

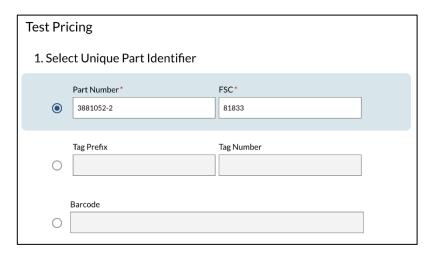
## How to generate and analyze the Test Pricing Log

The Test Pricing tool details customer specific pricing information for any Part Number, IMOPS tags, or Inventory Barcode. Pricing information can also be detailed at the Profit Center or Group Code level.

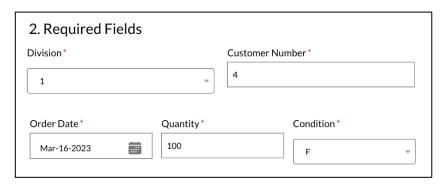
Below are the steps on how to use the Test Pricing tool and how to analyze the Pricing Log.

## 1 - GENERATE A TEST PRICING LOG

- Open Concourse and click the "Test Pricing" tile.
- Enter a Unique Part Identifier by populating one of the following fields:
  - o Part Number and FSC
  - Tag Prefix and Tag Number
  - o Barcode



- Enter the following required fields:
  - o Division
  - o Customer Number
  - Order Date (defaults to today)
  - Quantity (defaults to 1)
  - Condition (defaults to "F")



- Enter the following optional fields as necessary:
  - Profit Center
  - o Group Code

3. Optional Fields	
Profit Center	Group Code

Click the "Price" button to generate the log sheet.

## 2 - ANALYZE PRICING INFORMATION IN THE TEST PRICING LOG

The Test Pricing log will be listed at the bottom of the screen. Here's how to analyze the data.

- Auto Price Date: Today's date
- <u>Pricing Structure Found</u>: Lists all the Pricing Structures that the pricing methodology went through before finding the *applicable* Pricing Structure. The applicable Pricing Structure is the last one listed.
  - In the example below, the Customer / PN / FSC combination was <u>not</u> found in GENX Sensors nor Meggitt Airline, however, was found in Airline Catalog (the last Pricing Structure listed)
- Part Information Found: Lists the applicable pricing method (Fixed Price, Cost Plus, Margin, List Less) and effective start and end dates of the pricing structure.
  - In this example, an entry was found at the PN level. The log would also state if it found an entry at the FSC level.
- <u>Default is Fixed Pricing</u>: States what pricing method was used for pricing.
  - The example below shows Fixed Pricing, but the tool would also state if Cost Plus, List Minus, or Margin were used.
  - The example below also shows that the tool went through the listed Pricing Structures using the Sequence numbers GENX SENSORS, MEGGITT AIRLINE, and AIRLINE CATALOG, and got a hit at the Part Number level with the Default fixed price of \$40,042.53.

## ▼ Hide Pricing Log Auto Price Date: 12-apr-2023 13:28:34 Pricing Structure found: GENX SENSORS Sequence: 1 Pricing Structure found: MEGGITT AIRLINE Sequence: 2 Pricing Structure found: AIRLINE CATALOG Sequence: 3 Part information found: Part=3881052-2, Cond='F', FSC=81833, Fixed Price=\$40,042.53, LM%=0, CP%=0, MP%=, effective 01-OCT-2022, expires 30-SEP-2023 Default is Fixed Pricing: \$40,042.53

If you have any questions on Test Pricing, please don't hesitate to reach out!

Contact Annica Schael.