

HEATHER H. J. YANG
MIT Sloan School of Management
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EDUCATION

Massachusetts Institute of Technology, Sloan School of Management

PhD Candidate in Behavioral & Policy Sciences (Micro/OB)

Expected June 2021

Masters of Science in Management Research

2017

Carleton College, Northfield, Minnesota

2012

B.A. in Psychology, *Magna cum laude*

Study Abroad: Prague, Czech Republic (Fall 2010) & Madrid, Spain (Fall 2009)

PUBLICATIONS

Moore, D. A., Smith, S. A., Minster, A., Mellers, B., Ungar, L. H., Tetlock, P., **Yang, H.**, & Tenney, L. (2016). Confidence Calibration in a Multiyear Geopolitical Forecasting Competition. *Management Science*, published online: August 22, 2016, <http://dx.doi.org/10.1287/mnsc.2016.2525>

Moore D. A., Carter, A., & **Yang, H.** (2015). Wide of the mark: Evidence on the underlying causes of overprecision in judgment. *Organizational Behavior and Decision Making Processes*, 131, 110-120.

MANUSCRIPTS IN PREPARATION

Yang, H., & Richardson Gosline, R. Social Robot Anxiety: Perceived asymmetry in predictions of advice taking and seeking from algorithmic versus human advisors. (*Manuscript drafted, Ten Experiments*)

Yang, H. “Yes, sir” vs. “Sure, darling”: The role of status and gender stereotypes in preference for artificially intelligent agents. (*Data Collection in Progress*)

Yang, H. Fear of Robot Takeover: When do people prefer submissive vs. dominant artificially intelligent agents? (*Data Collection in Progress*)

SELECTED PRESENTATIONS & CHAIRED SYMPOSIA

Yang, H. (Chair and presenter; Upcoming 2020, August).

“Resisting Artificial Intelligence: When do decision-makers avoid or use algorithmic input.”

Academy of Management annual meeting. (**Showcase Symposium, top 10% of all submissions**)

Discussant: Nathanael Fast

Speakers: Jennifer Logg, Michael Yeomans, Donna Hoffmann, Christian Hildebrand.

Yang, H. (Cancelled due to C-19; 2020, May). *“Yes, sir” vs. “Sure, Darling”: The role of status and gender stereotypes in preference for artificially intelligent agents.* Talk accepted for the “Leveraging Technology to Understand Intergroup Conflict” Symposium at the 32nd annual Association for Psychological Science conference, Chicago, IL. (**Invited talk**)

Speakers: Susannah Chandok, Monica Gamez-Djokic, Jennie Qu-Lee (Chair)

Yang, H. (2019, November). *“Yes, sir” vs. “Sure, Darling”: The role of status and gender stereotypes in preference for artificially intelligent agents.* Talk presented at the Psychology of Technology annual conference, UVA-Darden, VA.

Yang, H. (2019, September). *Cognitive style determines preference for interaction with human vs. artificial actors.* Talk presented at the department of Psychology, McGill University. (**Invited talk**)

Yang, H., & **Richardson Gosline, R.** (2019, May). *The Behavioral Lens: Decision-Making Systems & Human-AI Integration.* Talk presented at the Institute for the Digital Economy, MIT, Cambridge.

Wallsten, T., Tidwell, J., Tenney, E. R., Yang, H., Logg, J. M., & Moore, D. A. (2013, November). *Forecasting Future Values of Quantitative Variables: Galton Meets Goldberg.* Talk presented to the Good Judgment Project Team, Wharton School, University of Pennsylvania, Philadelphia.

Wallsten, T., Nataf, C., Tidwell, J., Shlomi, Y., Tomlinson, T., Moore, D. A., Tenney, E. R., Yang, H., & Logg, J. M. (2013, November). *Forecasting Future Values of Quantitative Variables: Galton Meets Goldberg.* Talk presented at the Center for Behavioral & Decision Science Research, Carnegie Mellon University, Pittsburgh.

Tenney, E. R., Yang, H., Logg, J. M., & Moore, D. A. (2013, August). *Estimating Values of Quantitative Variables Using Probability and Percentile Elicitation.* Presentation to the Good Judgment Project Team, Wharton School, University of Pennsylvania, Philadelphia.

Yang, H. (2012, April). *Give Me or Else: Power Dynamics in Food Sharing by Tamarin Monkey Breeding Pairs.* Presentation at the Minnesota Undergraduate Psychology Conference, Gustavus Adolphus College, St. Peter, MN.

TEACHING EXPERIENCE

15.707 MIT Executive MBA Global Strategy class	Fall 2018 - Spring 2020
15.708 MIT Executive MBA Capstone GO-Lab class	Spring 2016, Spring 2019-20
15.761 MIT Graduate level Intro to Operations class	Summer 2018
15.599 MIT MBA Entrepreneurship Lab class	Fall & Spring 2017-2018
15.232 MIT MBA Class on Business Model Innovation	Fall 2015
15.S41/15.S61 MIT MBA Negotiation and Influence	IAP 2015

AWARDS, HONORS, SELECTED WORKSHOPS

Psychology of Technology Institute Dissertation Award	2020
Student Poster Award, Society for Judgment and Decision Making, Montréal	2019
<i>Honorable Mention</i> , out of 319 posters.	
Technology, Innovation, and Management Doctoral Student Consortium	2019
HKS/HBS BIG Ideas Doctoral Workshop	2019
Medici Summer Institute, MIT-HEC Paris-Bologna Business School	2016
MIT International Science and Technology Initiatives Travel Grant	2016
MIT Walter A. Rosenblith Presidential Fellow	2014-2015
John K. Bare Prize in Psychology	2012
Distinction in Major (Psychology)	2012
Distinction in Senior Thesis	2012
Multicultural Alumni Network Fellow	2011
<i>Enabled summer research at the Dept. of Psychology, Stanford University</i>	

ASSOCIATION MEMBERSHIPS

- Member, Academy of Management
- Member, Society of Judgment and Decision Making
- Member, American Psychological Society
- Graduate Women at MIT (Department rep. 2017)

NATIONALITY

- Citizen of New Zealand
- US Green card holder