

Income Taxation and State Capacities in Chile: measuring institutional development using historical earthquake data

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Abstract

Building on the fiscal sociology paradigm, this paper argues that the development of the modern fiscal apparatus in Chile was product of a sectoral conflict around in the 1920's between the industrial and agricultural political elites. Particularly, this paper identifies the importance of the income tax. When the income tax was implemented under politically contested circumstances, this institution was crystallized within a series of reforms that replaced the old institutional order inherited since colonial times, expanding the overall state capacities. Exploiting the quasi-randomness of earthquake shocks, I leverage a novel historical earthquake death tolls dataset and a Bayesian multilevel Poisson model to measure state capacities at the local level between 1900 and 2010. The capacity states have of deploying inspectors throughout the territory to enforce quake-sensitive zoning and building codes is a reflexion of the overall levels of a country's state capacity. The results suggest that higher levels of inter-sectoral political contestation have historically decreased the proportion of local deaths.

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Students of the Latin American states have several theories to explain the causes and consequences of state capacities. Scholars also have countless alternatives to measure state capacities. However, there exists a huge deficit. Most state formation theories (just to name a few) are situated during precolonial,¹ early² or late³ independent Latin America. Yet, we lack of a measurement that corresponds *temporally* with the theories we have. While our explanations of state-making are *historical* in nature, in practice, most available measurements capture *contemporary* levels of stateness. In this paper I try to bridge this gap by providing an explanation on the origins of state capacities in Latin America and a corresponding indicator able to capture *historical* levels of state capacities. This paper then seeks to contribute to the state formation literature in general, both from a theoretical and methodological perspectives.

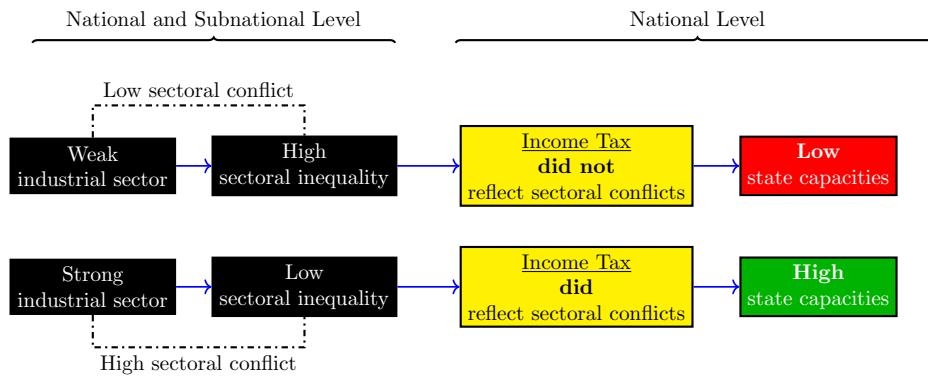


Figure 1: Causal Mechanism

Building on the fiscal sociology paradigm,⁴ I argue that when the implementation of the income tax reflected the *early foundational sectoral cleavage*, an important feature according to the fiscal sociology, this institution contributed to form the Latin American state (see Figure 1). Analytically, I consider sectoral conflicts the trigger of both fiscal expansion and state development. Economic sectors not only shaped the economic landscape. Given that each sector has a corresponding political arm, the *sectoral economic* conflict was also a *political* conflict.⁵ Elsewhere I find that in high capacity states the income tax was product of an inter-sectoral conflict between the agricultural and industrial elites.⁶ While weaker Latin American states would eventually implement the income tax law as well, this institution crystallized the leading role of the landowning class, not the profound restructuring of the post-colonial institutional order. This is relevant since the landed Latin American elites were an economic hegemonic group protected by norms and institutions that originated in colonial

¹Mahoney [2010].

²See Kurtz [2013] and Soifer [2015].

³Bahamonde [2017b].

⁴For an excellent overview of both classic and new fiscal sociology refer to Martin et al. [2009, Ch. 1].

⁵See Ansell and Samuels [2014].

⁶Bahamonde [2017c].

times. While the agricultural sector dominated most of the economy, the landowning class controlled most of the politics.⁷ However, the structural transformation characterized by “a secular decline of agriculture and substantial expansion of manufacturing”⁸ imposed tight constraints on the way politics was run by the incumbent landowning class.⁹ Given the initial advantage of the landed elites, the secular emergence of the industrial sector meant the reduction of inter-sectoral inequality, positing political, economic and military threats to the landed elites.¹⁰ In turn, the lack of an economic challenger prevented political contestation and further institutional investments. Consequently, low inter-sectoral inequality made possible higher levels of inter-sectoral contestation giving way to inter-elite compromises. In this paper I identify one such compromise, the implementation of the income tax. The Chilean case shows that industrial elites accepted to be income taxed in exchange of being allowed to participate in politics under fairer conditions. In turn, the implementation of the tax gave the state via ‘learning by doing’ the necessary know-how to penetrate individual economies. Critically, the *praxis* of converting private income into public property gave the *tax state* the capacity to enforce other institutions throughout the territory. In this paper I identify one such institution, building codes.

Exploiting the quasi-randomness of earthquake shocks, I leverage a novel historical dataset on Chilean earthquake death tolls and a Bayesian multilevel Poisson model to measure state capacities *at the local level* between 1900 and 2010. The capacity the state has of enforcing and monitoring building codes throughout the territory is a *reflexion* of the *overall* state capacities. Importantly, this capacity is not a nationally uniform process. More on the contrary, the capacity the state has of implementing these codes is also territorially heterogeneous. I contend that both higher national and subnational levels of sectoral contestation acted as a scope conditions allowing/precluding the effective enforcement of these codes. I capture these state efforts and associated outcomes throughout time. Keeping magnitudes constant, death toll differentials should be attributable to state capacities. The rest of the paper proceeds as follows. In [section I](#) I explain how the conflicting sectoral nature of the implementation of the income tax is linked to state capacities. Next, in [section II](#) I introduce and explain the proposed measurement, and how it maps with state capacities. Then, in [section III](#) I present some econometric evidence, and finally I offer some final comments in [section IV](#). In [section V](#) I show some Bayesian convergence diagnostics.

⁷See for the Chilean case [Zeitlin \[1984, 13\]](#), [Bauer \[2008, 45\]](#), [Baland and Robinson \[2008, 1748\]](#) and [Best \[1976, 56\]](#), [Rippy \[1971\]](#), [Marichal \[1989\]](#).

⁸[Johnston and Mellor \[1961, 567\]](#).

⁹[Bahamonde \[2017b\]](#).

¹⁰[Boix \[2015\]](#). For example, elites could use a faction of the existing army or hire private militias.

I. FISCAL SOCIOLOGY, SECTORAL CONFLICTS AND STATE CONSOLIDATION

The expansion of the fiscal system has been traditionally associated with sectoral conflicts. For example, Schumpeter sees “taxation in terms of group conflicts,”¹¹ while others see taxation as “an outcome of economic relations.”¹² Following this tradition, I sketch a theory around the sectoral conflict that existed between the industrial and agricultural elites in Latin America. State centralization affects landowners and industrialists in different ways. Consequently, every sector has different preferences towards taxation and state centralization.¹³ On the one hand, as land fixity increases the risk premium of the landed elite’s main asset,¹⁴ they systematically resisted taxation. On the other hand, as capital could be reinvested in nontaxable sectors, industrialists’ preferences toward taxation were more elastic.¹⁵ However, class conflicts are more likely to resolve in favor of direct taxation when income inequality *among the elite* is low.¹⁶ When inequality among the elite is high, there are no incentives to cooperate, and rather elites rule in a monopolistic way. However, given that similar degrees of sectoral economic development can be converted into armies of similar capabilities,¹⁷ elites will have incentives to make agreements rather than engaging in conflict when their economic/military capacities are similar. In other words, when levels of inter-elite inequality are low, war is more likely to exhaust all existent assets without producing positive outcomes for either sector,¹⁸ putting then pressures to reach agreements instead of engaging in armed conflicts.

In the Latin American context, considering the initial institutional and economical advantages the agricultural sector enjoyed since colonial times, reducing inter-elite inequality meant the expansion of the industrial sector. The emergence of the industrial sector not only altered the structure of the economy but also the inter-sectoral balance of political power, accelerating the implementation of the income tax.¹⁹ Critically, from the elite’s perspective, it was in their interest to see these extractive capacities grow. Taxation is more likely to survive as an institution when it counts with the elite’s ‘blessing.’ Boix [1999] and Parente and Prescott [1994] explain how the development of certain institutions or the adoption of certain technologies are implemented when they go in the benefit of the elites. In fact, for the Latin American case, Beramendi et al. [2016] argue that “capitalist elites [preferred] to shoulder a higher tax burden through progressive direct taxation, which they [viewed] as the least-worst economic option.”²⁰ This approach departs from the ‘fiscal contract’ paradigm.

¹¹Monson and Scheidel [2015, 14].

¹²Seligman (1895). In Martin et al. [2009, 7].

¹³See Acemoglu and Robinson [2009, 289] and Best [1976, 50].

¹⁴Robinson [2006, 512].

¹⁵Hirschman [1970] and Ronald Rogowski in Drake and McCubbins [1998, ch. 4]. However, see Bates and Lien [1985, 15].

¹⁶Tani [1966, 157] explains that the absence of “wealth groups” makes passing an income tax law easier.

¹⁷Boix [2015].

¹⁸Richard Salvucci in Uribe-Uran [2001, 48].

¹⁹Bahamonde [2017b].

²⁰They particularly argue that progressive taxation was better relative to “trade taxation, which can negatively impact the industrial sector” (p. 18).

As one proponent explains, economic ‘agents pay their taxes [...] when they enjoy corresponding benefits themselves.’²¹ Instead, this paper considers taxation as sectoral conflictual outcome. I agree with Martin et al. in that “a tax is not a fee paid in direct exchange for a service, but rather an obligation to contribute,”²² and with Best [1976, 71] in that “taxes can be viewed as dependent upon the distribution of power rather than as an expression of the free choice of the majority of the people.”

A theory focused on sectoral conflicts offers also a theory of state consolidation. As others have argued, “state formation will be more likely to the degree that powerful individual actors form two groups on the basis of divergent economic and political interests.”²³ The very implementation of the income tax produced a secular accumulation of know-how, particularly, of technologies able to monitor individual incomes. Observing individual economies and transforming private income into public property is what *causes* state consolidation.²⁴ In fact, Musgrave [1992, 99] argues that since taxation (specially of incomes) requires such a high degree of state penetration, public finances offer the key for a theory of state-building. Indirect taxes are, *ceteris paribus*, easier to levy, and hence this kind of revenue is generally considered “unearned income”²⁵ or “easy-to-collect source of revenues.”²⁶ Given the relatively lower costs states have to incur to collect them, indirect taxes have a very low impact on state-building.²⁷ For example Krasner [1985, 46] explains that “tariffs and export taxes are easier to obtain than direct taxes, which require high levels of bureaucratic skill and voluntary compliance.” In fact, when early Latin American states depended heavily on trade taxes, the state apparatus tended to be less developed.²⁸ Since customs administrations have always been concentrated in a few critical locations, especially ports, tariffs and customs duties did not require an elaborate fiscal structure.²⁹ Income taxation not only triggered other state capacities helping with the development of more skilled bureaucracies. Via a process of assimilation, it also helped to construct the figure of the *citizen* centered around the concept of the *taxpayer*. Regardless of an individual’s race, religion, culture or any other kind of status, the state classifies its subjects according to their incomes and oblige them to pay, punishing whoever refuses to do so. From a sociological standpoint, this “generality makes taxation a crucial element in the development of the ‘imagined community’³⁰ of the modern nation-state [...] Taxation enmeshes us in the web of

²¹Mahon [2015, 5].

²²in Martin et al. [2009, 3].

²³Hechter and Brustein [1980, 1085].

²⁴Musgrave [1992, 98] and Moore [2004b, 298]. While Kurtz [2009, 2013], Soifer [2015] situate the relevant state-building critical juncture at the end of the colonial period, before the class compromises I identify in this paper, I argue that the implementation of the income tax was an important building block in this process.

²⁵Moore [2004b, 304].

²⁶Coatsworth and Williamson [2002, 10].

²⁷Moore [2004a, 14].

²⁸Campbell [1993, 177].

²⁹Bertola and Ocampo [2012, 132].

³⁰Anderson [2006].

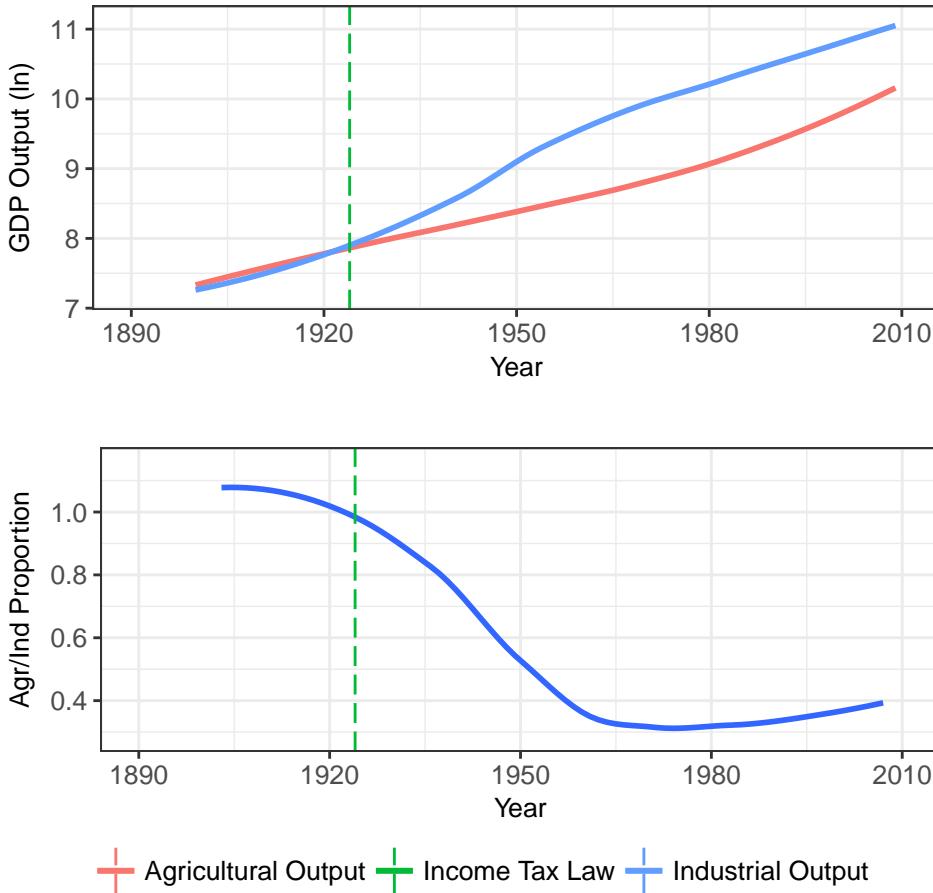


Figure 2: *Industrial and Agricultural Outputs, and The Passage of the Income Tax Law in Chile*

generalized reciprocity that constitutes modern society.”³¹

In all Latin American economies during and right after the colonial period, agriculture was the most important sector.³² And by extension, agricultural political elites were the most powerful elite.³³ For the Chilean case in particular, Collier and Collier [2002, 106] have argued that initially the “national government was dominated by the central part of the country, with owners of large agricultural holdings playing a predominant role.”³⁴ There existed an important asymmetry, however. While both the agricultural and industrial sectors were growing at the same pace (see Figure 2, top panel), the latter were kept from participating in politics under fair conditions. This asymmetry

³¹Martin et al. (in Martin et al. [2009, 3]).

³²Keller [1931, 13].

³³Wright [1975, 45-46].

³⁴Similarly, McBride [1936, 15] explains that “Chile’s people live on the soil. Her life is agricultural to the core. *Her government has always been of farm owners. Her Congress is made up chiefly of rich landlords.* Social life is dominated by families whose proudest possession is the ancestral estate.” Emphases are mine.

led these two ‘antagonistic elites’³⁵ to two bloody civil wars. [Zeitlin \[1984, 23\]](#) argues that the civil wars challenged a “large landed property [elite against a] productive capital[ist] [elite].” However, war was not sustainable over time. Given their relative similar degrees of economic development and military capacities, the two elites opted for a political compromise.³⁶ In 1924, industrial elites accepted to be income taxed by agriculturalist incumbents in exchange of having a more open political system. The non-agricultural sector “accepted taxation, while demanding state services and expecting to influence how tax revenues were spent.”³⁷ In turn, the implementation of the income tax, as part of the sectoral bargain, was associated with the implementation of other state institutions, expanding the bureaucratic *dominion* of the state. However, unlike other ‘regular’ state institutions and services, taxing incomes in fact inflicted the state’s coercive sovereignty unto the individual itself. [Bahamonde \[2017c\]](#) finds that the expansion of the industrial sector in Chile leveraged industrial elites, accelerating the implementation of the income tax law. Importantly, the implementation of the income tax law was situated within a framework of sectoral conflicts and eventual concessions. For instance, the *Servicio de Impuestos Internos* is among the finest tax institutions in Latin America. However, Guatemala imposed the income tax law very late, in 1963, and by 1967 the national income tax office employed 194 people, and only 9 of whom had graduated from college.³⁸ While this case did implement the tax, it was not situated during the formative period and consequently it did not reflect the early foundational sectoral cleavage. In this paper I show evidence that suggests that the implementation of the income tax in the presence of sectoral conflicts expanded Chilean state capacities. I also introduce a new measurement able to capture historical outcomes of state efforts.

II. FROM EARTHQUAKE DEATH TOLLS TO STATE CAPACITIES

More than being blessed, the literature is in fact cursed with the over abundance of poor indicators of state capacities.³⁹ [Soifer \[2012, 589\]](#) explains that there exists an “industry of indices measuring state weakness, state failure, and state fragility [which] has cropped up in recent years.” Yet, as [Fukuyama \[2013, 347\]](#) explains, its abundance “points to the poor state of empirical measures of the quality of states.” The literature points out to two main concerns. First, ‘most fragility indices barely satisfy scientific standards.’⁴⁰ And second, most indices are conflated with analytical and conceptual

³⁵[Keller \[1931, 37-38\]](#).

³⁶[Geddes \[1991\]](#) argues that competition between two rival parties of about the same size creates clearer incentives to invest in political institutions.

³⁷Carmenza Gallo, in [Brautigam et al. \[2008, 165\]](#). Emphases are mine.

³⁸[Di John \[2006, 5\]](#).

³⁹[Hanson and Sigman \[2013, 10\]](#) compiled 24 different types of measurements of state-capacities, while [Mata and Ziaja \[2009\]](#) constructed a combined measurement of 12 other indicators.

⁴⁰[Mata and Ziaja \[2009, 35\]](#). They point out particularly to the fact that data are usually poor or unavailable.

problems.⁴¹ One notable example is the use of protection of the rule of law which is commonly used to proxy state capacities.⁴² As Kurtz and Schrank [2007, 543] explain, this strategy is severely confounded “with policy preferences over the structure of private property rights.” On the one hand, this is problematic since the sources of these data are usually elite interviews. To “the extent that public bureaucracies *are* effective in imposing taxes or regulatory demands [...] they are likely to be judged ‘burdensome’ and ‘growth-inhibiting’ by many businesspersons,”⁴³ introducing in this way systematic measurement error.⁴⁴ Expert surveys suffer from the same problem.⁴⁵ On the other hand, the problem is conceptual. As Soifer [2008, 247] puts it, there is a widely spread “problem of misalignment between dimension and indicator.” Kurtz and Schrank [2012, 619] recommend to “explicitly avoid an emphasis on outputs that are at the center of political or policy debates, such as property rights.” For example, the U.S.S.R. did have a strong state, however it did not protect property rights. Another example has to do with the indicators provided by the World Bank. These series are “[c]learly, the most comprehensive source for cross-national measures of governance.”⁴⁶ One of the dimensions is the absence of violence. However, “there isn’t much byway of street crime or military coup attempts in North Korea,”⁴⁷ a state that can barely provide basic services to its population. Focusing on tax rates is not a solution either.⁴⁸ For example, in late imperial China, “the high taxes on peasants [...] were the result of rulers’ lack of power. Chinese rulers consistently attempted to limit official’s excessive extractions from the masses, but were unable to do so.”⁴⁹

This paper identifies a third limitation. Besides of their conceptual and analytical problems, most measurements provide a rough approximation of *contemporary* state capacities. Just to name a few examples, Soifer [2012, 585] “builds a new measure of state capacity for [...] contemporary Latin America [combining] multiple dimensions (extraction, security, and the administration of basic services).” Kurtz and Schrank [2012, 618-619] propose an experimental design based on list-experiments⁵⁰ to study (in an unbiased way) bureaucrat’s opinions on whether “the bureaucracy was really based on a competitive, meritocratic process; whether tenure protections are effective; whether extralegal payments or extortion take place,” among others. Finally, Soifer and Luna [2016] employ a survey-based design to measure subnational state capacities. While these measurements overcome the problems mentioned above, they do not help us to study state capacities in a historical

⁴¹I agree with Soifer [2012, 586] in that most “scholarship on state capacity [...] lack[s] a satisfying conceptualization and measurement scheme for this concept.” See also Ferreira [2017, 1292].

⁴²See for one example Besley and Persson [2009, 1237].

⁴³Kurtz and Schrank [2007, 542]. Emphasis in original.

⁴⁴See also Kurtz and Schrank [2012, 618].

⁴⁵Fukuyama [2013, 349].

⁴⁶Kurtz and Schrank [2007, 543].

⁴⁷Fukuyama [2013, 348].

⁴⁸Yet, Johnson and Koyama [2017, 3] explain that ‘[t]ax revenue per capita is a commonly used metric of fiscal capacity,’ which in turn might work as a proxy of state capacities. For example, Besley and Persson [2014] adopt this strategy.

⁴⁹Kiser and Tong [1992, 301].

⁵⁰Refer to Aronow et al. [2014], Blair and Imai [2012], Blair et al. [2014], Corstange [2008, 2010], Glynn [2013], Imai [2011], Imai et al. [2015], Kane et al. [2004], Kiewiet de Jonge [2015].

setup. Economic historians and students of political development have offered other measures that seek (or could potentially be used) to capture historical levels of state capacities, such as investments in public goods like infrastructure, roads,⁵¹ electrification (measured as light intensity per pixel),⁵² and railroads.⁵³ However, many of these measurement are debatable. For example, Soifer [2012, 593] explains that “railroads were often constructed by private actors.”⁵⁴ The same problem applies to other types of infrastructures. There are others more appropriated strategies such as the opening of postal offices,⁵⁵ the administration of national censuses⁵⁶ and vaccination.⁵⁷ While these measurements advance our knowledge on *historical* state capacities, there are still other problems. Censuses for example provide a *non-continuous temporal measurement* of state capacities. For instance, censuses are applied in Chile every ten years. Having just a few snapshots of state-capacity should compromise any statistical analysis. In turn, vaccines are usually targeted to primary and high school students. In practice, vaccines are administered by the schools themselves, both public and private. Private schools might be more efficient in doing so, inflating the *average* level of state-capacity.

To solve some of these limitations, I propose earthquake death tolls as an alternative measurement of historical state capacities. Unlike censuses, unfortunately, earthquakes happen very often. Yet, they are not well studied in the discipline. While “[e]arthquakes alone claim thousands of lives a year,”⁵⁸ “[d]isasters are not as well studied [...] in the field of political science.”⁵⁹ Building on Mann [1984, 113], the proposed measurement captures state’s ‘infrastructural’ power.⁶⁰ “Natural hazards can be seen as a function of a specific natural process and human [...] activity.”⁶¹ Given that earthquakes happen at random and are completely exogenous to the affected locality,⁶² the only part that is left unexplained is the systematic human component, which is what the measurement captures. Earthquakes are orthogonal to levels of state and economic development development,⁶³ and by extension, they happen at any level of state capacity. Consequently, keeping earthquake magnitudes constant, (weighted) death counts should be attributed to the (in)capacity of the states to invest in preparedness and mitigation institutions.⁶⁴ I focus on earthquakes and not on

⁵¹See for example Mann [1984, 2008], Acemoglu [2005], Saylor [2012], Thies [2009], Besley and Persson [2010].

⁵²Huntington and Wibbels [2014].

⁵³Saylor [2012, 302] and Coatsworth [1974].

⁵⁴Footnote #11.

⁵⁵See for example Acemoglu et al. [2016].

⁵⁶See for example Soifer [2013] and Centeno [2002].

⁵⁷Soifer [2012].

⁵⁸Anbarci et al. [2005, 1908].

⁵⁹Brancati [2007, 719].

⁶⁰He defines infrastructural power as “the capacity of the state [to] actually [...] penetrate civil society, and to implement logically political decisions throughout the realm.”

⁶¹Raschky [2008, 627].

⁶²Brancati [2007, 728] explains that “earthquakes constitute a natural experiment.” Gignoux and Menéndez [2016, 27] also point out “that the occurrence of earthquakes can be viewed as quasi-random [allowing the analyses of] these events as a set of repeated social experiments.” Caruso [2017, 32, unpublished] also “[exploits] the exogenous variation in the location and timing of natural disasters, as well as the exposure of different cohorts to the shock.”

⁶³Kahn [2005, 271] and Brancati [2007].

⁶⁴To make sure, while “earthquakes may not be preventable, it is possible to prevent the disasters they cause”

other natural disasters such as ‘extreme temperature events, floods, landslides, and windstorms’⁶⁵ because earthquakes cannot be foreseen, and such, they put to a test the capacity of the states to have their preventive institutions *already* in place and in good shape. State capacities consist of sustained *proactive* efforts of enforcing institutions throughout the territory, and hence short-term *reactive* actions should *not* be considered state-*making*.⁶⁶ Moreover, unlike other natural disasters, earthquakes do not allow actors to adapt their behavior while the quake is happening. For example, in the case of famines, the institutions of “calamity relief in India [...] emphasize the need for local administrators to look for *signs*, such as large drops in food production and increases in food prices, which *signal* an impending crisis.”⁶⁷ In fact, **Brancati** [2007, 716] explains that “[e]arthquakes may provoke conflict more than any other type of natural disaster *because* they have rapid onsets [and] are not predictable.”⁶⁸

The capacity states have of deploying inspectors throughout the territory to enforce quake-sensitive zoning and building codes is a reflexion of the overall levels of a country’s state capacity. Since “[e]arthquake-resistant construction depends on responsible governance,”⁶⁹ state capacities act as a scope condition, particularly, undermining or permitting the *implementation* of these norms. For example, **Bilham** [2013, 169] explains that “although engineering codes may *exist* [,] mechanisms to *implement* these codes are largely unavailable”⁷⁰ in low-capacity states. For example, **Anbarci et al.** [2005, 1910] explain that “while Iran has building codes which are comparable to those existing in the United States, they tend to be enforced only in the country’s larger cities,” failing to monitor the countryside, which was where most of the deaths occurred in the 6.4 earthquake in Changureh in 2002.⁷¹ The proposed measurement bridges this gap by incorporating and modeling the state’s effort of enforcing these codes at the subnational level. Critically, “[e]arthquake-resistant features are costly to verify after construction is complete [...] Steel reinforcement bars make a well-known contribution to earthquake resistance in concrete buildings[,] not only is the steel itself invisible [...] but the durability of the steel depends on the quality and quantity of concrete around it.”⁷² This is the so called ‘cover-up’ concept: “inappropriate foundations can be hidden beneath walls, shoddily assembled steel work can be hidden beneath concrete [and] poorly mixed concrete can be hidden

(**Escaleras et al.** [2007, 209]). Similarly, **Anbarci et al.** [2005, 1911] explain that “the potentially devastating effects of major earthquakes are, if not preventable, at least subject to significant mitigation.” For a similar approach, see **Noji** [1996, 130].

⁶⁵Kahn [2005, 280].

⁶⁶In other words, other “natural disasters can be foreseen (or predicted with some probability) and thus measures can be taken to limit their severity” (**Anbarci et al.** [2005, 1908]).

⁶⁷**Besley and Burgess** [2002, 1423]. Emphases are mine. In fact, as **Kahn** [2005, 273] points out to the very non-significant low correlation between predictable and unpredictable natural disasters.

⁶⁸Emphasis is mine.

⁶⁹**Ambraseys and Bilham** [2011, 153]. Similarly, **Raschky** [2008, 628] argue that “the effects of natural hazards [do] not solely depend on a region’s topographic or climatic exposure to natural processes [...] but [on] the region’s *institutional* vulnerability.” Emphasis is mine.

⁷⁰Emphases are mine.

⁷¹Similarly, **Bardhan** [2016, 865] explains that “unlike in the case of some macroeconomic policies, [...] the effectiveness of the state varies enormously across localities and administrative levels within the same country.”

⁷²**Keefer et al.** [2011, 1531].

behind paint.”⁷³

Only states with higher capacities overcome their logistic limitations and successfully implement and enforce these regulations at the local level. The Chilean government started its efforts to ameliorate the impact of earthquakes after the great quake of 1928 in Talca. A first effort happened in 1929 when *Ley number 4563* was implemented. The law was among the first attempts to regulate “construction, reconstruction or any other repairing or transformations [...] without a permit from the authorities.” Importantly, the law required that all blueprints had to be signed by an expert before the construction started. By 1930, *Decreto number 4882* was adopted, but this time the rule made a number of technical prescriptions,⁷⁴ determining what kinds of construction materials should be used, among other requirements. Critically, while the central government had retained the control of the supervision of the code since the promulgation of the *ley*, the *decreto* explicitly created the figure of the *inspector* to supervise, enforce and monitor these measures at the local level. Furthermore, *artículo 414* of the Chilean *Decreto 4882* granted *inspectores* ‘free access to the building’ at any time during the construction process. My measurement picks up whether these good intentions written in paper actually scored lower death tolls when shocked by the average earthquake.⁷⁵

Properly enforced and implemented building codes, among other mitigation measures, not only save lives. These kinds of institutions embody the most basic form of social contract that exists between the state and its subjects. The collapse of commerce buildings and private houses trigger higher levels of looting and social unrest. States are interested in preventing looting and social unrest because elected officials, as the visible faces of *the state*, care not only about their electoral survival (or just ‘survival’ in the case of unelected officials), but also about the legitimacy of the whole apparatus. That is, in the event of social unrest, not only the essential social Hobbesian-like contract is broken but also the expectations for social peace and the ability of the state to monopolize physical violence are questioned.⁷⁶ The physical presence of the state literally crumbles when institutions of social coercion and discipline such as state schools, prisons and police stations, collapse. For example, when the 7.0 earthquake hit Hati in 2010, the *Prison Civile de Port-au-Prince* had a population of 4,500 inmates. During the quake, five inmates died. As a prison guard describes

⁷³Bilham [2013, 167].

⁷⁴See specially article 151.

⁷⁵Thus, my measurement captures state outcomes. Fukuyama [2013] is very critical of ‘outcome-oriented’ measurements. However, this outcome is different. Unlike the proportion of tax over GDP which could end up being wasted (p. 353), or “educational outcomes [which depend] much more strongly on factors like friends and family” (p. 355), death tolls associated to earthquakes are *not* ‘hard to measure’ (p. 356) neither they are subject to ‘normative’ concerns. I also disagree in that ‘econometric techniques’ to control for these and other factors add ‘another layer of complexity.’ Similarly, Kurtz and Schrank [2012, 619] explain that the “problem [...] with output based measures is that they necessarily include information on policy choice.” However, it would be hard to say that people’s lives are subject to ‘ideological’ or ‘policy preferences.’

⁷⁶Others have studied how in some context earthquakes damage interpersonal trust. For example, Carlin et al. [2014, 419] argue that “state capacity plays a decisive role in determining natural disasters’ consequences for social capital.”

it, *everyone escaped. Everyone. Except the dead.* This natural disaster exacerbated the already existent chaos, freeing “gang bosses, kidnappers, gunmen,” among others.⁷⁷ Critically, under these circumstances, the legitimacy of the state, and particularly, the *tax state*, reduces to zero. Thus, officials (elected or not), care about the potentially negative outcomes the lack of building code enforcement might cause. For humanitarian or selfish reasons, it is in their best interest to make sure that these institutions are enforced throughout the territory. Should the state fail, its extractive enterprise will be the first one in being scrutinized.

This measurement has a number of advantages. Unlike survey-based or policy-based measures, earthquake death tolls are an *objective* measurement of earthquake preparedness,⁷⁸ an activity that *any state must* perform.⁷⁹ Kurtz [2013, 58] for example explains that “the best measures [of state capacities] would be of the sorts of activities that all (or nearly all) states consider to be of primary importance.” Additionally, Soifer [2008, 235-236] divides the state infrastructural power in three layers, ‘national capabilities,’⁸⁰ the ‘weight of the state’⁸¹ and a ‘subnational’ component which tracks “the ability of the state to exercise control within its territory.” Given that death tolls are a function of how building codes are *enforced* by the state *throughout the territory*, earthquake death tolls as a measurement of state capacities maps well into the first and third components. O'Donnell [1993, 1359] distinguished different levels of state penetration, where in the same country there are ‘brown areas,’ or heterogeneous areas that mix both ‘high’ and ‘low’ levels of stateness. Following this distinction, I contend that sectoral competition is not a territorially uniform process either but also a process that varies subnationally. In fact, Snyder [2001, 103] points out that ‘subnational comparisons provide a firm foundation for building theories that explain spatially uneven processes of political and economic transformation.’ In an effort to account for these subnational dynamics, I also model subnational contestation which acts as a scope condition of the degree building codes promulgated at the central level are *implemented* at the local level. I agree with Ziblatt [2008, 286] in that ‘any account, which attempts to explain local public goods provision *without* reference to the capabilities of local government, might be incomplete.’⁸²

This measurement has a number of drawbacks, however. Obviously, the country needs to have earthquakes, possibly limiting the number of potential cases. However, most “earthquakes occur at the various borders of the Pacific plate, the Western border of the Latin American plate, and

⁷⁷Reed [2011]. See also Laursen [2010].

⁷⁸That is, “it does not rely on an effort to measure the beliefs of citizens about the nature of the state, the legitimacy of its leaders or the institutional procedures that selected them, or even perceptions of the efficiency of public bureaucracies” (Kurtz and Schrank [2012, 616]).

⁷⁹I agree with Kurtz and Schrank [2012, 619] in that an “output-linked approach [...] should only examine public sector outputs that are not particularly politicized, and generally perceived to be essential state functions across a very broad set of states.” In fact, he mentions building codes as one possibility. Similarly, Carlin et al. [2014, 422] explain that “a basket of ‘minimal’ state functions [typically includes] primary education, public health, rule of law, public finance management, and disaster relief.”

⁸⁰This layer ‘sees state infrastructural power as a characteristic of the central state’.

⁸¹This relates to ‘how the exercise of state power shapes the society it controls.’

⁸²Emphasis in original.

the boundaries between the African, the Arabic and the Indian plates and the Eurasian plate,” allowing potential cross-country comparisons within most of the developing world.⁸³ Moreover, there are countries, like India or the United States, where earthquakes happen in certain regions only. Presumably, mitigation policies in these place would need to be targeted to specific areas, possibly undermining the assumption that these kinds of policies should penetrate the ‘entire’ territory.⁸⁴ Another potential concern is that the ability of counting the death-toll might be a function of state capacities itself.⁸⁵ However, civic organizations, the Catholic Church, and particularly, the press (national and local) have been the main entities who willingly or not have carried out the task of enumerating casualties. Another potential issue has to do with the measurement of the magnitudes. Before the instrumental period, magnitudes were obtained in an estimative way. And while there are methods to approximate historical felt magnitudes to instrumental-like intensities,⁸⁶ this unfortunately adds more than one layer of complexity. All in all, this measurement offers a rough approximation of historical state capacities. And while some econometric techniques might ameliorate some of the problems, it is unlikely that they disappear completely.

III. MULTILEVEL ANALYSES

I constructed a novel dataset using the *Significant Earthquake Database* compiled by the National Centers for Environmental Information (NOAA) as a starting point.⁸⁷ The dataset ‘contains information on destructive earthquakes from 2150 B.C. to the present,’ and records the number of deaths,⁸⁸ the magnitude and year, and the latitude and longitude of every quake, among other information. Using archival census data from 1907 to 2012,⁸⁹ I complemented the NOAA dataset with local population at the municipal level where the quake hit. This way I am able to weight the death toll by local population. Using archival census data as well, I also considered the main economic activity of the affected municipality,⁹⁰ and also whether the affected locality was urban or rural.⁹¹ The death tolls and magnitudes proportionated by the NOAA dataset were contrasted

⁸³Keefer et al. [2011, 1534]. From a population size perspective, this measurement is also convenient. A “quarter of the world’s population inhabits [...] the northern edge of the Arabian and Indian Plates that are colliding with the southern margin of the Eurasian Plate” (Bilham and Gaur [2013, 618]). Finally, other measurements also are contingent on the context. For example, Soifer [2012, 593] proposes a measurement of administrative capacities focusing on how states are able to enforce voter registration ‘where voting is mandatory.’ This strategy evidently shortens the sample to only democratic countries, introducing potential sample selection biases.

⁸⁴Dunbar et al. [2003, 164] explains that the Indian state implements targeted policies (that might not necessarily correspond to the administrative areas) based on isoseismal maps that define different zones of seismic hazard.

⁸⁵If this were true, states with higher capacities would have higher death tolls, while states with lower capacities, due to their incapacity to count, lower death tolls.

⁸⁶Szeliga et al. [2010].

⁸⁷[NGDC/WDS].

⁸⁸Importantly, the NOAA distinguishes earthquake deaths from total deaths (which includes tsunami casualties). I use the former.

⁸⁹Particularly, censuses of 1907, 1920, 1930, 1940, 1952, 1960, 1970, 1982, 1992, 2002 and 2012. Some of them were kept at the *Biblioteca Nacional* and others at the *National Statistic Institute* historical library.

⁹⁰Agricultural, industrial, or mixed (i.e., both agricultural and industrial).

⁹¹If more than 50% of the population lives in an urban setting, I assigned a 1 to that municipality, 0 otherwise.

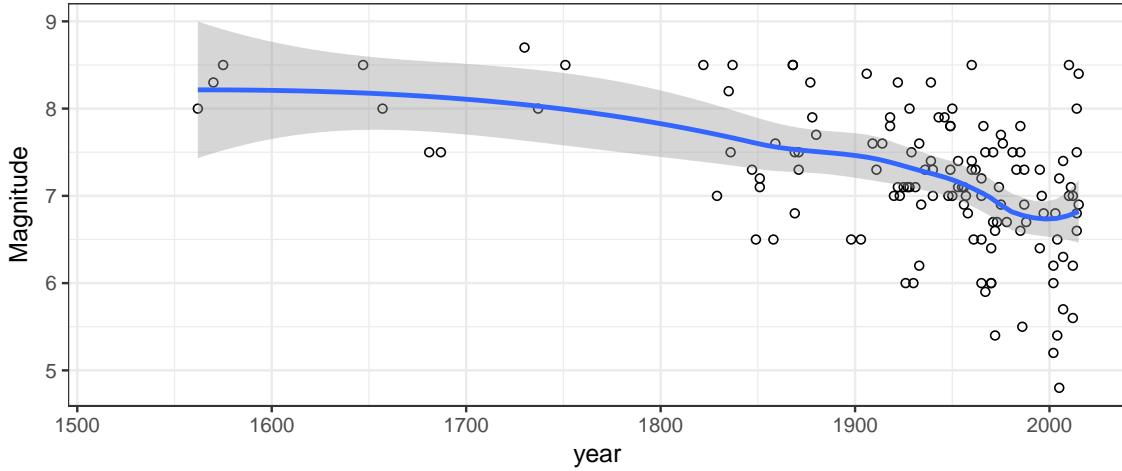


Figure 3: Time Cross-Sectional Earthquakes in Chile 1500-2010

case by case with historical press archival information.⁹² Magnitudes in particular were also compared with the International Seismological Centre. All these are subnational-level variables. Next, I included national-level indicators that aim to proxy sectoral conflicts at the national level. Following Bahamonde [2017b] and Bahamonde [2017a], I proxy national sectoral competition and specifically the degree in which the industrial elites challenged incumbent landowners, calculating the proportion of agricultural growth relative to industrial growth as presented in the MOxLAD data (see Figure 2, bottom panel).⁹³ According to Astorga et al. [2005, 790], these data provide extended comparable sectoral value-added series in constant purchasing power parity prices. Even when pre-1900 earthquakes are recorded in both the NOAA data and my own dataset (Figure 3), the economic data provided by MOxLAD limits the scope of this paper from 1903 to 2007 (Figure 2).

Chile is a good case to study state-capacities using this earthquake dataset since it has considerable variance regarding quake magnitudes and locations. Figure 3 plots the earthquakes, the years and the magnitudes, while Figure 4 plots the geographical distribution and magnitudes of the quakes. Both plots consider the full sample starting in 1520 and ending in 2015. The northern part of Chile has historically been an industrial region, while the southern part of Chile has traditionally been an agricultural region. Relatedly, both regions vary according to their climate as well. Chile is arid in the north, limiting agricultural activity, but it has a temperate oceanic climate in the south, a more appropriated climate for agriculture. Also, distance from Santiago, the capital city located in the

⁹²El Mercurio and La Nación newspapers, both kept at the Archivo of the Biblioteca Nacional de Chile.

⁹³These data build on the studies and statistical abstracts of the Economic Commission for Latin America, but also rely on Mitchell's International Historical Statistics, International Monetary Fund's International Financial Statistics, the World Bank's World Development Indicators and a variety of national sources." I used the *agriculture value-added* and *manufacturing value-added* variables. The former measures "the output of the sector net of intermediate inputs and includes the cultivation of crops, livestock production, hunting, forestry and fishing." The later "[r]eports the output of the sector net of intermediate inputs." Both of them are expressed in local currency at 1970 constant prices.

middle (around latitude 33°), might impose some degree of difficulty for the central government to reach out the farthest northern/southern parts of the territory. All in all, given that earthquakes happen at various latitudes and in different magnitudes, both regions have been exposed indistinctly to a wide range of shocks. There is also variance considering longitude. Closeness to the Andean mountains (around longitude 70°) determines the ruggedness of the terrain, presumably making it harder for the state to penetrate these areas.⁹⁴ However shocks have affected the territory from coast to mountain.⁹⁵ In sum, quakes have shocked the country as a whole regardless of longitude and latitude, distance from the center, type of climate and main economic activity.

The unit of analysis is the earthquake.⁹⁶ As an event, each earthquake has a death toll, a subnational location identified by its latitude and longitude, a magnitude, a main economic activity of the locality where the quake hit, a local population, and an urban/rural setting. All these factors are subnational. At the national level, I consider sectoral outputs (as a proportion), population, year, and a dummy variable indicating whether in a given year the income tax was adopted. Specifically, using a Bayesian Poisson regression,⁹⁷ I model the number of dead individuals caused by earthquakes. The main independent variables are the proportion of national agriculture output relative to national industrial output (one slope per economic activity at the local level), and a dummy variable which indicates whether by year t the income tax law had been implemented (see Figure 2, bottom panel). I included year fixed-effects to account for unobservable/unmeasured yearly factors.⁹⁸ For instance, fiscal development could be a function of country-specific prior state-building capacities. Fixed-effects should be able to account for this and other unobserved or hard-to-measure covariates such as the evolution of the political system, demographic, climate and cultural changes as well as economic shocks (both national and international). I also included latitude to control for the proximity to the Andean mountains. This variable controls for a built-in tectonic predisposition to earthquakes, and longitude to control for climate and other unmeasured conditions that make agricultural development more difficult. In turn, both measurements serve as good proxies of terrain ruggedness and the difficulties of the state in reaching these parts of the country.⁹⁹ More formally, I

⁹⁴ Moreover, Brancati [2007, 729] explains that “[e]arthquakes often occur in mountainous areas.”

⁹⁵ Since “most of the damage in major earthquakes occurs within 30 km of the epicenter,” (Dunbar et al. [2003, 172]) I don’t necessarily drop quakes that didn’t happen on land. While the epicenter might have happened a few miles away from the shore, the consequences certainly reached the land.

⁹⁶ Kahn [2005, 273] also considers that “the unit of analysis is [the] disaster.”

⁹⁷ Anbarci et al. [2005, 1907] use “a Negative Binomial estimation strategy with both random and fixed estimators” to estimate death tolls, Kahn [2005, 276] estimates a Zero Inflated Negative Binomial model, Brancati [2007, 729] uses “a negative binomial model with robust standard errors clustered by country,” and Escaleras et al. [2007] use “a Negative Binomial specification.” Yet, no study tests for over dispersion. In my dataset I do not find evidence for that, hence I employ a Poisson model.

⁹⁸ Brancati [2007, 729] also includes in his analyses “year-fixed effects to control for trends over time.”

⁹⁹ Undoubtedly, there are many more factors that might increase the death tolls. Ambraseys and Bilham [2011, 154] for example explain that the “number of fatalities depends on whether an earthquake happens at night or during the day, in the winter or in the summer, in a mountainous region or in a valley, after strong and protracted fore-shocks and with or without warning.” While in my model some of these factors are accounted for, I do not have complete data on the hour of the shock. However, Lomnitz [1970, 1309] explains that “some of the larger Chilean earthquakes which have caused deaths” between the 1900’s and the 1960’s have been afternoon quakes. See specially Table 1 in

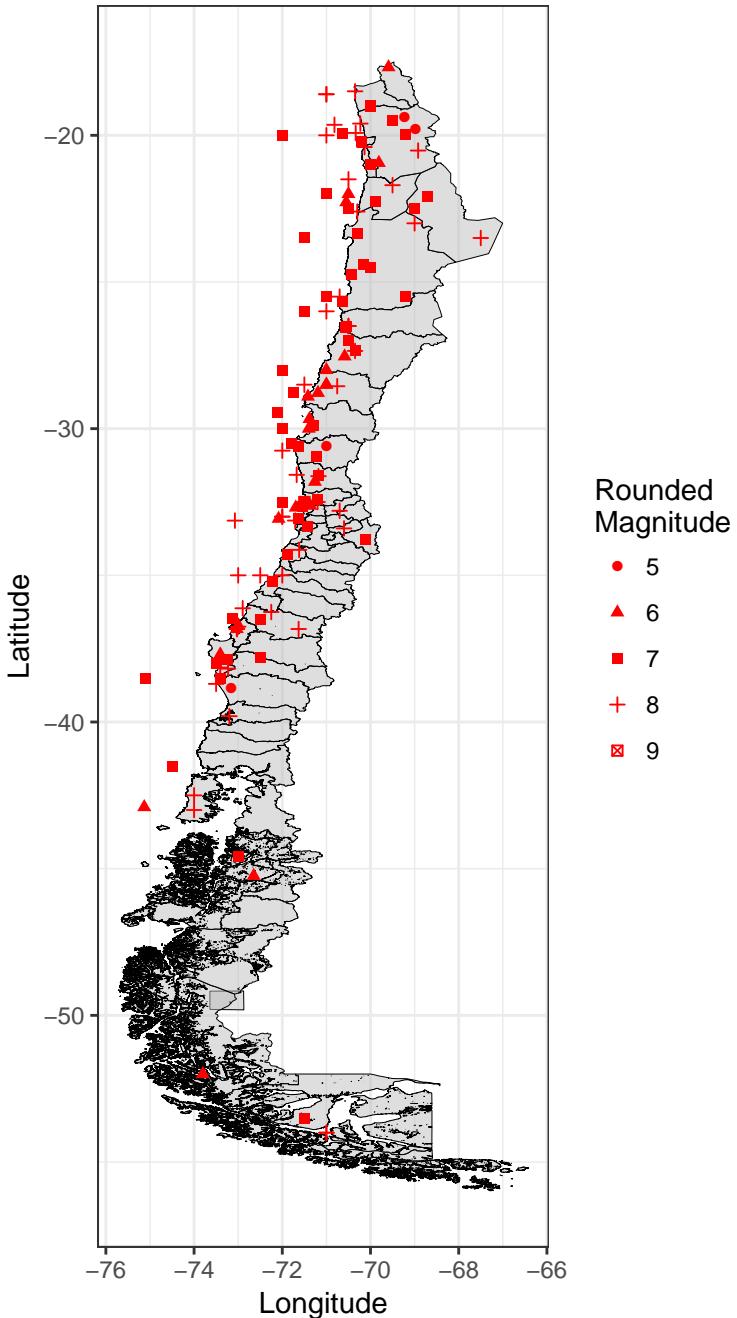


Figure 4: Geographical Distribution of Earthquakes in Chile 1500-2015

fit the next equation,

p. 1310. Other factors such as “the speed of tectonic movements [and] the degree to which the lower plate bends the upper plate” and the focal depth (Keefer et al. [2011, 1534]) could not be included due to the lack of complete historical data. However, the year fixed effects could pick up at some extent these unmeasured components.

Deaths $\sim \text{Poisson}(\lambda_i)$

$$\begin{aligned} \log(\lambda_i) = & \mu + \beta_{1j} \text{Proportion}_i + \beta_{2j} \text{Magnitude}_i + \beta_3 \text{Tax}_i + \\ & \beta_4 \text{Population}_i + \beta_5 \text{Urban}_i + \\ & \beta_6 \text{Latitude}_i + \beta_7 \text{Longitude}_i + \beta_{8t} \text{Year}_i \end{aligned} \quad (1)$$

where,

$i_{1,\dots,I}$ where $I = 91$

$j_{1,\dots,J}$ where $J = 3$

$t_{1,\dots,T}$ where $T = 59$.

The i subscript denotes the unit of analysis (i.e. earthquake),¹⁰⁰ the j index expresses the type of subnational economic composition of the affected locality (agricultural, industrial, or mixed), and the t subscripts denotes the year when earthquake i happened. Finally, μ is the intercept.

Since there are forces that occur simultaneously at the national and subnational level, I implement a multilevel model. The ‘treatment’ happens both at the national and subnational level (see Figure 1).¹⁰¹ Both the proportion of agricultural/industrial outputs and the implementation of the income tax take place at the national level. However, there exists a secular tendency of economic regional clusters to expand despite national sectoral growth aggregates. For example, when national agricultural output is faster relative to industrial growth, sectoral contestation exists when industrialists are the most advantaged elite at the subnational level. In reverse, there is also sectoral contestation when industrialists grow faster at the national level, but the subnational level is mostly dedicated to agriculture. I use these subnational dynamics as a rough proxy for subnational sectoral competition. The idea is to capture how the central level is (un)able to implement and enforce building codes at the subnational level contingent on the degree of subnational sectoral contestation.

The multilevel component of Equation 1 allows the slopes of the national proportion of agriculture relative to industry (β_{1j}) and the earthquake’s magnitude (β_{2j}) to vary by subnational sectoral predominance indexed by j . Since earthquakes can happen more than once per year, in my dataset $i > t$.¹⁰² The estimated parameters β_k have noninformative normally distributed priors,¹⁰³ while

¹⁰⁰Kahn [2005, 278] follows the same strategy.

¹⁰¹Gelman and Hill [2006, 237]. I do not claim in any way this is a causal method.

¹⁰²For the years in which there is just one earthquake, the ‘group’ variable has only one observation. This does not endanger the robustness of the model. Gelman and Hill [2006, 276] explain that it “is even acceptable to have one observation in many of the groups.”

¹⁰³“Noninformative prior distributions are intended to allow Bayesian inference for parameters about which not much is known beyond the data included in the analysis at hand” (Gelman [2006, 520]).

precisions τ_p of β_{1_j} , β_{2_j} and β_{8_t} have noninformative Gamma priors. More formally, I considered the following:

$$\beta_{k,\dots,K} \sim \mathcal{N}(0, 0.01) \text{ where } K = 8$$

$$\tau_{p,\dots,P} \sim \mathcal{G}(0.5, 0.001) \text{ where } P = 3.$$

Table 1 shows the posterior predictive distributions of the multi-level Poisson regression. In particular, the table shows predicted death counts conditional on observed covariates.¹⁰⁴ The substantive interpretation of the table comes in two parts. The first three rows of the table show how the slope of the proportion of national agricultural output relative to national industrial output varies by the sector that predominates at the local level.¹⁰⁵

	Mean	SD	Lower	Upper	Pr.
Agr/Ind (Agr)	5.95	4.72	-0.19	11.81	0.89
Agr/Ind (Ind)	-16.73	4.63	-22.85	-10.89	1.00
Agr/Ind (Mixed)	-61.83	23.96	-85.50	-16.74	0.99
Income Tax	-7.00	3.87	-11.68	-1.97	0.95
Magnitude (Agr)	0.66	0.18	0.43	0.89	1.00
Magnitude (Ind)	1.83	0.24	1.52	2.13	1.00
Magnitude (Mixed)	4.27	1.21	2.03	5.41	1.00
Urban	-0.89	1.49	-3.13	0.74	0.71

Note: 200000 iterations with a burn-in period of n = 100000 iterations discarded.

80% credible intervals (upper/lower bounds). All R-Hat statistics below critical levels.

Standard convergence diagnostics suggest good mixing and convergence.

Year fixed effects, latitude and longitude were omitted in the table.

A total of 4 chains were run. Detailed diagnostic plots available [here](#).

Table 1: *Poisson Regression: Simulated Posterior Predictions*

Political contestation is lower when the size of the national agricultural sector increases *and* the average subnational unit is also predominately agricultural. However, political contestation is higher when the size of the national agricultural sector increases, but the average subnational unit is industrial. When the size of agriculture increases, the death toll goes up by 6 *when the quake shocks an agricultural locality*, but it goes down by 17 deaths *when the locality is industrial*.¹⁰⁶ That is, increasing levels of economic/political contestation are associated with better performance of the state supervising construction practices at the local level, decreasing this way the death toll of the average earthquake. The second substantive interpretation is the effect of the income tax on overall

¹⁰⁴The other columns show the posterior standard deviations, lower and upper credible intervals of the posterior means, and also the probabilities of the posterior means.

¹⁰⁵Agricultural, industrial or mixed (i.e. both sectors).

¹⁰⁶The results of mixed localities are not conclusive. Certainly the death toll is negative. When the size of agriculture relative to industry increases, the death toll decreases by 62. However, the range is quite wide, and lies within the credible intervals of the estimated count in industrial localities.

state capacities.¹⁰⁷ This measurement of institutional development is also negatively associated with death tolls. Implementing the income tax decreases the national death toll by 7 casualties when shocked by the average earthquake, keeping magnitudes (and the rest of the covariates) constant.

Substantively, the income tax law expanded the overall Chilean state capacities. Critically, the tax was not important because of the new revenue it collected. While Humud (1969, p. 154) explains that the income tax generated considerable resources for the Chilean treasury,¹⁰⁸ I contend that the tax was important for state-making because its implementation required a series of sectoral compromises, triggering a series of other institutional investments, such as the implementation of checks-and-balances (to monitor tax spending) and the development of skilled bureaucracies. Hence, in years when the tax had been implemented, the state was better equipped with these state resources to confront earthquakes in a better way. And while public economists usually focus on tax revenues, I depart from this strategy. Higher revenues do not mean higher stateness levels. For example, since American institutions were deliberately designed to limit the exercise of state power, the U.S. taxes very little¹⁰⁹. However, it is not reasonable to say that the U.S. has a ‘weak state.’ To summarize, sectoral contestation conceptualized as rapid national agricultural growth *and* rapid subnational industrial growth, and the implementation of the income tax are positively associated with increasing levels of state capacities.

All that said, it is important to rule out the possibility that both industrial *and* agricultural localities are shocked by earthquakes in the same fashion. Otherwise, there might be an endogeneity problem: sectors would be self selecting themselves into more/less earthquake-prone zones. Table 1 shows the posterior means of magnitudes by agricultural, industrial and mixed localities. Overall, there does not seem to be substantive evidence to suggest that this is the case. In section V I present a number of graphical evidence to suggest good fit and convergence of the model. Additional diagnostic plots are available [here](#). Overall, the model is robust and convergence is good.

IV. FINAL COMMENTS

I theorized that when the income tax was implemented under politically contested circumstances, this institution expanded the overall state capacities, crystallizing a series of reforms that replaced the old institutional order inherited since colonial times. In turn, the econometric analyses suggest that industrial expansion (in the form of political contestation) is associated with lower death-tolls. These results combined speak to a general theory of state-capacities and how they can be traced to inter-sectoral conflicts and compromises. While the lack of an economic challenger prevents political contestation, the secular emergence of industrial economic clusters leverages industrialist elites,

¹⁰⁷Fourth row.

¹⁰⁸Bowman and Wallerstein [1982, 451-452].

¹⁰⁹Fukuyama [2004, 6].

giving them more bargaining power. The Chilean case suggested that industrial elites accepted to be income taxed in exchange of being allowed to participate in politics under fairer conditions. Importantly, all these elite compromises took place during the formative years of the Chilean state and during a period of structural indetermination, where no elite had a clear economic/military/political advantage, locking the Chilean state within a path of development.

Particularly, I leveraged the fiscal sociology theory, explaining how the implementation of the tax gave the state via ‘learning by doing’ the necessary know-how to penetrate individual economies. In turn, the *praxis* of converting private income into public property gave the *tax state* the capacity to enforce other institutions throughout the territory. That is, the capacity the state had of taxing its subjects *diffused* to other state institutions via spillovers. In this paper I identify one such institution, building codes and construction regulations.

The paper also introduced a novel earthquake dataset where I leveraged the exogeneity of earthquakes to capture how the Chilean state has been able to enforce a number of regulations that seek to norm the construction and infrastructure sectors. The capacity the state has to enforce these institutions at the local level is in fact a projection of its *overall* state capacities. This measurement is neutral to other issues related to policy preferences (such as protection of property rights), and hence protecting the population from earthquakes is an activity that *all* states should pursue. The measurement is not confounded with levels of economic growth or type of regime either. It would be hard to think of a state with high capacities that is unable to enforce construction codes at the local level. Not only democratic leaders should care about this essential state activity, but dictators too. Regardless of the type of legitimacy any leader has, *all* leaders levy taxes. Should the state fail to norm the construction of infrastructure, earthquakes will cause higher levels of looting and instability. Under these circumstances the state’s taxing endeavors will be the first to fall. The measurement has a number of limitations. However, it serves as a good proxy for state capacities. Future research should apply this measurement to other countries, and if possible, with a larger time span.

V. APPENDIX

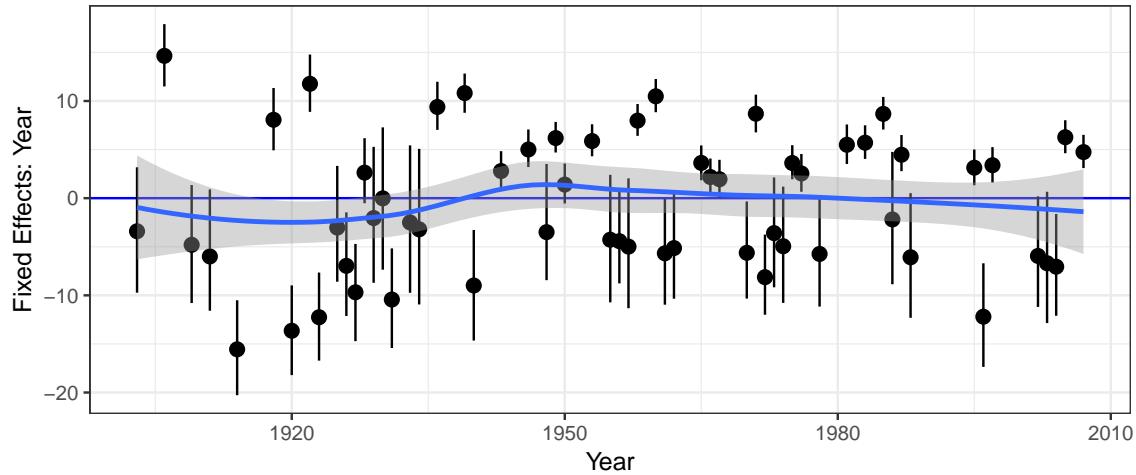
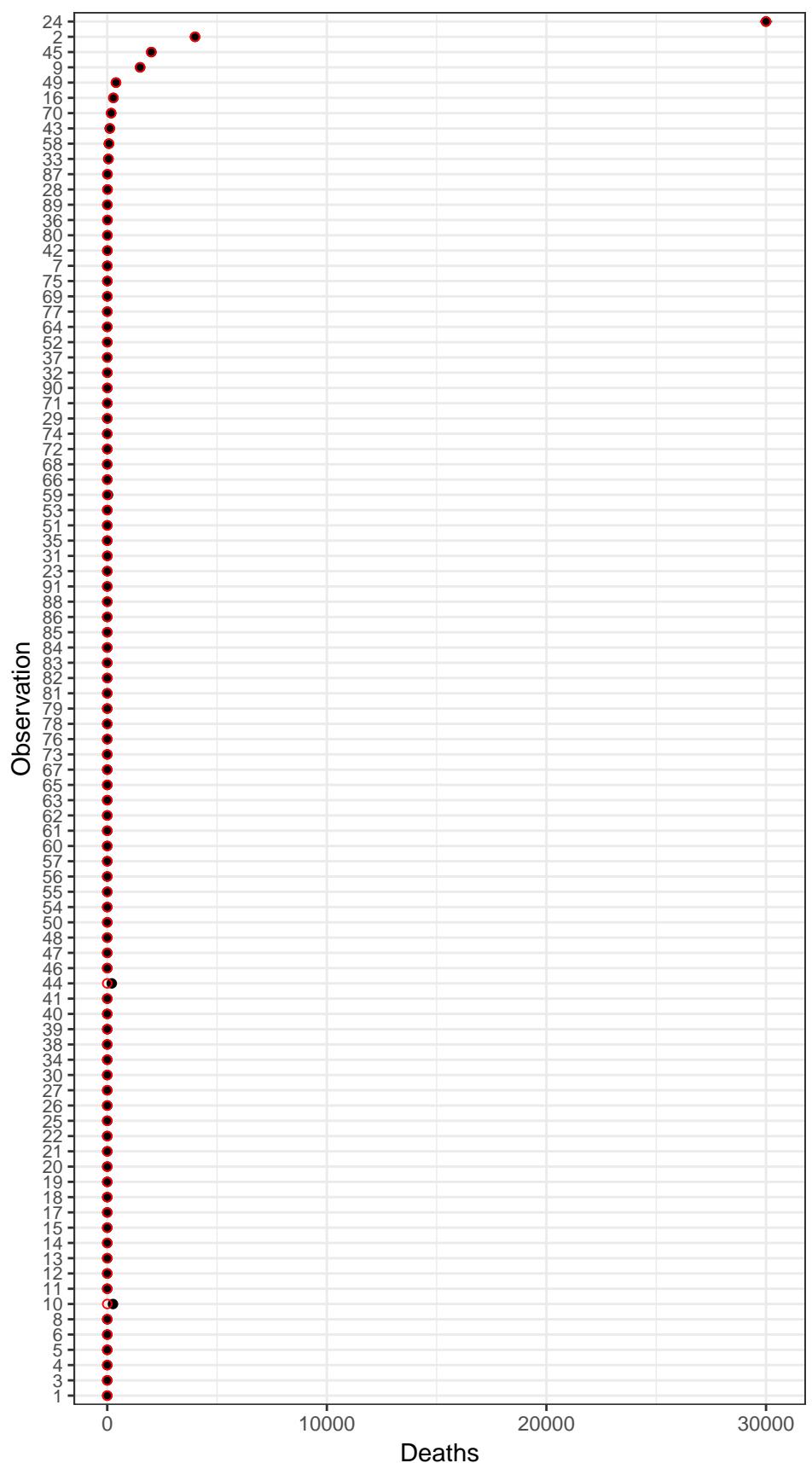


Figure A1: *Year Fixed Effects*



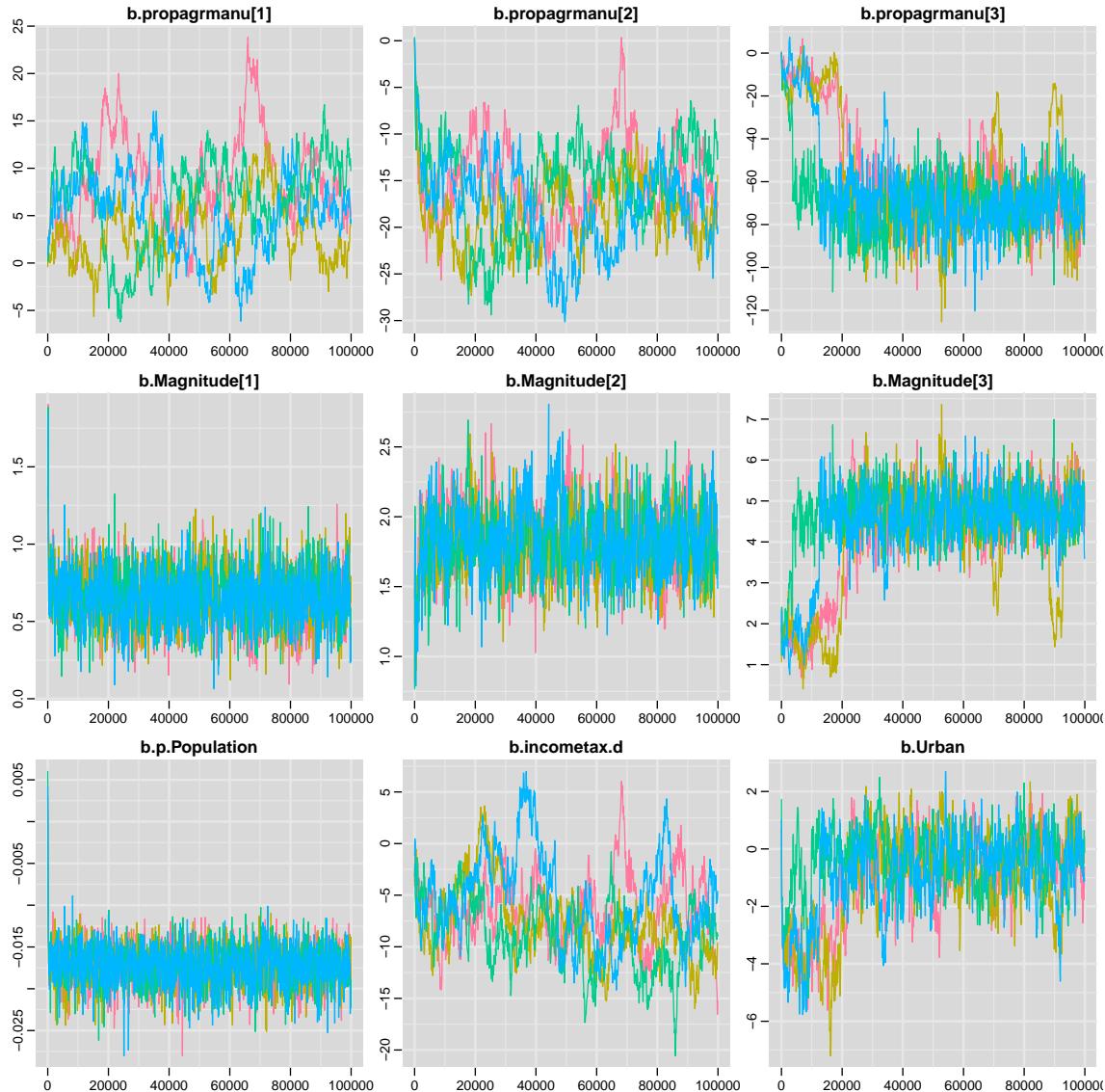


Figure A3: Trace Plots: Four Chains

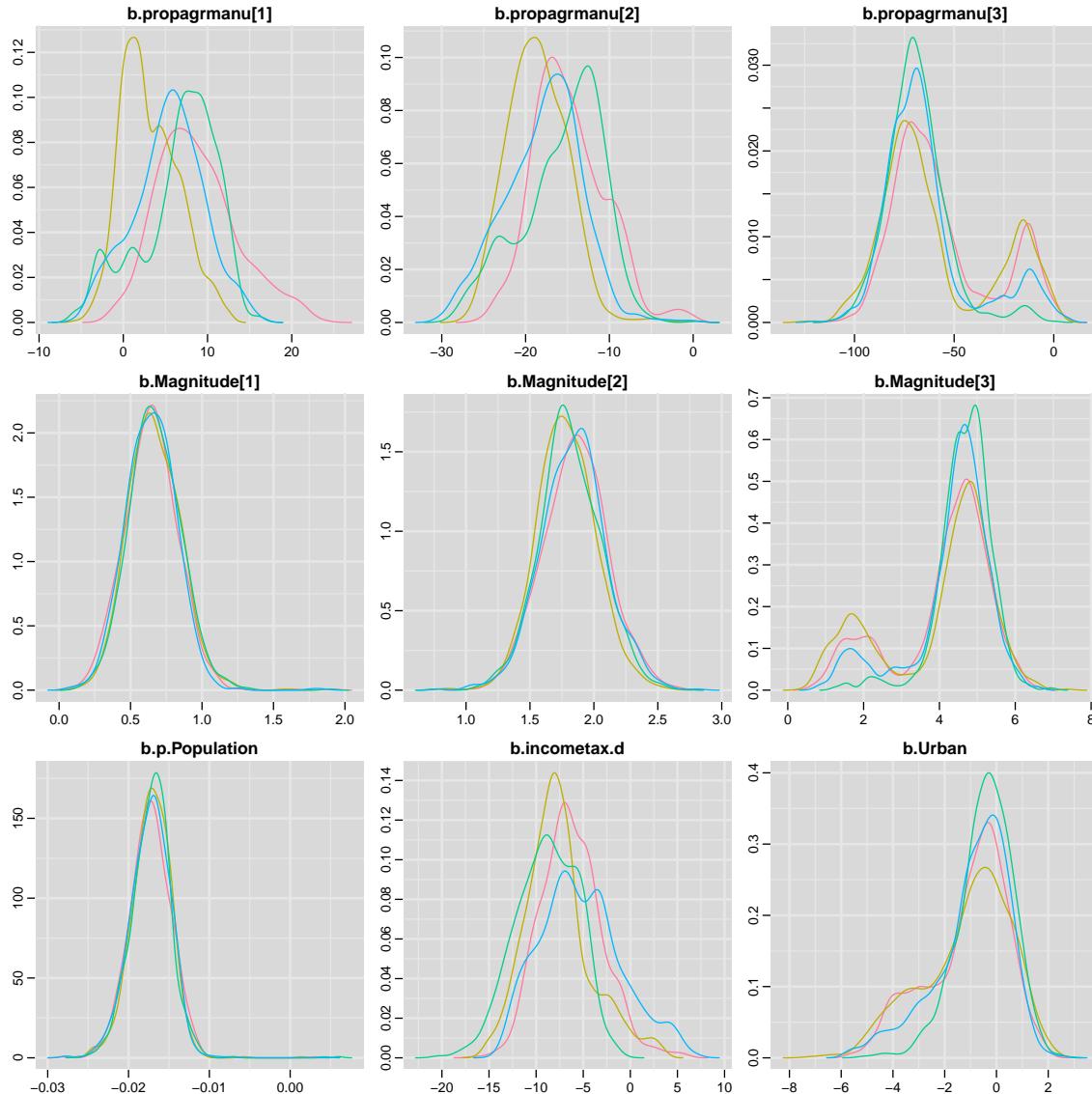


Figure A4: Density Plots: Four Chains

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