

Hazel Borres Apuhin

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To be part of a meritorious company that enhances my professional growth and advancement. To be able to further my skills and to share my knowledge and ability as well.

KEY SKILLS:

- Consistent ability to meet deadlines and prioritize whilst maintaining a high standard of completion
- Driven and results-orientated
- Communication to all levels with excellent sales skills
- Excellent written English; articulate and confident in speech
- Effective sales and negotiation skills
- Ability to assertively approach up sells
- Ability to multitask and work under pressure
- Excellent project management skills
- Can work independently and a team player as well
- Strong organizational, planning, problem solving, and decision-making skills
- Proactive and tenacious approach to projects and challenges
- Strong team management and partnership management skills
- Strong knowledge of affiliate platforms and programmes
- Passion for affiliate marketing and the wider digital industry
- A good understanding of the whole digital marketing mix
- A good working knowledge of the latest affiliate marketing and online partnerships trends
- High standard of computer literacy, well-versed in computer application (MS Word, MS Excel, PowerPoint and Autocad 2D and 3D)
- HTML, CSS, Bootstrap, jQuery, JavaScript, PHP and Laravel profecient
- Ability to work on flexible schedules, which may include working on weekends

WORK EXPERIENCE:

FREELANCE

AFFILIATE MARKETING MANAGER

SEMANTIC MASTERY (3 years)

- ➤ Manage relationships with the affiliate partners
- Research and source new affiliate opportunities and partners
- > Stay up to date with the latest affiliate marketing trends
- > Set-up projects and collaborate with the creative teams to create affiliate marketing material
- Work with the team to deploy and optimize campaigns through the affiliate marketing channel
- > Overseeing subordinates (video technicians, graphic artists and press release writers), gauging their work, making sure we are on schedule
- Oversee all affiliate campaigns
- > Deliver affiliate marketing reports to senior management

ADMIN ASSISTANT

BLASTOSTITCH INC. (2 years 8mos)

- ➤ Managing contact lists/leads
- > Sending newsletters
- > Performing market research
- > Identifying new business opportunities and providing customer service
- > Update products online (wordpress) on several websites
- > Manages facebook, twitter, pinterest, fiverr and other social media accounts of client
- > Handling emails on technical or product related enquiries
- > Troubleshoot technical issues on members log-ins and or fixing the downloadable links
- ➤ Basic website maintenance

ADMIN ASSISTANT AND WEBSITE ADMIN

<u>Biddytarot.com</u> (9months)

- > Responds to email and chat inquiries and product related concerns
- > Setting up customers new account into the system and making sure they are familiar and can navigate the platform
- > Checking members posts and attending to their immediate concern
- > Setting up email threads and autoresponders
- Excel work
- ➤ Basic website maintenance

CALL CENTER EXPERIENCES

• IT Helpdesk Analyst

XEROX and Stefanini

- > Provide Service Desk Support for *Xerox* and *Ernst and Young* employees
- > Provide Active Directory support for all users
- > Provides MS Office, MS Outlook and exchange server support
- > Provides VPN support and email support for corporate mobile devices

• Technical Support Representative

<u>Startek International Limited and West Contact Services</u>

- > Supports At&T U-verse and Cincinnati Bell customers
- Customer Service Representative

<u>Transcom North America and Asia and Telephilippines Inc</u>

> Supports Comcast, Sprint and Expedia customers

EDUCATIONAL BACKGROUND:

Certification in Autocad 2D and 3D

TESDA, Talisay City Negros Occidental (2013)

• B. S. Electronics and Communications Engineering

University of St. La Salle-Bacolod (2011 to 2013)

Technological University of the Philippines Visayas (2003 to 2006)

PERSONAL DATA:

BIRTH DATE: 16th of October 1986

PLACE OF BIRTH: San Carlos City Negros Occidental, Philippines

SEX: female
CIVIL STATUS: single
CITIZENSHIP: Filipino
RELIGION: Catholic
HEIGHT: 5'4"

REFERENCE:

Reference is available upon request.

I hereby certify that the above information is true and correct with the best of my knowledge and belief.

Hazel Borres Apuhin