

Pricing Rules is now live in Concourse!

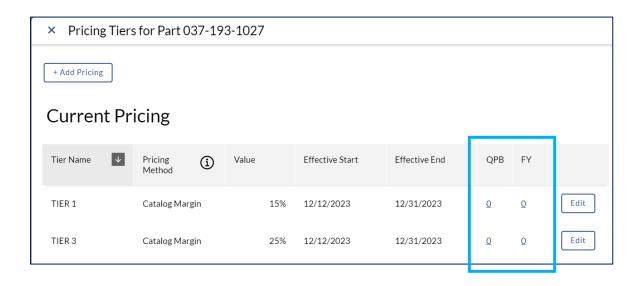
Pricing Rules are now live in Concourse! Pricing Rules can be used to modify a Pricing Tier to:

- ✓ Price aged inventory according to the acquired fiscal year of the tag
- ✓ Offer customers a *quantity price break* for buying a larger quantity

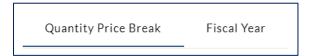
How to access Pricing Rules

Pricing rules can be set at the PN or FSC Level.

Access Pricing Rules via the pricing modal in Customer Pricing by clicking on the corresponding link.



You will then see the tabs for the two Pricing Rules that can be set.



Quick Tips

- ✓ Pricing Rules override Pricing Tiers
- ✓ The lowest price of any rule is the price that will take pricing precedence
- ✓ Pricing Rules need to be set at the individual Pricing Tier level

Pricing Rule Types

There are two types of Pricing Rules that can be applied.

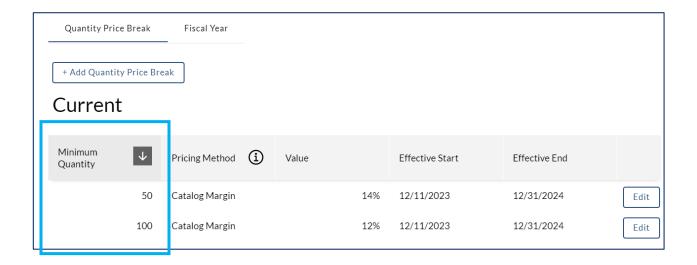
1 - Acquired Fiscal Year

The "FY" Pricing Rule will show all acquired fiscal years of inventory. Only fiscal years with acquired inventory in stock can have a FY Pricing Rule set. FY Pricing Rules can be set for any tier or year. Any pricing method may be applied.



2 - Quantity Price Break

The "QPB" Pricing Rule allows you to set a purchase quantity for which a customer will receive an improved price. The QPB Pricing Rules can be set for any tier. Any pricing method may be applied.



Reminders

- At this time, a Pricing Tier must be set in the pricing modal for part specific pricing in order to add a Pricing Rule for that part. This applies even if the OEM is priced at the FSC level
- ⇒ Quote Accelerator will be updated to alert Sales that a Pricing Rules is in effect.
- ⇒ Additional information and specialized trainings will be provided in the new year