



sort the behavioral tests given below by assigning them percentages which sum up to 100 in descending order for a person working as a "Vice president sales"

Ability to Negotiate

Action-oriented

Active Listening Skills

Adaptability

Adventurous

Altruism

Ambitious

Amiable

Analytical

Appreciative

Articulate

Artistic

Assertive

Attentive

Authentic

Balanced

Bold

Business ethics

Calm

Captivating

Careful

Charismatic

Charming

Clearsighted

Clever

Collaborative

Communicative

Compassionate

Competitive

Conceptual skills

Confident

Conflict management

Conscientious

Considerate

Convincing

Cooperative

Coordinate

Counselling

Courageous

Creative

Critical thinker
Curious
Curiosity
Customer Relationship
Decisive
Dedication
Delegation
Deliberate
Design
Detail-oriented
Determination
Discipline
Emotional intelligence
Empathy
Empower
Energetic
Engagement
Entertaining
Enthusiastic
Fair
Fast
Flexible
Focused
Formulation
Friendly
Generous
Growth mindset
GW-Ethics
Helpful
Honest
Hopeful
Humble
Humorous
Idealistic
Imaginative
Industrious
influence
Ingenious
Initiate
Innovate
Inquisitive
Inspirational
Integrity

Intelligent
Judgment
Leadership
Lively
Logical
Manageable
Modest
Motivation
Negotiation
Observant
Open-minded
Optimistic
Orderly
Organized
Outgoing
Oversight
Patience
Peaceful
Perception
Perseverant
Persistence
Persistent
Persuasive
Planner
Practical
Precise
Presentation skills
Problem-Solving Skills
Prudent
Resolute
Resourceful
Respectful
Responsible
Self-awareness
Self-controlled
Simplify
Social
Spiritual
Spontaneous
Straightforward
Strategic
Supervise
Tactful

Team-oriented
Thoughtful
Thrifty
Time management
Tolerant
Troubleshooting
Trustworthy
Understanding
Understanding Social Cues
Versatile
Visionary
Warm
Wise
Honesty
goal oriented
result driven
high achievement motive
performance management



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1. Sales Ability (Negotiation, Action-oriented, Competitive, Persuasive, Presentation skills) - 30%
 2. Leadership (Ambitious, Confident, Decisive, Empowering, Inspirational) - 20%
 3. Customer Relationship (Customer-focused, Empathetic, Engaging, Friendly, Charismatic) - 15%
 4. Strategic Thinking (Analytical, Conceptual skills, Strategic, Visionary) - 10%
 5. Time Management (Efficient, Organized, Detail-oriented) - 10%
 6. Personal Attributes (Honest, Responsible, Respectful, Professional) - 10%
 7. Flexibility and Adaptability (Adaptable, Flexible, Resilient) - 5%
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