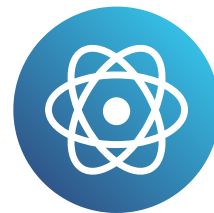


Supervised machine learning

DATA SCIENCE FOR BUSINESS



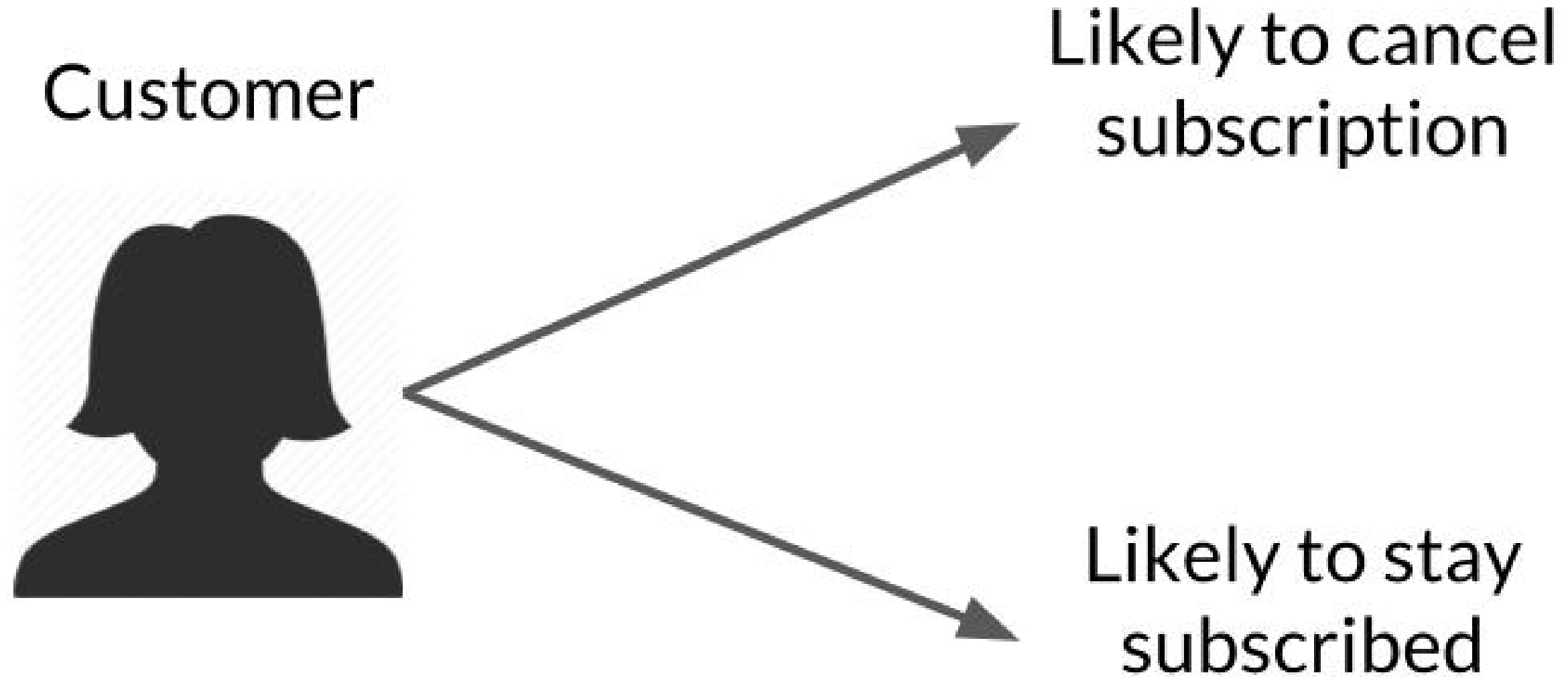
Ramnath Vaidyanathan

VP of Product Research, DataCamp

What is supervised machine learning?

- Machine learning: Predictions from data
- ***Supervised machine learning***: Predictions from data with *labels* and *features*
 - Recommendation systems
 - Email subject optimization
 - Churn prediction

Case study: churn prediction



Case study: churn prediction

**Training
Data:**
Customers









Case study: churn prediction



Labels
Customer
outcomes

churn
subscribe
subscribe
churn
subscribe
churn

Case study: churn prediction

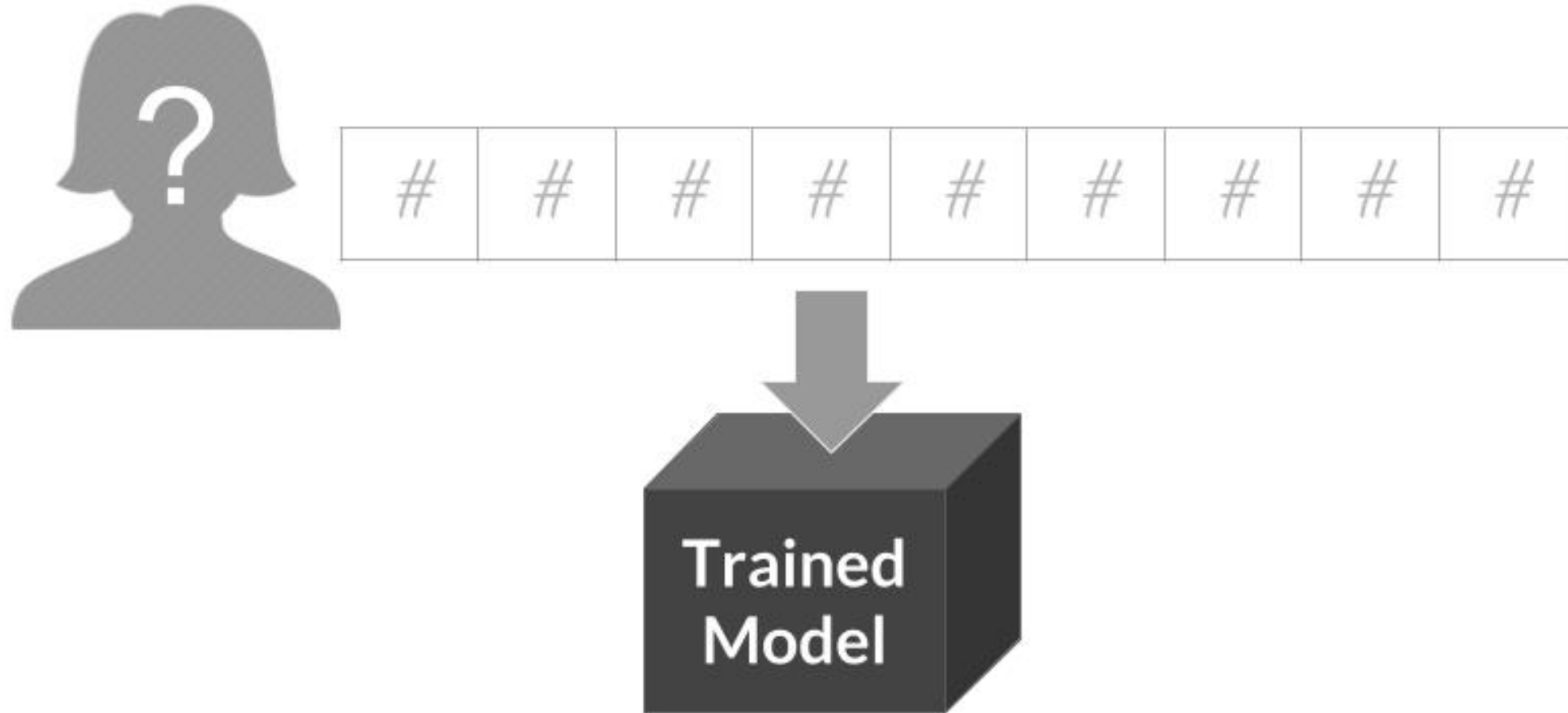
	Age	Gender	Date of last purchase?	Date of last visit?	Likes cats?	Household \$\$	Location	Number of Kids	Profession	
										churn
										subscribe
										subscribe
										churn
										subscribe
										churn

Features:
Collected customer data

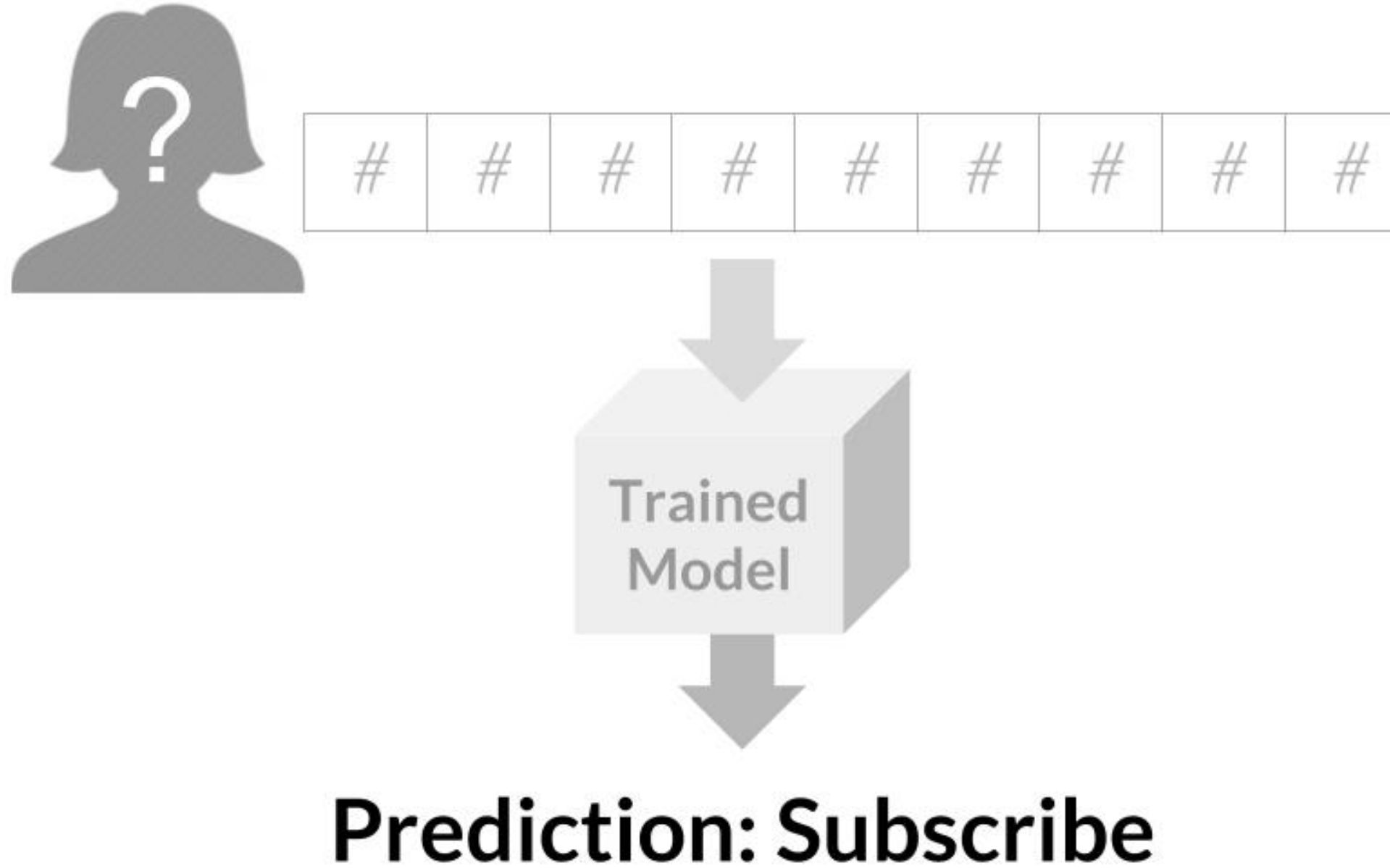
Case study: churn prediction



Case study: churn prediction



Case study: churn prediction



Recap

- Make a prediction based on data
- Data has *features* and *labels*
 - Label: what we want to predict
 - Features: data that might predict the label
- Trained model can make predictions

Model evaluation

Split historical data into training and testing sets



Model evaluation

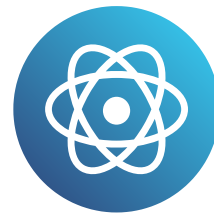
	Prediction	Reality
Churn	0%	3%
Remain	100%	97%

Let's practice!

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Clustering

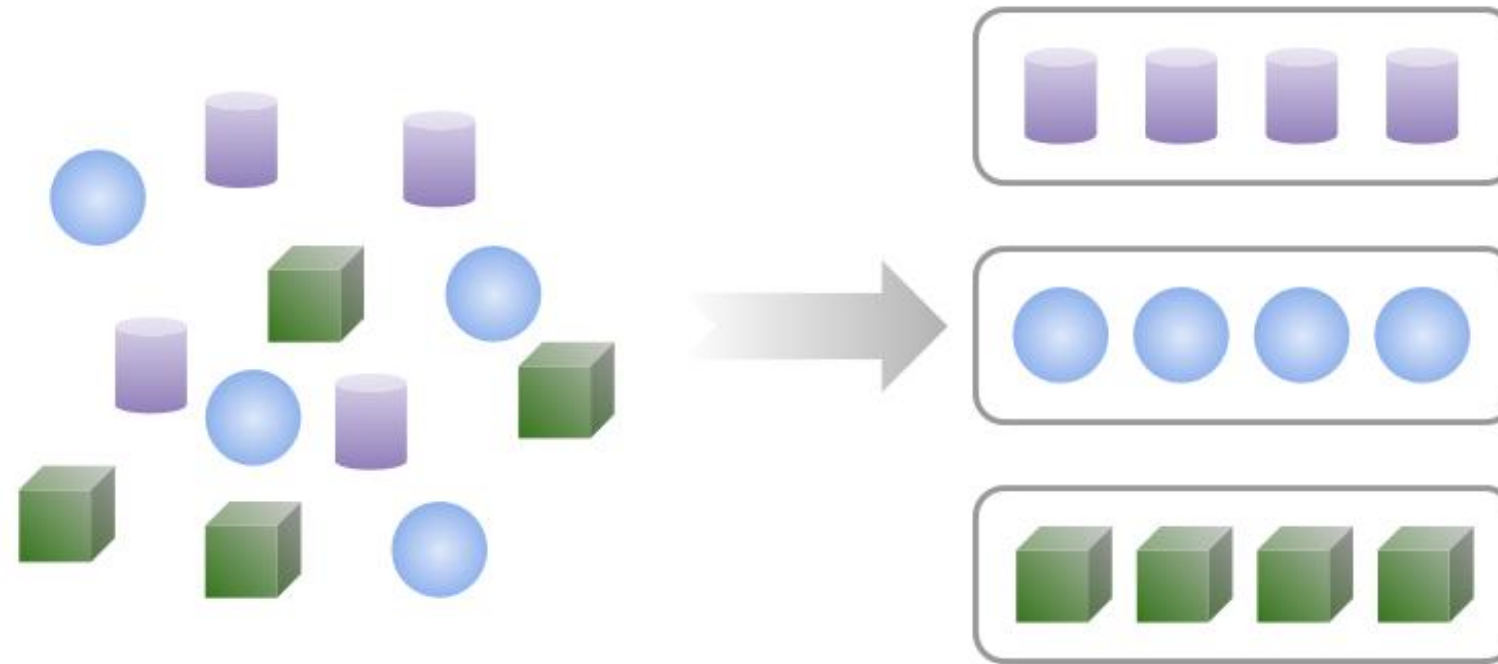
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What is clustering?



- Divide data into categories
- Use cases
 - Customer segmentation
 - Image segmentation
 - Anomaly detection

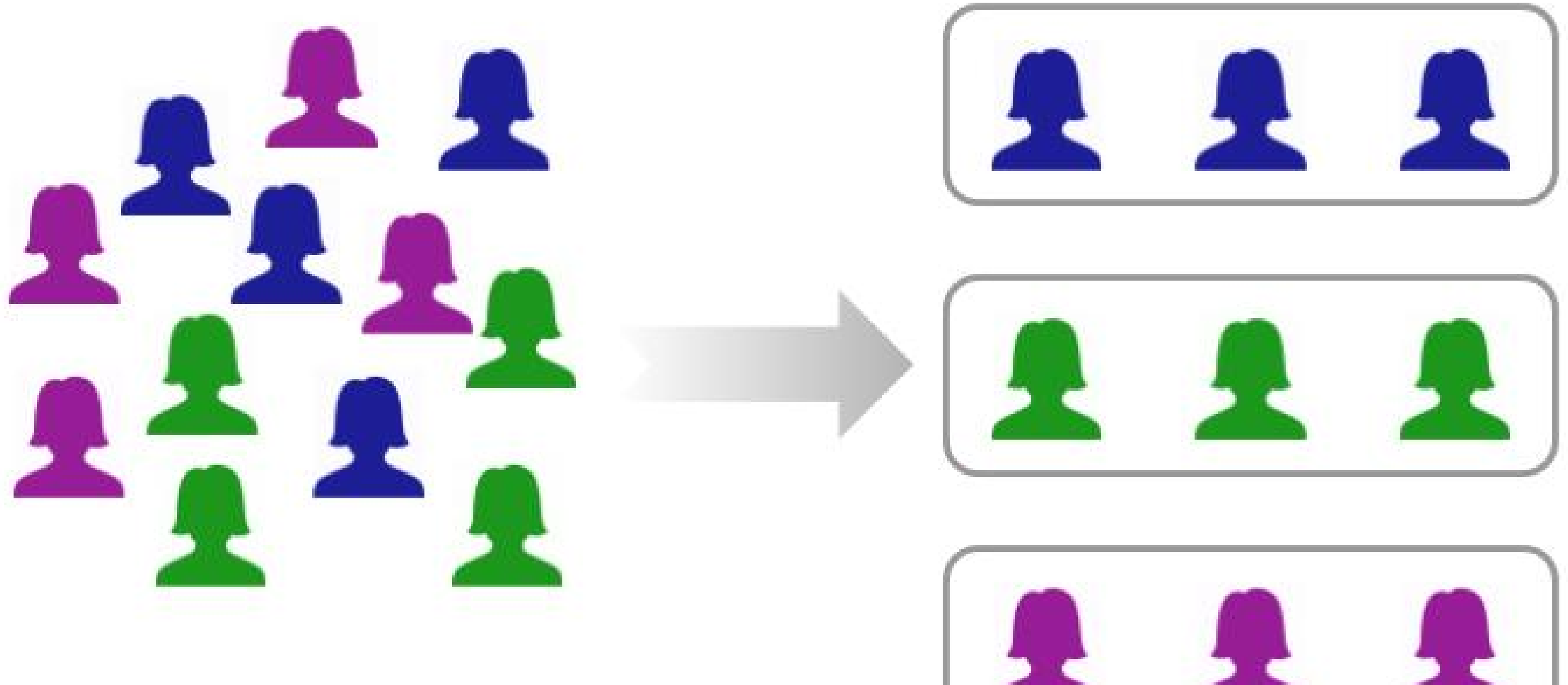
Supervised Machine Learning

	Age	Gender	Date of last purchase?	Date of last visit?	Likes cats?	Household \$\$	Location	Number of Kids	Profession	
										churn
										subscribe
										subscribe
										churn
										subscribe
										churn

Unsupervised Machine Learning

	Age	Gender	Date of last purchase?	Date of last visit?	Likes cats?	Household \$\$	Location	Number of Kids	Profession
									
									
									
									
									
									

Case study: customer segmentation



Case study: customer segmentation

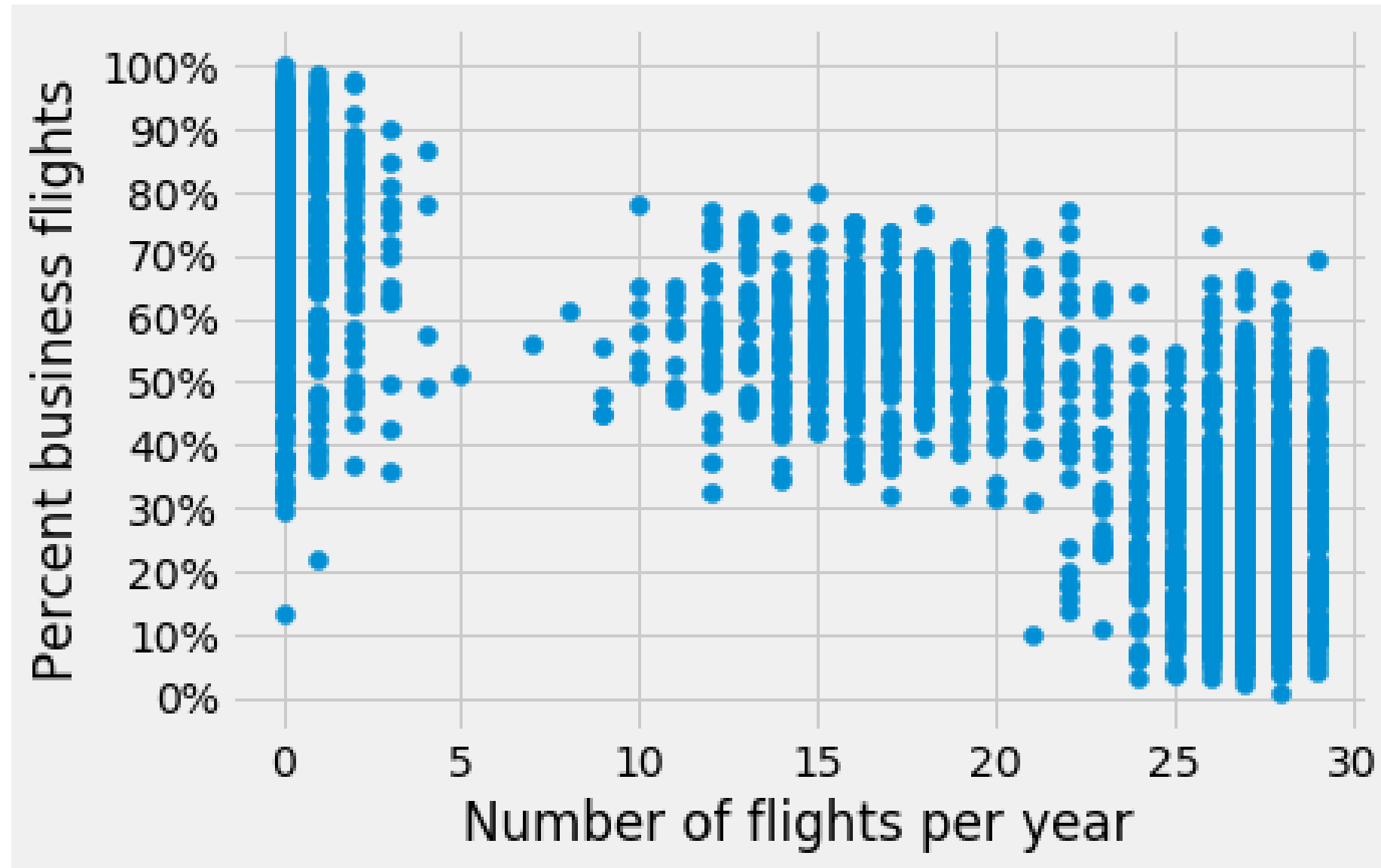
Define features

- Number of flights in the past year
- Percent international
- Advanced planning
- Percent business class

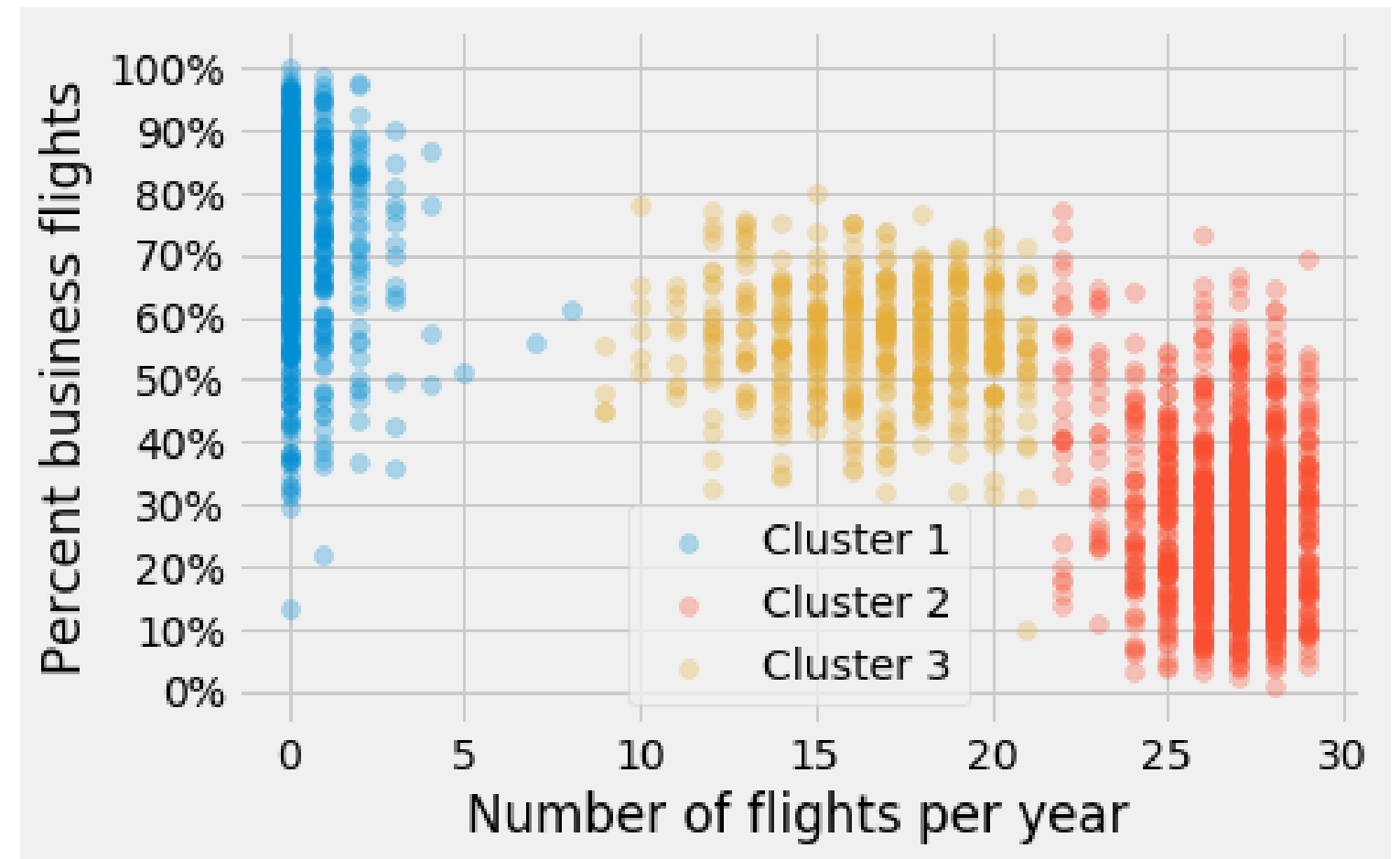
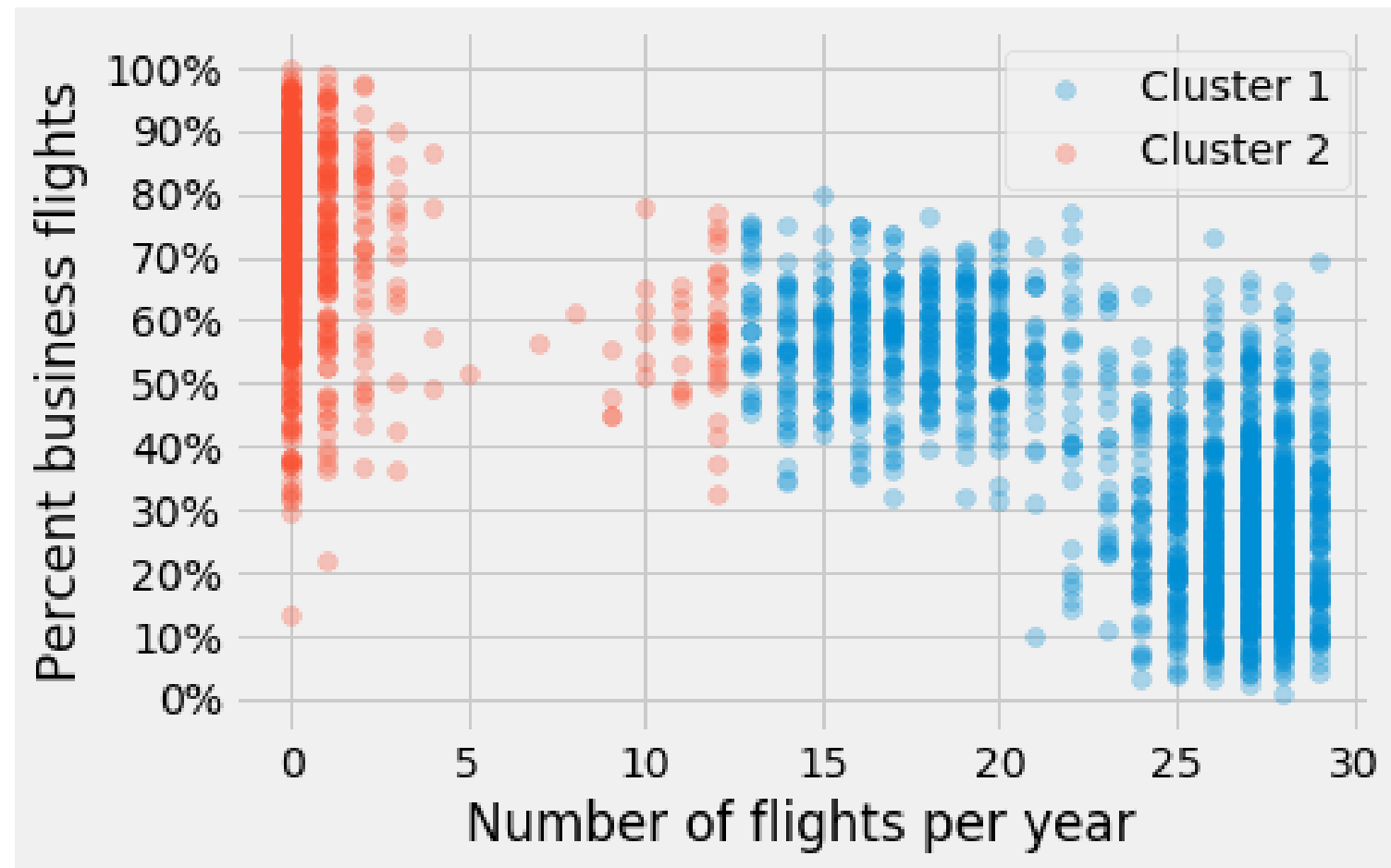


Case study: customer segmentation

- Define number of clusters



Case study: customer segmentation



Clustering review

Definition

- Divide unlabeled dataset into different categories

Steps

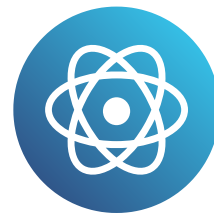
- Select features
- Select number of clusters
- Use clusters to solve business problems

Let's practice!

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Special topics in Machine Learning

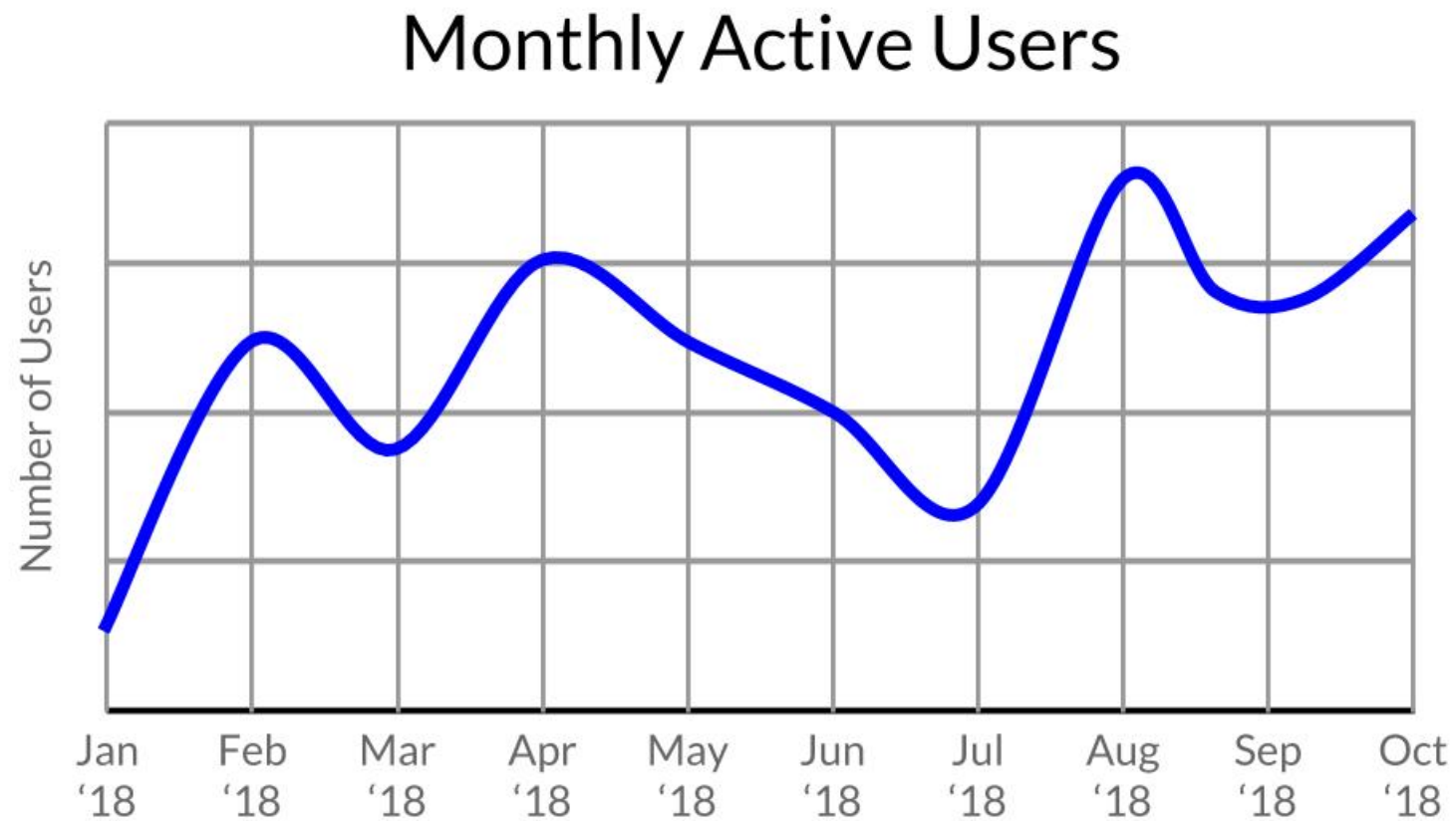
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Time series forecasting



- Time is a feature
- Accounts for weekly, monthly, or yearly trends

Seasonality

- **Weekly:** Lower television viewership on Fridays
- **Monthly:** Higher spending at end of pay periods
- **Yearly:** Less ice cream in the winter



Natural Language Processing

- Dataset is text
 - Customer reviews
 - Tweets
 - Medical records
 - Email subjects
- Possible uses
 - Classifying sentiment
 - Clustering medical records

Sentiment Analysis is an NLP methodology for quantifying how positive or negative the emotion expressed by a segment of text is. It is often used for automatically categorizing customer feedback messages or product reviews.



Word counts

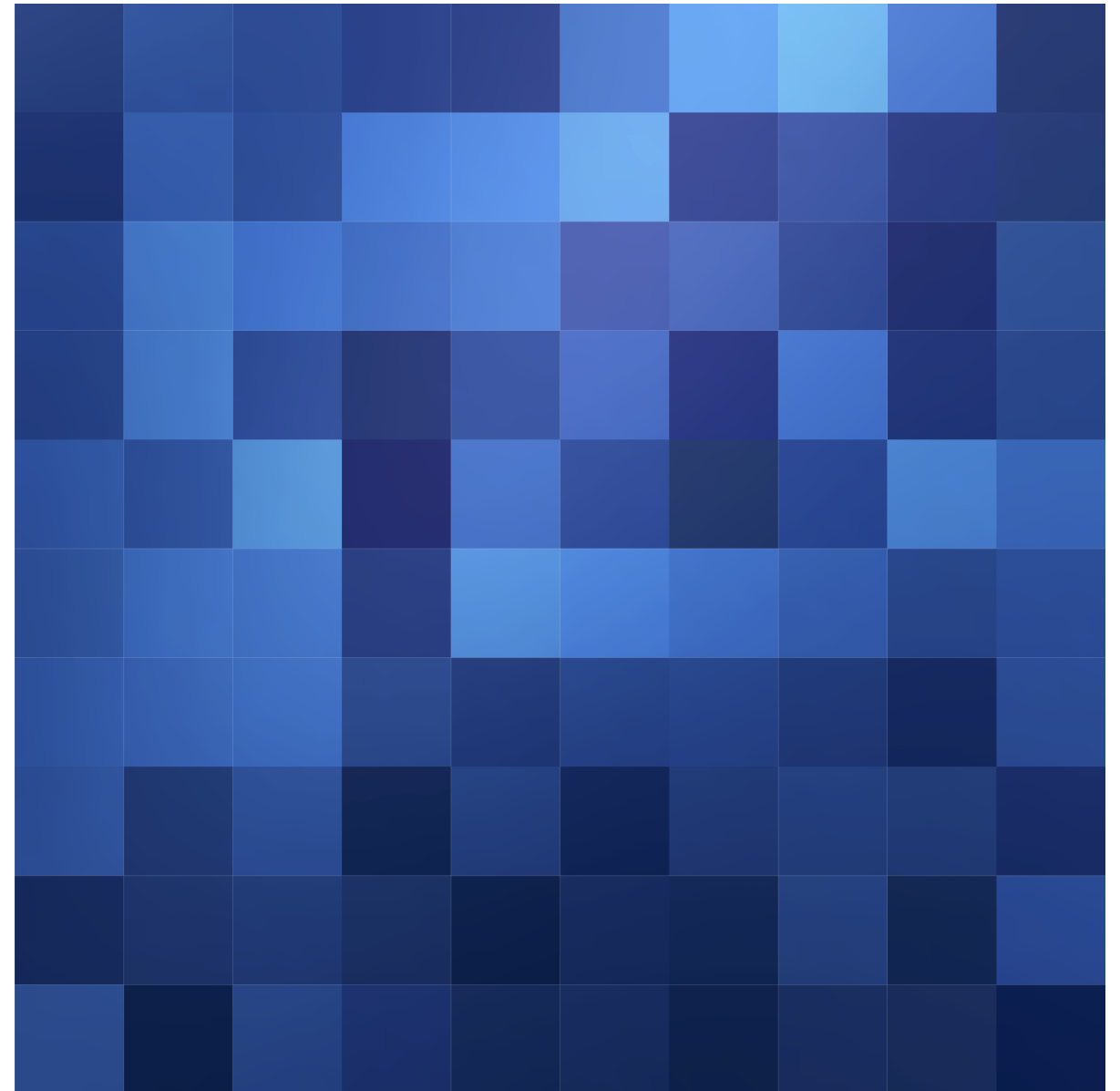
Sentence	Texans	Giants	football	great
The Texans are a great football team.	1	0	1	1
The Giants are a great football team.	0	1	1	1

Problems with word counts: negation

Sentence	Texans	Giants	football	great	not
The Giants are a great football team.	0	1	1	1	0
The Giants are not a great football team.	0	1	1	1	1

Word counts and synonyms

- Word counts don't help us consider synonyms
- Example: "blue"
 - "sky-blue"
 - "aqua"
 - "cerulean"
- Want to group as a single feature



Word embeddings

- Create features that group similar words
- Features have a mathematical meaning:

`king - man + woman = queen`

Review

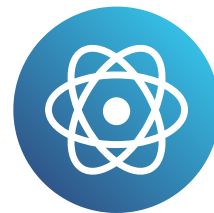
- **Time series forecasting**
 - Time is a feature
 - Seasonality
- **Natural Language Processing (NLP)**
 - Text as input data
 - Word counts
 - Word embeddings

Let's practice!

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Deep Learning and Explainable AI

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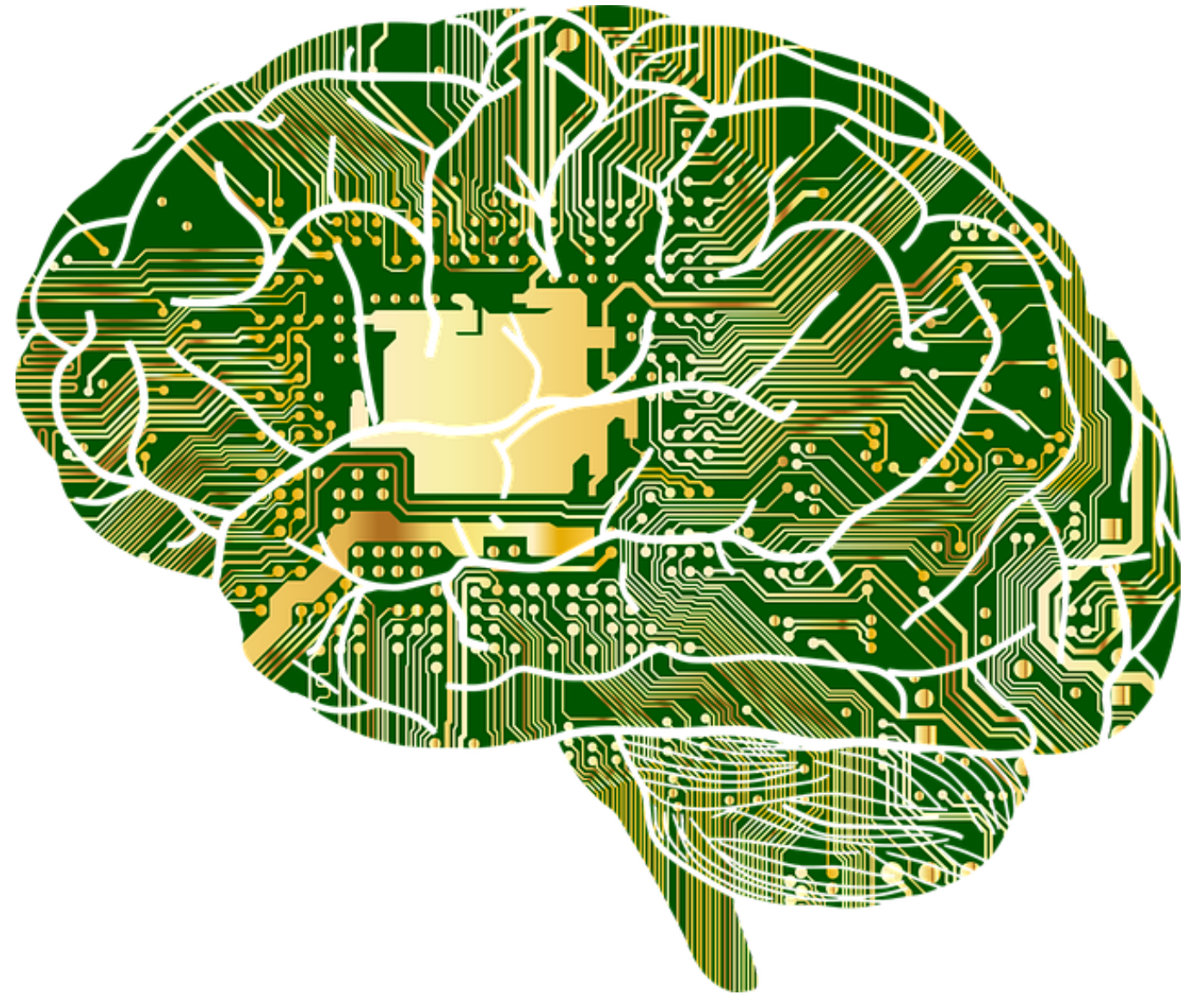


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What is Deep Learning?

- AKA: Neural Networks or Neural Nets
- Special area of Machine Learning
- Requires more data
- Best when inputs that are images or text



Explainable AI

Deep Learning	Explainable AI
Highly accurate predictions	Understandable by humans
Better for "What?"	Better for "Why?"

Problems with complex inputs like large quantities of text or images require a Deep Learning approach. Problems where it is helpful to know why the algorithm chose a particular classification should be tackled with Explainable AI.

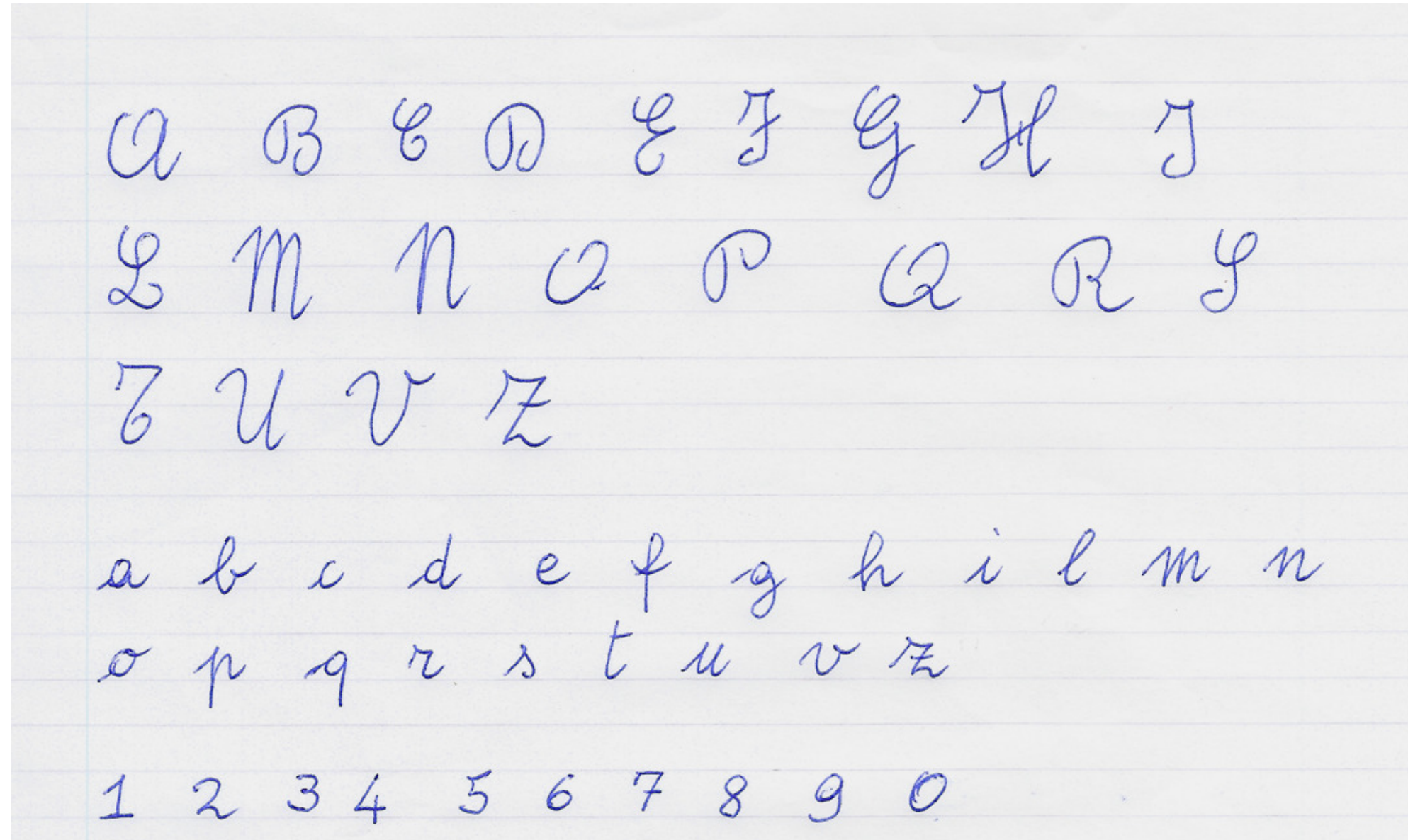
Case Study: Explainable AI

1. **Prediction:** What a customer is likely to do
2. **Explanation:** Why a customer is likely to do it



Case Study: Inexplicable AI

Prediction only: Which letter is this likely to be?



When to use Deep Learning

1. Is the training data complex?
2. Do we have a very large amount of training data?
3. Does the model need to be predictive or explanatory?

Deep Learning is great for predictive modeling, but can leave us perplexed if we care about why each prediction was made. Simpler models might have less predictive power but can be better when clarity is essential.

Let's practice!

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