orm 990 (2017)	Page 7
----------------	---------------

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

Check this box if fletther the organization ho	l arry rolato	(C)					1100			, 01 11 40 100 1
(A)	(B)	(B) Position			(D)	(E)	(F)			
Name and Title	Average	(do not check more than one box, unless person is both a						Reportable	Reportable	Estimated
	hours per					or/trust		compensation	compensation from	amount of
	week (list any hours for	악	Ins	♀	₩ 6	육등	Fo	from the	related organizations	other compensation
	related	Individual trustee or director	itut	Officer	Key employee	ghes	Former	organization	(W-2/1099-MISC)	from the
	organizations below dotted	ual t	iona		nplo	t co	~	(W-2/1099-MISC)		organization and related
	line)	rust	l tru		yee	npe				organizations
		ee	Institutional trustee			Highest compensated employee				
						ed				
(1) Cynthia Dunn	5*									
Trustee		✓								
(2) Pedro Rivera	5*									
Trustee		✓								
(3) Russell Redding	5*									
Trustee		✓								
(4) Robert Capretto	5*									
Trustee		✓								
(5) Daniel Delligatti	5*									
Trustee		✓								
(6) J. Alex Hartzler	5*									
Trustee		✓								
(7) David Kleppinger	5*									
Trustee		✓								
(8) Stanley Rapp	5*									
Trustee		✓								
(9) Elliott Weinstein	5*									
Trustee		✓								
(10) Edward Brown, III	5*									
Trustee		✓								
(11) Barbara Doran	5*									
Trustee		✓								
(12) Robert Jubelirer	5*									
Trustee		✓								
(13) Anthony Lubrano	5*									
Trustee		√								
(14) Ryan McCombie	5*									
		✓								

Note Competition Competi		(A) Name and title	(B) Average hours per	do not check more than box, unless person is box officer and a director/tru						(D) Reportable compensation	(E) Reportable compensation fro		(F) Estimated amount of	
Trustee			related organizations below dotted	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization		fr org an	om the anization d related	on d
(19) Joseph Paterno, Jr. 5.	(15) V	/illiam Oldsey	5*									1		
Trustee				✓										
Trustee (20) Valerie Detwiller Trustee (21) Lynn Dietrich Trustee (22) M. Abraham Harpster Trustee (23) Chris Hoffman Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (26) Sub-total 10 Sub-total 10 Total from continuation sheets to Part VII, Section A 10 Total (add lines 1b and 1c) 10 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization or individual listed on line 1a, is the sum of reportable compensation and other companization or individual for services rendered to the organization? If "Yes," complete Schedule J for such individual 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization and related organization and related organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such individual 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation from the organization or individual for services rendered to the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) (Construction engineering (Compensation Services in Construction engineering (Compensation Services in Construction engineering (Construction (Construction engineering (Construction			5*	./										
Trustee			5*	•										
Trustee (20) Valerie Detwiler Trustee (21) Lynn Dietrich Trustee (22) M. Abraham Harpster Trustee (23) Chris Hoffman Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (26) Keith Masser Trustee (27) Lynn Dietrich Trustee (28) Keith Masser Trustee (29) Keith Masser Trus				✓										
Trustee (20) Valerie Detwiler Trustee (21) Lynn Dietrich Trustee (22) M. Abraham Harpster Trustee (23) Chris Hoffman Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (26) Keith Masser Trustee (27) Lynn Dietrich Trustee (28) Keith Masser Trustee (29) Keith Masser Trus	(18) R	obert Tribeck	5*											
Trustee	Truste	9		✓										
Complete this table for your five highest compensation from the organization and related organization and related organization and related organization are related to the organization and related organization from the organization. Report compensation from any unrelated organization or individual for such individual. Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation. Report compensation from the organization. Report compensation from the organization of services rendered to the organization. Report compensation from the organization of services for the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization. Report compensation from the calendar year ending with or within the organization or strategies. Report compensation from			5*											
Trustee (22) M. Abraham Harpster Trustee (23) Chris Hoffman Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (26) Richard Dandrea Trustee (27) Total from continuation sheets to Part VII, Section A Trustee (28) Total from continuation sheets to Part VII, Section A Trustee (29) Total (add lines 1b and 1c) Total from compensation from the organization Trustee (29) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization Trustee (29) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization Trustee (29) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person (A) Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Description of services Compensation Strategies Inc., Wormbeysburg, PA 17043 Construction Parameters (C) Compensation 1 Construction Services Inc., Wormbeysburg, PA 17043 Construction 22227363 2 Total unmber of independent contractors (including but not limited t			F+	✓										
221 Lynn Dietrich Strustee			5*	./										
Trustee (22) M. Abraham Harpster Trustee (23) Chris Hoffman Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (26) Richard Dandrea Trustee (27) Trustee (28) Richard Dandrea Trustee (29) Richard Dandrea Trustee (20) Richard Dandrea Trustee (20) Richard Dandrea Trustee (20) Richard Dandrea Trustee (20) Richard Dandrea Trustee (21) Richard Dandrea Trustee (22) Richard Dandrea Trustee (23) Richard Dandrea Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (25) Richard Dandrea Trustee (26) Richard Dandrea Trustee (27) Richard Dandrea Trustee (28) Richard Dandrea Trustee (28) Richard Dandrea Trustee (29) Richard Dandrea Trustee (20) Richard Dandrea Trustee Trustee Trustee Trustee Trustee Truste		District.	5*	•								+		
Trustee (24) Keith Masser Trustee (25) Richard Dandrea Trustee (26) Sub-total 15				✓										
Castruction Compensation Comp	(22) N	l. Abraham Harpster	5*											
Trustee				✓										
Trustee			5*											
Trustee 25 Richard Dandrea 5			F*	✓										
Trustee 1b Sub-total 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 1 Total from continuation sheets to Part VII, Section A 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such person such			5^	1										
Trustee 1b Sub-total 1 Total from continuation sheets to Part VII, Section A 1 Total (add lines 1b and 1c) 1 Total (add lines 1b and 1c) 1 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address (B) (C) Compensation Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Construction engineering 87595560 Barton Malow Company, Southfield, MI 48034 Construction 22273239 Pyramid Construction Services Inc., Wormleysburg, PA 17043 Construction 22273239 Turner Construction Company, New York City, NY 10014 Construction & real estate 2 Total number of independent contractors (including but not limited to those listed above) who			5*	•								+		
c Total from continuation sheets to Part VII, Section A				✓										
Total (add lines 1b and 1c)	1b	Sub-total												
Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 3540 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual			-											630597
Teportable compensation from the organization 3540 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person										-				630597
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	2			l to th	ose	list	ed	above	e) w		ore than \$100,	000 of		
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		reportable compensation from the organi	Zation							3540				No
employee on line 1a? If "Yes," complete Schedule J for such individual	3	Did the organization list any former of	ficer, direct	tor, c	r tr	uste	ee,	kev e	emp	olovee, or high	est compensa	ated	res	NO
organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual										•			1	
individual	4													
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		•	•					f "Ye	s,"	complete Sch	edule J for s			
For services rendered to the organization? If "Yes," complete Schedule J for such person	_												√	
Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Construction engineering 87595560 Barton Malow Company, Services Inc., Wormleysburg, PA 17043 Construction Constru	5												+	
Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Pyramid Constructions Services Inc., Wormleysburg, PA 17043 Py Dick, Inc., Pittsburgh, PA 15212 Turner Construction Company, New York City, NY 10014 Compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation (C) Construction engineering R7595560 Construction S7742603 R7595560 Construction S7742603 Construction Construction S7742603 Construction Const	Section								-	σ.σ μσ.σσ		. 5		
year. (A) Name and business address Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Cyramid Constructions Services Inc., Wormleysburg, PA 17043 Pyramid Construction PJ Dick, Inc., Pittsburgh, PA 15212 Turner Construction Company, New York City, NY 10014 Total number of independent contractors (including but not limited to those listed above) who		· · · · · · · · · · · · · · · · · · ·	compensate	ed inc	depe	end	ent	contr	acto	ors that receive	ed more than \$	100,000 (of	
(A) Name and business address Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Construction Pyramid Constructions Services Inc., Wormleysburg, PA 17043 Construction PJ Dick, Inc., Pittsburgh, PA 15212 Construction Construction Company, New York City, NY 10014 Construction & real estate		compensation from the organization. Rep	ort compe	nsatio	n fo	or th	ne c	alend	lar y	ear ending wit	h or within the	organizat	ion's t	tax
Name and business address Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Pyramid Constructions Services Inc., Wormleysburg, PA 17043 PJ Dick, Inc., Pittsburgh, PA 15212 Turner Construction Company, New York City, NY 10014 Total number of independent contractors (including but not limited to those listed above) who		year.												
Clayco, Inc., Chicago, IL 60601 Barton Malow Company, Southfield, MI 48034 Construction Pyramid Constructions Services Inc., Wormleysburg, PA 17043 Construction Construction Construction 22922796 PJ Dick, Inc., Pittsburgh, PA 15212 Construction Construction Company, New York City, NY 10014 Construction & real estate 21217326 Total number of independent contractors (including but not limited to those listed above) who			ress								ervices			
Barton Malow Company, Southfield, MI 48034 Pyramid Constructions Services Inc., Wormleysburg, PA 17043 PJ Dick, Inc., Pittsburgh, PA 15212 Turner Construction Company, New York City, NY 10014 Total number of independent contractors (including but not limited to those listed above) who	Clayes								C 0					
Pyramid Constructions Services Inc., Wormleysburg, PA 17043Construction22922796PJ Dick, Inc., Pittsburgh, PA 15212Construction22273239Turner Construction Company, New York City, NY 10014Construction & real estate212173262 Total number of independent contractors (including but not limited to those listed above) who											reering			
PJ Dick, Inc., Pittsburgh, PA 15212 Construction 22273239 Turner Construction Company, New York City, NY 10014 Construction & real estate 21217326 2 Total number of independent contractors (including but not limited to those listed above) who			rg, PA 17043	}										
Turner Construction Company, New York City, NY 10014 Construction & real estate 21217326 2 Total number of independent contractors (including but not limited to those listed above) who														
	Turner	Construction Company, New York City, NY											21:	217326
	2) th		ove) who			

orm 990 (2017)	Page 7
----------------	---------------

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization no	r any relate	d orga	aniz	atio	n c	ompe	nsa	ited any curren	t officer, director	r, or trustee.	
	(C)										
(A)	(B)	(B) Position (do not check more than one					200	(D)	(E)	(F)	
Name and Title	Average	box, unless person is both an			n an	Reportable	Reportable	Estimated			
	hours per week (list any			_		or/trust		compensation from	compensation from related	amount of other	
	hours for related	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization	organizations (W-2/1099-MISC)	compensation from the	
	organizations	idua recto	tutio	ğ	emp	est c	 ਦਾ	(W-2/1099-MISC)	(88-2/1099-181150)	organization	
	below dotted line)	ıl tru	nal t		loye	Ömp				and related organizations	
	iiiie)	stee	rust		Φ	ens				organizations	
			e e			ated					
(1) (26) Mark Dambly	5*										
Trustee		1									
(2) (27) Robert Fenza	5*	·									
Trustee	+	✓									
(3) (28) Ira Lubert	5*										
Trustee		✓									
(4) (29) Walter Rakowich	5*										
Trustee		✓									
(5) (30) Mary Lee Schneider	5*										
Trustee		✓									
(6) (31) Kathleen Casey	5*										
Trustee		✓									
(7) (32) Julie Anna Potts	5*										
Trustee		✓									
(8) (33) Matthew Schuyler	5*										
Trustee		✓									
(9) (34) Kevin Steele	5*										
Trustee		✓									
(10) (35) Michael Hoeschele	5*										
Trustee		✓									
(11) (36) Allison Goldstein	5*										
Trustee		✓									
(12) (37) David Han	5*										
Trustee		✓						498195		50288	
(13) (38) Eric Barron	50*			,							
President	1	√		✓				1074919		45600	
(14) (39) Stephen Dunham	50*			,							
Vice President & General Counsel				✓				551390		40636	

Part VII Section A. Officers, Directors, Trus	stees, Key E	mploy	yees		nd F	lighe	st C	ompensated E	mployees (cont	inued)	
(A) Name and title	(B) Average hours per Position (do not check more than box, unless person is bo officer and a director/tru				is both	n an	(D) Reportable compensation	(E) Reportable compensation from	Estin n amo	F) nated unt of	
	week (list any hours for related organizations below dotted line)		Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compe fron organ and r	her ensation in the ization elated zations
(15) (40) David Gray	50*										
Sr. VP - Finance/Treasurer				✓				542981			171321
(16) (41) A. Craig Hillemeier	50*			,							
CEO Hershey Medical Center	F.0+			✓				1530379			33764
(17) (42) Nicholas Jones	50*	-		1				E71E10			4160
Executive VP & Provost (18) (43) Robert Pangborn	50*			•				571518			41694
Former Exec. VP & Provost		-					1	410145			44606
(19) (47) James Franklin	50*							110110			11000
Head Football Coach		1				✓		3425056			45010
(20) (49) Robert Harbaugh	50*										
Chair Dept. of Neurosurgery						✓		1292676			46928
(21) (48) Alan Brechbill	50*										
Exec. Director - Hershey Medical Center	F0*					✓		1123841			49629
(22) (50) Peter Dillon Chair Department of Surgery	50*	-				√		1121004			2220
(23) (51) Kovin Plack	50*					•		1131094			22809
Chair Orthopaedics/Rehabilitation		1				1		1080343			38672
(24)											
(25)											
							_				
1b Sub-total											
c Total from continuation sheets to Par d Total (add lines 1b and 1c)											
Total number of individuals (including bureportable compensation from the organ	ıt not limited						e) w	ho received m	ore than \$100,0	000 of	
3 Did the organization list any former of	fficer, direc						-	-	-		Yes No
employee on line 1a? If "Yes," complete											
4 For any individual listed on line 1a, is the organization and related organizations individual											
5 Did any person listed on line 1a receive for services rendered to the organization									zation or individ	ual	
Section B. Independent Contractors											•
1 Complete this table for your five highest compensation from the organization. Re year.											n's tax
(A) Name and business ad	dress							(B) Description of s	ervices	(C) Compensa	ation
2 Total number of independent contract	ors (includir	na hi	ıt n	ot l	limit	ed to	th	ose listed ah	ove) who		

received more than \$100,000 of compensation from the organization ▶

Part VIII Statement of Revenue

		Check if Schedule O	contains	a res	oonse or note to	any line in this	Part VIII		🗌
						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
ıts ıts	1a	Federated campaigns	·	1a					
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues .		1b					
s, G	С	Fundraising events .		1c	10844156				
iift ar /	d	Related organizations	S	1d					
s, G imil	е	Government grants (con		1e	298312000				
ion r Si	f	All other contributions, gi	ifts, grants,						
but the		and similar amounts not inc	luded above	1f	76955844				
ntri d O	g	Noncash contributions includ	ded in lines 1a	-1f: \$					
Co	h	Total. Add lines 1a-1	f		▶	386112000			
					Business Code				
Program Service Revenue	2a	Tuition and fees			900099	1820971000	1820971000		
Re	b	Grants & contracts			541700	836810000			836810000
vice	С	Medical Center revenu	e		900099	2276366000	2276366000		
Ser	d	Sales - auxiliary, etc			611710	661968000		13455085	648512915
am	е	Sales - educational			611710	100992000	100992000		
ogra	f	All other program serv							
P	g	Total. Add lines 2a-2				5683483070			
	3	Investment income							
		and other similar amo	•			522322000		3114192	519207808
	4	Income from investment		•					
	5	Royalties				3094000			3094000
			(i) Real		(ii) Personal				
	6a	Gross rents		11205					
	b	Less: rental expenses		97843					
	С	Rental income or (loss)		13361					
	_d	Net rental income or (· /			2313361			2313361
	7a	Gross amount from sales of	(i) Securit		(ii) Other				
		assets other than inventory	31561	65000					
	b	Less: cost or other basis and sales expenses .	30480	74000					
	С	Gain or (loss)		91000					
	d	Net gain or (loss) .			▶	108091000			108091000
Other Revenue	8a b	Gross income from fuevents (not including \$ of contributions reported See Part IV, line 18 Less: direct expenses	108441 ed on line 1	c). · a	571013 750817				
•		Net income or (loss) fi			events . ►	(179804)			(179804)
	9a	Gross income from ga							
		See Part IV, line 19 .							
		Less: direct expenses							
		Net income or (loss) for	_	-	vities ►				
	10a	Gross sales of in returns and allowance			17528997				
	b	Less: cost of goods s			9312429				
	С	Net income or (loss) fi				8216568			8216568
		Miscellaneous R			Business Code	3210000			32.0000
	11a	Miscellaneous Income		•	900099	19827804			19827804
	b				-				
	С								
	d	All other revenue .							
	е	Total. Add lines 11a-	11d		▶	19827804			
	12	Total revenue. See in	nstructions		▶	6733280000	4198329000	16569277	2132269723

Part IX Statement of Functional Expenses

Sectio	n 501(c)(3) and 501(c)(4) organizations must com				
	Check if Schedule O contains a respon-			<u> </u>	
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21	83329077	83329077		
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	5117615	1462259	2768475	886881
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2716126886	2150175742	529473726	36477418
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	308407564	243852191	60320754	4234618
9	Other employee benefits	255091028	201695787	49892691	3502551
10	Payroll taxes	155435408	122899920	30401268	2134220
11	Fees for services (non-employees):				
а	Management				
b	Legal	10163270		10163270	
С	Accounting	736625		736625	
d	Lobbying				
e f	Investment management fees	07470000	01700004	5070707	077170
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	27470000	21720024	5372797	377179
12	Advertising and promotion	27262046	25482253	1705544	74249
13	Office expenses	22286731	16046247	5064958	1175526
14	Information technology	107047541	49058491	56956096	1032955
15	Royalties	187110	185104	2006	
16	Occupancy	143720280	41988276	101591115	140889
17	Travel	72828755	63971829	7370550	1486376
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .	44539193	35427008	8374043	738141
20 21	Interest	51533000	40746196	10079226	707579
22	Depreciation, depletion, and amortization .	371570000	293793568	72674556	5101876
23	Insurance	48818000	38599495	9548205	670300
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	Hospital Expenses	747266121	591073247	145951376	10241498
b	Maintenance	163138483	20576833	142520600	41049
С	Resale supplies and material	66188012	41300511	24887501	
d	Food supplies	58127689	3014723	55112965	
е	All other expenses	220603567	122872245	97110473	620849
25	Total functional expenses. Add lines 1 through 24e	5706994000	4209271026	1428078819	69644155
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in this	Part X		🔲
			(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing		1	
	2	Savings and temporary cash investments	1977688000	2	2228609000
	3	Pledges and grants receivable, net	201058000	3	196485000
	4	Accounts receivable, net	542603000	4	568924000
	5	Loans and other receivables from current and former officers, directors			
		trustees, key employees, and highest compensated employees	S.		
		Complete Part II of Schedule L		5	
ıts	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers an sponsoring organizations of section 501(c)(9) voluntary employees' beneficiar organizations (see instructions). Complete Part II of Schedule L	nd	6	
Assets	7	Notes and loans receivable, net	58582000	7	59367000
Ä	8	Inventories for sale or use	48152000	8	48721000
	9	Prepaid expenses and deferred charges	105807000	9	109481000
	10a	Land, buildings, and equipment: cost or			
		other basis. Complete Part VI of Schedule D 10a 96875950			
	b	Less: accumulated depreciation 10b 44392730			5248322000
	11	Investments—publicly traded securities	4468903000		4629702000
	12	Investments—other securities. See Part IV, line 11	1573841000		1767259000
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	132245000		160402000
	16	Total assets. Add lines 1 through 15 (must equal line 34)	14030291000	$\overline{}$	15017272000
	17	Accounts payable and accrued expenses	689885000	17 18	712590000
	18 19	Grants payable	0.40.470.000		050707000
	20	Deferred revenue	342479000		358787000
	21	Escrow or custodial account liability. Complete Part IV of Schedule D.	1469393000	21	1450177000
_{(O}	22	Loans and other payables to current and former officers, directors		Z1	
Liabilities	22	trustees, key employees, highest compensated employees, and			
iab		disqualified persons. Complete Part II of Schedule L		22	
-	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related thin parties, and other liabilities not included on lines 17-24). Complete Part 2	X		
		of Schedule D	2686036000		2571324000
	26	Total liabilities. Add lines 17 through 25	5187793000	26	5092878000
sec		Organizations that follow SFAS 117 (ASC 958), check here ▶ □ a complete lines 27 through 29, and lines 33 and 34.	ind		
an	27	Unrestricted net assets	6526231000	27	7420851000
Bal	28	Temporarily restricted net assets	708103000	28	784883000
<u>و</u> ا	29	Permanently restricted net assets	1608164000	29	1718660000
Net Assets or Fund Balances		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ ar complete lines 30 through 34.	nd		
ts c	30	Capital stock or trust principal, or current funds		30	
se	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
As	32	Retained earnings, endowment, accumulated income, or other funds .		32	
Net	33	Total net assets or fund balances	8842498000	33	9924394000
	34	Total liabilities and net assets/fund balances	14030291000	34	15017272000

Form 990 (2017) Page **12**

Part	Reconciliation of Net Assets			
	Check if Schedule O contains a response or note to any line in this Part XI			
1	Total revenue (must equal Part VIII, column (A), line 12)		67332	80000
2	Total expenses (must equal Part IX, column (A), line 25)		57069	94000
3	Revenue less expenses. Subtract line 2 from line 1		10262	86000
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4		88424	98000
5	Net unrealized gains (losses) on investments		556	10000
6	Donated services and use of facilities			
7	Investment expenses			
8	Prior period adjustments			
9	Other changes in net assets or fund balances (explain in Schedule O)			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line			
	33, column (B))		99243	94000
Part	XII Financial Statements and Reporting			
	Check if Schedule O contains a response or note to any line in this Part XII			
			Yes	No
1	Accounting method used to prepare the Form 990: Cash Accrual Other	_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.	1		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		1
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or			·
	reviewed on a separate basis, consolidated basis, or both:			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	1	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a	1		
	separate basis, consolidated basis, or both:			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight	t		
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	✓	
	If the organization changed either its oversight process or selection process during the tax year, explain in	1		
	Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in	1		
	the Single Audit Act and OMB Circular A-133?	3a	✓	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	÷		
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b	✓	
		Fort	<u>_ aan</u>	(2017)