| Vendor              | Eenterprise | Chipset   | Percent |    | Set 1 |
|---------------------|-------------|---|---------|----|-------|
| Agere               | Yes         | N/A   | 22.64%  | 24 | C-N   |
|                     |             | Atheros (A/B/G). Many of their PC Cards are Prism |         |    |       |
| Senao International | Yes         | based.  | 14.15%  |    | HH-OO |
| Aironet             | Yes         |   | 12.26%  | _  | O-Q   |
| 3Com Corp           | Yes         |   | 9.43%   |    | A-B   |
| Breezecom           | Yes         |   | 7.55%   | _  | S-T   |
| Cisco Systems       | Yes         |   | 6.60%   |    | V-Z   |
| D-Link              |             |   | 4.72%   | _  | AA-BB |
| Cameo Comm          |             |   | 2.83%   | _  | U     |
| The Linksys Group   |             |   | 2.83%   | _  |       |
| Gemtek Tec          |             |   | 1.89%   |    | CC-DD |
| Asustek Co          |             |   | 1.89%   |    |       |
| Planet Tec          |             |   | 1.89%   |    | FF-GG |
| Allied Tel          |             |   | 0.94%   | 1  | R     |
| Global Sun          |             |   | 0.94%   |    | EE    |
| Epigram             |             |   | 0.94%   | 1  |       |
| Hsing Tech          |             |   | 0.94%   | 1  |       |
| RPT Int             |             |   | 0.94%   | 1  |       |
| US Robotics         |             |   | 0.94%   |    |       |
| Ambit               |             |   | 0.94%   |    |       |
| Accton              | Yes         |   | 0.94%   | 1  |       |
| ANI Communications  |             |   | 0.94%   | 1  |       |
| AMIT, Inc           |             |   | 0.94%   | 1  |       |
| Apple               |             |   | 0.94%   | 1  |       |
| Z-Com               |             |   | 0.94%   | 1  |       |

Results by merging Cisco/Aironet

|                     | <u> </u> |                          |           |       |          |
|---------------------|----------|--------------------------|-----------|-------|----------|
|                     |          |                          |           |       |          |
|                     |          |                          |           |       |          |
|                     |          |                          |           | •     |          |
|                     |          |                          |           |       |          |
| Vendor              |          | Chipset                  | Percent   | Total | Set 1    |
| Agere               |          | N/A                      | 22.641509 | 24    | C-N      |
|                     |          |                          |           |       |          |
| Cisco/Aironet       |          |                          | 18.867925 | 20    | O-Q, V-Z |
|                     |          | Atheros (A/B/G). Many of |           |       |          |
|                     |          | their PC Cards are Prism |           |       |          |
| Senao International |          | based.                   | 18.292683 | 15    | HH-OO    |
| 3Com Corp           |          |                          | 9.4339623 | 10    | A-B      |
| Breezecom           |          |                          | 7.5471698 | 8     | S-T      |
| D-Link              |          |                          | 4.7169811 | 5     | AA-BB    |
| Cameo Comm          |          |                          | 2.8301887 | 3     | U        |
| The Linksys Group   |          |                          | 2.8301887 | 3     |          |
| Asustek Co          |          |                          | 1.8867925 | 2     |          |

| Gemtek Tec         | 1.8867925 | 2 | CC-DD |
|--------------------|-----------|---|-------|
| Planet Tec         | 1.8867925 | 2 | FF-GG |
| Accton             | 0.9433962 | 1 |       |
| Allied Tel         | 0.9433962 | 1 | R     |
| Ambit              | 0.9433962 | 1 |       |
| AMIT, Inc          | 0.9433962 | 1 |       |
| ANI Communications | 0.9433962 | 1 |       |
| Apple              | 0.9433962 | 1 |       |
| Epigram            | 0.9433962 | 1 |       |
| Global Sun         | 0.9433962 | 1 | EE    |
| Hsing Tech         | 0.9433962 | 1 |       |
| RPT Int            | 0.9433962 | 1 |       |
| US Robotics        | 0.9433962 | 1 |       |
| Z-Com              | 0.9433962 | 1 |       |
| Cisco Systems      | 0         | 0 |       |

|          | Sur   | vey    |        |        |        |        |        |        |        |       |             |
|----------|-------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------------|
|          |       | Set    | 1      |        |        | Set    | 2      |        |        | Set   | 3           |
| Set 2    | Set 3 | Page 1 | Page 2 | Page 3 | Page 4 | Page 1 | Page 2 | Page 3 | Page 4 | Email |             |
| I-T      |       | 9      | 3      |        |        | 1      | 11     |        |        |       |             |
| PP-QQ    | A-E   |        |        | 4      | 4      |        |        |        | 2      |       | 5           |
| U-Z      | O-R   |        | 3      |        |        |        | 1      | 5      |        |       | 4           |
| А-Н      |       | 2      |        |        |        | 8      |        |        |        |       |             |
| BB-GG    |       |        | 2      |        |        |        |        | 6      |        |       |             |
| JJ-KK    |       |        | 3      | 2      |        |        |        |        | 2      |       |             |
| LL       | J-K   |        |        | 2      |        |        |        |        | 1      |       | 2           |
| HH-II    |       |        | 1      |        |        |        |        | 1      | 1      |       |             |
| RR       | G-H   |        |        |        |        |        |        |        | 1      |       | 2           |
|          |       |        |        | 2      |        |        |        |        |        |       |             |
| AA       | НН    |        |        |        |        |        |        | 1      |        |       | 1           |
|          |       |        |        | 2      |        |        |        |        |        |       |             |
|          |       |        | 1      | 4      |        |        |        |        |        |       |             |
| N 4N 4   |       |        |        | 1      |        |        |        |        | 1      |       | _           |
| MM       |       |        |        |        |        |        |        |        | 1      |       | _           |
| NN<br>OO |       |        |        |        |        |        |        |        | 1      |       | _           |
| SS       |       |        |        |        |        |        |        |        | 1      |       | $\dashv$    |
| 55       | F     |        |        |        |        |        |        |        | Т      |       | 1           |
|          | M     |        |        |        |        |        |        |        |        |       | 1           |
|          | N     |        |        |        |        |        |        |        |        |       | 1<br>1<br>1 |
|          | S     |        |        |        |        |        |        |        |        |       | 1           |
|          | L     |        |        |        |        |        |        |        |        |       | 1           |
|          |       |        |        |        |        |        |        |        |        |       | 1           |
|          | Т     |        |        |        |        |        |        |        |        |       | Τ           |

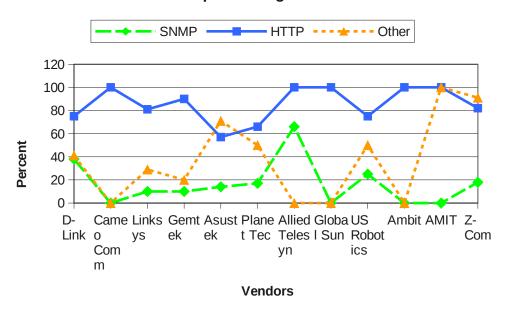
|                | Sur   | vey    |        |        |        |        |        |        |        |       |   |
|----------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|-------|---|
|                |       | Set    | Set 1  |        |        | Set    | 2      |        |        | Set 3 | } |
| Set 2          | Set 3 | Page 1 | Page 2 | Page 3 | Page 4 | Page 1 | Page 2 | Page 3 | Page 4 | Email |   |
| I-T            |       | 9      | 3      |        |        | 1      | 11     |        |        |       |   |
| U-Z, JJ-<br>KK | O-R   |        | 6      | 2      |        |        | 1      | 5      | 2      |       | 4 |
| PP-QQ          | A-E   |        |        | 4      | 4      |        |        |        | 2      |       | 5 |
| A-H            |       | 2      |        |        |        | 8      |        |        |        |       |   |
| BB-GG          |       |        | 2      |        |        |        |        | 6      |        |       |   |
| LL             | J-K   |        |        | 2      |        |        |        |        | 1      |       | 2 |
| HH-II          |       |        | 1      |        |        |        |        | 1      | 1      |       |   |
| RR             | G-H   |        |        |        |        |        |        |        | 1      |       | 2 |
| AA             | HH    |        |        |        |        |        |        | 1      |        |       | 1 |

|          |   | <br> |   | <br> | <br> |   |   |
|----------|---|------|---|------|------|---|---|
|          |   |      | 2 |      |      |   |   |
|          |   |      | 2 |      |      |   |   |
|          | М |      |   |      |      |   | 1 |
|          |   | 1    |   |      |      |   |   |
|          | F |      |   |      |      |   | 1 |
|          | S |      |   |      |      |   | 1 |
|          | N |      |   |      |      |   | 1 |
|          | L |      |   |      |      |   | 1 |
| MM       |   |      |   |      |      | 1 |   |
|          |   |      | 1 |      |      |   |   |
| NN       |   |      |   |      |      | 1 |   |
| OO<br>SS |   |      |   |      |      | 1 |   |
| SS       |   |      |   |      |      | 1 |   |
|          | Т |      |   |      |      |   | 1 |
|          |   |      |   |      |      |   |   |

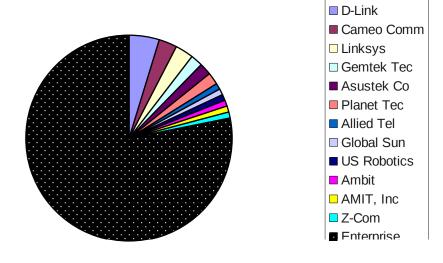
| a | 00:02:6F:01:77:01 |         | Senao International Co., Ltd.  |
|---|-------------------|---------|--------------------------------|
| b | 00:02:6F:03:82:61 |         | Senao International Co., Ltd.  |
| С | 00:02:6F:08:27:EA |         | Senao International Co., Ltd.  |
| d | 00:02:6F:08:27:F5 |         | Senao International Co., Ltd.  |
| е | 00:02:6F:32:2A:67 |         | Senao International Co., Ltd.  |
| f | 00:02:8A:78:B8:D5 | Ambit   | Ambit Microsystems Corporation |
| g | 00:06:25:25:96:9C | Linksys | The Linksys Group, Inc.        |
| h | 00:06:25:FF:CA:04 | Linksys | The Linksys Group, Inc.        |
| h | 00:0C:6E:59:49:4C |         | ASUSTEK COMPUTER INC.          |
| j | 00:0D:88:AB:04:63 |         | D-Link Corporation             |
| k | 00:0D:88:F2:6C:7F |         | D-Link Corporation             |
| I | 00:0D:93:83:6D:6E |         | Apple Computer                 |
| m | 00:10:B5:DF:43:C2 | Accton  | ACCTON TECHNOLOGY CORPORATION  |
| n | 00:40:05:31:FC:B2 | ANI     | ANI COMMUNICATIONS INC.        |
| 0 | 00:40:96:42:58:35 | Aironet | Aironet Wireless Communication |
| р | 00:40:96:53:63:1D | Aironet | Aironet Wireless Communication |
| q | 00:40:96:5C:61:43 | Aironet | Aironet Wireless Communication |
| r | 00:40:96:A0:08:58 | Aironet | Aironet Wireless Communication |
| S | 00:50:18:06:86:A2 | AMI     | AMIT, Inc.                     |
| t | 00:60:B3:65:C4:D4 | Z-COM   | Z-COM, INC.                    |
|   |                   |         |                                |

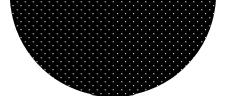
|       | D-Link | Cameo<br>Comm | Linksys | Gemtek | Asustek | Planet<br>Tec | Allied<br>Telesyn | Global<br>Sun | US<br>Robotics | Ambit |
|-------|--------|---------------|---------|--------|---------|---------------|-------------------|---------------|----------------|-------|
| SNMP  | 38     | 0             | 10      | 10     | 14      | 17            | 66                | 0             | 25             | 0     |
| HTTP  | 75     | 100           | 81      | 90     | 57      | 66            | 100               | 100           | 75             | 100   |
| Other | 41     | 0             | 29      | 20     | 71      | 50            | 0                 | 0             | 50             | 0     |

### **Consumer Eqmt. Managment Interfaces**



## **Survey Hit Percentage by Consumer Vendor**



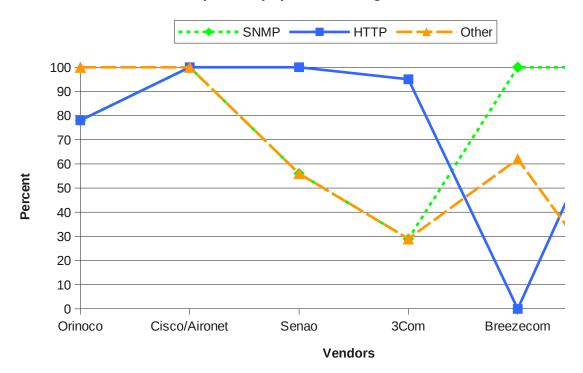


**-** -...-.

| AMIT | Z-Com | 1  | D-Link     | 4.716981 |
|------|-------|----|------------|----------|
|      |       |    | Cameo      |          |
| 0    |       | 18 | Comm       | 2.830189 |
| 100  |       | 82 | Linksys    | 2.830189 |
|      |       |    | Gemtek     |          |
| 100  |       | 91 | Tec        | 1.886792 |
|      |       |    | Asustek    |          |
|      |       |    | Co         | 1.886792 |
|      |       |    | Planet     |          |
|      |       |    | Tec        | 1.886792 |
|      |       |    | Allied Tel | 0.943396 |
|      |       |    | Global     |          |
|      |       |    | Sun        | 0.943396 |
|      |       |    | US         |          |
|      |       |    | Robotics   | 0.943396 |
|      |       |    | Ambit      | 0.943396 |
|      |       |    | AMIT, Inc  | 0.943396 |
|      |       |    | Z-Com      | 0.943396 |
|      |       |    | Enterprise | 77.66    |
|      |       |    | •          |          |

|           | Orinoco | Cisco/Airor Senao |     | 3Com | Breezecom | Accton |
|-----------|---------|-------------------|-----|------|-----------|--------|
| SNMP      | 78      | 100               | 56  | 29   | 100       | 100    |
| HTTP      | 78      | 100               | 100 | 95   | 0         | 100    |
| Other     | 100     | 100               | 56  | 29   | 62        | 0      |
|           |         |                   |     |      |           |        |
| Orinoco   | N/A     | 22.64151          |     |      |           |        |
| Aironet   |         | 18.86792          |     |      |           |        |
| Senao     |         | 18.29268          |     |      |           |        |
| 3Com      |         | 9.433962          |     |      |           |        |
| Breezecom |         | 7.54717           |     |      |           |        |
| Accton    |         | 0.943396          |     |      |           |        |
| Consumer  |         | 22.34             |     |      |           |        |

# **Enterprise Equipment Management Interfaces**



# Accton

# **Survey Hit Percentage by Enterprise Vendor**

