## Recommender System for E-Commerce

Recommender Systems are used by businesses to enhance the quality of their services by understanding the preferences of their customers. This tool will help organizations generate additional business and hence, revenue by strategically recommending products to customers based on their tastes and ratings given to similar products.

## **BUSINESS VALUE**



Customer Loyalty



Customer Experience



Personalized Service



**Promotion Opportunities** 



Customer Knowledge



Increased Revenue

Up to 35% of Amazon's sales are generated from their product recommendation algorithm. Netflix earns over \$ 1B per year in revenues from their recommender system.

## **RECOMMENDATION PROCESS**











Data set

Historical rating data of books



Storing data from multiple sources Amazon SageMaker

Memory-based collaborative filtering





Recommendation List

Item-based recommendation list for customers based on past ratings



User 1













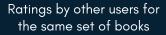
User 1







Ratings of books previously read by User 1



Recommendations with predicted ratings











## **Github Repository:**

