

Derivation of sectoral gravity model

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Part 1 (Theory): Derivation of sectoral gravity model

Solving within a sector

- Just to make this simple, I will suppress the sector index l for now.

I solve the following maximization problem:

$$\max_{c_{ij}} \left\{ \sum_i^N (\beta_i)^{\frac{1-\sigma}{\sigma}} (c_{ij})^{\frac{\sigma-1}{\sigma}} \right\}^{\frac{\sigma}{\sigma-1}}$$

subject to:

$$\sum_{i=1}^N p_{ij} c_{ij} \leq Y_j.$$

Solving the lagrangian gives the following first order conditions:

$$\frac{\partial L}{\partial c_{ij}} = (\beta_i)^{\frac{1-\sigma}{\sigma}} (c_{ij})^{\frac{\sigma-1}{\sigma}-1} - \lambda p_{ij} = 0.$$

Now divide this by i' 's FOC, we get:

$$\frac{p_{ij}}{p_{i'j}} = \left(\frac{\beta_i}{\beta_{i'}} \right)^{\frac{1-\sigma}{\sigma}} \cdot \left(\frac{c_{ij}}{c_{i'j}} \right)^{-\frac{1}{\sigma}}.$$

I can then rearrange this to get the expression for $c_{i'j}$:

$$c_{i'j} = \left(\frac{\beta_i}{\beta_{i'}} \right)^{\sigma-1} \left(\frac{p_{ij}}{p_{i'j}} \right)^{\sigma} \cdot c_{ij}.$$

Now I can substitute this back into the budget constraint to get the expression for c_{ij} :

$$\sum_{i=1}^N p_{ij} \left(\left(\frac{\beta_i}{\beta_{i'}} \right)^{\sigma-1} \left(\frac{p_{ij}}{p_{i'j}} \right)^{\sigma} \cdot c_{ij} \right) = Y_j.$$

This then becomes:

$$c_{ij} = (p_{ij})^{-\sigma} \cdot \left(\frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j$$

where P_j is the price index: $P_j = \left[\sum_{i=1}^N (\beta_i p_{ij})^{1-\sigma} \right]^{\frac{1}{1-\sigma}}$.

Multiplying it by p_{ij} will give us the nominal demand X_{ij} :

$$X_{ij} = p_{ij} \cdot c_{ij} = (p_{ij})^{1-\sigma} \cdot \left(\frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j.$$

Now I can substitute $p_{ij} = p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)$:¹

$$X_{ij} = [p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)]^{1-\sigma} \cdot \left(\frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j.$$

Now I impose market clearing condition $\sum_{j=1}^N X_{ij} = Y_i$ and substitute X_{ij} with the expression above:

$$Y_i = \sum_{j=1}^N [p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)]^{1-\sigma} \cdot \left(\frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot Y_j.$$

From now on, let's denote Y_j as E_j (expenditure equals to income) to avoid confusion. If I divide both sides by the total sectoral income Y I get the following expression:

$$\frac{Y_i}{Y} = \sum_{j=1}^N [p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i)]^{1-\sigma} \cdot \left(\frac{\beta_i}{P_j} \right)^{1-\sigma} \cdot \frac{E_j}{Y}.$$

¹Remember that substitution would have also happened for the price index.

Now I can define $\Pi_i^{1-\sigma} = \sum_j \left(\frac{t_{ij}(1+\tau_{ij})}{P_j} \right)^{1-\sigma} \cdot \frac{E_j}{Y}$. Then the expression above becomes:

$$\frac{Y_i}{Y} = (\beta_i p_i (1 - z_i) (1 - (1 - \phi_i) s_i) \Pi_i)^{1-\sigma}, \forall i.$$

Solve for $(\beta_i p_i (1 - z_i) (1 - (1 - \phi_i) s_i))^{1-\sigma}$:

$$(\beta_i p_i (1 - z_i) (1 - (1 - \phi_i) s_i))^{1-\sigma} = \frac{Y_i/Y}{\Pi_i^{1-\sigma}}.$$

Now put the LHS into the price index expression:

$$P_j = \left[\sum_{i=1}^N (\beta_i p_i t_{ij} (1 + \tau_{ij}) (1 - z_i) (1 - (1 - \phi_i) s_i))^{1-\sigma} \right]^{\frac{1}{1-\sigma}}.$$

I can then get inward multilateral resistance terms:

$$P_j^{1-\sigma} = \sum_i \left(\frac{t_{ij}(1 + \tau_{ij})}{\Pi_i} \right)^{1-\sigma} \cdot \frac{Y_i}{Y}.$$

Lastly, I add the income and expenditure definitions and market clearing conditions. For this case, I add back the sector index l :

$$E_j^l = \alpha_j^l Y_j = \alpha_j^l \sum_l Y_j^l,$$

$$p_j^l = \frac{\left(Y_j^l / Y^l \right)^{\frac{1}{1-\sigma}}}{\beta_j^l (1 - z_j^l) (1 - (1 - \phi_j^l) s_j^l) \Pi_j^l}.$$

Then done! I have derived the sectoral gravity model.

Part 2 (Empirical): Estimating gravity

1. I have run the code from the start to line 583. I will personally talk to Yoto if I have any questions. I will also separately submit a log file of the code execution.
2. I filled the missing parts of the code. Table below shows the results. For first two columns, you can see that the coefficient estimates are positive for both RTA and WTO indicators. This is natural as the trade agreement would have led to lower trade costs. For second column, you can also see that the coefficient estimate becomes smaller for RTA once you add the WTO indicator. This is probably because there was a omitted variable bias in the first column. As WTO indicator is correlated with RTA indicator, adding it will give us a more unbiased estimate. Interesting thing to note is that these coefficient estimates all become small in magnitude and insignificant once we do not account for domestic trade flows. This is probably related to the missing WTO effects puzzle we learned in class. In order to accurately estimate the WTO effects, we need to account for domestic trade flows (following structural gravity model). For example there might be some factors like trade-diversion effects of policies that not accounted for in the third column.

Next tables show the results for the NAFTA effect. Overall, you can see that the coefficients are all positive and significant. Advantage of creating separate dummy for different pair of NAFTA countries is that it gives us heterogeneous effects across different pairs of countries.

3. First, I ran the ETWFE using jwddid estimator. The estimate you get from this regression is about -0.816 (se 0.114) for the sanction. This shows that the impact of sanctions on trade flow is very large and negative. I also plotted the leading, phasing in, and lift effect of the sanctions. I plot the event study plots below.

In the plot, you can see that there are already some downward trend in the estimates before the sanctions. This might indicate some anticipation effects of the sanctions. After the sanction, the estimates fall sharply and then start to recover. This is consistent with the idea that the sanctions are effective in reducing trade flow.

Part 3 (Empirical): GE gravity

1. I have run the code from the start to finish. I will personally talk to Yoto if I have any questions. I will also separately submit a log file of the code execution.
2. Optional.
- 3 (a). If we add Canada US border, you can see that the coefficient estimate is positive. Thus relative to the baseline border, this indicates that the border effect for Canada and US is thinner than other borders. But still, compared to general border effect, this is still not very

large. Thus, while the border between Canada and US is thinner than other borders, the friction still matters.

3 (b).

3 (c).

3 (d).

4 (a).

4 (b).

4 (c).

4 (d).

4 (e).

References