



DAMFAP CONSULTS LIMITED

COMPANY PROFILE



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1 ABOUT US

Getting funds to actualize a dream or passion can be tough if there is no concrete plan. Also, it may be a challenge to know how well a business is doing in terms of value, performance, and output. Meeting the requirements and demands of fund providers may be a tasking one. Monitoring the employees and checking their records of activities in terms of sales, production, and expenses can be demanding. This is the reason for the existence of **Damfap Consults**. Our firm consists of professionals with experiential knowledge in business development garnered through active and constant analysis of business needs vis-à-vis execution strategy.

2 CORE VALUES

Integrity

We believe in always working fairly, ethically, and honestly; our activities will always be transparent and trust-inspiring. We appreciate our reputation and work hard to keep it. Even in the most trying conditions, we maintain our integrity.

Commitment

We are dedicated to our work. We are committed to our clients, putting them first, and always providing the finest service possible. We are committed to growing, improving, and assisting our clients in doing the same. Our clients are at the heart of all we do, and we will always strive to give the best.

Spirit Team

We are one team both internally and with our clients. We promote a collaborative and mutually supportive environment where everyone can succeed.

Excellence

We aspire to be exceptional in everything we do. We are constantly looking for new ways to improve our work and raise our standards.

Respect

We believe that everyone has something valuable to offer. We value diversity and treat everyone equally, regardless of age, race, gender, or creed.

3 VISION

The basic business principle of "quality, effectiveness, and flexibility to the needs of market and technology evolutions" underpin the company's growth and operation.

4 MISSION

Our mission is to be the most successful consulting firm in Nigeria by adhering to our core values of Knowledge, Effectiveness, Reliability, and Integrity. For us, knowledge entails the use of cutting-edge technology to create ground-breaking services, as well as the ability to adapt to and evolve to each customer's specific needs.

- Each project we undertake is accompanied by the accomplishment of our customer's objectives.
- The main dimensions of our corporate culture are reliability and integrity.

The maximization of our customers' value and performance, as well as our continual improvement, form the foundation of our concept, ensuring the company's constant ascension at the national and European levels.

The optimized quality of our provided services, their continuous monitoring and follow-up, the faculty of comprehension of our customer's requirements and needs, the specialization and know-how of our staff, and the constant expansion of our activities abroad all serve to support and strengthen our mission and vision.

- We are among the top in the consulting industry.
- We assist our customers in achieving their goals and contribute to their ongoing growth.
- We strive for ongoing improvement.

5 SERVICES

Damfap Consults provides scientifically sound and well-documented advice services to businesses and organizations on a national and international scale

6 WHAT WE DO

Regional Development and Innovation

- Business Analysis
- Implementation and Management of Developmental and Integrated Programs and Projects.
- Development Studies.
- Local Development Programs,
- Preparation of Business Plans and Business Proposals
- Implementation of strategies of innovation development.
- Grant Writing for Public Enterprises and Government Parastatals
- Debt Recovery Services
- Staff Training and Capacity Building

Advisory Services in the Private Sector

- Strategic and Functional planning for enterprises and organizations.
- Preparation of Business Plans for incorporation of enterprises in Financing Programs
- Preparation of Business Proposals
- Pitch Deck Power Point Presentation
- Business Valuation
- Risk Analysis and Profiling
- Preparation of Prospectus
- Project Management
- Competitive Analysis Report
- Modernization of enterprises with the use of new technologies.
- Grant Writing for Private and Corporate firms
- Grant Writing for Entrepreneurs
- Strategic Financial Management

Environmental Management

- Environmental Impact studies and reports realization.
- Development of technical bulletins for institutions of protected regions.
- Technical and specialised support of institutions and organisms for environmental management and specialised
- Topics of energy, quality control of water/air and waste management.
- Environmental Impact Analysis Report

Engineering Consulting

- Services on issues of Management and Planning of programs
- Qualitative Control of Technical Works
- Cost accounting and full monitoring of technical works.
- Diagnostic and Feasibility studies.

Audit and Accountancy

- Management Audit
- Preparation of Accounting System Design and Implementation
- Outsourced CFO Services
- Management Report
- Financial and Corporate Reporting
- Financial Planning and Modelling
- Tax Filing and Audit
- Internal Audit
- External Audit
- Business Process Outsourcing
- Bank Charges Review
- Forensic Audit
- Corporate Social Responsibility Report
- Mergers and Acquisition
- Liquidation and Insolvency

Informatics and Technologies

- Preparation of technical specifications for the implementation of informatics programs
- Technical support and management during the project implementation.
- Advisory services on issues of Teleworking, Networks (Internet, Intranet, Extranet)
- Multimedia
- Solutions of Smart Enterprising
- Training and transfer of know-how.

Marketing and Communication

- Creative Marketing
- Design Marketing
- Digital Marketing
- Affiliate Marketing
- Articles & Blog Posts
- Content Writing
- Content Marketing

Research and Development

- Technical Research
- Operational Research
- Financial Research
- Renewable Energy Research
- Educational Research
- Product Research
- Market Research
- Citizenship by Investment Research
- Other research topics of interest

7 CORPORATE OUTLINE

❖ **Company Name**

Damfap Consults Limited

❖ **Head Office**

Km 3, Ikirun Road, Besides NYSC Office, Omo West Area, Osogbo, Osun State, Nigeria

8 TRACK RECORD OF SERVICES RENDERED

A track record of previous jobs delivered includes the following:

- Prospectus and Business Plan of GEGI on Renewable Energy. This was accepted by the U.S.SEC
- Jewelry Business Plan
- Health/Medical Facility Business Plan
- Coal Mining Business Plan
- Piggery Business Plan
- Poultry Broilers Business Plan
- Secondary School Business Plan
- Poultry Layers Business Plan
- Catfish Business Plan
- Goat Farming Business Plan
- Cassava Farming Business Plan
- Cassava Processing Business Plan
- Maize Farming Business Plan
- Maize Processing Business Plan
- Feedmill Business Plan
- Sesame Seeds Business Plan
- Palm Oil Processing Business Plan
- Honey Business Plan
- Rice Farming Business Plan
- Rice Processing Mill Business Plan
- Furniture Production and Soft Furnishing Business Plan
- Cocoa Processing, Cocoa Liquor, and Cocoa Chocolate Business Plan

- Paint Production Business Plan
- Block Making Business Plan
- Sachet Water and Bottle Water Dispenser Business Plan
- Yam Farming Business Plan
- Bag Making Business Plan
- Fashion Designing Business Plan
- Printing Business Plan
- Bread Baking Business Plan
- Cattle Farming Business Plan
- Fintech Business Plan
- Anime and Manga Multimedia Game Production Business Plan
- Greenhouse Building Teaching Using Virtual Reality and Metaverse Method Business Plan
- Pipefitting and Welding Business Plan
- Real Estate Business Plan
- Fitness Business Plan
- Restaurant Business Plan
- Skincare Business Plan
- Monthly Financial Report of Sunboh Vegetable Oil Mills from February to July 2022
- To mention but a few,

I also did the following:

- Business Proposal
- Oil Pipeline Market Research
- Environmental Sound Management Report
- NGO Concept Proposal. I spearheaded an NGO proposal for the State of Osun under the auspices of the Ministry of Culture and Tourism on the construction of the World Heritage Centre to be sited in Ile Ife to retrieve all the lost artifacts of the Yoruba Nation and to preserve the norms, tradition, and culture of Yoruba all over the world. Work is underway on the implementation of this project.
- Pitch Deck PowerPoint Presentation
- Business valuation Report on Boeing Aircraft for a client in the U.S.A.
- Contract Agreement Proposal

9 SERVICE CHARGE

Our service charge is within the range of \$700 to \$2,500 depending on the volume and content of the task to execute at each point in time.

10 THE TEAM BEHIND THE DREAM

MANAGEMENT TEAM

The company realized that the quality of its services is depended on the professional training, experience, and exposure of the managing team. The Director and partners accordingly constitute a formidable team technically competent to render excellent services to its clients.

1. *Fapohunda Gbolahan Kehinde. (CEO)*



Fapohunda Gbolahan Kehinde began his professional career as a business consultant while working with Bode Fapohunda and Co. (Chartered Accountants, Business Advisory Services, and Financial Consultant), a former Assistant General Manager of the then Nigerian Stock Exchange (now Nigeria Exchange Group) between 1999 and 2014. During this period, he saw businesses that sprung up. He saw businesses that expand from one line of business to another. A good example is Agrochem Nigeria Limited. Bode Fapohunda and Co. were with Agrochem Nigeria Limited when it started in 1999 as a cocoa trader. Gbolahan assisted Bode Fapohunda and Co. in securing a loan for Agrochem for the exportation of Cocoa Beans. The professional advice of the audit and consultancy firm helped Mr. Akinniyi Johnson the CEO of Agrochem Nigeria Limited to apply for a Union Homes and Savings Loans Limited loan for the erection of a hotel business in Osogbo which was named Leisure Spring Hotels Limited around the period of 2004 and 2006. The success of the business saw its way to managing Sunny Sky Hotel Limited in Ondo. Afterward, a branch of Leisure Spring Hotel Limited became functional in Ondo. He then expanded into an Oil and Gas business named Novelty Petroleum and Gas Limited at Osunjela, Osogbo outskirts in Osun State. The long and short of this is that Mr. Akinniyi wouldn't have been where he is now if not for the professional advice of Bode Fapohunda & Co. of which I was a partner in the audit and consultancy.

After Gbolahan Fapohunda graduated from the Federal Polytechnic, Ede in Osun State in 2014, he went for his compulsory National Youth Service Corp (NYSC) in Edo State from November 2014 to October 2015.

There, he serves in many capacities from being the Secretary of Platoon 3 at the NYSC camp in Okada, Edo State to becoming the Pioneer Head of Audit of NIFOR Community Development Service. Two weeks before the completion of his NYSC, he got a job at Ephybrand Quarry Limited at Ogunmakin in Ibadan as the Account Officer and Store Manager of the quarry from September 2015 to May 2016. Before he got there, it was difficult for the CEO to make sales of N1 million per month. Two months after he worked there, with the assistance of the members of the Management team of the quarry, he was able to achieve a sales result of between N10 million and N13 million and assisted the Quarry Manager in managing the operations of the quarry outfit. There was even a day in November 2015 when we recorded sales of more than 30 trucks that loaded quarry materials.

By the middle of 2016 in June, he moved back to Osun State and this time, Bode Fapohunda & Co. had merged with Arioye Abayomi and Co. (Chartered Accountants and Tax Practitioners) to form a synergy called Arifap Partnership Consults. While working with the synergized audit, tax, and

consultancy firm, he was engaged mainly in business consultancy and Tax Audit Services. During that time, he and Musa Arioye worked together on several projects as Tax Audit Consultants. He was able to fully execute the Tax Audit assignment of LAPO Microfinance Bank, Oduduwa University, Western Gate Farms, Cleangate Securities, and other tax audit assignments. He also executes the business plan and feasibility study report for a group of farmers and entrepreneurs such as Genkeh International Services and his working relationship ended in October 2018.

He then moved to Aitech Investments Limited from April 2018 to December 2018 as the Account Officer of the company. During this period, he acted in different capacities. Apart from being an account officer, he was part of the Support Staff that executed the Life Skills and Attitude Orientation Training of N Power Tech Beneficiaries for southwest Zone in Foursquare Gospel Church Camp, Ogunmakin, Ogun State, and Life Skills and Attitude Orientation Training of N Power Build Beneficiaries for South East Region in five states (Ebonyi, Anambra, Imo, Abia and Enugu) when he toured the five states in South East for three weeks. As the Account Officer of the company, he drafted the accounting system of the company from the scratch, he was in charge of the preparation of staff payroll of the company, expense monitoring schedule to monitor the expenses daily, expense report, Petty Cash Report, cash flow projections on behalf of the company, staff tax schedule and remittance of same to the bank, pension schedule and remittance of same to the bank, Bank Reconciliation Statements to reconcile the cash balance with a bank balance, Collection of cash and execution of other bank transactions on behalf of the Chairman of the company, Preparation of analytical cash book to classify bank transactions into subheads.

After his exit from Aitech, he began his business consultancy services. Before he got to Aitech, he simultaneously became a freelance business plan writer. He now has the time to pursue his business consultancy service career fully. He began offering a business plan writing service, research writing service, and a financial consulting service on Fiverr where he is currently a Level 2 Freelance seller. During that time, he met Dr. Samuel Sanusi when he was first offered a business proposal contract to be done on behalf of the Ministry of Culture and Tourism on a World Heritage project to retrieve lost artifacts of the Yoruba Nation and to construct a World Heritage Center where the Yoruba Nation in the diaspora both home and abroad will be taught and be reminded of the norms, ideals, and culture of the Yoruba Nation. He did the project and it was successful. He was also offered the opportunity to work as a Business Development Manager of Wefarm Integrated Services, an online platform that connects farmers and agro-processors with buyers to date.

Not quite long, he became the Pioneer Head of Accounts Division of Sunboh Vegetable Oil Mills from February to July 2022. He is currently the CEO of Damfap Consults Limited

2. *Seun Omole (Partner)*



Mr. Seun Omole, the partner of the firm, is an associate of the Institute of Chartered Accountants of Nigeria (ICAN), and a graduate of accounting (2nd Class-Upper Degree) from the University of Ilorin (1999) with over 16 years of practical experience in Audit, Oil & Gas, Manufacturing and

Financial Management. He is the officer in charge of auditing and accountancy services. He is married with two kids.

3. Support Staff

We employ the services of support staff on a need-to-need basis to assist in our engagements with any clients.