

### What's New?

Costs are now loaded into IMOPS for the current OEM catalogs. This is a first step towards going live with the Concourse Catalog Management tool.

### What does this mean for you?

When placing a Purchase Order, the PO cost will auto populate. This cost can be overwritten, as needed.

At this time, no *pricing* will be derived off of this cost data; existing *fixed prices* are still in place.

### How can I see what is loaded?

Because Concourse is not yet live for Product Line, IMOPS must be used to view cost data.

See below for details.

### How does this all work?

With the implementation of the Concourse tool, there is a new way to tie vendor cost to an OEM:

- 1. An OEM "Agreement" is created
  - a. The agreements are named after the OEM
- 2. PN / FSC combinations are then loaded for the OEM Agreement
- 3. PN / FSC cost is loaded for the vendor

### What's Next?

By the end of March, we will be launching a read-only version of Concourse, so that you can start getting familiar with the Concourse tool.

We will reach out shortly to set a date to introduce you to the tool.

## Questions?

Contact Annica Schael

## **Viewing Cost Data in IMOPS**

# I. Link OEM Agreement to an OEM

a. Screen: Maintain Agreements

i. Tab: Find

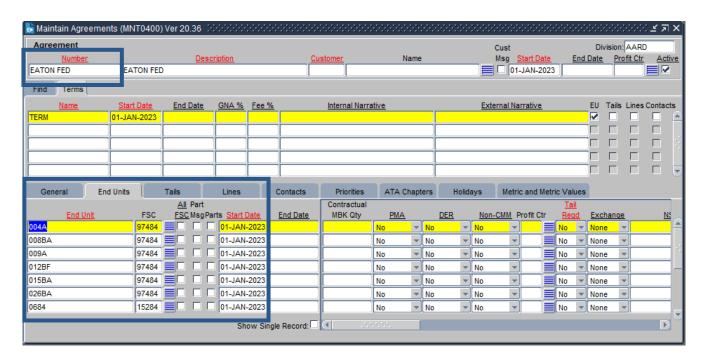
Agreement					t	Division: AARD		
<u>Number</u>	<u>Description</u>	Customer	Name	Msg	Start Date	End Date	Profit Ctr	Active
AEROCONTROLEX	AERO CONTROLEX				01-JAN-2023			V
Find Terms								
Find an Agreement				Cus	t			
<u>Number</u>	<u>Description</u>	Customer	Name	Msg		End Date	Profit Ctr	
1141314-001	POWER SUPP	11874	VIASAT INC		21-FEB-2023			
AA VIASAT	AA VIASAT REPAIR AND LOGISTICS PROGRAM	11850	AMERICAN AIRLINES (VIASAT)		01-MAR-2018	01-MAR-2021	100	
AEROCONTROLEX	AEROCONTROLEX				01-JAN-2023			☑
AMETEK PDS	AMETEK PDS				01-JAN-2023			
ARKWIN	ARKWIN				01-JAN-2023			☑
BASF	BASF				01-JAN-2023			
BOEING VIASAT	BOEING VIASAT REPAIR AND LOGISTICS PROGRAM	11853	BOEING COMMERCIAL AIRPLANES GROUP		01-MAR-2018	31-MAR-2021	100	✓
BOSCH/TELEX	BOSCH/TELEX				01-JAN-2023			☑ -
CONCORDE BATTERY	CONCORDE BATTERY				01-JAN-2023			V
CRANE	CRANE				01-JAN-2023			V
EATON FED	EATON FED				01-JAN-2023			V
EATON FMC	EATON FMC				01-JAN-2023			V
ESSEX INDUSTRIES	ESSEX INDUSTRIES				01-JAN-2023			V
FINNAIR VIASAT	FINNAIR VIASAT REPAIR AND LOGISTICS PROGRAM	11852	FINNAIR (VIASAT)		01-MAR-2018	01-MAR-2021	100	V
GOODRICH DE-ICE	GOODRICH DE-ICE				01-JAN-2023			

## II. Link PN / FSC's to the OEM Agreement

a. Screen: Maintain Agreements

i. Tab: Terms

1. Sub-tab: End Units



## III. Add Unit Cost to the Vendor Prices

a. Screen: Maintain Vendors

i. Tab: Prices (actually cost)

