Luminary Alliance Gym App

Gym Aggregation Solution: Revolutionizing Fitness Access

Team Members:

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Problem Statement

- Problem: Limited access to affordable and convenient gym options in Nigeria.
- Global Challenge Global Opportunities (GCGO): Healthcare
- Why it matters: The lack of affordable and accessible gyms hinders individuals from adopting an active lifestyle, leading to poor exercise habits and preventable health conditions.



Affected Person or Group

- Most Affected: Individuals from lower to middle-income backgrounds, including students, young professionals, and those with limited financial resources.
- Also impacts: Individuals residing in areas with limited fitness facilities, such as rural
 or underserved communities.



- Data: Average monthly gym membership fees in Nigeria range from №10,000 to №50,000 or more.
- Source: Research studies and surveys conducted on gym memberships in Nigeria.





Data - Limited Gym Access

- Data: Gym availability is concentrated in major cities, leaving individuals in rural or underserved areas with limited access to fitness centers.
- Source: Analysis of gym locations and coverage across Nigeria.



Data - Sedentary Lifestyle

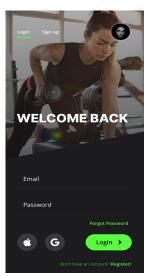
- Data: Sedentary lifestyle contributes to higher incidences of obesity, cardiovascular diseases, diabetes and low life expectancy of Nigeria.
- Source: World Health Organization (WHO) reports on physical inactivity and associated health risks.

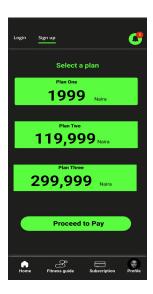


- Solution: Gym Aggregation App providing affordable and flexible access to multiple gyms within a specific price range.
- Why this solution: Addresses affordability and limited access barriers, promoting inclusivity and convenience for users.
- Effectiveness: Provides cost-effective gym options, increased access, flexibility in gym selection, and simplified management.

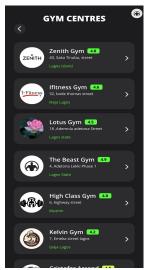
Images













Pain Points:

- 1. High gym membership costs restrict access for many.
- 2. Limited gym options in rural or underserved areas.
- 3. Lack of flexibility in gym selection and classes.
- 4. Administrative hassles with multiple gym memberships.
- 5. Lack of motivation and engagement with single gym routines.
- 6. Time constraints and difficulty in managing schedules.



Recommendations or Changes

Recommendations:

- 1. Implement user feedback and ratings system for gyms.
- 2. Enhance gym selection criteria for quality control.
- 3. Offer customization and personalization features.
- 4. Integrate virtual fitness options.
- 5. Establish a loyalty and rewards program.
- 6. Foster community engagement through social networking.



If given funding we would:

- 1. Allocate funds for product development and enhancements.
- 2. Strengthen technology infrastructure and security measures.
- 3. Expand partnerships with a wider range of gyms.
- 4. Invest in marketing and user acquisition efforts.
- 5. Establish dedicated user support and engagement teams.
- 6. Monitor and evaluate app performance and user feedback.
- 7. Plan for scaling and expansion into new regions.



Why it makes a difference:

- 1. Increases access and affordability of fitness facilities.
- 2. Promotes a healthier lifestyle and reduces preventable health conditions.
- 3. Drives economic impact through increased productivity.
- 4. Fosters social engagement and community building.
- 5. Showcases tech innovation and digital transformation potential in Nigeria.