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App Stores and User Reviews

- User feedback[1-3]
 - High quality: bug reports, feature requests
 - Low quality: insults, spam
- Communication channel





Problem Statement

Using machine learning on Shopify App store user reviews, can I identify the words predictive of review sentiment and the different topics that reviews fall under?

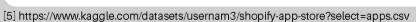
Value Generated

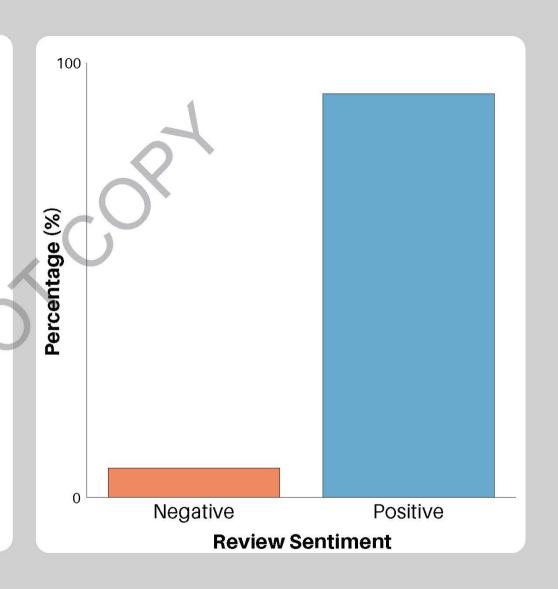
Automated and improved understanding of user reviews and streamlined process to gather and direct high-quality feedback to relevant stakeholders for improved user experience and retention.

Data Overview

- Kaggle Dataset[™]
- 446,973 reviews

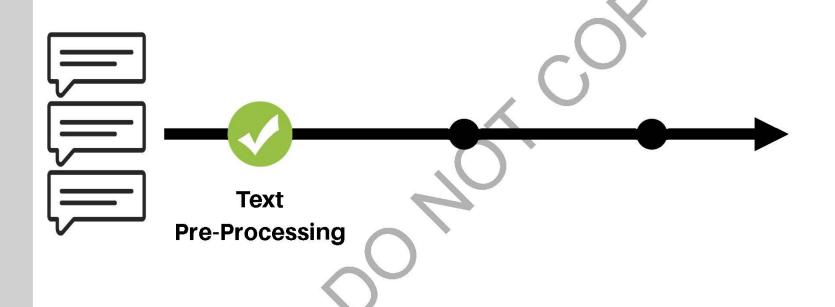


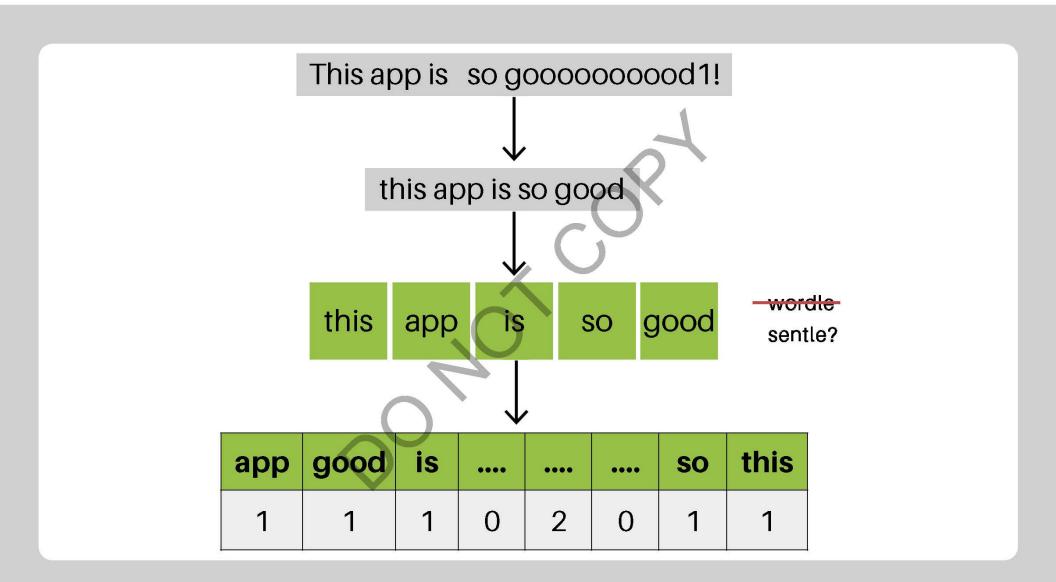




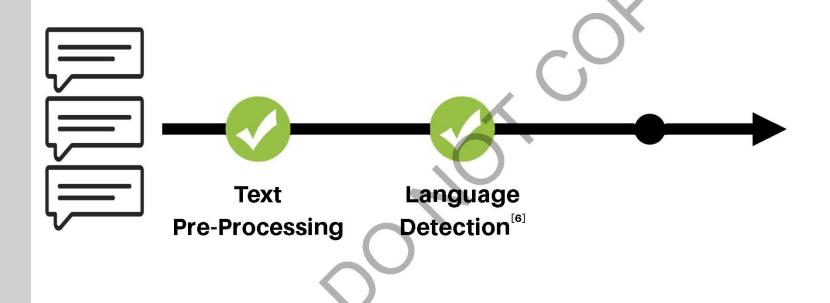
2019 49% Developer responses appeared All negative reviews received developer responses

Pre-Processing and Modeling





Pre-Processing and Modeling



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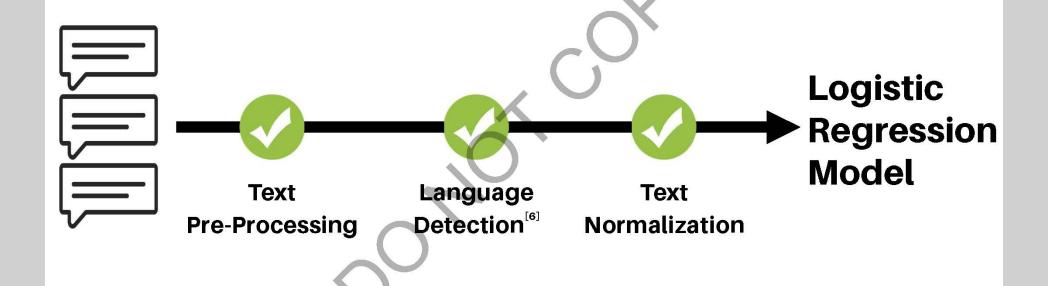
Different languages with greater than 10 reviews 26%

Multi-lingual negative reviews received developer responses

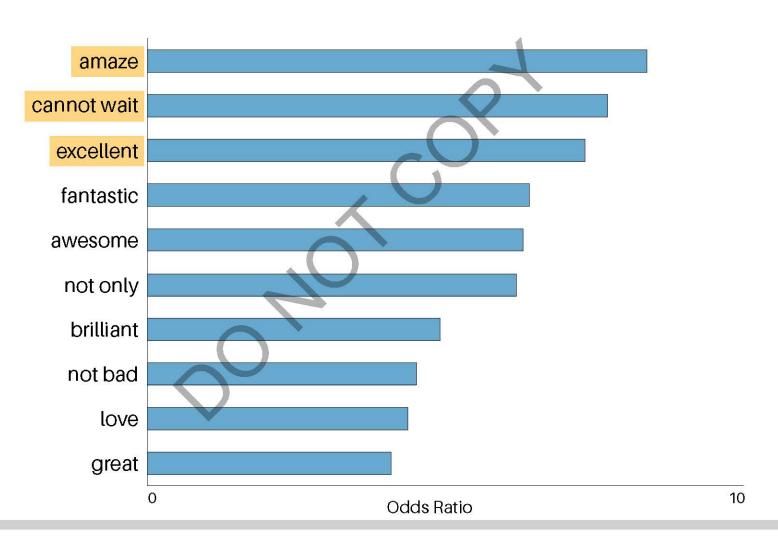
70%

English

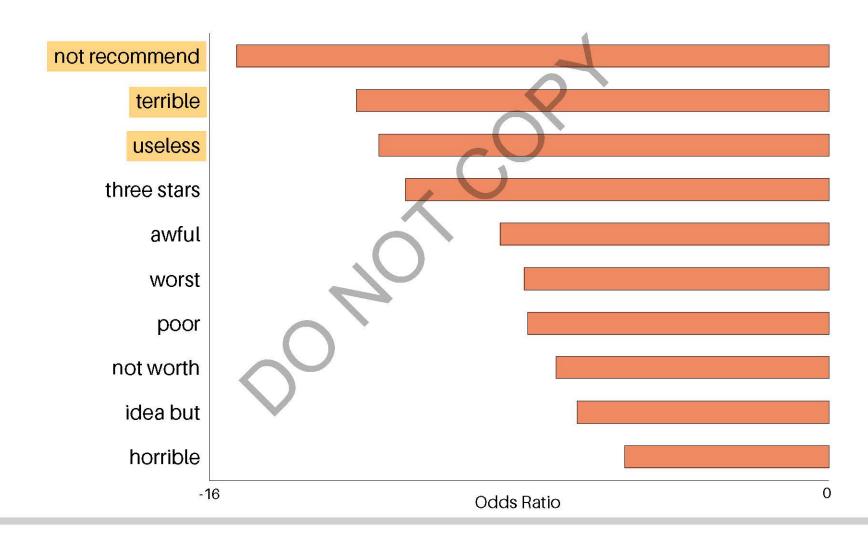
Pre-Processing and Modeling



Top 10 Tokens Predictive of Positive Reviews



Top 10 Tokens Predictive of Negative Reviews



Train Data

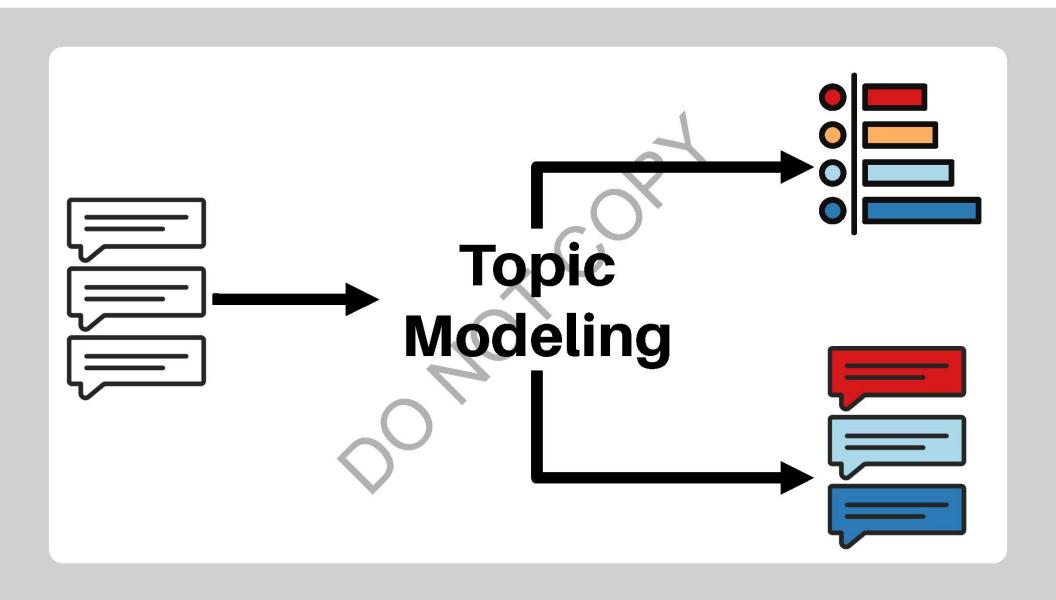
Accuracy = 97.0%

| | Precision | Recall |
|---------------------|-----------|--------|
| True 0 [Neg Review] | 89% | 65% |
| True 1 [Pos Review] | 97% | 99% |

Test Data

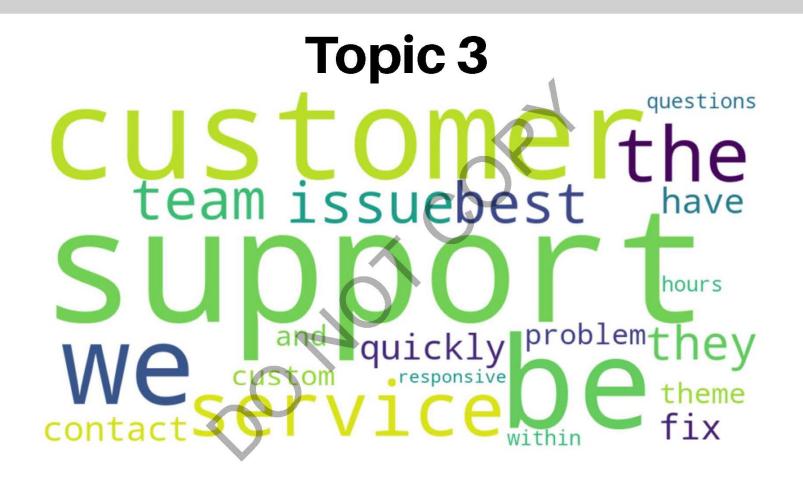
Accuracy = 96.8%

| | Precision | Recall |
|---------------------|-----------|--------|
| True 0 [Neg Review] | 88% | 63% |
| True 1 [Pos Review] | 97% | 99% |

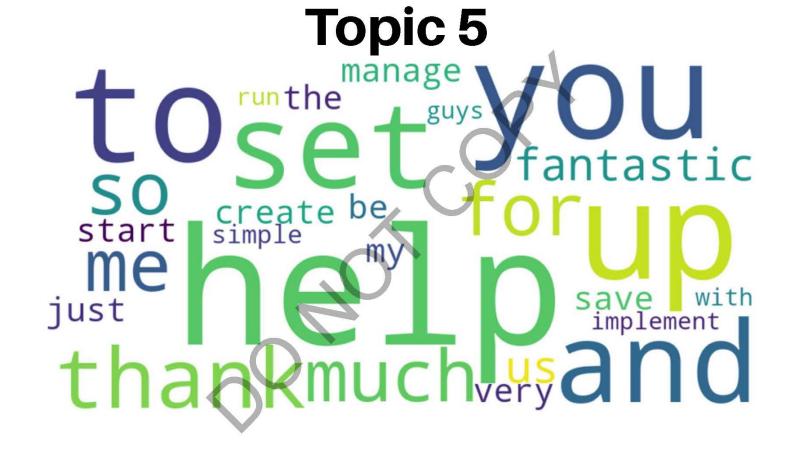


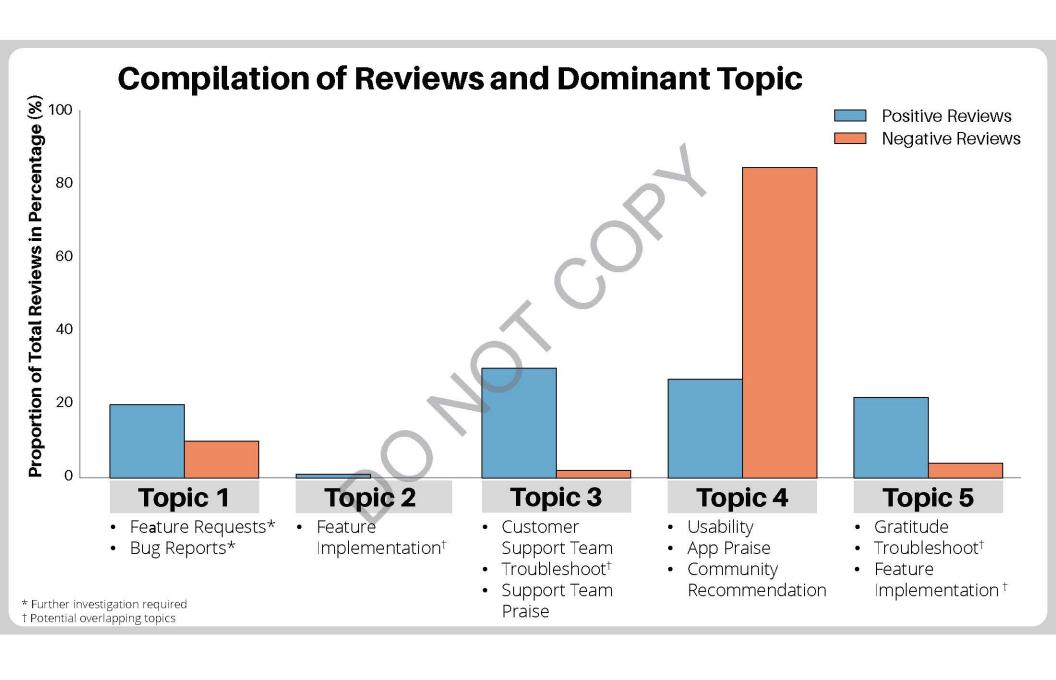


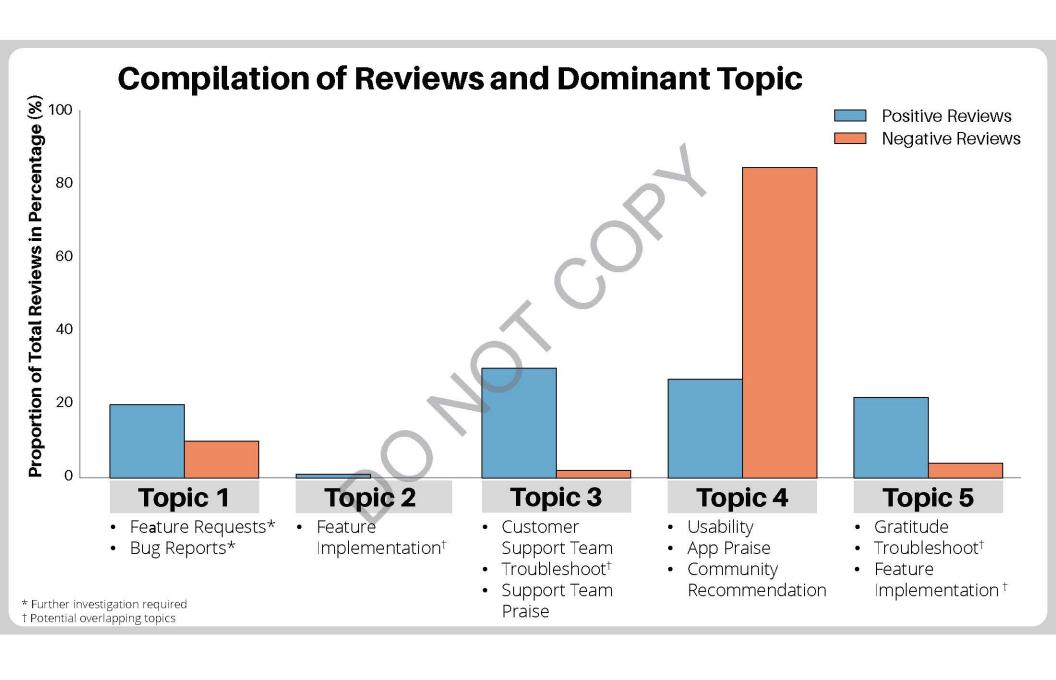












Insights and Recommendations

- Positive Review Predictors
 - Support Team, Usability, Praise, Recommendation, Gratitude
- Negative Review Predictors
 - Usability, Recommendation
- Output Format
 - Interactive Dashboard or Summary Report
- Mandatory Field in App Store Review
 - Users Select Pre-populated Topics

Future Directions

- Data-Centric Approach
 - Optimize Text-Preprocessing
 - Spellcheck, Tense, Custom Stopword List
 - Text Normalization Iteratively
- Model-Centric Approach
 - Optimize Hyperparameters
 - Topic Coherence Score

Future Directions

- Robust Classification of Topics
 - Domain Expert Interviews
 - Previous Literature
- Expand Communication Channel

