

## Personal

### Name

Umang Parmar

### Address

"UMANG",Block No. 494, Sethnagar,  
Jamnagar Road, Madhapar, Rajkot  
360006 Rajkot

### Phone number

7776052282

### Email

uparmar14@yahoo.com

### Date of birth

19-08-1995

### Gender

Male

### Nationality

Indian

### LinkedIn

<https://www.linkedin.com/in/umang-parmar-300b671b2>

## Interests

### Travelling

### Watching Movies

### Visit Historical Places

## Languages

### English

Fluent

### Hindi

Native

# Umang Parmar

Achieving growth and hitting sales targets by successfully managing the sales team

Designing and implementing a strategic sales plan that expands company's customer base and ensure it's strong presence

Managing recruiting, objectives setting, coaching and performance monitoring of sales representatives

## Work experience

### Sales & Application Engineer

Jan 2019 - Aug 2021

*KGM Corporation - Renishaw, Rajkot*

KGM Corporation is authorised distributor of 9 MNC of Industrial Segment , My work was to find new leads, introducing product in industries and providing after sales support also

### Customer Relationship Officer

Sep 2021 - Dec 2022

*JSW Paints, Rajkot*

In JSW Paints my work is to find new dealer, handling existing dealers and paint contractors and direct consumer support also

## Education and Qualifications

### SSC

Jun 2009 - Mar 2010

*Prince High School, Rajkot*

### Diploma

Sep 2011 - Jul 2014

*Sanjaybhai Rajguru College of Diploma Engineering, Rajkot*

### Degree

Sep 2014 - Jul 2018

*Marwadi Education Foundation Group of Institute, Rajkot*