

Ivo



Software Engineer

San Francisco Bay Area · 2 weeks ago · Over 100 applicants

✓ \$120K/yr - \$190K/yr ✓ On-site ✓ Full-time 0 of 10 skills match

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About the job

Contract negotiation is the most time-consuming, costly, and difficult component of the contract lifecycle, and is barely any easier now than when lawyers were using fax machines.

Large language models have unlocked the ability to solve many contract negotiation problems at scale. Our product is best-in-market (we had a 85% trial win rate in Q3) and rapidly embedding itself into the lives of its users.

Overview

You'll be our fifth engineering hire. We are looking for motivated and curious Software Engineers who can help us make our users' lives better. You'll be working closely with the founders.

As an early member of this team, you'll have a unique opportunity to be helping shape how we impact customers at scale.

Our tech stack includes:

- React / Redux / Next.js / Node.js / Chakra UI
- OpenAI
- Pytorch
- Firebase
- Azure

Your Qualifications

- Bachelors in computer science/math.
- Experience with Applied AI
- Strong ability to learn new technologies and be productive in unfamiliar domains
- Bonus points: Previously founded a startup.

Ivo might be a good fit for you if you:

- You love writing code, but you love having impact more: We're a team of engineers at heart, but our #1 goal is building the best possible product. That means making pragmatic choices and looking for 80/20 solutions.
- Would describe yourself as being relentlessly resourceful.
- You have a strong internal sense of urgency. You have a bias towards doing things *today*, rather than tomorrow.
- Experience working in a startup environment is preferred but not required.
- Are excited about the adventure of building a company!

FAQ

How far along are we?

We launched in early access in April 2023. Since then, we've had an incredible response from the market and are growing rapidly. Our clients include companies

like Canva, Quora, Zapier, Kaplan, WordPress, Eventbrite, and more. We're happy to share more details with candidates who go through our interview process.

Can I work remotely?

We require candidates to work with us in-person 5 days a week in our San Francisco office.

Is this a chill gig?

Startups are very hard, especially if they're growing fast. You'll have a ton of responsibility, and there's always an enormous amount of stuff to do. It's hard work but the payoff is uncapped.

Compensation:

The USD salary range for this role is \$120K-\$190K.
Final offer amounts are determined by multiple factors, including, experience and expertise, and may vary from the amounts listed above.

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Applicants for this job

2,707 Applicants
214 Applicants in the past day

Applicant seniority level

69% Entry level applicants

8% Senior level applicants

1% Director level applicants

Applicant education level

40% have a Master's Degree

32% have a Master of Science

12% have a Bachelor's Degree

16% have other degrees


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About the company



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Ivo helps organizations reduce the time, effort, and cost of negotiating contracts. Our Generative-AI native software reviews and redlines agreements for consistency against playbooks and historically negotiated agreements.


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Senior Planning and Innovation Engineer 

Honda Logistics North America
East Liberty, OH (On-site)
\$99K/yr - \$122K/yr

 Applicant review time is typically 4 days


5 days ago **Be an early applicant**


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Senior Applied AI Engineer

UserCue
San Francisco, CA (Hybrid)


 Applicant review time is typically 1 day

2 days ago  Easy Apply





Software Engineer Intern 

F5
Greater Seattle Area (Hybrid)
\$35/hr - \$53/hr

 2 company alumni work here


4 days ago




Artificial Intelligence Specialist 


Spinutech
United States (Remote)
401(k), +6 benefits

4 days ago




Intern - Solutions Engineer 

NetApp
San Jose, CA
Medical benefit


 43 school alumni work here

3 days ago





Software Developer

DataAnnotation
Salt Lake City Metropolitan Area (Remote)
Starting at \$40/hr


 5 school alumni work here


5 days ago




Software Engineer Intern 

Columbia Sportswear Company
Portland, OR (On-site)
\$22.50/hr · 401(k) benefit


 1 school alum works here




Software Engineer, Backend 

OpenStore
New York, NY
\$89.7K/yr - \$200.4K/yr


4 days ago







Remote Software Developer (GenAI/React/UX)
John Galt Staffing
Lexington, MA (Hybrid)

4 days ago  Easy Apply

4 days ago




Software Engineer III, Front End, Google Cloud Platforms 
Google
Seattle, WA (On-site)
\$136K/yr - \$200K/yr


 33 connections work here


2 days ago

3 days ago





Senior Software Engineer
Eton Solution
Bellevue, WA (Hybrid)


 Response time is typically 5 days

3 days ago  Easy Apply

2 days ago




Software Engineering Intern 
Red Hat
Boston, MA (On-site)


 31 school alumni work here

2 days ago


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