



What's New?

Costs are now loaded into IMOPS for the current OEM catalogs. This is a first step towards going live with the Concourse Catalog Management tool.

What does this mean for you?

When placing a Purchase Order, the PO cost will auto populate. This cost can be overwritten, as needed.

At this time, no *pricing* will be derived off of this cost data; existing *fixed prices* are still in place.

How can I see what is loaded?

Because Concourse is not yet live for Product Line, IMOPS must be used to view cost data.

See below for details.

How does this all work?

With the implementation of the Concourse tool, there is a new way to tie vendor cost to an OEM:

1. An OEM "Agreement" is created
 - a. The agreements are named after the OEM
2. PN / FSC combinations are then loaded for the OEM Agreement
3. PN / FSC cost is loaded for the vendor

What's Next?

By the end of March, we will be launching a read-only version of Concourse, so that you can start getting familiar with the Concourse tool.

We will reach out shortly to set a date to introduce you to the tool.

Questions?

Contact Annica Schael

Viewing Cost Data in IMOPS

I. Link OEM Agreement to an OEM

- a. Screen: Maintain Agreements
 - i. Tab: Find

Maintain Agreements (MNT0400) Ver 20.36

Agreement

Number: AEROCONTROLEX Description: AEROCONTROLEX Customer: Name: Cust: Msg: Start Date: 01-JAN-2023 End Date: Profit Ctr: Active: ☒

Find Terms

Find an Agreement

Number	Description	Customer	Name	Cust	Msg	Start Date	End Date	Profit Ctr	Active
1141314-001	POWER SUPP	11874	VIASAT INC		<input type="checkbox"/>	21-FEB-2023			<input checked="" type="checkbox"/>
AA VIASAT	AA VIASAT REPAIR AND LOGISTICS PROGRAM	11850	AMERICAN AIRLINES (VIASAT)		<input type="checkbox"/>	01-MAR-2018	01-MAR-2021	100	<input checked="" type="checkbox"/>
AEROCONTROLEX	AEROCONTROLEX				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
AMETEK PDS	AMETEK PDS				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
ARKWIN	ARKWIN				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
BASF	BASF				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
BOEING VIASAT	BOEING VIASAT REPAIR AND LOGISTICS PROGRAM	11853	BOEING COMMERCIAL AIRPLANES GROUP		<input type="checkbox"/>	01-MAR-2018	31-MAR-2021	100	<input checked="" type="checkbox"/>
BOSCH/TELEX	BOSCH/TELEX				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
CONCORDE BATTERY	CONCORDE BATTERY				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
CRANE	CRANE				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
EATON FED	EATON FED				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
EATON FMC	EATON FMC				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
ESSEX INDUSTRIES	ESSEX INDUSTRIES				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>
FINNAIR VIASAT	FINNAIR VIASAT REPAIR AND LOGISTICS PROGRAM	11852	FINNAIR (VIASAT)		<input type="checkbox"/>	01-MAR-2018	01-MAR-2021	100	<input checked="" type="checkbox"/>
GOODRICH DE-ICE	GOODRICH DE-ICE				<input type="checkbox"/>	01-JAN-2023			<input checked="" type="checkbox"/>

II. Link PN / FSC's to the OEM Agreement

- a. Screen: Maintain Agreements
 - i. Tab: Terms
 1. Sub-tab: End Units

Maintain Agreements (MNT0400) Ver 20.36

Agreement

Number: EATON FED Description: EATON FED Customer: Name: Cust: Msg: Start Date: 01-JAN-2023 End Date: Profit Ctr: Active: ☒

Find Terms

Name	Start Date	End Date	GNA %	Fee %	Internal Narrative	External Narrative	EU	Tails	Lines	Contacts
TERM	01-JAN-2023						<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

General End Units Tails Lines Contacts Priorities ATA Chapters Holidays Metric and Metric Values

End Unit	FSC	All Part	FSC MsgParts	Start Date	End Date	Contractual	MBK Qty	PMA	DER	Non-CMM	Profit Ctr	Tail	Reqd	Exchange	NS
004A	97484	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		
008BA	97484	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		
009A	97484	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		
012BF	97484	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		
015BA	97484	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		
026BA	97484	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		
0684	15284	<input type="checkbox"/>	<input type="checkbox"/>	01-JAN-2023				No	No	No		No	None		

Show Single Record: ☐

III. Add Unit Cost to the Vendor Prices

- a. Screen: Maintain Vendors
 - i. Tab: Prices (actually cost)

Maintain Vendors (VM0005) Ver 20.38

Vendors
Type: FAA 145 Image ☒ PO App ☒ RO App ☒ PMA App ☐ Regulated ☒ Non-Aviation ☐ Division: AARD

Vendor No: 44121 Name: AEROCONTROLEX Short Name: AEROCONT Parent Org: AEROCONTR
Legacy No: Consignee: DIRECT Active: ☒ 02-APR-2020 11:21 CCONOBOY Notes: PO approved was cha

General A/P Vnd Contacts Msg Code Cat - A/C EDI Cert Act/Par Prices Bus Cert Rel Cust Part/Whse Alt Ship To

Currency	Price/Percent	Pct Brks	Part	FSC	Keyword	Effective	Expires	Type	Warranty Months	TAT
USD	16,887.00	<input type="checkbox"/>	304300-1	81833	SWITCH	25-JAN-2023	30-SEP-2023	PO Contract		
USD	41,037.00	<input type="checkbox"/>	304300-2	81833	SWITCH	25-JAN-2023	30-SEP-2023	PO Contract		
USD	6,168.00	<input type="checkbox"/>	3600024-1	81833	RETAINER	25-JAN-2023	30-SEP-2023	PO Contract		
USD	3,654.00	<input type="checkbox"/>	3616221-1	81833	ADAPTER	25-JAN-2023	30-SEP-2023	PO Contract		
USD	6,686.00	<input type="checkbox"/>	373048-3	81833	VALVE ASSY	25-JAN-2023	30-SEP-2023	PO Contract		
USD	79,233.00	<input type="checkbox"/>	3876048-3	81833	SWITCH	25-JAN-2023	30-SEP-2023	PO Contract		
USD	3,489.00	<input type="checkbox"/>	3880160-3	81833	PUMP ASSY	25-JAN-2023	30-SEP-2023	PO Contract		
USD	733.00	<input type="checkbox"/>	3880184-1	81833	RETAINER	25-JAN-2023	30-SEP-2023	PO Contract		
USD	1,063.00	<input type="checkbox"/>	3880193-1	81833	PLUG	25-JAN-2023	30-SEP-2023	PO Contract		
USD	19,780.00	<input type="checkbox"/>	3880205-3	81833	HOUSING	25-JAN-2023	30-SEP-2023	PO Contract		
USD	421.00	<input type="checkbox"/>	3880206-4	81833	BUSHING	25-JAN-2023	30-SEP-2023	PO Contract		
USD	37,145.00	<input type="checkbox"/>	3880212-1	81833	HOUSING	25-JAN-2023	30-SEP-2023	PO Contract		
USD	8,785.00	<input type="checkbox"/>	3880271-1	81833	INDICATOR	25-JAN-2023	30-SEP-2023	PO Contract		
USD	8,826.00	<input type="checkbox"/>	3880326-10	81833	GEARSHAFT	25-JAN-2023	30-SEP-2023	PO Contract		

Show Single Record: ☐