DeSimone_Assignment 2

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2/19/2022

##First I have loaded in my data frame and called a summary of the information.

```
DF=read.csv("C:/Users/hdesi/Desktop/MBA/Machine Learning/UniversalBank.csv")
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
       filter, lag
##
## The following objects are masked from 'package:base':
##
       intersect, setdiff, setequal, union
##
DF <- DF %>% relocate(Personal.Loan, .after = CreditCard)
summary(DF)
##
          ID
                        Age
                                      Experience
                                                       Income
ZIP.Code
## Min.
               1
                   Min.
                          :23.00
                                   Min.
                                           :-3.0
                                                   Min.
                                                          : 8.00
                                                                     Min.
9307
## 1st Qu.:1251
                   1st Qu.:35.00
                                   1st Qu.:10.0
                                                   1st Qu.: 39.00
                                                                     1st
Qu.:91911
## Median :2500
                   Median :45.00
                                   Median :20.0
                                                   Median : 64.00
                                                                     Median
:93437
                          :45.34
## Mean
           :2500
                   Mean
                                   Mean
                                           :20.1
                                                   Mean
                                                          : 73.77
                                                                     Mean
:93153
                   3rd Qu.:55.00
                                   3rd Qu.:30.0
                                                   3rd Qu.: 98.00
## 3rd Qu.:3750
                                                                     3rd
Qu.:94608
## Max.
           :5000
                          :67.00
                                   Max.
                                           :43.0
                                                   Max.
                                                          :224.00
                                                                     Max.
                   Max.
:96651
##
                        CCAvg
                                        Education
        Family
                                                         Mortgage
##
   Min.
           :1.000
                           : 0.000
                                     Min.
                                             :1.000
                    Min.
                                                      Min.
                                                             : 0.0
##
   1st Qu.:1.000
                    1st Qu.: 0.700
                                      1st Qu.:1.000
                                                      1st Qu.:
                                                                0.0
##
   Median :2.000
                    Median : 1.500
                                      Median :2.000
                                                      Median :
                                                                0.0
                           : 1.938
##
   Mean
           :2.396
                    Mean
                                      Mean
                                             :1.881
                                                      Mean
                                                             : 56.5
##
    3rd Qu.:3.000
                    3rd Qu.: 2.500
                                      3rd Qu.:3.000
                                                      3rd Qu.:101.0
##
           :4.000
                           :10.000
                                             :3.000
   Max.
                    Max.
                                      Max.
                                                      Max.
                                                              :635.0
                         CD.Account
                                             Online
##
   Securities.Account
                                                            CreditCard
           :0.0000
                       Min.
                               :0.0000
                                         Min.
##
   Min.
                                                :0.0000
                                                          Min.
                                                                  :0.000
## 1st Qu.:0.0000
                       1st Qu.:0.0000
                                        1st Qu.:0.0000
                                                          1st Qu.:0.000
```

```
Median :0.0000
                       Median :0.0000
                                        Median :1.0000
                                                         Median:0.000
##
           :0.1044
                       Mean
                              :0.0604
   Mean
                                        Mean
                                               :0.5968
                                                         Mean
                                                                :0.294
##
   3rd Qu.:0.0000
                       3rd Qu.:0.0000
                                        3rd Qu.:1.0000
                                                         3rd Qu.:1.000
##
   Max.
           :1.0000
                       Max.
                              :1.0000
                                        Max.
                                               :1.0000
                                                         Max.
                                                                :1.000
   Personal.Loan
##
##
   Min.
           :0.000
##
   1st Ou.:0.000
## Median :0.000
## Mean
           :0.096
##
   3rd Qu.:0.000
## Max. :1.000
```

##Next I will remove the 2 variables that will not be used in my classification/prediction: ID and Zip Code. ##I have also converted a few attributes over to factors - these attributes classify a yes (1) or no (0) response. I have called a summary to check my work.

```
DF$ID<-NULL
DF$ZIP.Code<-NULL
DF$Personal.Loan=as.factor(DF$Personal.Loan)
DF$Securities.Account=as.factor(DF$Securities.Account)
DF$CD.Account=as.factor(DF$CD.Account)
DF$Online=as.factor(DF$Online)
DF$CreditCard=as.factor(DF$CreditCard)
summary(DF)
##
         Age
                      Experience
                                       Income
                                                         Family
           :23.00
                           :-3.0
##
   Min.
                    Min.
                                   Min.
                                           : 8.00
                                                     Min.
                                                            :1.000
   1st Qu.:35.00
                    1st Qu.:10.0
                                   1st Qu.: 39.00
                                                     1st Qu.:1.000
##
##
   Median :45.00
                    Median :20.0
                                   Median : 64.00
                                                     Median :2.000
## Mean
           :45.34
                    Mean
                           :20.1
                                   Mean
                                           : 73.77
                                                     Mean
                                                            :2.396
    3rd Ou.:55.00
                    3rd Ou.:30.0
                                   3rd Ou.: 98.00
                                                     3rd Ou.:3.000
##
## Max.
           :67.00
                    Max.
                           :43.0
                                   Max.
                                           :224.00
                                                     Max.
                                                            :4.000
##
        CCAvg
                                                      Securities.Account
                       Education
                                        Mortgage
CD.Account
## Min.
           : 0.000
                     Min.
                            :1.000
                                     Min.
                                               0.0
                                                      0:4478
0:4698
##
   1st Qu.: 0.700
                     1st Qu.:1.000
                                     1st Qu.:
                                               0.0
                                                      1: 522
                                                                         1:
302
## Median : 1.500
                     Median :2.000
                                     Median :
                                               0.0
          : 1.938
                                             : 56.5
##
   Mean
                     Mean
                            :1.881
                                     Mean
    3rd Qu.: 2.500
                     3rd Qu.:3.000
##
                                     3rd Qu.:101.0
          :10.000
## Max.
                     Max.
                            :3.000
                                     Max.
                                             :635.0
##
   Online
             CreditCard Personal.Loan
##
   0:2016
             0:3530
                        0:4520
##
    1:2984
             1:1470
                        1: 480
##
##
##
##
```

##I will now load the caret and class libraries.

```
library(caret)
## Warning: package 'caret' was built under R version 4.1.2
## Loading required package: ggplot2
## Warning: package 'ggplot2' was built under R version 4.1.2
## Loading required package: lattice
library(class)
```

##Next I have created a new data set for the normalization process - I have removed the target variable: Personal Loan as we cannot normalize it. ##I have also removed the attributes that were factored

```
Normalization DF <- data.frame(DF)</pre>
Normalization DF$Personal.Loan<-NULL
Normalization DF$Securities.Account<-NULL
Normalization DF$CD.Account<-NULL
Normalization_DF$Online<-NULL
Normalization DF$CreditCard<-NULL
summary(Normalization_DF)
##
                     Experience
                                      Income
                                                       Family
        Age
## Min.
          :23.00
                          :-3.0
                                  Min.
                                         : 8.00
                                                  Min.
                                                          :1,000
                   Min.
## 1st Qu.:35.00
                   1st Qu.:10.0
                                  1st Qu.: 39.00
                                                   1st Ou.:1.000
## Median :45.00
                   Median :20.0
                                  Median : 64.00
                                                   Median :2.000
## Mean
          :45.34
                   Mean
                          :20.1
                                  Mean
                                        : 73.77
                                                  Mean
                                                         :2.396
## 3rd Qu.:55.00
                   3rd Qu.:30.0
                                  3rd Qu.: 98.00
                                                   3rd Qu.:3.000
## Max.
          :67.00
                          :43.0
                                         :224.00
                                                   Max.
                                                         :4.000
                   Max.
                                  Max.
##
       CCAvg
                      Education
                                       Mortgage
## Min.
          : 0.000
                    Min.
                           :1.000
                                    Min.
                                         : 0.0
   1st Qu.: 0.700
                    1st Qu.:1.000
                                    1st Qu.:
                                             0.0
##
## Median : 1.500
                    Median :2.000
                                    Median: 0.0
## Mean
         : 1.938
                    Mean :1.881
                                    Mean : 56.5
   3rd Qu.: 2.500
                    3rd Qu.:3.000
                                    3rd Qu.:101.0
##
## Max. :10.000
                    Max. :3.000
                                    Max. :635.0
```

##I will now normalize the data.

```
Norm model <- preProcess(Normalization DF,
                         method = c("center", "scale"))
loan_norm=predict(Norm_model,Normalization_DF)
summary(loan_norm)
##
         Age
                         Experience
                                               Income
                                                                 Family
## Min.
           :-1.94871
                       Min.
                              :-2.014710
                                           Min.
                                                  :-1.4288
                                                             Min.
                                                                    :-1.2167
## 1st Qu.:-0.90188
                       1st Qu.:-0.881116
                                           1st Qu.:-0.7554
                                                             1st Qu.:-1.2167
## Median :-0.02952
                       Median :-0.009121
                                           Median :-0.2123
                                                             Median :-0.3454
```

```
##
   Mean : 0.00000
                      Mean : 0.000000
                                          Mean : 0.0000
                                                           Mean : 0.0000
##
   3rd Qu.: 0.84284
                      3rd Qu.: 0.862874
                                          3rd Qu.: 0.5263
                                                            3rd Qu.: 0.5259
          : 1.88967
## Max.
                      Max.
                            : 1.996468
                                          Max.
                                                : 3.2634
                                                           Max.
                                                                  : 1.3973
##
       CCAvg
                                          Mortgage
                       Education
## Min.
           :-1.1089
                     Min.
                            :-1.0490
                                       Min.
                                              :-0.5555
   1st Qu.:-0.7083
##
                     1st Qu.:-1.0490
                                       1st Qu.:-0.5555
   Median :-0.2506
                     Median : 0.1417
                                       Median :-0.5555
##
   Mean
          : 0.0000
                     Mean
                            : 0.0000
                                       Mean
                                              : 0.0000
   3rd Qu.: 0.3216
                     3rd Qu.: 1.3324
                                       3rd Qu.: 0.4375
##
   Max. : 4.6131
                     Max. : 1.3324
                                       Max. : 5.6875
```

##I will now add the attributes back in that I removed for normalization.

```
loan norm$Personal.Loan=DF$Personal.Loan
loan_norm$Securities.Account=DF$Securities.Account
loan norm$CD.Account=DF$CD.Account
loan norm$Online=DF$Online
loan_norm$CreditCard=DF$CreditCard
summary(loan norm)
##
                         Experience
                                               Income
                                                                  Family
         Age
##
   Min.
           :-1.94871
                       Min.
                              :-2.014710
                                           Min.
                                                   :-1.4288
                                                              Min.
                                                                     :-1.2167
   1st Qu.:-0.90188
                                           1st Qu.:-0.7554
##
                       1st Qu.:-0.881116
                                                              1st Qu.:-1.2167
## Median :-0.02952
                       Median :-0.009121
                                           Median :-0.2123
                                                              Median :-0.3454
                              : 0.000000
## Mean
           : 0.00000
                                           Mean
                                                  : 0.0000
                                                              Mean
                                                                     : 0.0000
                       Mean
##
   3rd Qu.: 0.84284
                       3rd Qu.: 0.862874
                                           3rd Qu.: 0.5263
                                                              3rd Qu.: 0.5259
##
           : 1.88967
                       Max.
                              : 1.996468
                                                  : 3.2634
                                                                     : 1.3973
   Max.
                                           Max.
                                                             Max.
##
        CCAvg
                        Education
                                           Mortgage
                                                           Personal.Loan
## Min.
           :-1.1089
                      Min.
                            :-1.0490
                                        Min.
                                               :-0.5555
                                                           0:4520
                                        1st Qu.:-0.5555
##
   1st Qu.:-0.7083
                      1st Qu.:-1.0490
                                                           1: 480
   Median :-0.2506
                      Median : 0.1417
                                        Median :-0.5555
                                               : 0.0000
##
   Mean
         : 0.0000
                             : 0.0000
                      Mean
                                        Mean
   3rd Qu.: 0.3216
##
                      3rd Qu.: 1.3324
                                        3rd Qu.: 0.4375
## Max.
          : 4.6131
                             : 1.3324
                                              : 5.6875
                      Max.
                                        Max.
##
   Securities.Account CD.Account Online
                                           CreditCard
##
   0:4478
                       0:4698
                                  0:2016
                                           0:3530
   1: 522
##
                       1: 302
                                  1:2984
                                           1:1470
##
##
##
##
```

##I will now separate my data into training and validating sets - training = 60% and validation = 40%.

```
Train_Index = createDataPartition(DF$Personal.Loan,p=0.6, list=FALSE)
Train.df=loan_norm[Train_Index,]
Validation.df=loan_norm[-Train_Index,]
```

##Question #1 ##I will now input the attributes of the 1st customer for prediction.

```
To_Predict=data.frame(Age=40, Experience=10,
                       Income=84,Family=2,
                       CCAvg=2, Education=2,
                       Mortgage=0,
                       Securities.Account=0,
                       CD.Account=0,
                       Online=1.
                       CreditCard=1)
print(To_Predict)
     Age Experience Income Family CCAvg Education Mortgage Securities. Account
##
## 1 40
                 10
                         84
                                       2
     CD.Account Online CreditCard
## 1
              0
                     1
##I will remove the attributes that were factored.
To Predict norm=To Predict
To Predict norm$Personal.Loan<-NULL
To Predict norm$Securities.Account<-NULL
To Predict norm$CD.Account<-NULL
To Predict norm$Online<-NULL
To Predict norm$CreditCard<-NULL
##I will now normalize the data.
To Predict norm=predict(Norm model, To Predict norm)
##I will now add the attributes back in that I removed for normalization.
To Predict norm$Personal.Loan<-To Predict$Personal.Loan
To_Predict_norm$Securities.Account<-To_Predict$Securities.Account
To Predict norm$CD.Account<-To Predict$CD.Account
To Predict norm$Online<-To Predict$Online
To_Predict_norm$CreditCard<-To_Predict$CreditCard
print(To Predict norm)
##
            Age Experience
                               Income
                                          Family
                                                      CCAvg Education
Mortgage
## 1 -0.4657003 -0.8811162 0.2221371 -0.3453975 0.0355115 0.1416887 -
0.5554684
     Securities.Account CD.Account Online CreditCard
## 1
                                         1
##I will now use the knn function to make my prediction.
Train.df <- Train.df %>% relocate(Personal.Loan, .after = CreditCard)
Prediction <-knn(train=Train.df[1:11],</pre>
                 test=To Predict norm[1:11],
                 cl=Train.df$Personal.Loan,
```

```
k=1)
print(Prediction)

## [1] 0
## Levels: 0 1
```

##This customer is predicted NOT to accept the personal loan

##Question #2 ##I will now build the knn model that will give the best value of k that balances between overfitting and underfitting.

```
set.seed(123)
fitControl <- trainControl(method = "repeatedcv",</pre>
                           number = 3,
                           repeats = 2)
searchGrid=expand.grid(k = 1:10)
Knn.model=train(Personal.Loan~.,
                data=Train.df,
                method='knn',
                tuneGrid=searchGrid,
                trControl = fitControl,)
Knn.model
## k-Nearest Neighbors
##
## 3000 samples
##
    11 predictor
      2 classes: '0', '1'
##
##
## No pre-processing
## Resampling: Cross-Validated (3 fold, repeated 2 times)
## Summary of sample sizes: 2000, 2000, 2000, 2000, 2000, 2000, ...
## Resampling results across tuning parameters:
##
##
        Accuracy
     k
                    Kappa
##
     1 0.9625000 0.7603680
      2 0.9561667 0.7152440
##
##
      3 0.9613333 0.7351054
##
      4 0.9588333 0.7141330
      5 0.9583333 0.7049693
##
##
      6 0.9580000 0.7029532
     7 0.9555000 0.6796047
##
##
     8 0.9556667 0.6812888
##
     9 0.9560000 0.6830743
    10 0.9533333 0.6609398
##
##
```

```
## Accuracy was used to select the optimal model using the largest value. ## The final value used for the model was k=1.
```

##The best k value to use is 3. ##Question #3 ##First I will use the predict function of the caret package.

```
predictions<-predict(Knn.model, Validation.df)</pre>
```

#Now I will compute the confusion matrix using the caret package.

```
confusionMatrix(predictions, Validation.df$Personal.Loan)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                 0
                      1
##
            0 1787
                     60
##
            1
                21 132
##
##
                  Accuracy : 0.9595
##
                    95% CI: (0.9499, 0.9677)
##
       No Information Rate: 0.904
       P-Value [Acc > NIR] : < 2.2e-16
##
##
##
                     Kappa : 0.7434
##
   Mcnemar's Test P-Value : 2.419e-05
##
##
               Sensitivity: 0.9884
##
##
               Specificity: 0.6875
            Pos Pred Value: 0.9675
##
##
            Neg Pred Value : 0.8627
##
                Prevalence: 0.9040
##
            Detection Rate: 0.8935
##
      Detection Prevalence: 0.9235
##
         Balanced Accuracy: 0.8379
##
##
          'Positive' Class : 0
```

##Question #4 ##I will now input the attributes of the 2nd customer for prediction. *Note that this customer information is the same as the 1st customer.

##

##I will remove the attributes that were factored.

```
To_Predict_norm2=To_Predict2
To_Predict_norm2$Personal.Loan<-NULL
To_Predict_norm2$Securities.Account<-NULL
To_Predict_norm2$CD.Account<-NULL
To_Predict_norm2$Online<-NULL
To_Predict_norm2$CreditCard<-NULL
```

##I will now normalize the data.

```
To_Predict_norm2=predict(Norm_model,To_Predict_norm2)
```

##I will now add the attributes back in that I removed for normalization.

```
To_Predict_norm2$Personal.Loan<-To_Predict2$Personal.Loan
To Predict norm2$Securities.Account<-To Predict2$Securities.Account
To Predict norm2$CD.Account<-To Predict2$CD.Account
To Predict norm2$Online<-To Predict2$Online
To Predict norm2$CreditCard<-To Predict2$CreditCard
print(To_Predict_norm2)
##
            Age Experience
                              Income
                                         Family
                                                    CCAvg Education
Mortgage
## 1 -0.4657003 -0.8811162 0.2221371 -0.3453975 0.0355115 0.1416887 -
0.5554684
##
     Securities.Account CD.Account Online CreditCard
## 1
```

##I will now use the knn function to make my prediction. I am using k=3 as it is the best k value.

##This customer is predicted NOT to take out the personal loan ##Question 5 ##I will now repartition my data into training (50%), Validation (30%), and test (20%).

```
Train_Index2 = createDataPartition(DF$Personal.Loan,p=0.5, list=FALSE)
Train.df2=loan_norm[Train_Index2,]
Validation.df2=loan_norm[-Train_Index2,]
```

##I will now input the attributes of the 1st customer for prediction.

```
To Predict3=data.frame(Age=40, Experience=10,
                      Income=84,Family=2,
                      CCAvg=2, Education=2,
                      Mortgage=0,
                      Securities.Account=0,
                      CD.Account=0,
                      Online=1,
                      CreditCard=1)
print(To_Predict3)
     Age Experience Income Family CCAvg Education Mortgage Securities. Account
## 1 40
                 10
                         84
                                 2
                                       2
                                                 2
     CD.Account Online CreditCard
##
## 1
                     1
```

##I will remove the attributes that were factored.

```
To_Predict_norm3=To_Predict3
To_Predict_norm3$Personal.Loan<-NULL
To_Predict_norm3$Securities.Account<-NULL
To_Predict_norm3$CD.Account<-NULL
To_Predict_norm3$Online<-NULL
To_Predict_norm3$CreditCard<-NULL
```

##I will now normalize the data.

```
To_Predict_norm3=predict(Norm_model,To_Predict_norm3)
```

##I will now add the attributes back in that I removed for normalization.

```
To_Predict_norm3$Personal.Loan<-To_Predict3$Personal.Loan
To_Predict_norm3$Securities.Account<-To_Predict3$Securities.Account
To Predict norm3$CD.Account<-To Predict3$CD.Account
To_Predict_norm3$Online<-To_Predict3$Online</pre>
To Predict norm3$CreditCard<-To Predict3$CreditCard
print(To Predict norm3)
##
            Age Experience
                              Income
                                          Family
                                                     CCAvg Education
Mortgage
## 1 -0.4657003 -0.8811162 0.2221371 -0.3453975 0.0355115 0.1416887 -
0.5554684
##
     Securities.Account CD.Account Online CreditCard
## 1
                                         1
```

##I will now use the knn function to make my prediction.

##Now I will create my confusion matrix ##First I will use the predict function of the caret package.

```
predictions2<-predict(Knn.model, Validation.df2)</pre>
```

#Now I will compute the confusion matrix using the caret package.

```
confusionMatrix(predictions2, Validation.df2$Personal.Loan)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                0
                      1
##
            0 2247
                     36
            1
##
                13
                   204
##
                  Accuracy : 0.9804
##
##
                    95% CI: (0.9742, 0.9855)
##
       No Information Rate: 0.904
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                     Kappa: 0.882
##
##
   Mcnemar's Test P-Value: 0.001673
##
##
               Sensitivity: 0.9942
##
               Specificity: 0.8500
##
            Pos Pred Value: 0.9842
            Neg Pred Value : 0.9401
##
##
                Prevalence: 0.9040
##
            Detection Rate: 0.8988
##
      Detection Prevalence: 0.9132
##
         Balanced Accuracy: 0.9221
##
##
          'Positive' Class: 0
##
```

##The prediction stands that the customer will not take out the personal loan. Accuracy from the prior matrix to this one has increased.