

# Derivation of sectoral gravity model

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## Part 1 (Theory): Derivation of sectoral gravity model

### Solving within a sector

- Just to make this simple, I will suppress the sector index  $l$  for now.

I solve the following maximization problem:

$$\max_{c_{ij}} \left\{ \sum_i^N (\beta_i)^{\frac{1-\sigma}{\sigma}} (c_{ij})^{\frac{\sigma-1}{\sigma}} \right\}^{\frac{\sigma}{\sigma-1}}$$

subject to:

$$\sum_{i=1}^N p_{ij} c_{ij} \leq Y_j.$$

Solving the lagrangian gives the following first order conditions:

$$\frac{\partial L}{\partial c_{ij}} = (\beta_i)^{\frac{1-\sigma}{\sigma}} (c_{ij})^{\frac{\sigma-1}{\sigma}-1} - \lambda p_{ij} = 0.$$

Now divide this by  $i'$ 's FOC, we get:

$$\frac{p_{ij}}{p_{i'j}} = \left( \frac{\beta_i}{\beta_{i'}} \right)^{\frac{1-\sigma}{\sigma}} \cdot \left( \frac{c_{ij}}{c_{i'j}} \right)^{-\frac{1}{\sigma}}.$$

I can then rearrange this to get the expression for  $c_{i'j}$ :

$$c_{i'j} = \left( \frac{\beta_i}{\beta_{i'}} \right)^{\sigma-1} \left( \frac{p_{ij}}{p_{i'j}} \right)^{\sigma} \cdot c_{ij}.$$

Now I can substitute this back into the budget constraint to get the expression for  $c_{ij}$ :

$$\sum_{i=1}^N p_{ij} \left( \left( \frac{\beta_i}{\beta_{i'}} \right)^{\sigma-1} \left( \frac{p_{ij}}{p_{i'j}} \right)^{\sigma} \cdot c_{ij} \right) = Y_j.$$

This then becomes:

$$c_{ij} = (p_{ij})^{-\sigma} \cdot \left( \frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j$$

where  $P_j$  is the price index:  $P_j = \left[ \sum_{i=1}^N (\beta_i p_{ij})^{1-\sigma} \right]^{\frac{1}{1-\sigma}}$ .

Multiplying it by  $p_{ij}$  will give us the nominal demand  $X_{ij}$ :

$$X_{ij} = p_{ij} \cdot c_{ij} = (p_{ij})^{1-\sigma} \cdot \left( \frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j.$$

Now I can substitute  $p_{ij} = p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)$ :<sup>1</sup>

$$X_{ij} = [p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)]^{1-\sigma} \cdot \left( \frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j.$$

Now I impose market clearing condition  $\sum_{j=1}^N X_{ij} = Y_i$  and substitute  $X_{ij}$  with the expression above:

$$Y_i = \sum_{j=1}^N [p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)]^{1-\sigma} \cdot \left( \frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j.$$

From now on, let's denote  $Y_j$  as  $E_j$  (expenditure equals to income) to avoid confusion. If I divide both sides by the total sectoral income  $Y$  I get the following expression:

$$\frac{Y_i}{Y} = \sum_{j=1}^N [p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)]^{1-\sigma} \cdot \left( \frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot \frac{E_j}{Y}.$$

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<sup>1</sup>Remember that substitution would have also happened for the price index.

Now I can define  $\Pi_i^{1-\sigma} = \sum_j \left( \frac{t_{ij}(1+\tau_{ij})}{P_j} \right)^{1-\sigma} \cdot \frac{E_j}{Y}$ . Then the expression above becomes:

$$\frac{Y_i}{Y} = (\beta_i p_i (1 - z_i) (1 - (1 - \phi_i) s_i) \Pi_i)^{1-\sigma}, \forall i.$$

Solve for  $(\beta_i p_i (1 - z_i) (1 - (1 - \phi_i) s_i))^{1-\sigma}$ :

$$(\beta_i p_i (1 - z_i) (1 - (1 - \phi_i) s_i))^{1-\sigma} = \frac{Y_i/Y}{\Pi_i^{1-\sigma}}.$$

Now put the LHS into the price index expression:

$$P_j = \left[ \sum_{i=1}^N (\beta_i p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i))^{1-\sigma} \right]^{\frac{1}{1-\sigma}}.$$

I can then get inward multilateral resistance terms:

$$P_j^{1-\sigma} = \sum_i \left( \frac{t_{ij}(1 + \tau_{ij})}{\Pi_i} \right)^{1-\sigma} \cdot \frac{Y_i}{Y}.$$

Lastly, I add the income and expenditure definitions and market clearing conditions. For this case, I add back the sector index  $l$ :

$$E_j^l = \alpha_j^l Y_j = \alpha_j^l \sum_l Y_j^l,$$

$$p_j^l = \frac{\left( Y_j^l / Y^l \right)^{\frac{1}{1-\sigma}}}{\beta_j^l (1 - z_j^l) (1 - (1 - \phi_j^l) s_j^l) \Pi_j^l}.$$

Then done! I have derived the sectoral gravity model.

## Part 2 (Empirical): Estimating gravity

1. I have run the code from the start to line 583. I will personally talk to Yoto if I have any questions. I will also separately submit a log file of the code execution.
2. I filled the missing parts of the code. Table below shows the results. For first two columns, you can see that the coefficient estimates are positive for both RTA and WTO indicators. This is natural as the trade agreement would have led to lower trade costs. For second column, you can also see that the coefficient estimate becomes smaller for RTA once you add the WTO indicator. This is probably because there was a omitted variable bias in the first column. As WTO indicator is correlated with RTA indicator, adding it will give us a more unbiased estimate. Interesting thing to note is that these coefficient estimates all become small in magnitude and insignificant once we do not account for domestic trade flows. This is probably related to the missing WTO effects puzzle we learned in class. In order to accurately estimate the WTO effects, we need to account for domestic trade flows (following structural gravity model). For example there might be some factors like trade-diversion effects of polices that not accounted for in the third column.

	(1) Trade	(2) Trade	(3) Trade
RTA member	0.26*** (0.07)	0.20*** (0.07)	-0.05 (0.06)
WTO member		0.48*** (0.08)	-0.04 (0.17)
Observations	28482.00	28482.00	28068.00

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Next tables show the results for the NAFTA effect. Overall, you can see that the coefficients are all positive and significant. Advantage of creating separate dummy for different pair of NAFTA countries is that it gives us heterogeneous effects across different pairs of countries.

3. First, I ran the ETWFE using jwddid estimator. The estimate you get from this regression is about -0.816 (se 0.114) for the sanction. This shows that the impact of sanctions on trade flow is very large and negative. I also plotted the leading, phasing in, and lift effect of the sanctions. I plot the event study plots below.

	(1) Trade	(2) Trade	(3) Trade	(4) Trade	(5) Trade
RTA member	0.14** (0.07)				
WTO member	0.49*** (0.07)	0.49*** (0.07)	0.50*** (0.07)	0.50*** (0.07)	0.49*** (0.07)
RTA exclude NAFTA		0.14** (0.07)	0.11* (0.06)	0.11* (0.06)	0.11* (0.07)
NAFTA (CAN-USA)			0.31*** (0.05)		
NAFTA (CAN-MEX)			1.19*** (0.08)		
NAFTA (USA-MEX)			0.76*** (0.08)		
NAFTA (CAN-USA)				0.44*** (0.07)	0.39*** (0.09)
NAFTA (USA-CAN)				0.16** (0.06)	0.23*** (0.08)
NAFTA (CAN-MEX)				0.39 (0.35)	0.96*** (0.10)
NAFTA (MEX-CAN)				1.90*** (0.35)	1.46*** (0.11)
NAFTA (USA-MEX)				0.20*** (0.06)	0.25** (0.11)
NAFTA (MEX-USA)				1.32*** (0.07)	1.27*** (0.12)
Observations	28482.00	28482.00	28482.00	28482.00	28236.00

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

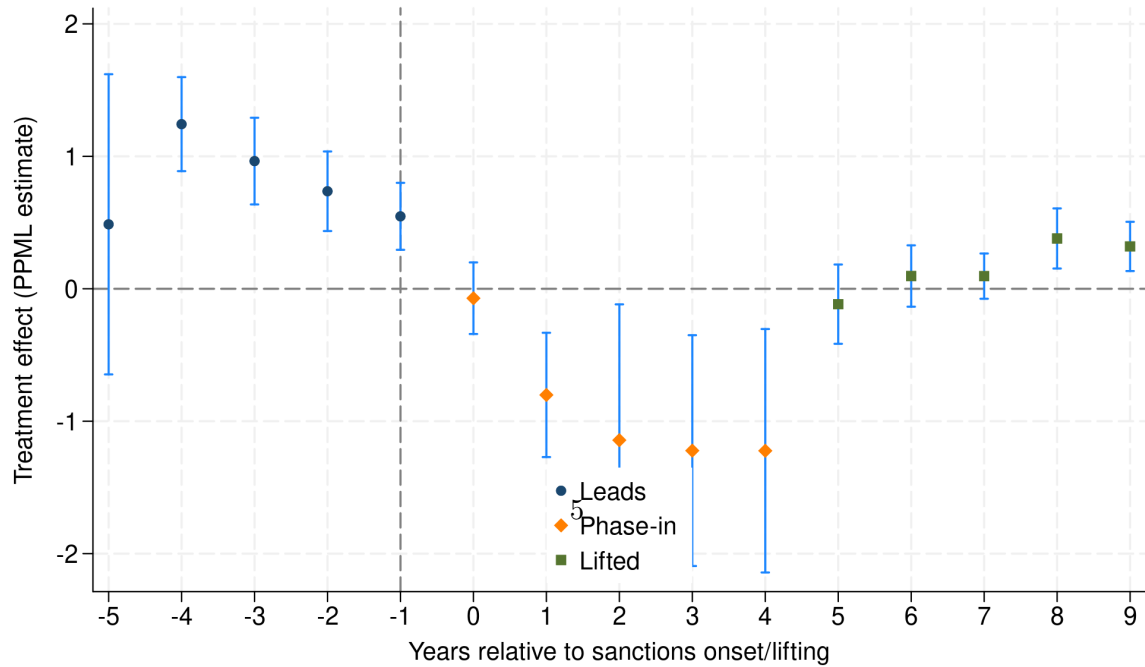


Figure 1: Event study plots for the sanctions

In the plot, you can see that there are already some downward trend in the estimates before the sanctions. This might indicate some anticipation effects of the sanctions. After the sanction, the estimates fall sharply and then start to recover. This is consistent with the idea that the sanctions are effective in reducing trade flow.

### Part 3 (Empirical): GE gravity

1. I have run the code from the start to finish. I will personally talk to Yoto if I have any questions. I will also separately submit a log file of the code execution.

2. Optional.

3 (a). If we add Canada US border, you can see that the coefficient estimate is positive. Thus relative to the baseline border, this indicates that the border effect for Canada and US is thinner than other borders. But still, compared to general border effect, this is still not very large. Thus, while the border between Canada and US is thinner than other borders, the friction still matters.

	(1) Trade flow	(2) Trade flow
log(distance)	-0.79*** (0.05)	-0.77*** (0.05)
Contiguity	0.67*** (0.11)	0.63*** (0.11)
Border	-2.47*** (0.12)	-2.53*** (0.12)
USA-CAN border		0.55*** (0.14)
Observations	4761.00	4761.00

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

3 (b). In the case of symmetric removal of the border, you can see the gain from trade. This is especially large for Canada. While USA also has such gain, it is relatively smaller and consumer price actually increases.

3 (c). In asymmetric removal, Canada's GDP rise becomes much smaller. It also seem that gain from trade is more concentrated in producer side.

Country	Cases	Change in Exports	Change in producer price	Change in consumer price	Change in GDP
Canada	Symmetric	98.18	31.13	-21.74	67.56
USA	Symmetric	60.12	2.60	0.54	2.05
Mexico	Symmetric	-1.05	0.52	1.06	-0.53
Canada	Asymmetric	73.27	30.73	6.55	22.69
USA	Asymmetric	26.81	-1.37	-2.29	0.94

4 (a). Suppose Trump impose 60% tariff on all imports from China. The change in welfare is as follows:

Country	Change in Exports	Change in producer price	Change in consumer price	Change in GDP
USA	-4.83	1.27	1.51	-0.23
China	-6.19	-1.88	-1.74	-0.14
TZA	0.06	0.03	-0.31	0.34
NPL	-0.35	-0.30	-0.81	0.52

You can see that in terms of overall welfare, USA actually loses from the tariff. China also loses from the tariff, though not as much as USA. Tanzania and Nepal gain from the tariff. Perhaps it is due to change in exports and trade diversion effects of the tariff.

4 (b). Now suppose China retaliates. Then the change in welfare is as follows:

Country	Change in Exports	Change in producer price	Change in consumer price	Change in GDP
USA	-7.51	0.99	1.28	-0.29
China	-7.11	-1.58	-1.31	-0.27
TZA	0.06	0.03	-0.26	0.29
NPL	-0.27	-0.23	-0.67	0.44

In this case, USA and China both lose more due to the retaliation. Tanzania and Nepal still gain from the tariff, but the gain is smaller.

4 (c). Now suppose the world taxes US. Then the change in welfare is as follows:

Country	Change in Exports	Change in producer price	Change in consumer price	Change in GDP	
USA		97.36	-67.58	-99.98	148,479.80
China	49.08	-64.05	-99.98	156,450.20	
TZA	-99.00	36.16	-99.76	58,922.45	
NPL	-99.20	31.02	-51.02	168.53	

As this is situation where every world is taxing US, result gets bit confusing. But interesting it seems to lead to overall welfare gain for the world.

4 (d). Finally, let's do the domestic tariff case. Then the change in welfare is as follows:

Country	Change in Exports	Change in producer price	Change in consumer price	Change in GDP
USA	-28.38	-1.47	9.19	-9.76
China	-6.16	-1.51	-1.25	-0.27
TZA	-0.13	-0.16	0.17	-0.33
NPL	-0.34	-0.39	-0.41	0.02

You can see that many countries suffer from the domestic tariff. This is because the domestic tariff is a tax on domestic consumers and this will also propagate to other countries through trade diversion effects. Interestingly, some country like Nepal actually gain from the US's domestic tariff.

4 (e). For 60% tariff on China and possible retaliation from China, the estimates from the policy brief is pretty close to the results I got. For example, they expect about -0.19% to -0.12% change in real GDP which is pretty close to my number of -0.23% (though my code expects bigger loss for USA). For retaliation, policy brief expected about -0.43% to -0.21% while my code expects about -0.29% which is within the range. Thus the model seems to pretty good job in predicting the welfare effects of the tariff (though there are some differences in the magnitude). On the other hand, the case for universal tariff on US seems to be a bit off.

5. Optional.