

How to update the Pricing Export Tool spreadsheet before sharing it with Customers

The Pricing Export Tool allows for the export of real-time customer specific prices from Concourse. Before sending the spreadsheet to a customer, however, a few guick updates need to be made.

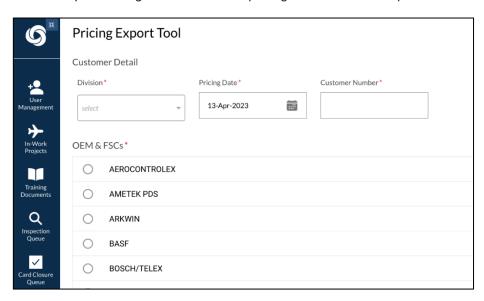
Below are the steps required to export and edit the spreadsheet before sharing it with a customer.

The process will only take a few minutes!

NOTE! Only 1 OEM at a time can be exported in Concourse at this time. A future release will allow for *all* OEM's to be exported from Concourse.

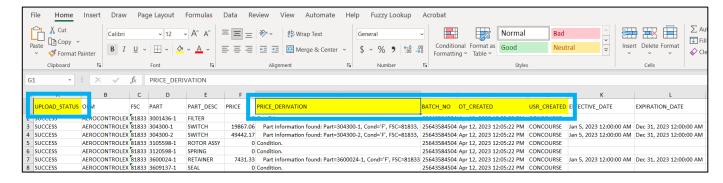
1 - EXPORT THE PRICING DATA FROM CONCOURSE TO EXCEL

- Open Concourse and click the "Pricing Export Tool" tile.
- Enter the required information:
 - Division
 - Pricing Date (defaults to today)
 - o Customer Number
- Select an OEM
- Click "Export Pricing" to download the pricing data to an Excel spreadsheet.



2 - REMOVE "INTERNAL INFORMATION" COLUMNS

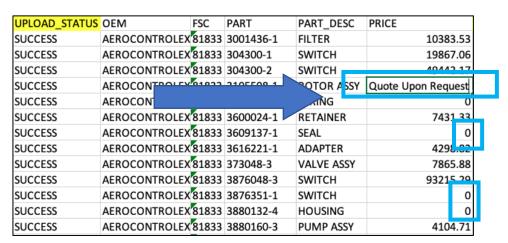
- Remove the highlighted columns:
 - UPLOAD STATUS
 - PRICE_DERIVATION
 - o BATCH_NO
 - DT CREATED
 - USR_CREATED



- When you're finished, the following columns will be remaining, and the file can be sent to the customer:
 - OEM
 - o FSC
 - o PART
 - PART DESC
 - o PRICE
 - o EFFECTIVE_DATE
 - EXPIRATION DATE

3 - CHANGE COLUMN "PRICE" OF \$0 TO "QUOTE UPON REQUEST"

• In the "PRICE" column, replace every price of \$0 with the text "Quote Upon Request." This will encourage customers to contact AAR directly to receive a quote.



These steps are necessary to update a Pricing Export Tool spreadsheet before sending it to a customer.

If you have any questions along the way, please let us know!

Questions? Comments? We are listening!

Contact Annica Schael.