

Benjamin Hedlund

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Profile

An open communicator with a team-centered approach, and an eye toward progressive solutions. A professional with an entrepreneurial mind, well versed in the vernacular of architecture and design, managing the pre-construction process, and seeing projects through to successful completion.

Key Skills and Abilities

- Leadership and mentoring of project teams
- Delivery of complex projects within time, cost and scope
- Developing strong client and industry relationships
- Risk management

Experience

PROJECT MANAGER, COCOZZA GROUP; NEW YORK, NY | 01/2017 - PRESENT

Responsible for the construction and management of all restaurant and retail projects in my portfolio. Leading office and site meetings with architects, clients, client representatives, landlords, engineers, sub-contractors, and inspectors. Drafting and designing construction solutions as needed. Organizing and managing budgets, submittals, RFIs, change events, RFQs, RFPs, commitment change orders, and prime contract change orders.

FOUNDER / PRESIDENT, LINES AGENCY; NEW YORK, NY | 05/2015 - PRESENT

Founded and ran a successful brand development agency in New York. By integrating sales, distribution, product development, and retail development services; we positioned ourselves to provide a holistic set of solutions for our brand partners to be successful in a changing marketplace. Managing the launch of our brands in N America involved retail design, administration (permits, licenses, etc.), estimation, budgeting, scheduling, project management, and more.

DIRECTOR OF OPERATIONS, THE BARBARIAN AGENCY; NEW YORK, NY | 02/2014 - 05/2015

Responsible for sales direction, operational management, employee development, and business growth of The Barbarian Agency: A multiline sales showroom, brand builder, distribution and public relations agency, specializing in the fashion lifestyle market. Developed a strong understanding, reputation, and experience for how to improve the customer experience, and success for brands breaking into the N. American marketplace via pop-up shops and other activations.

PRINCIPAL, H & H CAPITAL MANAGEMENT; SANTA CRUZ, CA | 06/2003 - 02/2014

Co-founded a real estate development company in Northern California with projects ranging from raw land development and ground up residential construction, through mixed use retail concepts. Our range of projects, and their jurisdictions, demanded an ability to fully understand and expedite permits, licenses, and other entitlements. Responsibilities also included the management of the projects, reviewing bids, architectural revisions, and more.

Education

UNIVERSITY OF CALIFORNIA, SANTA CRUZ – PSYCHOLOGY WITH HONORS, 2003

A unique public university in the University of California system that promoted a liberal arts approach to education. By working with various professors, an emphasis in the interaction between the physical environment, architecture, and psychology became the backbone of the curriculum.

Computer Skills

- AutoCAD / SketchUp
- Adobe Suite
- Smartsheet
- Microsoft Office
- Procore
- Microsoft Project

References Available Upon Request