

## TPO11-20 口语范文汇总

### TPO11

#### Sample answer1

Recently, I read an interesting novel named "Keep the Aspidistra Flying", which is written by George Orwell.

I consider that the novel is very interesting as well as important to me because the main character in the story is similar to me and his experience shares some common aspects with mine. The similarity between the main character and me mainly lies in the following aspects.

First, the character wants to be a poet while I want to be a writer in the future. Second, the character abandoned his well-paid job for his dream. Compared to him, I also quit my job for my dreams. Third, the character once had a time when he was impoverished and I also experienced a time when I couldn't afford my meals everyday. Lastly, the character lives in a society where money talks and I also live in a society where money is everything. Those similar aspects convinced me that I'm not alone and that I can stick to my beliefs and goals.

All in all, these similar experiences make me feel amazing and that the book is interesting and important to me.

#### Sample answer2

I consider that parents should exercise control over the television programs their children watch. The reasons for my viewpoint are as follows.

I believe that parents' control is a necessary way of protection, since many shows are full of violent, horrifying and unwholesome scenes. However, the children are not mature enough to bear those scenes so they may feel shocked and terrified. Take myself as an example: when I was seven years old, I was watching TV alone at home. I accidentally ran into a horror movie and was frightened by the horrible zombies in the movie. They ate human beings and tore bodies into pieces. The bloody scenes shocked me. From then on, I started to be afraid of the darkness. Every time I walked along the street in the evening, I would feel a zombie following me. I didn't get rid of the bad influence that movie had on me until high school.

From my own experience, I'm convinced that parents should monitor the kinds of TV programs that children watch and provide necessary protection and guidance. This is very important for children's growth.

### Sample Answer3

In this set of materials, the reading passage is about the university's plan to renovate the dormitories in order to attract more students to remain on campus. The listening passage is a conversation on the same topic too.

In the listening passage, the woman thinks that the plan is a mistake. There are several reasons for her position.

First, the woman says that the constructions will create too much noise and will constantly disturb students who are now living on campus. So it is possible that more students will choose to live off campus.

Second, the woman holds that the new campus housing is going to cost more because the college plans to use the students' housing fees to pay for the renovations. Thus, students will not be able to afford to live on campus. The students may still choose to rent an apartment off-campus. In this case, the college may not achieve its goal to attract more students to remain on campus.

Those are the reasons why the woman disagrees with the university's plan.

### Sample Answer4

In this set of materials, the reading passage is about a person named Henry Darger and the reasons why he's considered as an Outsider Artist. In the listening passage, the professor provides us with detailed explanation as to why Henry Darger belongs to the category of Outsider Artist.

According to the reading passage, outsider artists work in isolation and do not get formal artistic training. They also invent their own ways of doing things. Therefore, their work may look strange and can be very different from other artists' work.

As for the professor's explanation in the listening passage, Henry Darger lived by himself, had no friends and thus worked in isolation. Besides, he never received any formal training and his work is very unique. Darger had a hard time painting figures but he managed to come up with his own method. He cut out pictures of children from newspapers and pasted them on the painting. So his painting looks a little strange. It's more cluttered and more crowded with details than other artists' paintings. Moreover, as the entire space is painted, Darger's painting is a lot longer than other artists' paintings.

Those are the reasons why Henry Darger is considered as an Outsider Artist.

### Sample Answer5

In this conversation, the man has got a summer research position on campus but he did not apply for a dorm room for the summer. And it is already too late to apply for the housing now. This is the man's problem.

In the conversation, the man talks about two possible solutions to the problem. The first one is that he can stay with his parents at home and commute to campus everyday. His parents will be happy to have him home and many old friends will come back home for the summer vacation. But it will be a little tiring to drive on the road. The second solution is that he can rent an apartment near the campus. It can help him save time and gas fees. However, the problem is that the man has to pay for the rent.

I would recommend the man to choose the first solution. Since his parents are happy to live with him and he can meet many old friends, it's a good idea to stay with his parents for a little while. Even though it is tiring to drive on the road everyday, he can save the money for the rent. All in all, it's better than the second solution.

#### Sample Answer6

In this lecture, the professor talks about the concept of unity and contrast and the ways in which they make interior design more effective.

According to the professor, an effective design needs to balance unity and contrast. An easy way to achieve unity is to bring together similar elements. A common practice is by matching colors. For example, we can pick green and use light shade green for the walls, dark shade green for the sofa, and green for the rug. When elements match, the room is unified and gives senses of order and comfort. But too much unity will make a room boring.

In this case, we need to use contrast to break the unity. Contrast serves to disrupt unity in a careful and intentional way. In order to create color contrast, we need to change colors now and then. For instance, we could put light red cushion on the dark green sofa. Contrast makes things stand out. Green will look greener next to the red. But too much contrast will make a room feel dizzy and chaotic. Therefore, an effective design must avoid too much unity and too much contrast.

#### TPO12

#### Sample answer1

As for me, I consider that airplane is the most efficient type of transportation in my country because it's both fast and comfortable.

Take myself as an example: it only takes me around two hours to fly from Beijing to Shanghai. This saves me a lot of time and energy. I can go to Shanghai in the morning and come back to Beijing in the evening. However, if I take the train or long-distance bus, it will take me at least five hours. Therefore, it's very fast and convenient to take planes. Besides, every time when I'm on the plane, the flight attendants will provide me with delicious foods and drinks, all free of charge. However, when I'm on the train, the attendants are not very hospitable and we have to pay for all the foods and beverages even though they are not of high quality.

Based on the above reasons, I believe that when traveling, taking the airplane is the most efficient and comfortable way.

#### Sample answer2

Regarding the two mindsets stated in the question, I consider that it's essential for a person's education to learn to play a musical instrument. There are two reasons behind my viewpoint.

First, learning to play a musical instrument can provide a person with a way to express his or her emotions. For instance, I have a sister who can play the piano. Every time when she is happy or depressed, she will play the piano as a vent to let out her feelings, which is beneficial for her health. Second, learning to play a musical instrument makes a person artsy and develops a person's artistic talents. To me, artistic people are more sensitive than other people. They can feel something that others cannot feel. Besides, they can sense the emotions from what normal people think is a normal scene. For instance, Beethoven can compose his "Moonlight" at night, and I don't think everybody can achieve this under the same conditions.

Based on the above reasons, I believe that as long as it's possible, people should try to learn how to play at least one kind of musical instrument.

#### Sample Answer3

In this set of materials, the reading passage is about the university's plan to expand college radio stations' broadcasting range so as to attract more students to apply to its program and to provide the university with an extra source of revenue. The listening passage is a conversation on the same topic too.

In the listening material, the woman holds that this change will work. There are several reasons for her agreement with the university's plan.

According to the woman, firstly, at this moment, the radio station range is limited to the campus. If they expand the range, there will be more programs. Besides, they will reach a larger audience and this will give students more experience in the real life broadcasting and put them in a favorable position to find jobs.



Secondly, the woman says this change will benefit the whole university. The reason is that her friend's university started a similar change five years ago and made a lot of money out of commercials. They actually use the money to offer more scholarship and fund projects to renovate new facilities.

Those are the reasons why the woman agrees with the university's plan.

#### Sample Answer4

In this set of materials, the reading passage is about the concept of subliminal perception. Subliminal perception is a phenomenon that the perception of stimulus is just below the threshold of conscious awareness and it can influence people's thoughts and attitudes.

In the listening material, the professor uses an experiment to illustrate this phenomenon.

In the experiment described by the professor, two groups of people were asked to watch TV. A picture flashed on the screen. It appears so fast that it's barely noticeable. The picture is of a boy with a birthday cake. However, each group is shown to a slightly different version of the picture. One group is shown to a picture in which the boy is angry and trying to throw the cake. The other group is shown to a picture in which the boy is smiling and trying to offer the cake. Later, these two groups of people were shown to a third picture in which the boy is holding the cake without any expressions. The people were asked to describe the boy's personality. The result is that the group that has seen the angry boy described him negatively, whereas the group that has seen the smiling boy described him positively.

#### Sample Answer5

In this conversation, the woman won an award and is invited to attend the award ceremony. But she has got a philosophy exam that is scheduled to end at the time when the ceremony begins. This is the woman's problem.

The man in the conversation provides the woman with two possible solutions to the problem. The first one is to attend the ceremony after taking the philosophy exam since these ceremonies never start on time and they give long introductions. In this case, she won't miss anything important. But the woman thinks that it's a bit risky and she doesn't want to miss being there when they announce her name. The second solution is to talk to the professor and reschedule the exam. However, the professor always reschedules the exam earlier, which means less studying time for the woman.

As for me, I would recommend the woman to take the first solution. The reason is that since rescheduling exam will reduce her studying time, the second solution

will probably negatively influence her score. Even though it's possible that she will miss the announcement of her name at the ceremony, she can still go to the award ceremony after the exam.

#### Sample Answer6

In this lecture, the professor talks about the fact that the demand for a product can be influenced by the price of related products.

According to the professor, the first kind of related products are called substitute goods. Those are the goods that can be substituted for one and another. They are similar and interchangeable, so the increase in the price of one product means the increase in the demand for another. For instance, butter and margarine are interchangeable. If the price of butter goes up, people will buy margarine instead. So the increase in the price of butter leads to the increase in demand for margarine.

The second kind of related products are called complement goods. Those are the goods that cannot be used without each other. They complement or complete each other. For example, compact discs and disc player are complement products since they should always be used together. Thus, if the price of either product increases, the demand for both will decrease. In other words, if the price of CD goes up, the demand for CD will go down. Since CD player complements CD, the demand for CD player will go down too.

#### TPO13

#### Sample answer1

Basketball is one group activity that is played in our country, which is very popular among the people, both for adults and children.

Playing basketball is an enjoyable activity because people can get relaxation, happiness, and exercise from it at the same time, which is beneficial and important for health. In my country, almost every community has at least one basketball court for people to use. Everyday in the late afternoon, when the adults finish their work and the children finish school, they will come to play basketball together. For adults, they play basketball with the intention of relaxing and getting rid of the tiring work during the day. Meanwhile, as for children, some of them come to play for fun and exercise, some just enjoy the process of throwing balls into the basket, and some simply enjoy running around, dribbling, and chasing the person who has the ball.

Generally speaking, basketball has long been one of the most popular and enjoyable games in our country.

#### Sample answer2

When I need to look for information for a research project, I prefer to use the Internet instead of printed materials. I mainly have two reasons for my preference.

On the one hand, it is very fast and convenient to find information from the Internet. Nowadays, since we have many search engines such as Google and Bing, we just need to type the key words and the results will be listed on the screen immediately. From the listed results, we can always find the information related to the research project we are working on. On the other hand, generally speaking, the Internet has much more information than the printed materials. Nearly all the printed materials now have electronic versions online. With many scientific databases, we can always find what we need by entering the title, author and gist of the content.

Based on the above reasons, I believe that when we are doing research project and need to search for related information, Internet is more convenient than printed materials.

#### Sample Answer3

In this set of materials, the reading passage is about the university's plan to build a new athletic stadium in order to attract more top students and to strengthen its relationship with the town. The listening passage is a conversation on the same topic too.

In the listening material, the woman doesn't think that the university's plan will work. There are several reasons for her position.

According to the woman, firstly, some of the conditions on campus are too bad to attract top students. For instance, the science labs have outdated equipment, library does not have enough books, and student center is too small.

Secondly, the woman says that since our teams always lose, people in the town rarely come to watch the games. Besides, it is impossible that the teams will improve overnight. Moreover, adding seats won't help either. People in the town won't come to stadium just because it is bigger. So all in all, building this new stadium is not going to improve the relationship with the town.

Those are the reasons why the woman disagrees with the university's plan.

#### Sample Answer4

In this set of materials, the reading passage is about the concept of perceptual constancy. Perceptual constancy is our ability to recognize the same object in many different contexts, even if the object may look different in different contexts.

In the listening material, the professor provides us with two examples to illustrate this concept.

As for the professor's examples, the first example is plate. If we put a round plate directly at our face, it is a perfect circle. But if we put it in a horizontal position, it is no longer a circle but an oval. Still, we recognize it as the same plate because the oval one is not a different object. So even if it looks different, we still perceive it as the same. The second example is the professor himself. He looks bigger to the students in the front row than those in the back row. If a student sits in the front row today and then sits in the back row tomorrow, he or she will still perceive the professor as the same one, even though to the student, the professor's size has indeed changed.

#### Sample Answer5

In this conversation, the man is supposed to drive everyone in the club to see an exhibition and he borrowed his mom's van. But the problem is that the van broke down and cannot be repaired in time.

There are two possible solutions to the man's problem. The first solution is that the man can rent a van. But he thinks that it's a little risky. Since only a few people in the club agree to contribute some money to the van, it's possible that the man will have to pay for most of the bill. The second solution is that he can postpone the trip until his mom's van is in good condition. But the man says that everyone will be disappointed if they find out that they cannot go to the exhibition when they are ready.

As for me, I would recommend the man to take the first solution. Since some of the students have already promised to split the rent, those who haven't replied will definitely agree to contribute money to the van. Even if the man has to pay for most of the bill, he has to do so because he's the president and has the responsibility to complete his task.

#### Sample Answer6

In this lecture, the professor talks about the two kinds of camouflage and the benefits they may bring.

According to the professor, some sea animals have developed permanent colors and shapes to resemble environmental features in order to avoid predators. For instance, leafy sea dragon has leafy protrusions sticking out like arms. Its shape and color resemble the green sea plants so it blends in well in the environment. When it is swimming through the green sea plants, predators may have trouble seeing it. However, without the green plants, its camouflage does not work.



Another example is cuttlefish. Unlike leafy sea dragon, cuttlefish's camouflage can work anywhere. It changes color to blend in with any kind of environment. The most important point is that it has shifting pigments and can change color instantly. If it is swimming by the green sea plants, its color can change to green. Similarly, if it is swimming by the brown sea floor, its color changes to brown.

TPO14

Sample answer1

As for me, among the many different types of books, I enjoy reading biography most. There are several reasons behind my preference.

I love reading biography because it often tells me the life story of a great person. I have the opportunity to get to know the great person's ups and downs during his or her life and how he or she managed to get through all the difficulties in life. For instance, the biography of Steve Jobs recounts how he was kicked out of Apple. But he continued his career in Computer Science and founded Pixar, which created the famous film in the world, Toy. Besides, he was invited back to Apple and saved Apple by introducing IPOD. To me, I especially enjoy reading this part of his life - his great second coming. I have gained inspirations from his experience as well as the experience of other famous people. Basically and more importantly, the biographies serve as guidance for me and provide me with solutions to the problems I encounter.

Based on the above reasons, I enjoy reading biography most among different types of books.

Sample answer2

As for the statement that one of the best ways to learn is by making mistakes, I totally agree with it. The reasons for my opinion are as follows.

First of all, through making mistakes, we can learn about the things that we don't understand in the first place. After understanding the things we don't know previously, we can make progress and improve ourselves. For instance, when I was in high school, I had difficulty in solving math problems. But I always remembered the problems I couldn't solve. After asking my teachers and discussing with my classmates, I could work out these problems easily. In this way, I improved and made progress. Secondly, sometimes making mistakes is like learning lessons. When I first went to a western restaurant, I directly went in to find empty seats. Fortunately, my American friend pulled me back and told me that I should wait until a waiter comes by and takes me to the seats. Thus, although I made a mistake, I gained knowledge at the same time.

Based on the above reasons, I believe that one of the best ways to learn is by making mistakes.

### Sample Answer3

In this set of materials, the reading passage is about the proposal that the university should allow students to eat in the classroom so that students can concentrate better and can have in-class parties on the last day of class. The listening passage is a conversation on the same topic too.

In the listening material, the man doesn't think that the proposal is a good idea. There are several reasons for his disagreement with the proposal in the newspaper.

According to the man, for the first reason that students can concentrate better, he says that it indeed helps the person who eats snacks to concentrate, but others will be disturbed and interfered by the eating noise. So other students can't pay attention with all the eating noise around.

For the second reason, the man holds that it is not appropriate to have parties in the last class, because the last class is very important. Students do reviews for the final exam. If they spend time doing other things, they won't be well prepared.

Those are the reasons why the man disagrees with the proposal in the newspaper.

### Sample Answer4

In this set of materials, the reading passage is about the concept of comfort zone bias. Comfort Zone Bias is a tendency that we prefer to remain in comfortable, familiar situations rather than enter into new, unfamiliar ones. The reason is that we naturally prefer what we already know and want to avoid risks.

In the listening material, the professor takes his friend as an example to explain the concept of comfort zone bias.

The professor's friend always wanted to be a film reviewer, because his friend loved to write about movies. So when his friend graduated, his friend looked for a job as a film reviewer. But he couldn't find one. Then he took a position as a news reporter, investigating stories and writing about events. At first, he wasn't sure he would be good at this but he adjusted, gained confidence and became a pretty good reporter. After a few years, he was offered a job to be a film reviewer and the new job would actually pay him more. However, he didn't take it. He turned it down because he had gotten used to being a news reporter. He didn't want to make a change because chances are that the new job might not work out.

### Sample Answer5

In this conversation, the man is worrying about his housing next semester, because his great roommate is moving off campus. This is the man's problem.

The man and woman talk about two possible solutions. The first one is to wait for the university to assign a new roommate to him. But the man thinks that the new roommate may have a different studying habit. For instance, the man is used to studying late at night. What if the new roommate likes to go to bed early, then this will disrupt the man's studying schedule. The second solution is to live in a house off campus with other students. But the problem is that the house is very far away from the campus. The man has to get up much earlier in order to get to campus on time.

In my opinion, I would recommend the man to choose the first solution, to wait for the university to assign a new roommate for him. Chances are that the new roommate also likes to study late at night. The man shouldn't assume that the new roommate would have a completely different habit. Besides, living on campus is a lot more convenient than living off campus.

### Sample Answer6

In this lecture, the professor uses two examples to illustrate two types of adaptations that help animals survive in the deepest parts of the ocean.

According to the professor, the first example is a kind of eel fish. This eel fish has body features that allow it to eat prey larger than itself. It has an enormous mouth and a stomach that can expand. In this case, when it captures a big prey, it gains a lot of food and much nutrition. This allows the eel fish to sustain for a very long time before it finds another prey.

The second example is anglerfish. Anglerfish has the ability to generate light. It has a little structure on its head, which produces light and glows in the dark. The light is close to the fish's mouth and many other fish are attracted to this light. Thus, the other fish would swim straight towards it and make it easier for the anglerfish to capture food.

### TPO15

1、Regarding the ways people use to make friends, I consider that attending group activities is one of the best ways. There are several reasons behind my preference.

Talking about group activities, more often than not, people have the same interest, share certain characteristics, and perform some tasks together. Although in the group, people may come from diverse backgrounds and have different

personalities, they have something in common, which draws them together. In this case, there's a chance that some of the group members need to cooperate with each other. Through cooperation, people will start to know each other better and make friends. For instance, I always play basketball with strangers. At the beginning, I didn't even know my teammates' names. But after a few hours' cooperation, we became friends and started to talk to each other about our life. Now sometimes we even go to have a meal together after playing basketball. We really have a good time. Actually, this is the best way for me to make friends.

Based on the above reasons, I believe that attending group activities is one good way to make new friends.

/2、I totally agree with the statement that it is important to remember and learn from the past. My reasons are as follows.

We all make different kinds of mistakes in our life. We have to remember those mistakes because they teach us what is not right and show us the changes we have to make. For instance, when I was in the first grade in elementary school, I took a toy car from another student without informing him. I was too young to know that taking things from others without mentioning is not right. Then my teacher helped the other student find this toy car and labeled me as a thief. I didn't realize how serious this matter was until my father told me that this was humiliating. At that time, I swore to myself that I would never take anything from others without informing the owners. To me, this is a valuable lesson and I'll remember it forever. Since then, I've always been and I'll always be an honest and decent person.

Based on the above reasons, I believe that it is important for us to remember and learn from the past.

3、In this set of material, the reading passage is about the proposal that the university should pave running trails to increase their safety and also make them look nicer. The listening passage is a conversation on the same topic too.

In the listening material, the man thinks that the proposal is a terrible idea. There are several reasons for his disagreement with the proposal in the letter.

First, as for the concern about making the running trails safer, the man says that the writer does not think about the long-term consequences of running on a hard surface. It's too hard on bones and joints and can lead to injuries. So it is actually safer to run on the soft surface.

Second, regarding making the trails look nicer, the man doesn't believe that people will like it. He says that the main reason why people enjoy the trails now is that people can take a break from buildings and streets to feel the nature. If the



university paves the trails, the trails will look similar to the buildings and streets. Then it's possible that people will not go there anymore.

Those are the reasons why the man disagrees with the proposal in the letter.

4、In this set of materials, the reading passage is about the concept of experimenter effect. Experimenter effect is a problem that occurs when a researcher's expectations affect the outcome of the experiment.

In the listening material, the professor uses an example to illustrate the notion of experimenter effect.

As for the professor's example, the researcher was given two groups of monkeys. He was asked to train them to pick up a ball and put it in a box. Then he recorded how many hours it took to train each group of monkeys to learn to do so. Before the experiment, the researcher was told that one group is more intelligent than the other. But actually they are the same. What's surprising is that it took the researcher two hours less time to train the supposedly more intelligent group than the supposedly less intelligent group. This is because the researcher thought one group is smarter and would be easier to train so he smiled to them, gave them encouragement, and communicated with them a lot. However, the researcher was not very enthusiastic about the other group, the supposedly less intelligent group. Thus, the researcher's expectation actually influenced the result of the research.

5、In this conversation, the woman is in a choir and the choir is going to have a concert in an hour. All the choir members are required to wear white shirts and black pants. But the woman spilled spaghetti all over her white shirt and she doesn't have time to buy another one. This is the woman's problem.

The man and woman talk about two possible solutions to the problem. The first one is to wear another shirt that is not exactly white. It's a little cream color. But she won't be looking exactly the same as the others and some audiences may be able to tell the difference. The second solution is to borrow a shirt from her roommate. But her roommate is out of town and the woman hates to take others' things without asking.

In my opinion, I would recommend the woman to take the second solution, to borrow the white shirt from her roommate. The woman can send a text message or voice message to her roommate to inform her of having to borrow the shirt. Since the concert is going to start in an hour, I believe that the woman's roommate will understand her action in this emergency.

6、In this lecture, the professor talks about how the position of bird's eyes helps them find food and avoid predators.

According to the professor, as for some birds, they have eyes that face forward to the skull so that they can clearly see and judge distance. They can focus on things with both eyes and accurately predict height, width and depth. For instance, hawks position their eyes in the front. They have such a good eye sight that they can spot a tiny mouse in a field from high in the sky. When they spot a mouse, they will swoop down and catch it. So the placement of their eyes helps them find food.

Regarding some other birds, they have their eyes positioned on each side of the skull in order to avoid predators. Their eyes on both sides help them watch for dangers. For example, when a duck is eating grass and insects, it is constantly looking out for danger from both sides. If a fox is approaching from either side, the duck will fly and escape. So the placement of ducks' eyes helps them avoid predators.

#### TPO16

1、If I could have any job I wanted, I would choose to be a writer. There are several reasons why I want to be a writer and my reasons are as follows.

Firstly, being a writer doesn't need to go to the office or a place full of many other people. Writers usually stay at a quiet place and write articles or books. I enjoy being alone, thinking alone, and writing things alone. Every time when I'm alone, I write stories. This gives me a sense of peace, joy, satisfaction, and accomplishment. Secondly, I love the art of telling stories. Writing stories not only pleases myself but may also entertain other people — the readers. I especially love the scene in which people laugh and think when they are reading my stories. Thirdly, as my mother is a writer, she has exerted great influence on me. Watching her writing about the things she loves, enjoying the process, and making her readers happy, I have always wanted to be a writer too.

Based on the above reasons, ever since I was little, being a writer has always been my dream.

2、As for the choice listed in the statement, when people unexpectedly receive a large amount of money, I consider that spending it on practical things is better than spending it for pleasure only. The reasons for my preference are as follows.

In my opinion, spending a large amount of money for pleasure only is not a wise way to handle money. It will only make people want to spend more money because the human desire is insatiable. If you buy a big house, there will always be a bigger house. If you buy a large company, there will always be a larger company. Besides, spending money in this way can only satisfy people's superficial needs. In this case, wiser people should spend the money on practical things such as setting up a fund for charity, helping those who are in urgent need of food and sanitation, building schools for kids who live in the rural areas, or even starting up their own career. To

me, even opening a bookstore is better than just spending the money only for pleasure.

Based on the above reasons, I believe that spending money on practical things is wise and meaningful in the long term.

3、In this set of material, the reading passage is about the student's suggestions made in the letter. The writer suggests that the health center hire more doctors so that each patient receives quality treatment and that the health center open on weekends in order to treat people who get sick over the weekend. The listening passage is a conversation on the same topic too.

In the listening material, the man in the conversation doesn't think that the two suggestions will do much good. There are several reasons for his disagreement with the suggestions made in the letter.

As for the first suggestion, the man says that the health center is very tiny. It suffers from a lack of space. In this case, unless it builds more treat rooms or offices, the problems cannot be solved.

Regarding the second suggestion, the man indicates that most students are not here on weekends. There are just not a lot of people here. Most of them are in town. In addition, students leave more often on weekends. All these mean that there is not much demand for treatment on weekends.

Those are the reasons why the man disagrees with the suggestions made in the letter.

4、In this set of materials, the reading passage is about the concept of social loafing. Social loafing happens when individuals in a group perform less well than they do on their own, which leads to less personal efficiency.

In the listening material, the professor uses a study to illustrate the phenomenon of social loafing.

As for the professor's example, in the study, people were asked to peel potatoes, to peel as many potatoes as possible at a given amount of time. Some chose to work alone and were told that the number of potatoes each of them peeled would be recorded. Others chose to work in a group and they were told that only the total number of potatoes peeled would be recorded. In this case, it was impossible to tell how much work one person had done during the process. Then the researchers compared the average number of potatoes peeled alone and that peeled together. They found out that people who worked as a group peeled significantly fewer potatoes than those who worked alone.

5、In this conversation, the man encounters a problem. None of the bookstores in the campus area has the book the man wants and it will take about two weeks to have the book in stock. But the class will be discussing the book next Tuesday.

The man and woman talk about two possible solutions to the problem. The first solution is to buy the book on the Internet and use Russia order delivery. But it will cost twice as much as it takes to buy one in a bookstore. The second solution is to share the woman's copy until he can get a book from a bookstore. He can read part of the book one day and then the woman can read part of the book another day. But the man worries that he won't get the book back to her in time.

In my opinion, I would recommend the man to take the second solution. Just like the woman says, as long as the two students remain careful, they won't delay the switching time or bring inconvenience to each other. Besides, they only have to share the book for two weeks, since the bookstores will have the book back in stock in two weeks.

6、In this lecture, the professor uses two interviewees as examples to explain the concept of internal and external locus of control.

According to the professor, in the first example, the girl who has internal locus of control believes that her success and preparation are her responsibilities. So she worked hard ahead of time. If she succeeds, she will think that it's because of her hard work. If she fails, she will be disappointed and try to figure out how she can improve for the next time.

As for another example, it involves a man who has external locus of control. He thinks that interviewers have more influence on his interview, which means that his success depends on luck. So he didn't work hard to prepare for the interview. He is more likely to take risks, interviewing for jobs that he is not qualified for. If he gets it, he thinks that it's because the interviewers are having a good day. If he doesn't get it, he will blame the interviewers and won't try to figure out how he might have done better.

#### TPO17

1、Speaking of a special opportunity that was given to me, something came to my mind immediately. I was given an opportunity to study in the US one summer. This opportunity is very important to me for several reasons as follows.

Firstly, it was the first time that I went abroad. I had imagined going abroad ever since I was a little kid. I never got a chance until that day I received a call from an administrator in my college telling me that I was granted the opportunity to study abroad for the summer vacation. I got all excited about having gained this chance. Secondly, I had learned and experienced a lot from this opportunity. In this exchange



program, I was assigned a partner who was also a college student in the US. He introduced me to his family, took me out to valley fair, and instructed me how to use Linux in the computer lab. All this had greatly broadened my horizon and enriched my life experience, which was precious to the people of my age.

Based on the above reasons, this opportunity has always been important to me and has exerted deep influence on me ever since.

2、As for the statement in the question, I totally do not agree with it that students should not be allowed to bring cell phones into the classroom. The reasons for my viewpoint are as follows.

To me, one important purpose of the cell phone is that we can reach anyone at any time anywhere. If students' parents need to inform them of some important things and students do not have mobile phones with them, parents will have to come to the classroom or call others to reach the kids. This sounds pretty inconvenient and troublesome in the modern age.

On the other hand, simply bringing the cell phones into the classroom will not disturb the other students or interrupt the class. Students just need to turn the sound on their phones off and switch the reminder mode to the vibration mode. And if they receive some urgent phone calls, they can just go out of the classroom to answer the phone or return the call.

Based on the above reasons, I do not agree with the statement that students should not be allowed to bring cell phones into the classroom.

3、In this set of materials, the reading passage is about the proposal that the library is going to change big, multi-person study tables into personal study cubicles in order to eliminate noise in the library and accommodate more students attending the university. The listening passage is a conversation on the same topic too.

In the listening material, the man in the conversation thinks that the university is making a mistake. There are several reasons for his disagreement with the proposal.

According to the man, as for the first purpose to reduce distraction, the man says that if there is no multi-person tables in the library, there will be no place to get together to do group projects. He considers that instead of changing tables, the university should build meeting rooms to reduce the noise in the main library hall. Regarding the second purpose to accommodate more students, the man holds that the library has no problem with overcrowding. He sees empty tables all the time and the woman always takes a whole table for herself. The man thinks that it will be a waste of money to build the cubicles since the library now is sufficient, big enough to hold more students.

Those are the reasons why the man disagrees with the proposal.

4、In this set of materials, the reading passage is about the concept of ritualization. Ritualization is a process in which an animal's behavior that originally serves a practical purpose develops into one that communicates a specific message.

In the listening material, the professor uses dog's baring teeth as an example to illustrate the concept of ritualization.

According to the professor, if dogs feel threatened, they show their teeth, meaning stay away. Before this dog's behavior becomes a recognizable warning, its original purpose is to avoid biting its own lips. When dogs sense danger, they bite and instinctively bare teeth to avoid biting their own lips. But other animals, over a period of time, notice that the teeth baring behavior always came before a dog is going to bite. So they started to read it as a signal to be careful. After this scenario was repeated time after time, dogs themselves start to be aware that simply baring teeth is enough to protect themselves. Therefore, they use this behavior as a warning signal to communicate the possibility to attack rather than actually attack.

5、In this conversation, the man encounters a problem. The man just got his first draft of paper back from the professor. He has to review all the comments and write a final draft. But there is only one day left.

The woman in the conversation provides the man with two possible solutions to the problem. The first suggestion is to ask the professor for a deadline extension. Since all the other students got their paper a few days ago and only the man got his paper just now, the professor should take some responsibility for this situation. But the man does not want to seem pushy and offensive. The second possible solution is to do his best with the time left. He can work hard and finish the paper quickly. Since he is a pretty good student, he can get a relatively good grade. But there are too many comments to deal with.

As for me, I would recommend the man to choose the first solution. Since this is the professor's fault, even if it will be a little uncomfortable asking for the extension, it's still reasonable to do so. There is no need to worry about being offensive. The man just needs to tell the professor what happened exactly and the difficulty he met with. I'm sure that the professor will understand.

6、In this lecture, the professor talks about the concept of diffusion. Diffusion is a cultural process whereby one group or society adopts another's item such as a custom, a type of food, or an invention.

According to the professor, take the modern newspaper in the US as an example, the characters on the page came from another culture many centuries ago, the printing of words was invented in Germany, and paper was invented in China.

These innovations were shared across cultures over a long distance and over a long period of time.

In addition, diffusion is sometimes selective. For instance, people in the US accept the practice of acupuncture, but few of them fully understand it, because cultures tend to resist ideas that are too different from their own beliefs and values. If ideas are close to theirs, they will incorporate, absorb and diffuse them. Therefore, the American culture only accepts the practice of acupuncture but not the philosophy of Chinese medicine.

#### TPO18

1、Speaking of my life in the future, I have an imaginary plan for it. I imagine my life in ten years to be free. My life will be different in one way from now that I do not have to be tied to a job, to toil away everyday in doing my work. To be specific, my life will change in the aspects as follows.

First and foremost, I can travel around the world as I wish. I can go anywhere, see a diverse range of things and meet different kinds of people. In this way, I will greatly broaden my horizon and feel what it's like in the real world. In fact, I do not have to confine myself to just one place. I can go to France, South Africa, South America and Islands in the Pacific. In addition to the traveling plan, I want to be a freelancer, writing about whatever I'm interested in and have passion for. While money is not my primary concern, I may as well live on my royalties. After I change my pattern of life, I will have plenty of time to write novels and read all the masterpieces that I admire.

So the above is what I imagine my life will be in ten years in the future.

2、As for the statement in the question, I totally agree with it that it's important to learn about other cultures. The reasons for my viewpoint are as follows.

I hold this opinion mainly because we can learn about different perspectives on a diverse range of issues from other cultures. Actually, it's important to have a good knowledge about different perspectives in order to be reflective. For instance, I went to the US in my sophomore year and found out that many students in the US do not use their parents' money. They usually work in the summer to earn tuition fees and living expenses. However, most of my classmates including me use parents' money without even thinking about it. We take it for granted that it's our parents' obligation to pay for our education and give us allowances.

So through this experience, I reflected on this issue and thought I should take on the responsibilities myself. Then I took a government loan to pay for the tuition fees and also got some part-time jobs. After all, I changed my perspective because I learned a new one from another culture.

Based on the above reasons, I agree with the statement that it's significant to learn about other cultures.

3、In this set of materials, the reading passage is about an upcoming change of the university choir. The university choir decides to enter off-campus singing competitions in order to better its performance and help the music program grow. The listening passage is a conversation on the same topic too.

In the listening material, the man in the conversation thinks that the plan is a good idea. There are several reasons for his agreement with the university's plan about the change.

According to the man, firstly, he thinks that this change will motivate the singers in the choir. Since other schools' choirs are very good, the university choir has to work harder to compete against them. In this case, the university choir may practice more often than it did before and thus better the performance. Secondly, the man says that if the choir goes to those off-campus events, there will be many students listening to them and if the students feel good, they may choose to come to the university and join the program. Therefore, the music program will actually grow.

Those are the reasons why the man agrees with the plan about the change.

4、In this set of materials, the reading passage is about the concept of relict behavior. Relict behavior no longer serves its original purpose because of the changed conditions. It might be useful to the animals when habitat was different.

In the listening passage, the professor uses pronghorn and lion as examples to illustrate the concept of relict behavior.

According to the professor, pronghorn lives on open grassy plains. It is superfast. Actually it is the fastest animal in the western hemisphere. Whenever its predators appear, it's off in a flash. The reason why it runs so fast is that a long time ago, the grassy plain was different. Lions used to live there and chase and prey pronghorns. Lions were much faster than bobcat, so pronghorn's speed was critical to its survival. But nowadays, lions are extinct. So they are no longer the predators. Because of this condition change, pronghorn's speed does not serve its original purpose and thus becomes a relict behavior.

5、In this conversation, the man encounters a problem. The man wrote his paper last night but he forgot to take it with him. So he's worried about the situation now.

The man and woman talk about two possible solutions to the man's problem. The first solution is to drive back to his place and bring the paper back. Since he lives off-campus, if he hurries, he can only come back before the class is over. Still he will



miss part of the class. The second solution is to talk to the professor and ask her if it's okay to send the paper later by email. But the professor always starts class on time, so the man will only have the chance to ask her when the class is over.

As for me, I would recommend the man to take the first solution. Since the professor is strict with late submissions and he does not know whether she will allow him to submit the paper later by email, it's better to drive home and bring the paper back even if he will miss part of the class.

6、In this lecture, the professor talks about two characteristics of target customers that can influence the company's marketing strategy.

According to the professor, the first characteristic is age. If a company makes toy cars, its target customers are kids. It should advertise on television during the time kids watch television, i.e. during children's TV shows. This makes sure that the advertisement reaches the kids so the company can get people in that age group to buy its toy cars.

The second characteristic is the geographical location where the target customers live. If a company wants to sell boats, its target customers must live near the ocean and lakes since only people live near water need boats. Therefore, the company will advertise in cities and towns that are near the ocean and lakes in order to reach its target customers and thereby to sell more boats.

#### TPO19

1、As for the skill or ability that I consider especially important for a student to have, I believe that the ability to find answers on one's own is the most crucial one. The reasons for my viewpoint are as follows.

As we all know, there are many problems that we cannot solve by simply asking others, our classmates, friends or even teachers. And sometimes when we run into problems, there is no one around to offer us help. Thus, we have to find the answers by ourselves, i.e., we have to be independent. We can use the search engines such as Google to see if any similar questions have been asked and answered before. Besides, we can use the Internet database such as Wikipedia to see if there are any relevant items that can provide useful information to answer our questions and help solve the problems. In a word, the ability to find answers by oneself is very important. After all, by endeavoring to conquer difficulties and solve problems on our own, we can save much time and meanwhile, improve our comprehensive ability.

Based on the above reasons, I'm convinced that the ability to solve problems independently is particularly important for students.

2、As for the two different ways of doing shopping listed in the question, I prefer to buy things on the Internet rather than do shopping in a store. The reasons for my preference are as follows.

Firstly, it's very convenient and easy to find the things we want on the Internet. We just have to input the key words into the search engine on the web store. Then the results that match will be listed on the screen immediately. Afterwards, we can pick the ones we need and use the credit card to pay for the items. After a few days or so, the items will be delivered directly to our house or apartment. Secondly, the Internet has more items than does the store. For instance, many times I walk into a bookstore and walk out without the book I want. But I never meet with the problem when I buy books online. I can either buy books from the web bookstores such as Amazon or buy second-hand books from other individuals.

Based on the above reasons, my favorite way of buying things is through the Internet, i.e., through online shopping.

3、In this set of materials, the reading passage is about the university's plan to make a 25-dollar increase in student fee for using the campus recreation center. The goal is to upgrade the facility so that more students will use the facility. Also, the decision is approved because 25 dollars is a reasonable amount of money. The listening passage is a conversation on the same topic too.

In the listening material, the man in the conversation thinks that it's a great idea to make the change. There are several reasons for his agreement with the university's plan.

According to the man, firstly, he says that people do not go to the recreation center because the facility is old and the exercise equipment breaks down. If the school upgrade the facility and provide new equipment, the students will make more use of it. It is actually not good to just leave it empty. In fact, the students will be stressed out if they do not do any exercises. Secondly, the man holds that 25 dollars is not a large amount of money, compared to the money that students spend on CDs and movies. Furthermore, it's simply a one-time charge for a whole year. Considering the benefits that this will bring, it is indeed not much to pay.

Those are the reasons why the man agrees with the university's plan.

4、In this set of materials, the reading passage is about the concept of social learning. Social learning is a way people learn by watching the behavior of others. If the behavior leads to desirable results, people will imitate it. Otherwise, if the behavior leads to undesirable results, people will avoid imitating it.

In the listening passage, the professor uses an example of kids doing shopping with their mom to illustrate the concept of social learning.

According to the professor, in the example, two kids, a sister and brother are shopping with their mother. If the girl wants a toy and asks her mother to buy it for her, but the mother says no, the girl will cry and scream. Finally the mother gives in and buys the toy for the girl. At the same time, the little brother is watching all this. Next time, if he wants something he will cry and scream, which means that he imitates the behaviors of his sister. In another scenario, the mom does not give in and refuses to buy the toy for the girl, and also forbids her to watch TV when they get home. Again the boy is watching. Then next time, if he wants a toy, probably he is not going to cry and scream. Since the behavior does not lead to a desirable consequence, the boy will not imitate the behavior.

5、In this conversation, the woman encounters a problem. The woman has got a scheduling problem. The day the woman has been assigned to teach at the school in town will be the same day that her Chinese history course meets.

The man and woman talk about two possible solutions to the woman's problem. The first solution is that the woman can take the Chinese history course in another semester. But this course is taught by a visiting professor that is amazing and will only be here one semester. The second solution is that the woman can change her teaching assignment to a different day to teach the little kids. But she wants to teach older kids because that is what she wants to do after graduation.

As for me, I would recommend the woman to take the second solution. Since the visiting professor will only be here in one semester and she is planning to go to China, it's important to grasp this opportunity. While there must be some other ways to gain experience of teaching older kids, having a Chinese history course taught by a Chinese professor is not that easy.

6、In this lecture, the professor talks about two special forms of adaptations that have developed to help seabirds find food.

According to the professor, the first form of adaptation is the length of wings. Usually, when the birds fly, they have to flap their wings up and down and use a lot of energy. However, as for the albatross, a kind of seabird, they have especially long wings that enable them to fly without moving their wings up and down. In this way, they can glide and float on the ocean using little energy. This is so because albatross has to cover huge expanse of ocean to locate their food.

Another form of adaptation is the acute sense of smell. For example, the fulmar also has to find food scattered in the ocean and its main source of food is the tiny plankton. The fulmar develops tiny tubes inside its nose hole and the special tube-shape nostrils help it pick up the scent of food. The plankton is hard to see but it gives off sharp and distinctive odor. Therefore, the fulmar can find plankton by smelling them even from far away.

TPO20

Q1

Speaking of the quality that I consider can make someone a valuable member of a team, I believe that a valuable member of a team should be cooperative. In other words, the essential quality is the ability to cooperate with different people. The reasons for my viewpoint are as follows.

As for me, if a team member is cooperative, he or she will take the goal of the team as the main goal, and not that of his or her own as the main goal. So he or she is willing to help the other team members, to talk with the others, and to solve the problems with them. For instance, once I attended a computer program group. At that time, we had four members and only one day left before we had to submit the program. Thus, we all decided to gather together and stay overnight, writing the program, sharing ideas, discussing and solving all the problems. That was the time I felt that we were like a team. As all of us, the team members, are good at cooperating and communicating with the others, we completed our program with high quality and efficiency. Thanks to the spirit of cooperation, we made great achievement.

Based on the reasons, I'm convinced that the important quality that can make people valuable members of a team is the capability to cooperate with the others.

Q2

As for the two different opinions, two choices in the question, I prefer watching the news on the television to reading the news in the newspaper or on the Internet. The reasons for my preference are as follows.

On the one hand, I'm convinced that watching the news can provide me with more details about what had actually happened. Usually in the video, I can see the scene and the people and even hear their words. It seems as if I am in the scene. On the other hand, watching the news can help me get more objective information. Since the news articles in the newspaper should be edited or censored, some important information may be omitted on purpose. However, video news brings me to the scene and makes me one of the witnesses. Even though, some might say that videos can be clipped intentionally, I believe that at the same censoring level, video is more objective than words.

Based on the above reasons, I'm more inclined to learn about events through watching the news rather than reading about them.

Q3



In this set of materials, the reading passage is about the university's plan to lower the classroom temperature on weekends and weekdays after five in the afternoon. The goal is to reduce the heating costs based on the belief that the cost-saving measures will not bring any inconvenience to the students. The listening passage is a conversation on the same topic too.

In the listening material, the woman in the conversation does not agree with the university's plan. There are several reasons for her disagreement with the plan.

According to the woman, firstly, she says that the teaching buildings are not just used for classes. They are also used for her evening study group. The group holds meetings in the classrooms. Now that it is winter and cold, the study group has nowhere else to go. Secondly, the woman says that the university should not disrupt the students' academic study. There are many other things that the university should do. For instance, the university can replace the old drafty windows that are poorly isolated and always let the cold in the classrooms. Also, the old buildings are not energy-efficient. So the woman holds that there are many basic improvements the university can do to make a difference in the long term and still leave them somewhere to study.

Those are the reasons why the woman disagrees with the university's plan.

Q4

In this set of materials, the reading passage is about the concept of franchising. Franchising is the practice that someone with new business pays established company for using its name and selling its products. The practice of franchising is beneficial to both parties.

In the listening passage, the professor uses an example to illustrate the concept of franchising.

According to the professor, he wants to open a pizza restaurant. He wants to be successful, so he pays a big company that owns a chain of pizza restaurants called pizza town to use the name, pizza town. Since pizza town is already popular, it will surely sell well. In this case, the new restaurant will have better chance to succeed. But in exchange, the new restaurant should follow the pizza town's standard practice, selling pizzas like pizza town's pizza, making store look like pizza town, and advertising like pizza town. So above all, there is not much freedom in running the restaurant. But the important thing is that they sell a lot of pizza by doing so.

Q5

In this conversation, the woman encounters a problem. The woman's supervisor, professor Green, is going to France for a semester, but she still needs a lot of help for her project.

There are two possible solutions to the woman's problem. The first solution, professor Green's suggestion is that professor Baker can help the woman. But the woman does not know professor Baker at all and professor Baker is specialized in another area, so the two of them are not exactly the best match. The second solution is that the woman can have professor Green's advice long distance over the Internet. Professor Green can look at the woman's data through the emails. But the problem is that there will be no one supervising the woman's experiment.

As for me, I would recommend the woman to take the first suggestion. Even if professor Baker's expertise is not the woman's study area, as a great biologist, professor Baker is still able to advise the woman and may give her new perspectives, valuable suggestions as well as essential guidance.

Q6

In this lecture, the professor talks about two defense mechanisms that people may use under certain circumstances.

According to the professor, when people experience difficult situations, they may feel helpless and have psychological pain. In order to psychologically protect themselves, they will unconsciously use defense mechanisms. For instance, a woman has a pet dog for a long time. But one day the dog runs away, she looks everywhere and just cannot find him. She feels helpless and sad. In this case, the first defense mechanism to deal with the pain is fantasy. She will use imagination to invent a happy story in her mind. In the story, a nice family finds the dog, feeds him well and the dog is playing, running around and having fun. Thus, she does not have to feel sad.

In comparison, another mechanism is sublimation. Sublimation turns negative emotions into something useful and practical. The woman may start a dog training school to prevent other people's dogs from running away from them. In a word, by using sublimation, the woman redirects her negative feeling into a positive and constructive activity.