#### **HEAMNATH**

#### 20104028

```
In [1]:
          import numpy as np
          import pandas as pd
          import matplotlib.pyplot as plt
          import seaborn as sns
In [2]:
          df=pd.read_csv("3_Fitness-1.csv")
          df
            Row Labels Sum of Jan Sum of Feb Sum of Mar Sum of Total Sales
Out[2]:
         0
                             5.62%
                                         7.73%
                                                     6.16%
                                                                           75
                     Α
         1
                     В
                             4.21%
                                        17.27%
                                                     19.21%
                                                                          160
         2
                     C
                             9.83%
                                        11.60%
                                                     5.17%
                                                                          101
         3
                     D
                             2.81%
                                        21.91%
                                                     7.88%
                                                                          127
                     Ε
                            25.28%
                                        10.57%
                                                     11.82%
                                                                          179
                     F
                             8.15%
                                        16.24%
                                                     18.47%
                                                                          167
                     G
                            18.54%
                                         8.76%
                                                    17.49%
                                                                          171
         7
                            25.56%
                                         5.93%
                                                    13.79%
                                                                          170
            Grand Total
                           100.00%
                                       100.00%
                                                    100.00%
                                                                         1150
In [3]:
          df.head()
Out[3]:
            Row Labels Sum of Jan Sum of Feb Sum of Mar Sum of Total Sales
         0
                     Α
                             5.62%
                                                                           75
                                         7.73%
                                                     6.16%
         1
                     В
                             4.21%
                                        17.27%
                                                     19.21%
                                                                          160
         2
                     C
                                                                          101
                             9.83%
                                        11.60%
                                                     5.17%
         3
                     D
                             2.81%
                                        21.91%
                                                     7.88%
                                                                          127
```

### DATA CLEANING AND DATA PREPROCESSING

11.82%

179

```
In [4]: df.info()
```

Ε

25.28%

10.57%

4

```
<class 'pandas.core.frame.DataFrame'>
         RangeIndex: 9 entries, 0 to 8
         Data columns (total 5 columns):
          #
              Column
                                    Non-Null Count
                                                     Dtype
          0
              Row Labels
                                                     object
                                    9 non-null
              Sum of Jan
                                    9 non-null
          1
                                                     object
          2
              Sum of Feb
                                    9 non-null
                                                     object
          3
              Sum of Mar
                                    9 non-null
                                                     object
              Sum of Total Sales 9 non-null
                                                     int64
         dtypes: int64(1), object(4)
         memory usage: 488.0+ bytes
In [5]:
          df.describe()
                Sum of Total Sales
Out[5]:
                        9.000000
         count
         mean
                      255.55556
                      337.332963
           std
                       75.000000
          min
          25%
                      127.000000
          50%
                      167.000000
          75%
                      171.000000
                     1150.000000
          max
In [6]:
          df.columns
Out[6]: Index(['Row Labels', 'Sum of Jan', 'Sum of Feb', 'Sum of Mar',
                 'Sum of Total Sales'],
               dtype='object')
In [7]:
          df1=df.dropna(axis=1)
          df1
            Row Labels Sum of Jan Sum of Feb Sum of Mar Sum of Total Sales
Out[7]:
         0
                    Α
                            5.62%
                                       7.73%
                                                   6.16%
                                                                       75
         1
                    В
                            4.21%
                                      17.27%
                                                  19.21%
                                                                      160
         2
                    C
                            9.83%
                                      11.60%
                                                   5.17%
                                                                      101
         3
                    D
                            2.81%
                                      21.91%
                                                   7.88%
                                                                      127
                    Ε
                           25.28%
                                      10.57%
                                                  11.82%
                                                                      179
                    F
         5
                            8.15%
                                      16.24%
                                                  18.47%
                                                                      167
         6
                    G
                           18.54%
                                       8.76%
                                                  17.49%
                                                                      171
         7
                    Н
                           25.56%
                                       5.93%
                                                  13.79%
                                                                      170
```

100.00%

100.00%

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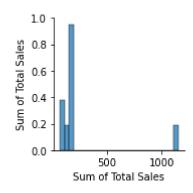
1150

**Grand Total** 

#### **EDA AND VISUALIZATION**

```
In [9]: sns.pairplot(df1)
```

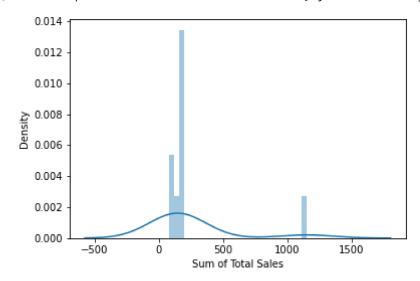
Out[9]: <seaborn.axisgrid.PairGrid at 0x1abb73e78b0>



```
In [10]: sns.distplot(df1['Sum of Total Sales'])
```

C:\ProgramData\Anaconda3\lib\site-packages\seaborn\distributions.py:2557: FutureWarning:
 distplot` is a deprecated function and will be removed in a future version. Please adap
 t your code to use either `displot` (a figure-level function with similar flexibility) o
 r `histplot` (an axes-level function for histograms).
 warnings.warn(msg, FutureWarning)

Out[10]: <AxesSubplot:xlabel='Sum of Total Sales', ylabel='Density'>



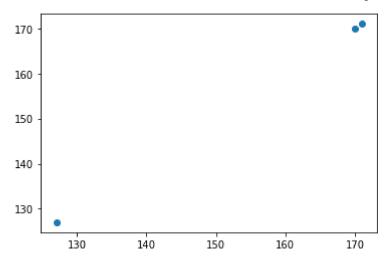
```
In [11]: sns.heatmap(df1.corr())
```

Out[11]: <AxesSubplot:>



## TO TRAIN THE MODEL AND MODEL BULDING

```
In [12]:
          x=df[['Sum of Total Sales','Sum of Total Sales' ]]
          y=df['Sum of Total Sales']
In [13]:
          from sklearn.model selection import train test split
          x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.3)
In [14]:
          from sklearn.linear_model import LinearRegression
           lr=LinearRegression()
          lr.fit(x train,y train)
Out[14]: LinearRegression()
In [15]:
           lr.intercept
         5.684341886080802e-14
Out[15]:
In [16]:
           coeff=pd.DataFrame(lr.coef ,x.columns,columns=['Co-efficient'])
           coeff
                          Co-efficient
Out[16]:
          Sum of Total Sales
                                  0.5
          Sum of Total Sales
                                  0.5
In [17]:
           prediction =lr.predict(x_test)
          plt.scatter(y_test,prediction)
Out[17]: <matplotlib.collections.PathCollection at 0x1abb971b6d0>
```



# **ACCURACY**

In [18]: lr.score(x\_test,y\_test)

Out[18]: 1.0