## FIFTH AMENDMENT TO FOREIGN REPRESENTATIVE AGREEMENT

**CONTRACT NO. 29679-5** 

THIS FIFTH AMENDMENT (the "Amendment") TO FOREIGN REPRESENTATIVE AGREEMENT is made as of March , 2016, between AAR SUPPLY CHAIN, INC. (f/k/a. AAR PARTS TRADING, INC.) ("AAR") and SUMITOMO CORPORATION ("Representative").

WHEREAS, AAR and Representative are parties to a Foreign Representative Agreement dated as of September 6, 2012 (the "Agreement"); and

WHEREAS, AAR and Representative desire to amend the Agreement as set forth herein.

NOW, THEREFORE, in consideration of the mutual promises contained herein, AAR and Representative agree that effective as of the date hereof, the Agreement is amended as follows:

- 1. Exhibit A shall be replaced by the attached Exhibit A, which revises the products listed as Group A Products, commission rate structure and customer list.
- 2. The Representative's responses to the Questionnaire dated February 19, 2015, and Sumitomo Corporation of America's responses to their Questionnaire dated February 19, 2015, and Sumisho Aero-Systems Corporation's responses to their Questionnaire dated February 19, 2015, referenced in the Agreement and incorporated herein by reference, are true and correct as of the date submitted and as of the date of this Amendment.
- 3. Except as specifically amended hereby, the Agreement is and shall remain in full force and effect.

**IN WITNESS WHEREOF**, the parties have executed and delivered this Fifth Amendment to Foreign Representative Agreement as of the date first written above.

AAR SUPPLY CHAIN, INC.	SUMI	SUMITOMO CORPORATION		
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By:	By.	Eiji Ishida		
Title:	Title:	General Manager, Aerospace Dept.		

# EXHIBIT A (revised March 8, 2016) TO THE FOREIGN REPRESENTATIVE AGREEMENT BETWEEN SUMITOMO CORPORATION AND AAR SUPPLY CHAIN, INC. DATED SEPTEMBER 6, 2012.

### **PRODUCTS**

Products transacted through the following divisions of AAR Supply Chain, Inc., as further described below:

AAR Defense Systems & Logistics

#### **Group A Products & Commission:**

Sale of the following Hamilt (HSPS) parts that are subject 2012 by and between HSPS their related subcomponents, or for HSPS: T-62T-40-1 (HStarter)(F-2), T-62T-40-CAI 101), T-62T-40-7 (LCAC).	7.5%			
Sale of Northrop Grumman E-2C aircraft parts				10%
Sale of UTC Aerospace Systems Products listed below:				
Distributor Products*	Cage	Platform	Excludes	Commissions
	Codes			
Hamilton Sundstrand	73030	SH-60	(1) Engineering	
Aftermarket Spares of		H-60		
Environmental and		F-2	(2) Training and ground	
Engine Control Systems		F-15	support equipment	
(EECS)		F-4		
		E-767	(3) Modifications or	
•		AWACS	upgrades	9%
Hamilton Sundstrand	99167	F-15		]
Aftermarket Spares of	83843	F-4	(4) Production or original	
Electric Systems (ES)			equipment	
Hamilton Sundstrand	73030	E-2C		
Aftermarket Spares of	•	P-3C	(5) JFC-78 engine	
Actuation & Propeller		C-130H	controls	
Systems (APS)				

Effective as of the date of this Fifth Amendment to Foreign Representative Agreement, the following applies to transactions involving the sale of the UTC Aerospace Systems Products, (herein referred to as the "OEM") listed in Group A Products above:

1. All new pre-solicitations, request for proposals and/or purchase orders for the OEM products covered under this Agreement, shall be sent directly to AAR and no event will Representative circumvent AAR and make purchases directly from the OEM.

2. All pending purchase orders that currently exist between Representative and OEM, which have not yet been fulfilled, shall be fulfilled by the OEM and any commission payments owed to Representative, as a result of said purchase orders shall be paid by OEM.

#### **Group B Products**

(commissions determined on a case-by-case basis)
All transactions not included in Group A Products above.

#### **CUSTOMERS**

The sale of Group A Products through Sumitomo Corporation (Japan), Sumisho Aero-Systems Corporation, or Sumitomo Corporation of America (New York) to the following Customers in the Country of Japan:

- Equipment Procurement and Construction Office, Japan Ministry of Defense ATLA
  - (Acquisition, Technology & Logistics Agency)
- 2. Japan Air Self Defense Force 2<sup>nd</sup> Depot
- 3. Japan Air Self Defense Force 3<sup>rd</sup> Depot
- 4. Japan Air Self Defense Force 4<sup>th</sup> Depot
- 5. Japan Maritime Self Defense Force, Maritime Materiel Command
- 6. Japan Maritime Self Defense Force, Air Supply Depot
- 7. Japan Maritime Self Defense Force, Ship Supply Depot
- 8. Japan Ground Self Defense Force, Ground Materiel Control Command
- 9. Mitsubishi Heavy Industries, Ltd.
- 10. Nabtesco Corporation
- 11. Kawasaki Heavy Industries Ltd.
- 12. Sumitomo Precision Products
- 13. Shimadzu Corporation
- 14. Sumitomo Electric Industries., Ltd
- 15. Yokogawa Electric Corporation
- 16. Sinfonia Technologies
- 17. IHI Corporation
- 18. Japan Aviation Electronics Industry, Ltd.