

TPO40-54 口语范文汇总

TPO40

Speaking-Q1

I want to learn more about the States. I have been studying English for a long time but sadly I've never been to America. If I have the opportunity, I would be thrilled to visit the country and learn more about its culture.

America has always left me the impression that it's a wonderful country where everyone is treated equally and everyone is free to express themselves. I've read so much about it and, naturally, I look forward to getting some first-hand knowledge. Also, learning more about the culture of America will hopefully, in turn, improve my English skills, especially my oral English. It's going to be a big help if I can spend time talking to some native speakers.

Q2

I believe that, at some point, printed materials will be replaced by their electronic versions. I think electronic devices are easier to use and carry. People can just download the materials on a small device and put it in their bag instead of having to carry tons of books around. And nowadays, electronic devices are really an effective study aid. They provide many features like highlighting or underlining.

Besides, using electronic devices can save money. People just need to pay for one device and a small amount of money for the books that they want to download. They don't have to pay for expensive paper books any more.

Q3

The university plans to create a lounge in the student center for commuter students. The woman thinks it's a good idea and she gives two reasons.

First, she agrees that the lounge will provide a place for commuter students to socialize and relax. Students who live in dormitories benefit a lot by spending time in their lounges watching TV and taking study breaks. They can meet new people and even get help with their study. Commuter students should also be able to do this kind of stuff.

Also, it's good to have a bulletin board on the wall to share information. For example, posting notices for students who want to share car rides to campus can be really helpful. Students can save money because a few of them can just share one car.

Q4

When some animal species compete for resources, they will participate in a physical competition that demonstrates which animal is more powerful without actually harming each other.

In the lecture, the professor takes two rattlesnakes as an example. Rattlesnakes eat small animals that live in little holes in the ground. Two rattlesnakes found the same hole and wanted to eat the food in it. Then the two snakes engaged in agnostic behavior. They faced each other, lifted their bodies upright and started to push each other. During this wrestling, they both tried to gain control but neither of them tried to harm each other. They didn't try to bite each other. Even when finally one of the snakes got control and could have easily bitten the other, it didn't. It released the other snake and went down into the hole for food.

Q5

The man's problem is that his theater class is taking a trip to see a play but he has a big history test the next day and he needs the night to prepare for it.

There are two solutions discussed. One is to study for the test after seeing the play. The other is to go to see the play himself another time.

I suggest that he go to see the play another time because the paper he is going to write about isn't due for a couple of days. He will still have time for it. For the money that he needs to spend on the play, he can always try to do some part time job to earn it back. On the other hand, if he sees the play tonight, he will have to study on the bus and stay up late. The bus is not a good place to study and he will be too tired for the test the next day.

Q6

One strategy salespeople use to address customers' concerns is to point out something special about the product that outweigh the customers' concern. For example, a salesperson is showing a customer a portable laptop and the customer's concern is that the computer is expensive. So the salesperson can show the customer that the computer is really fast and it can get a lot of work done in a short time. And the customer might think that this special feature is worth the price and buys the computer.

Another strategy is to actually use the product in front of the customer to demonstrate something about the product. For the same example, if the customer is concerned about whether the laptop is portable enough, the salesperson can just put the laptop in its carrying case and sling it over his shoulder, right there in front of

the customer, to show it's actually easy to transport. The demonstration might help to eliminate the customer's concern.

TPO41

Speaking

Q1

The famous person I want to talk about is Faye Wong, one of the greatest singers in China. She was born and raised in Beijing. At the age of 19, she became an instant hit after her first album was released. Since then, pretty much everybody knows her name. She is a brilliant singer, and has made dozens of records and won numerous awards.

I respect her very much because, apart from being a great singer, she is also an amazing philanthropist. She is the founder of a charity named Smileangel Foundation to help kids who suffer from having a cleft lip. She's really devoted much of her time and energy to it.

Q2

I believe that university money should only be used for academic purposes because I think the main function of the university is to provide quality education. In order to receive quality education, students may need large labs with modern equipment, libraries with a sufficient supply of books and dorms that are comfortable to live in. So the money should be spent on these kinds of things.

Besides, if students need entertainment to relax after a long day's hard work, they can always go off campus to watch a movie or go to a concert. It's not necessary for the university to fund these activities as students can do so by themselves.

Q3

The woman disagrees with the assignment that students must work with a partner to research and present to the whole class. And she gives two reasons.

First, about the point that the assignment may help students to discover the rewards and challenges of working with another individual, she says that depending on another person actually makes her nervous. Her roommate once worked with an irresponsible person and that person didn't show up to meetings or do any research, which resulted in a bad grade for both of them.

Second, the professor hopes that the whole class will benefit from watching other students' presentations, but the woman thinks that's not going to happen. At the end of every semester, students are all focusing on preparing for exams and no one will put much effort into the presentation. Also, they probably won't even listen to other people's presentations as they are all preoccupied.

Q4

Primacy effect refers to the tendency that we form our opinions about a person or a situation, largely based on the first information we get rather than the information we learn later.

For example, the professor used to work as a research assistant. During the first week, he made a good suggestion to his boss to improve the way they were running an experiment. The results turned out to be great. After the first week, his performance was just OK and he made some mistakes. But his boss always referred to him as the star research assistant despite of all the mistakes he made.

The story of his co-worker was quite a different one. She made a mistake which resulted in the loss of some important data during her first week. After that week, she turned out to be a good research assistant. But of course, like everyone else, she also made some small mistakes. But the boss seemed to only notice her mistakes and still thought of her as unreliable.

Q5

The woman's problem is that she needs to stay on campus during the semester break to help a professor with some research but the dorms always close. She needs to find housing for about two weeks.

There are two solutions discussed. One is to stay with some friends in their apartment. The other is to get special permissions to stay at a dorm.

I recommend that she get special permission to stay at a dorm because the whole point of staying on campus is to get the research done and the dorm is a quiet place for her to study. For the money she needs to pay for on campus housing, she could always do some part time job to earn it back. On the other hand, if she stays with her friends, she won't be able to get much work done because her friends are on vacation and they probably will party a lot. The apartment might be too noisy for her to concentrate.

Q6

First, play helps children feel more in control. Children often feel helpless because they have little control over their lives. Their parents decide almost

everything for them, like when to eat and what to eat. But when playing games, children become more in control. They can decide which toy to play with and how to play with it. For example, they can make a building out of blocks with no help at all. This will provide a sense of control.

Second, play gives children a safe way to explore certain urges, urges that usually do not result in acceptable behavior. For example, all kids have the urge to be destructive. But they can't just actually break things around the house because this will upset their parents. When playing games, they are allowed to be destructive. Like, they can build something out of blocks and just smash it all down. It's destructive but there's no harm done.

TPO42

Q1

I remember there was a time in college when I was assigned my first research paper on Screen Translation and it was a 25-page paper. It was so overwhelming. and I had no clue where to start. But then I met with my professor and she gave me a general direction. I spent tons of time in the library, trying to find information from the internet or printed materials. Finally, I finished it.

This experience was important to me because it helped me to realize that everything can be achieved with persistence and hard work, no matter how difficult it seems to be. We should always be willing to try and remember that everything will be okay.

Q2

I prefer to live in a big city because I think a big city can provide many advantages. Like usually the transport system is more developed in the city with all those buses, subways and taxis. It's very convenient for me to travel around, say, to pick up the laundry or go to see a film. However, it's kind of difficult to get around without a car if I live in the countryside.

Also, living in a big city means I can have access to all those leisure facilities like large sports halls and squash courts. I have more choices to keep fit or relax. It's highly unlikely that the countryside will provide these kinds of facilities.

Q3

The university plans to stop offering evening classes for two reasons. First, evening classes are too small. Second, evening classes are usually taught by teaching assistants while students prefer to take classes taught by experienced faculty members.

The man disagrees with the plan and he gives two reasons respectively. First, he thinks that there is nothing wrong with small classes. He says students actually benefit more from small classes. They can be more involved and get more attention. Second, he points out that, in fact, a lot of students prefer to be taught by graduate students because sometimes experienced professors might have been teaching the same subject for a really long time and they are not enthusiastic any more. But graduate students just start teaching and they may still feel excited about it. This kind of excitement may have a positive influence on students.

Q4

When an animal experiences a situation that it considers threatening, it will display some instinctive defensive behavior. Gradually if the animal learns that the situation is not threatening at all, the behavior will diminish. The process is called habituation.

For example, when prairie dogs first see a human being, they will instinctively make a sharp barking sound or try to warn other prairie dogs by jumping up and down. They consider the human being as a potential threat. Their instinctive reactions out of fear are likely to be repeated every time they see a human being. But if people come and go all the time and do no harm to the prairie dogs, they will gradually stop barking and jumping up and down when they see a human being. They no longer consider human beings as a threat.

Q5

The woman's problem is that she needs some original historical documents to write a paper but the documents will not be available for at least two weeks as they are undergoing some restoration work.

There are two solutions discussed. One is to change the topic and choose one that doesn't need these documents. The other is to postpone working on the paper until the documents are available.

I recommend that she change the topic because there are plenty of historical topics and she can start working on her paper right away. I know she needs to do some extra work as the information she collected might not be useful for her new topic, but it's still better than doing nothing but waiting for two weeks. On the other hand, if she postpones working on the paper, it means she needs to do it in the last week of the school term. She has many different things to deal with then and probably she won't be able to do a good job on the paper.

Q6

A possible effect of a major climate change is the extinction of various animal or plant species.

Researchers discovered a large number of thunderbird bones all together in one spot near an ancient dried up lake. It's rare to find so many bones in one place and scientists believe a major change in climate might be behind this. During a drought, animals tend to gravitate to the last few water sources. But if the drought lasts too long, these water sources may dry up too. So it's possible that there was a long dry period and the thunderbird found this ancient lake, possibly one of the last remaining sources of freshwater. They gathered there to survive but the drought lasted too long and eventually the lake dried up, resulting in the extinction of the thunderbird.

TPO43

Speaking

Q1

I'd like to study in the States and get a master's degree in psychology in the next few years.

This goal is important to me because it's kind of my dream. I've always been interested in psychology and wanted to become a clinical psychiatrist since I was in my high school.

And to receive a better education, I have to go abroad. Right now in China, psychology is not really that advanced. I have been preparing myself for some time now. I studied English and I read tons of books related to psychology. If someday, I can really go to the States to study psychology, it will be like a dream come true.

Q2

I think it's better for students to attend college full-time because, this way, they can just focus on their studies and get better grades. College courses are usually quite demanding. Students need to do an awful lot of things to ensure a good academic performance. They need to attend all those lectures and seminars and finish different kinds of assignments like research papers or group projects, which are all time-consuming.

Also, attending college full-time will give students a better chance to make friends with other students on campus in order to expand their social circles. They can participate in all kinds of extracurricular activities if they attend college full-time.

Q3

Before, there was a two-day hiking and camping trip in the orientation program. Now, students can choose from two types of one-day activities -hiking or organized group games on campus.

The man agrees with the change.

First, he thinks that it's good to let students have a choice. People like different things. For example, before the change, if some students didn't like sleeping in a tent, they didn't participate at all. Like the woman, she didn't go hiking and camping because she didn't like it.

Also, students don't have to give up their whole weekends any more. Usually in the first few days, students have lots of other things to do. They need to buy books, set up rooms and prepare for the first day of class. With this change, they don't have to lose two whole days hiking and camping.

Q4

First, population changes amongst animal species can be caused by biotic factors - living factors like predators or competitors. For example, in one area, there are mice and owls. Since owls eat mice, the number of mice will be influenced by the number of owls. In one year, there are more owls than usual, more mice will be eaten and the number of mice will decrease.

Second, population changes can also be caused by abiotic factors, such as non-living things in the surrounding environment. For example, there's a population of rabbits living in the area. Rabbits usually have their young beginning from the end of one winter to the start of the next. They don't have their young during the winter. If one year, winter is shorter, rabbits will start reproducing earlier and have at least one reproduction cycle and thus the population will increase.

Q5

The editor's problem is that there are not enough good photos for them to put together for next month's issue. Students submitted lots of photos but they think only 15 of them are good enough to publish.

The first solution is to select more photos from what they have. The second is to just publish one issue every two months instead of one.

I recommend that they publish every two months because, this way, they will have more submissions and have good photos to publish. Students will keep liking their issues. However, if they start to lower their standards and choose those photos from beginning photographers that they think aren't that great, they probably will get a reputation for publishing low-quality work.

Q6

Some animals cultivate plants for food. For example, there's a type of fish named Damsel Fish. It eats a special kind of seaweed. Usually, wherever this seaweed grows, the Damsel Fish will be found, protecting the seaweed from other plants. If other plants start growing and block the sunlight, the Damsel Fish will bite off the tall parts and make sure the seaweed can grow. This way, the Damsel Fish can always have a supply of food.

Some animals take care of other animals to protect their source of food. For example, a certain type of black ant cares for aphids which produce a sweet liquid that the ants like to eat. The ants protect the aphids from being eaten and feed them. Some ants even carry the aphid's eggs back to the nest and raise the aphids there, so the ants may always have the sweet liquid to eat.

TPO44

Q1

The job I would like to have is to be a high school English teacher. Even though I have been studying English now for many years, the process is full of difficulties. However, I am still proud of how far I have come. Because of this, I would like to share my experience of the challenge of learning a new language with someone else who also wants to improve. By teaching in a high school, I will have ample opportunity. On top of that, being a high school teacher comes with a lot of vacation time. Between the summer and winter break, plus all the extra short holidays, I can use that time off to travel or focus on my own hobbies and interests. It will not be a completely exhausting job that will require me to be working constantly.

Q2

I agree that it is important for students to spend time learning how to type on a computer. Whether in school or in their future careers, computers are commonplace. Papers and projects must be done on a computer. It is time-consuming for a student to write out a 10-page paper or try to write a project by hand. At work, everything is done by email and reports need to be typed in order to ensure quality and ease of understanding. Also, writing a paper can be dangerous as paper can easily be lost or destroyed. Files on a computer however can be saved, easily backed up and transferred from person to person effortlessly.

I agree that it is still important for children in school to learn proper handwriting skills. Although typing on a computer has its advantages, handwriting will be quite useful in many situations. For example, as a student, note-taking during lectures is a necessity in order to understand the material and to study for future exams. Personal computers are not allowed in the classroom, so students need to be able to

write their notes. Also, handwriting can be more expressive than typing on a computer. Sometimes when we need to make an apology or express our love to someone, a letter written by hand is better than an email sent by a computer.

Q3

The man doesn't agree with the letter writer's proposal to create a student committee to decide funding for student organizations. He has two reasons.

First, in contrast to the letter writer's assertion that students know more about these organizations than the administrators who are now making the decisions, the man points out that the administrators may be more objective. Students are closely involved in these groups and it's likely that they would favor their own groups or their friends' groups.

Second, the man doesn't think that creating a student committee will actually give students valuable leadership experience. There are already many leadership positions open in other campus groups, but most students are just too busy to volunteer. For example, the student council doesn't even have a vice president.

Q4

Scope creep is the growth in a project's scope that occurs when clients ask for more than a business originally expected to provide. It can cause conflicts between businesses and their clients. For example, the professor's friend owns a construction company. Recently, a client hired his friend to build a fence around her backyard. They verbally agreed on the work and price, writing nothing down. When the construction was almost finished, the client wanted the fence to be painted white. The professor's friend told her that his job was only to build the fence, not to paint it. However, when she hired him, the woman expected that he would both build and paint the fence. He finally agreed to paint the fence for free but was not happy about it.

Q5

The woman's problem is that she and her new roommate, Linda, have totally different schedules. She likes to study at night but Linda prefers to go to sleep early.

The woman has two options. One is to change her schedule to go to bed earlier. The other is to go to the library to study at night.

I recommend that she change her schedule. Though she is not a morning person, I think after a period of adjustment, she will get used to studying in the morning. If she chooses to go to the library, she will lose the convenience of studying in her own

room. Desks and chairs in the library won't be as comfortable and she has to carry all her heavy books and notes back and forth, which is a lot of extra work.

Q6

The first benefit of forest fires is that they can make it easier for predators to find food by forcing fleeing animals into the open. This makes them much more vulnerable if they were hiding. For example, when there is a forest fire, wild turkeys will wait at the edge of the forest for insects to run out. It's much easier to catch insects this way than the usual way of pecking for them on the ground.

The second benefit is that forest fires sometimes help provide a good place for young animals to develop by making a harmful environment more suitable. For example, a forest fire might destroy trees that can produce a chemical that is poisonous to beetles. With these trees dead, young beetles can freely get nourishment from the trees until they reach maturity.

TPO45

Q1

In order for a university student to be successful, they need to be highly motivated. First, college involves a strong commitment as a student will face many challenges that require a lot of time and hard work to overcome. Motivation is required to push through these challenges and to persevere during difficulty. The higher the level of motivation the more the chance that the student will succeed. Second, a motivated student will go above and beyond what is just required to earn a degree from a school. Universities offer many extra-curricular activities as well as opportunities for internships in order to broaden a student's understanding of the field they are entering. Using their free time to explore these opportunities will set the student apart from their peers as a more successful student.

In order to be successful a university student needs to be hard-working. First, school involves much work and dedication. Students have a lot of homework that is often time-consuming. Professor expectations are typically high and studying is not easy as a lot of the learning is independent study. Second, a hard-working student will take advantage of every opportunity they have to succeed. Whether it is group studying, office hours or private tutors, students who seek out help will outperform their peers and learn more about their chosen field of study. Hard-working students almost always succeed.

In order for a university student to be successful, it is important to have intelligence. First, a student needs to be able to understand complex lectures, concepts and be able to learn independently. Students who possess strong intellectual abilities will have an edge over those who are lacking in this area because

they can solve problems in a quicker and more efficient manner. Second, an intelligent student will earn higher grades which could lead to opportunities for more recognition from their peers and faculty. This recognition will give them an edge when they apply for jobs in their career and set themselves up for further success in life.

Q2

I strongly agree that artists and musicians are critical to society because both art and music provide us with an awareness and appreciation of our cultural diversity and heritage. Those who create art and music help others to understand and find value that is inherent in society. Without it, our society would be lacking creativity. Also, research findings show that knowledge of fine arts enhances learning in all academic areas. For instance, data supports the belief that art and music reduce dropout rates, raise attendance, and foster a love of learning. This has a great effect on students across the board, from future scientists to doctors to teachers. Overall, artists and musicians are important members of any society.

I do not agree that artists and musicians are important to society. Art and music are for enjoyment and entertainment, while other areas of academic study such as math and science are more important. Without math and science, we would lack vital services and skills that allow us to live long and healthy lives. Doctors, scientists and engineers all work to better humanity. However, artists and musicians do not offer anything that society needs for survival. Humans can live without a song or a painting, but cannot live without clean water, food and medicine.

Q3

Marvin proposes that the university should close the coffeehouse but the woman in the conversation disagrees and gives two reasons for her opinion.

First, Marvin says the coffeehouse is usually empty but the woman points out that during the night, the place is actually often full of people. During the day, students are busy attending classes and working at their jobs, so they don't have time to go to the coffeehouse. But at night, a lot of students go there to relax, enjoy a hot drink or just socialize with their classmates.

Second, though the lighting used to be poor, now it has improved greatly. Some renovations were done and the lighting is as good as it is in the library now with nearly every table being well lit.

Q4

The Method of Loci helps people to recall information in sequence. If you are a student and you want to remember the names of planets in order by distance from

the sun, you can visualize familiar landmarks from your dorm to the student center. For example, you can use the front door, the big tree in front of the dorm, the statue in front of the library, and so on. Next, you can assign one planet to each of these landmarks. Mercury is the closest planet to the Sun, so you might want to assign it to the front door, then Venus to the tree, Earth to the statue, and so on. Then you need to strengthen the association in your mind. When you are taking a test about the order of planets from the Sun, you can just imagine that you are walking from your dorm to the student center. When you think about the landmarks, you'll be reminded of the planets.

Q5

The problem that the woman is facing is she was set to film the final scene of a film she's directing about two characters conversing on a sunny day in a park but a sudden rainstorm has put a stop to that.

So, the speakers are discussing two possible solutions. The first is to rewrite the scene to change the setting to inside of a building instead. The other is to film the scene tomorrow when the weather forecast is sunny.

In my opinion, she should choose to film the scene tomorrow. Although she plans to use tomorrow to review the film and do some polishing, she can use tomorrow night instead to accomplish those tasks. This way, she doesn't have to spend extra time rewriting the scene either because it's actually quite a good scene. The film has a happy ending and a bright sunny day will surely set a positive mood.

Q6

In nature there are certain species that have the ability to produce their own electrical current in their bodies. The first benefit of having this is that it can help some fish to capture prey. This is shown with the electric eel who can produce a strong electric current and when it contacts one of the smaller fish it wants to eat, the current will shock and paralyze the smaller fish. This makes it easier for the electricity producing fish to catch food.

The other benefit is that it can help fish to navigate in a dark environment. For instance, the knife fish can produce an electric field around its body. When it swims close to an obstacle like a rock, it can sense the interference in its electric field. The fish will realize there is a rock and avoid crashing into it.

TPO46

Q1

One way in which I have benefited from using the Internet is being able to study English online. First, the internet offers countless websites that can help me with my homework and studies. These sites offer worksheets, lessons, listening activities and many others that help me to push my understanding of English further. In addition, I can find tutors and chat rooms online where I can converse with native speakers from across the world without leaving my room. I find my room the most comfortable place to be and I can get a world class education without spending a dime on travel. Without the Internet, I would not have easy access to such incredible learning opportunities.

Q2

I agree that people today have healthier lifestyles than they did 100 years ago. First, modern advancement in food safety and availability has led to proper nutrition and a highly reduced chance of illness or death from unsafe food. Before, food would often be either scarce or spoiled, and there was little regulation on food production. Now with refrigeration, food science and eating the right food in the right amounts, all ensure that we can have a healthy and balanced diet. Also, nowadays, our understanding of the importance of fitness is much greater. It is common knowledge that staying fit and active is the key to being healthy. People often strive to exercise whether it's outdoors, in a gym or at home to stay healthy.

I do not agree that people have healthier lifestyles today than they did 100 years ago. First, in the past, humans grew their own food or purchased it from local farmers. The growing process was all natural and free from harmful chemicals. However, much food today contains lots of preservatives and additives that are unnatural. Also, before much more of our work required actual manual labor. For example, if you needed to get somewhere, you had to walk and most chores were done by hand. These are examples of daily exercises to help us to keep fit. But today, machines do most of our work. We drive our cars to go anywhere and rely on dishwashers or robots to do the work for us.

Q3

According to the new policy put forth by the university, students will not be allowed to attach posters on the wall to the front of the student center. The woman disagrees with this policy and she gives two reasons for her opinion.

First, she doesn't think this is going to help improve the appearance of the campus. She states that without those posters, the building has dim looking grey concrete walls, which is not aesthetically pleasing. The posters show a lot of artistic quality and are colorful, which will make the building look more interesting and attractive.

Second, she doesn't think it's the best idea to post things in the dining hall because not everybody eats there. Some students eat off campus while others bring their own food from home and eat outside. The information posted in the dining hall will be missed by a lot of people.

Q4

Warning coloration is a defense mechanism that protects animals from predators. The professor uses an example of the skunk to illustrate it. Skunks have a distinctive marking with a big white stripe that stretches from their head all the way to their tail. The white stripe on their black body makes the skunk very recognizable. Skunks also have special glands that can produce a repulsive smelling liquid. When the skunk is approached by a predator, like a wolf, it will spray the wolf with this liquid, which is very unpleasant to the wolf. The next time when a wolf sees a little black body with a big white stripe, it's going to associate the coloration with the terrible smell and avoid confrontation.

Q5

The man's problem is that his cousin will spend the day on campus tomorrow and they have plans to have dinner together in the evening. However, he has a prior engagement at that time for a special class meeting to discuss a Hitchcock film.

There are two solutions discussed. One is that his cousin can have dinner with the woman and some of her friends instead. The other is that the man skips the class meeting.

I think it's a good idea that his cousin has dinner with the woman because she could also tell his cousin a lot of things about campus life and it would be a good chance for his cousin to talk to different people. This way, the man doesn't have to miss the discussion which could be very interesting.

Q6

First, we may remember something better because we have some previous knowledge about it. For example, let's say you have been studying and playing classical music for years. If you go to a classical music concert with an in-depth background in the subject, it's more likely for you to remember the concert. The pieces the orchestra played and the order will be much easier to recall by having a thorough understanding of what is happening.

Second, we may also remember something better because it's unusual or different. For instance, picture yourself in a large class with a hundred students. It's more likely for you to remember those who are unusual or stand out, like an

extremely tall man or an exceptionally intelligent woman. Being different makes them easier to remember.

TPO47

Q1

I enjoy riding a bicycle for transportation because it allows me to relax and is a great way to exercise. First, when I am riding a bicycle, it is easy to forget about the stress that I have in my daily life from studying and working. I can feel the wind blowing on my face and enjoy the beautiful surroundings of being outside. When I finish my ride, I am able to go back much calmer than I was before to take on tasks that I need to complete. Second, I do not get much chance to exercise due to my busy schedule. Because I live a little far from school, I need to ride my bike every day in order to go back and forth. Riding my biking is not just a way of transportation, but it is also a chance to squeeze in much needed exercise so that I can stay healthy and fit.

I enjoy driving my car because I can get to where I need to go quickly and I get to listen to my own music all the time. First, I have a busy life between school, work and the sports team I play on. Without a car, I would be forced to either take public transportation or ride my bike to get to my obligations. Especially because my work and school are far apart, it would take too much time to get to both and either my grades or my work performance would suffer. Also, I love to listen to all types of music and when I am driving in my car, I get the chance to listen to whatever I want. At home, my mother doesn't allow me to listen to music much as she doesn't like what I listen to. So in my car, it is my time to either listen to my favorite songs or discover new ones.

A train is the most enjoyable way of transportation for me because I do not have to worry about driving and I am afraid of flying. First, riding on a train is great way to sit back and relax compared to being in a car. All you have to do is find your seat and wait patiently to get to your destination. Driving can be a very stressful activity to get from place to place. The city I live in is known for its terrible traffic with accidents happening all the time. Next, I cannot handle being on an airplane. The idea of me sitting in a cramped seat high up in the air for hours really scares me. On the train however, there is plenty of room to move around and I can always look out the window and see the ground.

Q2

I agree that people in the future will read fewer books than they do today because more information is available digitally. First, in the future, we will get more and more information from many different types of sources. Even today, we can use the internet on either computers or mobile devices to access nearly any type of

information that we want to know instantly. More and more people will use small and lightweight devices to replace thousands of heavy and cumbersome books. Furthermore, in the future, video capability will continue to expand. Virtual reality will allow us to completely surround ourselves in a topic whether it is for learning or for recreation. A book simply contains words that need to be read and rely on our imagination to work. However, the future will bring us animations and sounds that will make us really feel with every sense possible.

I disagree that people will read fewer books in the future. First, books will always be popular as they have existed for hundreds of years and the knowledge contained in them is unimaginable. If we stop reading books, we will be missing out on countless amounts of human history contained in them. Second, there is a certain feeling that can only be obtained when reading a book. You must use your imagination to help you understand and visualize what is happening in a story. Each person has their own unique interpretation of an author's words in a book, and that's what makes reading a book so special for people. No television or virtual reality can replace that feeling.

Q3

Chris proposes that the professor evaluations completed by students should be published online for everyone to read. The woman in the conversation doesn't agree with Chris and she gives two reasons for her opinion.

First, she doesn't think this would motivate professors to improve their teaching. On top of that, professors will not take so kindly to being criticized publicly. Perhaps they won't even read them because they think there will be negative criticism.

Second, she doesn't think this would help prospective students to choose their classes because students who write the evaluations usually do it on the last day and they are often in a hurry. There's nothing specific or helpful in the evaluations to help prospective students make more informed decisions.

Q4

Reactance means the reaction to restore freedom by directly contradicting the rule of regulation that threatens a person's freedom. For example, if a child likes to play in a certain playground but his parents may decide he is prohibited from going there anymore. Then, this child may feel it's unfair and want to play there even more than before. He might go to the playground despite his parents' telling him otherwise. Another example is that a town banned the sale of a kind of soap that contains an ingredient harmful to the environment. This ingredient is not harmful to people, so people in the town were really upset when they knew they were not allowed to buy it anymore. So before the law went into effect, people went to the

store and stocked up on this type of soap, much more than they would if there were no laws banning it.

Q5

The woman's problem is that her painting was chosen for the student art exhibit next week but the painting is too large for the wall space that each student is allotted.

There are two solutions discussed. One is that the woman can exhibit an older painting that is smaller. The other is that the woman can paint a new smaller painting that will fit in the space.

I think she should paint a new painting. Even though she is busy and needs to make time for the new painting, once she finishes it, it would be something that she can be proud of. Also, she doesn't have to use the older painting. Her technique has improved a lot and the older painting doesn't reflect it.

Q6

One benefit of animal domestication for early humans is that it provided a more reliable source of meat. When humans hunted wild animals, the yield could vary greatly and was uncontrollable. Sometimes they succeeded and other times they failed. But with domesticated animals, they could have meat whenever they liked. For example, goats could be easily controlled and they could follow people anywhere so that they were always available for consumption.

The other benefit is that domesticated animals could provide more than just meat. Again, when early humans hunted animals, they only got meat. With domesticated animals, they could get more. For example, goats could also produce milk for people to drink and the milk could be made into other foods like yogurt or cheese.

TPO48

Q1

I study differently than the rest of my classmates. When I study, I need to have a quiet and calm place in order to concentrate on what I am working on. Other students in my class prefer to have the radio or television on which is too distracting to me. I find I draw my attention to the song that is playing or the plot of the story on television. I waste too much time focusing on that instead of focusing on my task. Also, I am an avid note-taker. During lectures, not only do I take a lot notes but I also record the professor so that if I miss anything or need to go over again, I can simply

listen to what they said in order to have complete notes. My friends on the other hand, take few notes or even sleep in class!

Q2

I prefer to shop in a large grocery and department store because of the convenience. First, they offer a wide variety of products. I can go and buy my fresh vegetables, my dry goods as well as shop for whatever else I may need for my house. Whether I need clothes, electronics or tools, I do not have to go to many different stores to do all my shopping. Second, I find that prices are often lower at the department store because they sell a lot more products than smaller stores do. This allows me to save more money and I am either able to buy more things that I need or splurge on a luxury item, such as a really nice pair of jeans compared to buying the cheaper and lower quality pair.

I would rather shop in small specialty stores or shops because they give a better shopping experience. First, they are often much quieter. A small shop has fewer customers so there are less people shouting over each other to make their purchases or find what they need to buy. I find I can relax and take my time purchasing what I need to buy and enjoy conversation with either the shop owners or other shoppers. Second, it is easier to find what I am looking for when I go to a specific shop. If I need to get meat, I go to the butcher or if I need a certain tool, I go to the hardware store. Smaller stores also have a bigger selection of the products they are selling so I can choose depending on quality or price. Often in the bigger shops, it is difficult to find what I am looking for and if they have it, they will have much less options.

Q3

Diane proposes that the university should build an art museum but the woman in the conversation disagrees with this proposal and she has two reasons for her opinion.

First, she says that students don't need a new art museum on campus to see artwork. The country art museum is just half an hour away. To get there, students can hop on a bus to and with their student IDs, pay two dollars for admission. There they can see some of the greatest art in the world from well-renowned artists.

Second, it's unlikely that the university would receive any donation soon to cover the cost. The new student center and library were both donated by generous alumni and they were very expensive projects. They probably won't donate much money anytime soon.

Q4

Optimal foraging is an energy-efficient approach for animals to obtain food. For example, there's a type of bird that eats shellfish. The bird needs to grab the shellfish in the shallow water, carry the shellfish into the air and then drop it on the rock below. The bird will only select the biggest shellfish to make sure it gets the most amount of energy for its efforts. Also, the bird only carries the shellfish to a specific height. If the height is lower, it will probably need to drop the shellfish many times before the shell cracks open. If the height is higher than necessary, it would waste the bird's energy. So this bird just spends the necessary amount of energy to obtain food.

Q5

The man's problem is that it's the end of the semester and he needs to rewrite the lab report for his biology class. He has two choices to either stay on campus to revise his report and get his grade now or take an incomplete in the class and submit the paper next semester. I think he should submit the report when he returns in the fall semester. He can take his time and use the whole summer holiday to write the paper. If he needs additional materials, he can always find them on the Internet. Also, by choosing this way he doesn't have to stay on campus and miss the family reunion this weekend.

Q6

The first way that advertising can negatively affect the environment is by wasting natural resources. This happens when the advertising is not useful for consumers. For example, the professor got a big booklet advertising kitchen renovation but the professor doesn't even own a house. All the paper and trees are wasted because the advertising is irrelevant to the professor.

The second way is by damaging the natural beauty of the environment. For example, there is a road passing through a beautiful place in the mountains and there are a lot of billboards advertising various products. It's impossible for people to fully appreciate the beauty of the landscape.

TPO49

1. Some universities do not allow students to keep televisions in their dormitory rooms on campus. What are the advantages and disadvantages of this policy?

Some of the advantages of students not being able to keep televisions in their dorms are that students can concentrate more on their studies instead of being distracted by television programs. It is vital that students have fully researched and are prepared for their courses. This requires them to devote lots of focused time to maximize effectiveness. Second, Students will spend less time in front of the television and more time interacting with the roommates. This will help them build

relationships and encourage them to engage in social activities. These could include healthy activities like playing sports and joining clubs. However, there are disadvantages to the policy. Students will not have any way to disconnect from the pressures of university. College can be very busy and students need recreational activities to help them relax and give them the revitalization to keep up their study habits.

2. Do you agree or disagree with the following statement?

Newspapers are a better source of information about current news events than television is.

Use details and examples to explain your opinion.

I don't agree with the statement that newspapers are a better source of information. Personally, I believe television is superior. First, television can save a person's time in acquiring information. In such a rapidly-changing world, it can be a challenge for most people to simply keep up-to-date on the latest news. Fortunately, television is one of the best tools for people to achieve this, especially for people with very busy schedules like students. Watching news on television will aid students to be knowledgeable about events around the world very quickly. Second, television can benefit students' studying. Educational television programs can help students understand difficult concepts in an easier way. The visualizations that television offers can really bring ideas to life.

TASK 3

In the reading passage, the writer says that the spring musical will be directed by a professional director and not by the students themselves anymore. There are two reasons: the 1st one is that this director has successfully directed many plays so students of the spring musical can learn a lot from him. The second reason is that this director will help the musical attract a bigger audience.

In the listening conversation, the woman disagrees with the idea because of two reasons. First, the director is too busy to appear on campus because of his other commitments and cannot direct the play with his full attention. Because he can only be on campus once a week, the students will be forced to do more rehearsals by themselves. A student director could rehearse with the actors much more.

The second reason is that the director is only famous among students who like musicals. However for a majority of the students, the director is completely unknown and the speaker implies his name won't attract any more students.

TASK 4

The reading material gives us the definition of experience goods, which are that a certain goods' usefulness cannot be known until a person has actual experience with them. In order to persuade customers to buy them, companies usually distribute free samples or previews to show their value.

In the lecture, the professor gives us an example by talking about the experience of a friend. His friend started a company that creates educational DVDs for young children. Even though the product is the best in the market, elementary school teachers did not know that. In order to let those teachers know the value of the product, his friend sent sample DVDs without any fee. After the teachers showed the DVDs to their students and discovered how good they really were, the demand for the product increased drastically. Finally, his friend's company became successful nationwide.

TASK 5

From the conversation, we know that the man frequently visits the computer lab to write papers but has decided to move off campus next semester. By doing so it will be much more difficult for him to make it to the computer lab to complete the work he needs to do. So he is considering buying his own laptop but the dilemma is that he doesn't have the money.

There are two possible solutions. The first one is that he can take on one extra shift at the school library he works at but cut into his study time. The second one is that he can cancel his fun trip to New York City with his friends that he has already saved up for and use that money for a computer instead.

If I were him, I would choose the first solution. Although I would be very busy with my courses by adding extra working hours, I would only need to work another 5 hours per week to get the money and having the computer is very important. The second solution can help me buy the laptop sooner but it would be such shame to miss out on a fun trip with my friends. Sometimes you just need a vacation to get away from the stress of school and work.

TASK 6

In the lecture, the professor talks about how polar bears have developed adaptations to help them adjust to the freezing Arctic environment and stay warm. The professor mentions two adaptations.

The first allows them to hold more heat from the sun. For example, the polar bears have black skin under their white fur, so when the black skin gets hit by sunlight, it can absorb a lot of heat and makes the bears feel warm.

The second one helps them protect their skin from cold water. The fur of the polar bears is actually oily fur which not only repels cold water but makes their fur impermeable to water. Therefore, their fur keeps them warm, even though they are swimming in freezing cold water.

TPO50

1. Do you agree or disagree with the following statement? Eighteen-year-olds are not mature enough to vote.

I agree with the statement that eighteen year olds are not mature enough to vote. Firstly, most eighteen years olds are still students in high school or are in their first year of university. They have not been exposed to many real life situations and often are still supported by their parents. Their understanding of society is still underdeveloped and may have a skewed view on life. Second, eighteen year olds may not understand the voting process or the views of the candidates fully. Often times, young people are focused on studying and hanging out with their friends and the typical views of candidates focus on taxes, healthcare, foreign policy and so on, which are of little interest to eighteen year olds. They will not fully understand these issues and why voting for the correct politician is important.

2. A friend of yours is going to have an important job interview and has asked for your advice. What do you think your friend should do in order to have a successful job interview? Explain why.

I would like to share some advice to my friend on how to get rid of the nervousness. Feeling nervous when speaking in front of a large group or audience is an issue everyone faces. According to my experience, I have two suggestions that can be helpful to overcome this fear. First, you should always practice before the speech. Practicing before makes you feel more confident at time of the speech so you won't feel too nervous. The more you practice, the easier it will be for you, increasing your confidence. Secondly, you can try to find a group or audience who you are familiar with, such as your friends, roommates, or relatives. No one feels nervous when speaking with his or her closest friends or family members. Try to deliver a formal speech in front of them, and when you have to face the strangers at the official occasion, imagine that they are your parents, your roommates, or your friends! It will be much easier then. I hope these tips are practical enough, as they helped me many times to deliver a smoother speech.

TASK3

The reading passage is asking the university to build a parking lot for the humanities building. The reasons are that the parking space on the street is insufficient so it is difficult to find an available parking place and there exists an ideal place for the parking lot, the wooded area nearby.

In the listening conversation, the woman doesn't agree with the idea for two reasons. The first reason is that there is no need to build another parking lot since a lot of parking places are located close-by enough. It requires a bit of an extra walk for the students but it shouldn't bother them because spots right next to classes don't always need to be available.

The second reason is that the wooded area is one of the only wooded areas left on campus. Cutting down the trees there means that students cannot find shade to study and the campus should try to conserve the nature areas they have left.

TASK4

The reading material gives us the definition of image marketing, which means that companies often use images in the advertisement to help link the product and image in a customer's mind, typically by using positive imagery.

In the listening lecture, the professor gives us an example of Big Bear Cookies. This company successfully sells more cookies than its competitors because it uses an animal character named Big Bear for all of its advertising. Appealing to children, it advertises the animal character in TV commercials as well, where the comical character dances and makes the brand appealing and pushes children's desire to buy Big Bear Cookies. What's more, when people see the bear character, they will think of the cookies even though bear do not actually eat cookies.

TASK5

In the listening conversation, the woman's problem is she plans to take the students from the elementary school where she works as a volunteer teacher to have a picnic and do some fun outdoor activities the following day. However, the weather forecast says there is a probability for rain tomorrow so she doesn't know what to do.

There are two possible solutions, the first one is that she can reschedule the picnic; the second solution is that she can stay with the kids in a local restaurant instead of having the picnic.

If I were her, I would like to choose the first solution. Although I will have some kids miss out, having the picnic and outdoor activities will be really exciting for the remaining children, giving them fun memories of doing something at school with their friends in a nice, outdoor environment.

And although the second solution will allow me to stay with the kids, it might not as fun as doing picnic, as the students have less options to play games inside. Children love to play games, and part of the fun of being outdoors is being able to play lots of games.

TASK6

In the lecture, the professor tells us that animals will use display behaviors to help them maintain their group's unity.

There are two types. The first type is called threatening display behaviors, which means animals communicate a warning sign or sound to avoid fights. For example, when two baboons find a banana and both of them want to eat it, the baboon who finds the banana first will stare aggressively at the other one and make threatening voices, making the other one realize that this fruit has already had an owner.

The second type are friendly display behaviors, which are used after fighting. Let's take the baboons as an example again. If they fight for the banana, they will use a way to resolve things after the conflict such as approaching each other, making friendly noises, or giving hugs to each other so then they can make up and reunite the group again.

TPO51

1. What is the most important characteristic of a good work environment?

Friendly co-workers

Flexible hours

Helpful boss or manager

Choose ONE of the characteristics and explain why you think it is important for a good work environment.

I think that the most important factor when choosing a good work environment are the friendly co-workers because they are the people you are always around.

On one hand, it doesn't matter whether they are from your HR, finance, or logistics department because all these people help determine the work environment, the style, and the vibe of the workplace. One cannot put his ability to good use if he doesn't feel comfortable in the environment. On the other hand, many people leave a company because of reasons caused by the people in the workplace. Sometimes it is the boss that you cannot get along with or it is the atmosphere in the office. To avoid these from driving you away from your dream job, be observant of the people in your future workplace and try to develop a good working relationship with your boss. This will help you decide if you are in the right place.

2. Imagine that you need to take a course next semester and must decide between two professors to take it with. The first professor is very interesting but has

a strict grading policy. The second professor is boring, but has an easy grading policy. Which professor would you prefer to take the course with? Explain why.

I would like to choose the first professor. First, if the professor is very interesting, I will have more aspiration to study harder for the course. When a professor uses interesting methods, I would get the reassurance and confidence to invest more of my time in the lesson's content. I think it is vital for me to put my efforts on something that can stimulate my motives. Second, the professor's strict grading policy forces me to be engaged more on my major and thus I am more likely to succeed. Imagine a strict professor requests his students to make a well-organized and structured presentation. The preparation process enables me to gain more knowledge and know how to promote my ideas effectively.

TASK3

In the reading material, the announcement of the department says that, some of the art students from Fine Arts department will teach pupils in Thompson School to give instructions of art basics this semester.

In the listening conversation, the man agrees with the announcement for two reasons. The first reason is that it is really helpful for kids to be exposed to art from educators at a young age and especially for kids who want to learn art in the future. The man states that when he was growing up, he didn't have much access to art and feels that he missed out on the benefits. The second reason is that the man can use his knowledge of teaching methods he has learned in the classroom into practice, since he is also a student majoring in education. It will help satisfy his curiosity about how he feels about it and if he can succeed with it.

TASK4

The reading passage gives us the definition of Dear Enemy Effect, which means when an animal is defending their territory, even though they have to live close to another animal, they can learn to recognize and tolerate each other. They are less aggressive towards each other than they would from other unfamiliar animals that could potentially encroach on their resources.

The professor takes the cardinal as an example. During the cardinals' breeding season, they will occupy an area in the edge of forests and claim the right over this territory. They protect the food and force other cardinals out of the area. In order to remind other cardinals that this area already is occupied, they will make a unique call. As each cardinal's call is different, when they hear a different song they will be aggressive and chase the outsiders away. On the other hand, when they hear a familiar song for cardinals nearby, they won't bother each other.

TASK5

The woman's problem is that she doesn't know where to stay in New York City since she was invited to attend an academic conference, however the conference committee hasn't provide her with any places to stay.

There are two possible solutions, the first one is that she can book a hotel near the conference center; the second solution is that she can stay with her aunt Mary.

If I were her, I would choose the first solution. Although the hotel is expensive and I would need to save money beforehand and lose the chance to attend my friend's birthday and a concert, I can get to the conference center quickly without the risk of being late, which is very important.

Although the second solution will help me save money, her house is really far away and I wouldn't be able to attend the last dinner scheduled for everyone at the conference. I would lose the chance to meet and talk with people there, which could further benefit me in my career by building up my networking with other people in my field.

TASK6

In the lecture, the professor mainly talks about two benefits of staying in a group for animals.

The first point is that staying together with a group can overwhelm predators, which means predators don't have time to catch them all compared with them being alone. For example, when bats leave their cave, they fly out all at once so that their predators outside can only catch a few and the majority can survive.

The second benefit is that staying in a group can warn other members when a predator is nearby, which means that the one who sees a predator first can remind the entire group of the eminent danger. For example, when ocean skaters are swimming across the surface of the ocean, the ones who swim at the edge of the group are the ones who are most likely to see the predator and then warn the whole group to protect the whole.

TPO52

1. Most people believe that learning a second language is important. When do you think is the best time in a person's life to learn a second language? Why? Use details and examples to support your answer.

In my opinion, the best time for a person to learn a second language is during his or her teenage years. There are several possible reasons for this. For one thing, teenagers spend most of their time at school. This gives them a lot of time to study a second language and use logical thinking to help them see patterns in the language

through the guidance of language teachers. Teenagers are at the age when they should be studying and not working, so they can devote a lot of time to really studying the language and be focused on honing their skills. Moreover, teenagers will have ample time to practice with their peers. The best way to learn a language is to live the language. When they are in class with their friends, they can speak as much as possible to really practice and become fluent in the language.

2. Given the choice, many people would prefer to live in an older or more historic building or house. Others would prefer to live in a more modern building or house. Which would you prefer and why?

I prefer to live in an older house. Firstly, an older house is relatively cheaper for me to rent. With the same amount of money, I can get a bigger but older house than one with modern equipment. If I am lucky enough, I may have a garden and can spend my free time digging, planting, watering and doing many other jobs that are needed in a garden. That is a precious experience for me to get away from the fast pace of modern working lives. Secondly, I am the kind of person who is interested in older and historical things. Living inside an old house reminds me of the vivid stories that must have taken place over the years. I can sleep better at night, feeling the sense of history, and get rid of the noises made by modern equipment.

TASK3

The woman thinks that adding a coffeehouse in the lobby of the Fine Arts Building is a good idea. Her first reason is that since there is no coffee shop close by, it would be helpful for students to save them time to grab something to eat or drink at the coffee shop very quickly. Many students have classes without a long break, so traveling far to get something could potentially make them tardy for their classes. Her second reason is that it would attract more people to check out what the art students are doing. She states that what is happening in the building is unknown to most students and by having a coffee shop there, people would have an excuse to go there.

TASK4

The reading material provides us with the definition of subject-expectancy effect, which means the tendency for the subjects of the study to let their expectations affect the outcome. It is the subject's belief that makes a change, not the product itself. In the lecture, the professor gives us an example that helps illustrate this point. The researchers gave a certain kind of vitamin supplement to a group of office workers, who complain that they are lacking in energy at work. The researchers told them this specific vitamin will boost their energy while in fact, the vitamin supplement is nothing but a placebo without any vitamin content inside. The workers were unaware of the actual contents. The researchers ask the workers to consume the vitamin every day for two weeks and kept tracks of the workers'

productivity. The result was that the majority of the workers got more work done than before.

TASK5

In the listening conversation, the man's problem is that he needs to hand in a history paper tomorrow, but the laptop he borrowed from his roommate froze and is inoperable. As the man doesn't have a laptop of his own, he is unsure of how he should complete his paper.

There are two possible solutions to the man's dilemma. The first one is that he can wake his roommate up and ask him to help fix the computer, as it is the roommate's computer and he knows it better. The second solution is that he can leave it for now and write the paper again early next morning in the computer lab.

If I were him, I would recommend that the student chooses the first solution. Although his roommate goes to bed early and has to disturb him, it is an urgent matter as the paper is due tomorrow.

Although the second solution the student states that he can recall most of the details of the paper, he will still be rushed to complete the task and could make easily avoidable errors, or even worse, have another catastrophe where he loses more time resulting in his paper not being able to be completed on time at all.

TASK6

In the lecture, the professor discusses how plants make use of some insects to protect them from the attacks of more harmful, plant-eating insects. There are two ways for that plants use to protect themselves. The first way is that they release some chemicals into the air that attract friendly insects when the plants are being attacked by harmful insects. For example, when the grapevine plant is attacked by spider mites, it will release chemicals into the air that can attract ladybugs to come and eat the spider mites. In the end, the plant can survive and the friendly insects can get food.

The second way is to keep the friendly insects always around them. In order to get the insects around, the plants will produce food for them. For example, the Arizona barrel cactus plant produces a sweet nectar for ants to eat. This attracts the ants and the ants in part, remain near the plant as it is a food source for them. When harmful insects come, the ants will eat the harmful insects before they attack and indirectly, protecting the cactus.

TPO53

1. Which of the following activities would you be more interested in doing?
Teaching children, teaching adults to use computers or cleaning city park?

I would enjoy cleaning a park the most, because I enjoy spending time in parks and I love to be surrounded by flowers and greenery. Firstly, I always think that for people living in big urban areas, manual work in a park or in a field is healthy for both the body and the mind. Working in the park allows me to be surrounded by nature and gives me a chance to work up a sweat under the sun. Secondly, plants and flowers are living things. Growing and taking care of them can be enjoyable for me because seeing them grow and blossom is exciting and rewarding. All my hard work will go into something that creates beauty. Thirdly, taking care of the park exercises my attention to detail and makes me a more patient person, which are great qualities to have. That is why I enjoy working in parks the most.

2. Some people prefer taking a job with a single task, others prefer to do multiple tasks on a job. Which do you prefer?

I prefer handling one project at a time and do not like to be doing many things at the same time. First of all, concentrating on one project allows me to focus more time on it, creating a better result and I can try to reach my full creative potential by using my full concentration. Being on more than one project is distracting and hampers your ability to perform well on additional projects. Secondly, when I am working on a project, I will be preoccupied with it constantly. I would be thinking of that project always and be thinking of better ways to work on it. But if I am given several projects at one time, I would have to jump from project to project. There will more than likely be projects I enjoy doing more and projects I like doing less. This would not be good for completing projects to the best of my abilities. In any case, having a specialist concentrating on one project is a much better choice than dividing his or her energy among several different projects.

TASK3

In the reading passage, the writer suggests the chemistry department should not only give the top achievers a certificate, but also give them monetary gifts. The man in the listening conversation however, disagrees with the writer's idea. His first reason is that there is already plenty of motivation driving students to do well in the class. The certificate has high enough value in that it makes for a much stronger resume when a student needs to apply to graduate school or for starting their career. The second reason is that the money should be used in the chemistry lab, especially on updating all the old equipment so that all the students can benefit from new chemistry equipment.

TASK4

The reading material gives us the definition of role-playing for training salespeople to be skillful in the art of negotiations. During the training process, the employee plays the role of the salesperson, while the trainer plays the role of the customer. Then they act out different selling scenarios. The aim of this action is to help the salesman have more chances to overcome the challenges in an actual sales situation.

In the lecture, the professor provides us with an example. The professor's brother owns an automobile dealership and after his brother hires new employees, he will train the employees before they start to sell cars. The training process involves the professor's brother acting as a customer coming to buy a car. He will ask some questions about the cars, and then he will hesitate whether to buy the car that he has the most interest in. Then the employee will convince him that the car has some special features that other cars lack such as good gas mileage or comfortable seats. After several times of role-playing, the employees will be ready to be real salesmen.

TASK5

In the listening conversation, the man's problem is that he has a toothache and made an appointment with the dentist but at the same time, he has a group activity he must attend in his French class.

There are two possible solutions, the first one is that he can cancel the appointment and attend the group discussion; the second solution is that he keeps his appointment and quit the French group discussion.

If I were him, I would like to choose the first solution. Although he may have a toothache and may not be able to reschedule for a few days, the group meeting allows him to practice his French speaking and review notes from the class. Learning in a group is a great way to increase learning by helping each other out with areas that need help.

And although the second solution will alleviate the student's tooth pain, the student has an upcoming French exam that he really needs help to prepare for. A few days of tooth pain is worth the extra studying he will get done for his test.

TASK6

In the lecture, the professor discusses two ways ants use to regulate humidity in their nests during dry seasons.

The first way is ants physically carry water into their nests to keep their nests' moisture level at acceptable levels. They will search for water just as they search for food. As soon as they locate water, they carry it back. For example, some ants will

look for leaves that have water droplets. The ants will collect the droplets into their jaws and mandibles over and over again until their nest is at a satisfactory point.

The second way is to create water traps outside the entrance to their nests.

They will place hydrophilic materials that can collect water outside their nests, and then come out to bring the water back. For example, some ants will place bird feathers outside and overnight night, the feathers collect water so in the next morning, the ants can take the water away.