 million in underpayments each year.

Because Contract Management was built from nThrive's own contract compliance solution, it was able to address the challenge. The health system now has a more efficient and accurate paid claims system and is able to pay claims faster. The system also provides a more efficient and accurate fact-based contract management system. The system also provides a more efficient and accurate fact-based contract management system. The system also provides a more efficient and accurate fact-based contract management system.

As an added benefit, all Allina's data is fully integrated into the system. It is a comprehensive data warehouse. Managers throughout the health system have access to this information, enabling accurate financial forecasting and supporting high-quality medical decisions. In addition, the Allina's Contract Management tool has provided Allina with data, timely and accurate information on the negotiation table. After initial staff training, the system can now be used by all staff to quality.

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