

Pricing Methods in Concourse

Current State

Pricing Method Name	Calculation Basis	Calculation
Fixed Price	N/A	N/A
Cost Plus	Acquired Tag Cost	Markup Cost * (1 + Markup)
Margin	Current Catalog Cost	Margin Cost * (1 + Markup)
List Minus	Current List Price	List Price * (1 – Discount)

Future State

Current Name	NEW Name	Calculation Basis	Calculation	What Changed?
Fixed Price	N/A	N/A	N/A	N/A
Cost Plus	N/A	Acquired Tag Cost	Markup Cost * (1 + Markup)	Do Not Show in Concourse US 28222
N/A	Acquired Margin	Acquired Tag Cost	Margin Cost / (1 - Margin)	New Pricing Method US 28175
Margin	Catalog Margin	Current Catalog Cost	Margin Cost / (1 - Margin)	Name Change US 28172 New Calculation US 28170
List Minus	N/A	Current List Price	List Price * (1 – Discount)	N/A

Calculation Examples

Margin: Price = cost / (1-margin)

30% margin = Cost / (1-.3)

Mark-up: Price = cost * (cost * %) or cost * (1+markup %)

30% markup = Cost *1.30

$$\text{List Less 20\%} = \text{List Price} * (1-.20)$$

IMOPS Screen: Maintain Inventory ➔ Order / Cost Tab

Unit Cost	
Type	Cost
PO	249,451.12
Total Cost:	249,451.12

IMOPS Screen: Maintain Vendors → Prices Tab

[illegible]

3 - List Less

Calculation Basis: Current Catalog Cost

IMOPS Screen: Maintain Vendors → Prices Tab

Part Specifications

Part: 3881017-1 FSC: 81833 TR: NSDIGM, INC. AERO Keyword: HOUSING Type: COMPONENT Image Available: ☐

List: 22,075.56 Type: Mfg Date: 02-FEB-2023 UM: E Weight: Weight UOM: Active: ☒

General Hazards Category Division Comment Customs A/D's IPC S/B Aircraft AvgCost Prices Replenish Inspect Parts Audit

FSN/NSN: Minimum Order Quantity: 1 IATA UN: End Unit: Standard Packaging: 1 Contractual Organization Dimensions Org: Length: Width: Height: Contact: Org Unit: All FSC: ☒ Narrative: Lead Time: 196 Verified By: Verification Date: Manual Priority: Description: HOUSING, FILTER US Sched B: 8413.60.00 Suffix: 40 Description: HYDRAULIC FL PWR PUMPS Tariff Verified By: Mfg Shelf Life: ECCN/USML: 9A991.D Tariff: ☒ Description: AIRCRAFT 'N.E.S.' AIRCRAFT Tariff Verified On: Mfg Shelf Life Timeframe: Life Limit Hours: Life Limit Cycles: Life Limit Days: Spend Category: ATA Compliant: ☒ Potentially Haz Material: No OEM SPEC Only: ☐ Export License Required: No Heavy Weight: ☐ Non Aviation: ☐ Rotable: ☒ Expiration Date Required: ☐ Life Limited: ☐ Critical Safety Item: ☐ Serialized: ☐ Manufacturer Required: ☐ Auto Issue PO: ☐ Manufactured Date Required: ☐ Obsolete Data Chem Code: Keyword: Func Family:

Effective	Price	Currency Code
02-FEB-2023	22,075.56	USD - US Dollar
01-JAN-2023	22,053.00	USD - US Dollar
07-APR-2022	22,545.00	USD - US Dollar
01-JAN-2021	19,310.00	USD - US Dollar
01-FEB-2020	14,331.00	USD - US Dollar

ATA Chapters

Chapter	Description

Mike's Notes

Modified_percentage = percentage value found for entry /100

Cost Plus \square (Inventory Unit Cost + Purchase Order Unit Cost + Any Misc Unit Cost) * (1 + Modified_percentage)
 \square a lot of code behind this; summarizing for readability.

List Minus \square List Price * (1 – Modified_percentage)

Margin \square AAR_Unit Cost * (1 + Modified_percentage)