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Concourse

Catalog Management	**EDI Exceptions Tool**	**Training Documents**
Test Pricing	**Pricing Export Tool**	**Customer Tiers**
Sales Catalog		

Sales Catalog

Sales Catalog

All OEMs

Part Number	Part Description	OEM	FSC	FSC Name	UOM	Lead Time	MOQ
RCR05G101JS	RESISTOR	AMETEK PDS	97424	AMETEK INC.	E	210	5
N97P5014-1	SCREW	AMETEK PDS	97424	AMETEK INC.	E	150	100
N97P5005-1	SCREW	AMETEK PDS	97424	AMETEK INC.	E	150	100
N910P6C-1	RING	AMETEK PDS	97424	AMETEK INC.	E	150	100
N910P4-1	RING	AMETEK PDS	97424	AMETEK INC.	E	150	100
N637P102-1	SCREW	AMETEK PDS	97424	AMETEK INC.	E	150	50
N58P3003-1	SCREW	AMETEK PDS	97424	AMETEK INC.	E	180	100
N538P302-1	PIN	AMETEK PDS	97424	AMETEK INC.	E	150	100
N407P8-1	WSHR	AMETEK PDS	97424	AMETEK INC.	E	150	100
N406P2-1	WSHR	AMETEK PDS	97424	AMETEK INC.	E	150	100
N33P8003E-1	SCREW	AMETEK PDS	97424	AMETEK INC.	E	150	100

× Tier Pricing

PN 22-7D5044-05 (FSC 0AJJ0)

Global Search   Clear Filters

Tier	Final Price
AIRLINE CATALOG	$7,342.20
DE ICE ASC ONLY	$4,486.00
INTERCOMPANY	$4,984.44
TIER 1	$5,466.00
TIER 3	$5,466.00

How to Access

1. **Access Concourse**
2. **Click on the *Sales Catalog* tile**
3. **Use the Global Search box or the Part Number column filter to search for a Part Number**
4. **View full OEM pricing details**
5. **Click on the *Part Number* link to view all Tier Pricing**

Catalog Management

How to Access

1. **Access Concourse**
2. **Click on the *Catalog Management* tile**
3. **Select an OEM from the dropdown**
4. **View full OEM pricing details**
5. **Click on the *Part Number* link to view all Tier Pricing**

LORD   Select OEM

Customer Pricing

Customer Pricing

View by: PART   55

Customer Pricing View by Parts   🔍 Global Search   Clear Filters   ⤓

Part Number ↑≡ ▽	Part Description ↑↓ ▽	FSC ↑↓ ▽	FSC Name ↑↓ ▽	Lead Time ↑↓ ▽	MOQ ↑↓ ▽	List Price ↑↓ ▽	List Price Effective Date ↑↓ ▽
100PHL-6	PLATEFORM	76005	LORD CORP AEROSPACE PRODU...	80	550	$13.50	01/01/2023
106PDLW-4	MOUNT	76005	LORD CORP AEROSPACE PRODU...	60	200	$10.66	05/18/2018
HT11411-15	MOUNT	76005	LORD CORP AEROSPACE PRODU...	90	50	$1,134.00	01/01/2023
J-11339-8	MOUNTING	76005	LORD CORP AEROSPACE PRODU...		1	$641.77	01/01/2009
J-11339-9	MOUNT	76005	LORD CORP AEROSPACE PRODU...	135	150	$1,325.70	01/01/2023
J-16794-3	MOUNT	76005	LORD CORP AEROSPACE PRODU...	60	200	$283.50	01/01/2023
J-16794-4	MOUNT	76005	LORD CORP AEROSPACE PRODU...	80	200	$295.65	01/01/2023
J-28138-1	MOUNT	76005	LORD CORP AEROSPACE PRODU...	70	1	$1,003.05	01/01/2023
J-6332-121	MOUNT	76005	LORD CORP AEROSPACE PRODU...	60	50	$739.80	01/01/2023
J-6332-64	MOUNT	76005	LORD CORP AEROSPACE PRODU...		10		
LM-219-114	SPACER	76005	LORD CORP AEROSPACE PRODU...	80	1		
LM-219-115	SPACER	76005	LORD CORP AEROSPACE PRODU...	80	8	$4,830.30	01/01/2023

✕ Tier Pricing

PN LM-219-115 (FSC 76005)   🔍 Global Search   Clear Filters   ⤓

Tier ↑↓ ▽	Final Price ↑↓ ▽
INTERCOMPANY	$3,379.21
TIER 1	$3,577.99
TIER 3	$3,577.99

Customer Tiers

How to Access

1. Access Concourse
2. Click on the Customer Tiers tile
3. Search for a customer by name or number
4. Select the customer to view the tier names and sequence

Customer Tiers

| Customers | Tiers |

All Customers

Customer Name	Customer Number	Division	Customer Type	Status
STYLES LOG INC DROP SHIP ACCT	13822	7	BA	PENDING
(DO NOT USE)THRUST-TECH AVIATION	99595	7	BA	INACTIVE
1 AIRCRAFT CO	14650	7	BROKER	PROSPECT
1 SOURCE AERO SERVICES SA	10059	7	MRO	ACTIVE
1 VISION AVIATION	13853	7	BA	ACTIVE
10 TANKER AIR CARRIER LLC	11277	7	CAR/FRT	ACTIVE
1401380 ONTARIO%	13832	7	BA	PENDING
145.aero	14880	7	BA	PROSPECT
167 EAST 63RD HELICOPTERS LLC	11202	7	MRO	ACTIVE
18 NORTH	13966	7	BROKER	ACTIVE
1AVPARTS LLC	13340	7	BROKER	ACTIVE
1st Choice Aerospace	12056	7	BROKER	PROSPECT
1ST CLASS AIR SERVICES, INC.	1037	7	NA BROKER	INACTIVE
1ST SOURCE BANK	14611	7	BA	ACTIVE
2 LYONS AEROSPACE	12928	7	NA BROKER	PROSPECT
2 WINGS AIRCRAFT PARTS LLC	13660	7	BA	PENDING
21 AIR LLC	12895	7	CAR/FRT	ACTIVE
2lyons aerospace	11969	7	BROKER	PROSPECT
2ND SOURCE WIRE & CABLE, INC.	13967	7	BROKER	ACTIVE
2ND SOURCE WIRE & CABLE, INC.	13498	7	MRO	ACTIVE
3 GEN AVION TRADING LLC	10863	7	BROKER	ACTIVE
3 GEN AVION TRADING LLC	72456	7	BROKER	INACTIVE
3 POINTS AVIATION	3	7	COMREP	ACTIVE
316 AVIATION COMPANY INC	11879	7	NA BROKER	ACTIVE
328 SUPPORT SERVICES GMBH	10643	7	OEM	ACTIVE
340 AVIATION SERVICES, LLC	13593	7	BA	PENDING
360 AEROSPACE	12512	7	NA BROKER	PROSPECT
360 CORP	99618	7	BROKER	PROSPECT

Customer Tiers

| Customers | Tiers |

All Tiers

Tier Name	Tier Description	Customer Count
AIR CARGO 78 LTA	LTA pricing for Air Cargo, cust no 78	4
AIRLINE CATALOG	Airline Catalog Pricing - no FMC	35
AMERIFLIGHT LTA	Pricing for AmeriFlight LTA	4
ARKWIN - BROKER	ARKWIN BROKER	203
ARKWIN - END USER	ARKWIN END USER	222
ARKWIN - GE END USER	ARKWIN GE END USERS ONLY	12
ARKWIN - MRO	ARKWIN MRO	90
ASI	ASI	12

Test Pricing

1. Select Unique Part Identifier

Part Number *

LM-219-115

FSC *

76005

Tag Prefix

Tag Number

Barcode

Sale Price: $3,577.99

Auto Price Date: 10-nov-2023 10:33:12
Pricing Structure found: UNISON TIER 1 Sequence: 2
Pricing Structure found: TIER 1 Sequence: 3

2. Required Fields

Division *

7

Customer Number *

99038

Order Date *

11/10/2023

Quantity *

1

Condition *

F

3. Optional Fields

Profit Center

Group Code

Reset Form   Price

How to Access

1. **Access Concourse**
2. **Click on the Test Pricing tile**
3. **Enter a PN / FSC or an IMOPS tag**
4. **Enter Division and Customer Number**
5. **Review the defaults of the other fields**
6. **Click Price to view the tier log**

Test Pricing

Pricing Export Tool

How to Access

1. **Access Concourse**
2. **Click on the Pricing Export Tool tile**
3. **Enter Division**
4. **Select Today / Future Date**
5. **Enter Customer Number**
6. **Select 1 / many / all OEM's**
7. **Click Export Pricing**

Pricing Export Tool

Use this tool to export an .xlsx of customer pricing for all part numbers from selected OEMs.

This tool assumes all parts are factory new.

Customer Detail

Division*	Pricing Date*	Customer Number*
7	11/10/2023	99038

OEMs*

- ☐ Select All
- ☐ AEROCONTROLEX
- ☐ AMETEK PDS
- ☐ ARKWIN
- ☐ BASF
- ☐ BOSCH/TELEX
- ☐ CONCORDE BATTERY
- ☐ CRANE
- ☐ EATON FED
- ☐ EATON FMC
- ☐ ESSEX INDUSTRIES
- ☐ GOODRICH DE-ICE
- ☐ LORD
- ☐ MEGGITT AIRCRAFT BRAKING
- ☐ MEGGITT CSS
- ☐ SAFRAN
- ☐ SUMITOMO
- ☐ UNISON
- ☐ UTAS W&B
- ☐ WHELEN ENGINEERING
- ☐ WOODWARD

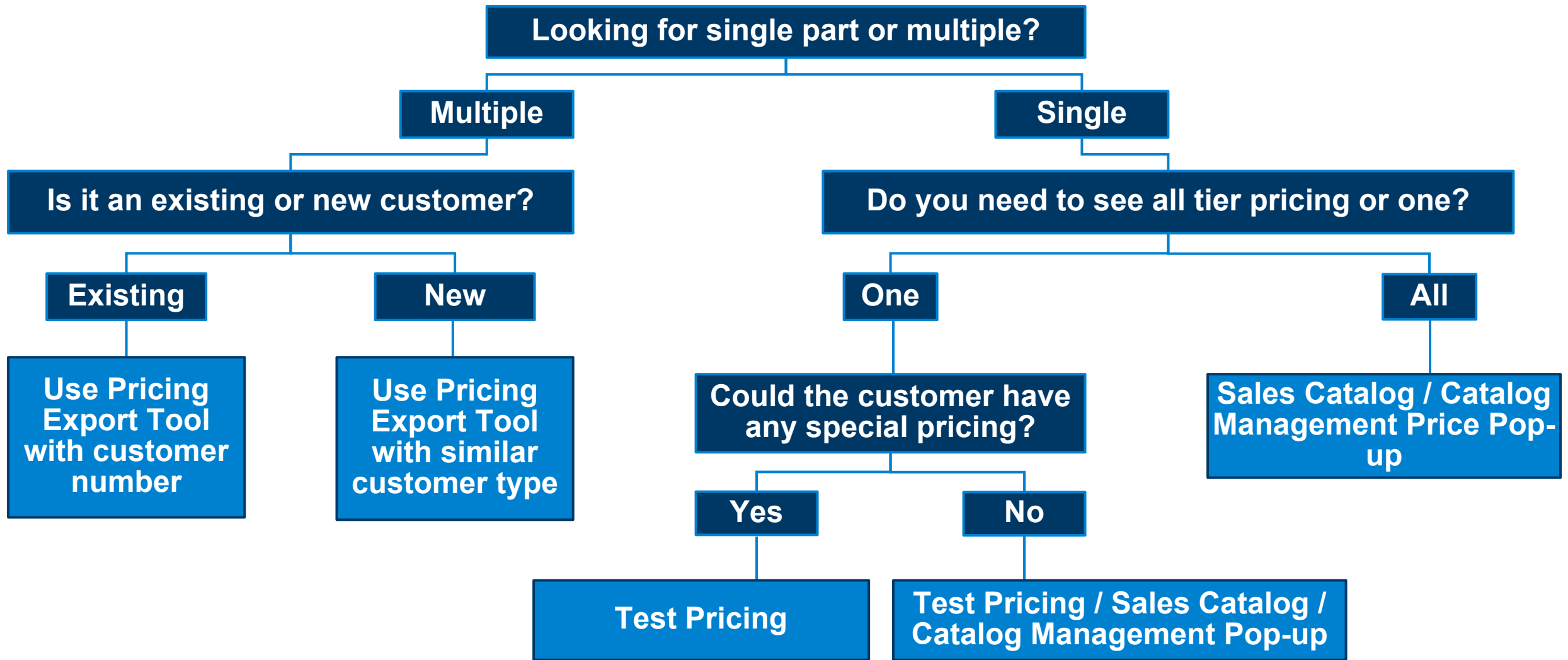NOTE: Pricing for single OEMs will be downloaded immediately.

Pricing for more than one OEM will be emailed to you within 30 minutes.

[Clear Form] [Export Pricing]

	A	B	C	D	E	
	OEM	FSC	PART	PART DESC	PRICE	DATE C
	MEGGITT CSS	F1549	P4257A1	THERMAL	24.71	11/11/20
	MEGGITT CSS	F1549	PR4237-1	SHAKER	4398.39	11/11/20
	MEGGITT CSS	F1549	R5CA025C	WASHER	1.19	11/11/20
	MEGGITT CSS	F1549	R5CA025UL	WASHER	0.77	11/11/20
	MEGGITT CSS	F1549	R5CA050CPA	WASHER	4.14	11/11/20
	MEGGITT CSS	F1549	R6CA030UL	WASHER	0.83	11/11/20
	MEGGITT CSS	F1549	R9CA020C	WASHER	11.82	11/11/20
	MEGGITT CSS	F1549	R9CA020U	WASHER	11.82	11/11/20
	MEGGITT CSS	F1549	R9CA025C	WASHER	1.19	11/11/20
	MEGGITT CSS	F1549	R9CA025U	WASHER	1.19	11/11/20
	MEGGITT CSS	F1549	R9CA040U	WASHER	0.77	11/11/20
	MEGGITT CSS	F1549	R9ZS020A	WASHER	11.82	11/11/20
	MEGGITT CSS	F1549	R9ZS025A	WASHER	1.19	11/11/20
	MEGGITT CSS	F1549	R9ZT025A	WASHER	0.77	11/11/20
	MEGGITT CSS	F1549	RLUJ0050U	CIRCLIPS	16.98	11/11/20
	MEGGITT CSS	F1549	RLUJ012U	CIRCLIPS	15.69	11/11/20
	MEGGITT CSS	F1549	RNUJ0280U	CIRCLIPS	50.83	11/11/20
	MEGGITT CSS	F1549	S-43	SPRING	54.29	11/11/20
	MEGGITT CSS	F1549	S005-4	CONTROL	7669.6	11/11/20
	MEGGITT CSS	F1549	S005-903	CAPTIVE	40.81	11/11/20
	MEGGITT CSS	F1549	S1CA040U	WASHER	29.05	11/11/20
	MEGGITT CSS	F1549	S55	SPRING	347.63	11/11/20
	MEGGITT CSS	F1549	SCREW	SCREW	7.34	11/11/20
	MEGGITT CSS	U8976	ACM28913	PISTON	4602.43	11/11/20
	MEGGITT CSS	U8976	ACM29196	VALVE	24837.73	11/11/20
	MEGGITT CSS	U8976	ACM30083	SOLENOID	5084.17	11/11/20
	MEGGITT CSS	U8976	ACM30086	VENT	1261.83	11/11/20
	MEGGITT CSS	U8976	ACM30087	CORE	5392.43	11/11/20
	MEGGITT CSS	U8976	ACM30134	PISTON	1973.9	11/11/20
	MEGGITT CSS	U8976	ACM30142	VENT	1824.91	11/11/20
	MEGGITT CSS	U8976	ACM30262	PISTON	1935.07	11/11/20
	MEGGITT CSS	U8976	ACM30738	VALVE	366	11/11/20
	MEGGITT CSS	U8976	ACM30996	BODY	16671.37	11/11/20
	MEGGITT CSS	U8976	ACM31100	JACKET	14861.2	11/11/20
	MEGGITT CSS	U8976	ACO27080	SEAL	1100.39	11/11/20
	MEGGITT CSS	U8976	ACO27085	SEAL	228.83	11/11/20
	MEGGITT CSS	U8976	ACO35958	SCREW	284.71	11/11/20
	MEGGITT CSS	U8976	ACO36732	SPRING	1961.23	11/11/20
	MEGGITT CSS	U8976	ACO36733	SHIM	91.73	11/11/20
	MEGGITT CSS	U8976	ACO39409	WASHER	207.09	11/11/20
	MEGGITT CSS	U8976	ACO40223	BOLT	587.02	11/11/20
	MEGGITT CSS	U8976	ACO40896	BUSH	499.01	11/11/20
	MEGGITT CSS	U8976	ACO41457	SPRING	730.07	11/11/20
	MEGGITT CSS	U8976	ACO41458	SPRING	581.87	11/11/20
	MEGGITT CSS	U8976	ACO41474	SPRING	275.34	11/11/20
	MEGGITT CSS	U8976	ACO41637	FILTER	111.86	11/11/20
	SAFRAN	3K723	841027-8A	SHROUD	227.59	11/11/20
	SAFRAN	3K723	841034-7	EYEBOLT	221.84	11/11/20
	SAFRAN	3K723	841042-5	BATTEN	136.78	11/11/20
	SAFRAN	3K723	841057-1	PLATE	249.43	11/11/20
	SAFRAN	3K723	841057-3	PLATE	211.49	11/11/20
	SAFRAN	3K723	841188-411A	LEG ASSY	11483.91	11/11/20
	SAFRAN	3K723	841188-414A	LEG ASSY	11526.44	11/11/20
	SAFRAN	3K723	841190-412A	LEG ASSY	5404.6	11/11/20

Pricing Flowchart

Looking for single part or multiple?

- **Multiple**
  - **Is it an existing or new customer?**
    - **Existing** → Use Pricing Export Tool with customer number
    - **New** → Use Pricing Export Tool with similar customer type
- **Single**
  - **Do you need to see all tier pricing or one?**
    - **One** → **Could the customer have any special pricing?**
      - **Yes** → Test Pricing
      - **No** → Test Pricing / Sales Catalog / Catalog Management Pop-up
    - **All** → Sales Catalog / Catalog Management Price Pop-up

Attributes Finder

	Sales Catalog / Catalog Management	Pricing Export Tool	Test Pricing	Customer Tiers
Price	Price Pop-up	✓	✓	
UOM	Coming soon	Coming soon		
Lead Time	✓	✓		
PLM	Coming soon	Coming soon		
MOQ / SOQ	✓	✓		
List Price	✓	✓		
Certs	Coming soon	Coming soon		
Alternate PN	Coming soon	Coming soon		
Customer Number				✓