

**HEATHER H. J. YANG**  
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## EDUCATION

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**Massachusetts Institute of Technology**, Sloan School of Management  
PhD Candidate in Behavioral & Policy Sciences (Micro/OB) Expected June 2021  
Masters of Science in Management Research 2017

**Carleton College**, Northfield, Minnesota 2012  
B.A. in Psychology, *Magna cum laude*  
Study Abroad: Prague, Czech Republic (Fall 2010) & Madrid, Spain (Fall 2009)

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## AWARDS and HONORS

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Psychology of Technology Institute Dissertation Award 2020  
Student Poster Award, Society for Judgment and Decision Making, Montréal 2019  
*Honorable Mention*, out of 319 posters.  
MIT International Science and Technology Initiatives Travel Grant 2016  
MIT Walter A. Rosenblith Presidential Fellow 2014-2015  
John K. Bare Prize in Psychology 2012  
Distinction in Major (Psychology) 2012  
Distinction in Senior Thesis 2012  
Multicultural Alumni Network Fellow 2011  
*Enabled summer research at the Dept. of Psychology, Stanford University*

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## PUBLICATIONS

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Moore, D. A., Smith, S. A., Minster, A., Mellers, B., Ungar, L. H., Tetlock, P., **Yang, H.**, & Tenney, L. (2016). Confidence Calibration in a Multiyear Geopolitical Forecasting Competition. *Management Science*, published online: August 22, 2016, <http://dx.doi.org/10.1287/mnsc.2016.2525>

Moore D. A., Carter, A., & **Yang, H.** (2015). Wide of the mark: Evidence on the underlying causes of overprecision in judgment. *Organizational Behavior and Human Decision Making Processes*, 131, 110-120.

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## MANUSCRIPTS IN PREPARATION

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**Yang, H.**, & Richardson Gosline, R. Deliberative vs. Intuitive Thinking Precludes Algorithmic Aversion. (*Manuscript drafted, eleven studies*)

**Yang, H.** “Yes, sir” vs. “Sure, darling”: The role of status and gender stereotypes in preference for artificially intelligent agents. (*Data Collection in Progress*)

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SELECTED PRESENTATIONS & CHAIRED SYMPOSIA

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**Yang, H.** (Chair and presenter; Upcoming 2020, August).

“*Resisting Artificial Intelligence: When do decision-makers avoid or use algorithmic input.*”

Academy of Management annual meeting. (**Showcase Symposium, top 10% of all submissions**)

Discussant: Nathanael Fast

Speakers: Jennifer Logg, Michael Yeomans, Donna Hoffmann, Christian Hildebrand.

**Yang, H.** (Cancelled due to C-19; 2020, May). “*Yes, sir*” vs. “*Sure, Darling*”: *The role of status and gender stereotypes in preference for artificially intelligent agents*. Talk accepted for the “Leveraging Technology to Understand Intergroup Conflict” Symposium at the 32<sup>nd</sup> annual Association for Psychological Science conference, Chicago, IL. (**Invited talk**)

Speakers: Susannah Chandok, Monica Gamez-Djokic, Jennie Qu-Lee (Chair)

**Yang, H.** (2019, November). “*Yes, sir*” vs. “*Sure, Darling*”: *The role of status and gender stereotypes in preference for artificially intelligent agents*. Talk presented at the Psychology of Technology annual conference, UVA-Darden, VA. (**Invited talk**)

**Yang, H.** (2019, September). *Cognitive style determines preference for interaction with human vs. artificial actors*. Talk presented at the department of Psychology, McGill University. (**Invited talk**)

Yang, H., & **Richardson Gosline, R.** (2019, May). *The Behavioral Lens: Decision-Making Systems & Human-AI Integration*. Talk presented at the Institute for the Digital Economy, MIT, Cambridge.

**Wallsten, T., Tidwell, J.,** Tenney, E. R., Yang, H., Logg, J. M., & Moore, D. A. (2013, November). *Forecasting Future Values of Quantitative Variables: Galton Meets Goldberg*. Talk presented to the Good Judgment Project Team, Wharton School, University of Pennsylvania, Philadelphia.

**Wallsten, T., Nataf, C., Tidwell, J., Shlomi, Y., Tomlinson, T., Moore, D. A., Tenney, E. R., Yang, H., & Logg, J. M.** (2013, November). *Forecasting Future Values of Quantitative Variables: Galton Meets Goldberg*. Talk presented at the Center for Behavioral & Decision Science Research, Carnegie Mellon University, Pittsburgh.

**Tenney, E. R.,** Yang, H., Logg, J. M., & Moore, D. A. (2013, August). *Estimating Values of Quantitative Variables Using Probability and Percentile Elicitation*. Presentation to the Good Judgment Project Team, Wharton School, University of Pennsylvania, Philadelphia.

**Yang, H.** (2012, April). *Give Me or Else: Power Dynamics in Food Sharing by Tamarin Monkey Breeding Pairs*. Presentation at the Minnesota Undergraduate Psychology Conference, Gustavus Adolphus College, St. Peter, MN.

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**TEACHING EXPERIENCE**


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15.707 MIT Executive MBA Global Strategy class	Fall 2018 - Spring 2020
15.708 MIT Executive MBA Capstone GO-Lab class	Spring 2016, Spring 2019-20
15.761 MIT Graduate level Intro to Operations class	Summer 2018
15.599 MIT MBA Entrepreneurship Lab class	Fall & Spring 2017-2018
15.232 MIT MBA Class on Business Model Innovation	Fall 2015
15.S41/15.S61 MIT MBA Negotiation and Influence	IAP 2015

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**SELECTED WORKSHOPS**


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AOM Organizational Behavioral Doctoral Student Consortium	2020
AOM Technology, Innovation, and Management Doctoral Student Consortium	2019
HKS/HBS BIG Ideas Doctoral Workshop	2019
Medici Summer Institute, MIT-HEC Paris-Bologna Business School	2016

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**ASSOCIATION MEMBERSHIPS**


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- Member, Academy of Management
- Member, Society of Judgment and Decision Making
- Member, Society of Personality and Social Psychology
- Member, American Psychological Society
- Graduate Women at MIT (Department rep. 2017)