# Chuck Heckman

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# Experience + Featured Clients - 19 years of brand strategy, digital marketing, and technical leadership

→ adidas Group

→ P&G

→ T-Mobile

→ Heineken USA

→ Samsung USA

→ Verizon Wireless

#### **VP, Strategy Director – Publicis North America** | September 14 to Present – New York, NY

Leadership of cross-functional strategy teams, composed of strategists, analysts, data scientists and behavioral science researchers.

- → Developed end-to-end broadcast, digital, and social media strategy for Heineken 0.0 US launch in 2019, the biggest new product launch for Heineken USA in a decade.
- → Created US brand architecture and comprehensive go-to-market strategy for Kinder USA.
- → Led broadcast, digital, and social media strategy for Kinder USA new product launches in 2017, contributing to 160MM in first year revenue, beating sales projections by 105%.
- → Led strategic vision for Samsung Care in North America covering all touchpoints of customer experience: retail, customer engagement, marketing, and innovation.
- → Developed cross-channel broadcast, digital, and social media strategies for P&G's Crest and Oral-B oral care brands contributing to 4% year-over-year global sales growth.
- → Designed and led a 2 Day intensive T-Mobile Network Strategy Workshop, the output of which contributed to +900K net subscriber growth in Q3 2016.

### Strategy Director, Digital Team Lead - mcgarrybowen | January 13 to September 14 - New York, NY

Digital Strategy team lead for Verizon Wireless's consumer and small business integrated advertising campaigns.

- → Played a key leadership role in the integration of the "traditional" and "digital" strategy teams.
- → Managed work streams across multiple lines of business, including the Powerful Answers campaign, Network Superiority, NFL and Super Bowl activations, and new device launches.
- → Developed strategies for incremental business pitches, resulting in ~\$5MM of organic growth.

#### Technical Architect + Strategic Consultant - adidas Group | August 11 to December 12 - Amsterdam, Netherlands

Technical and strategic leadership for the global relaunch of adidas.com and London 2012 campaign.

- → Global oversight of front-end technical architectures, User Interface design and front-end technology development for <u>adidas.com</u> in 44 markets worldwide. (desktop and mobile)
- → Led product development of a mobile component system for cross-category functionality.
- → Coordination of multiple agencies and regional market teams to localize global brand platform functionality and strategic vision for London 2012 campaign.

## Director of Creative Technology - Wardenclyffe | July 10 to August 11 - New York, NY

Creative and strategy leadership for a New York based digital agency, servicing fashion and luxury brands in the US + Europe.

- → Formed strategic vision for client solutions and directed teams of creatives and developers.
- → Management of development teams in a variety of technologies including various server-side languages, HTML5/CSS3 + Javascript, Android and iOS.
- → Key role in client pitches resulting in approximately \$1.8MM in new business.

#### Experience + Highlights 00 to 10 - Philadelphia, PA + New York, NY

- → Technical Solutions Analyst Hearst Magazines: Advanced web app development for Esquire.com, Delish.com, Cosmopolitan.com
- → Director of Marketing Principle Property Management: Marketing and sales leadership for Choice Hotels franchise in Clearwater, FL
- → Founder + Creative Director Delano Collection: Sustainable product design firm that produced apparel, homeware, and furniture
- → Designer and Developer Human Brand: Print and website design/build for a range of clients, notably Eve and Victory Beer

**Education + Certifications** 

**Data Science Certification, 2017**General Assembly – New York, NY

**B.S. Industrial Design, 2000**University of the Arts – Philadelphia, PA

Technical

Python (Scikit-Learn, WSGI + API), React Native (iOS/Android), React (Web) ES6/Javascript, HTML5/CSS3 Social

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