Australian Automotive Group Pty Limited Commission Calculation for Stuart Cunneen

Trading as Warranty Hub Month February 2019

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Australian Automotive Group Pty Limited Commission Calculation for

Michaela Bell

Trading as Warranty Hub Month February 2019

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Australian Automotive Group Pty Limited Commission Calculation for Dusan Senicic

Trading as Warranty Hub Month February 2019

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Australian Automotive Group Pty Limited
Commission Calculation for

Trading as Warranty Hub Month February 2019

Warranty Gross Warranty Gross Warranty Gross \$50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0<	State	Warranty Gross Warranty Gross % No. Of Staff Percentage Achieved Amount Pavahle		-		_						Market & Market Barrell	
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Warranty Clerk Commission Structure AAG – Stuart Cunneen Effective Date 19th November, 2018

· Warranty Gross Commission

Warranty Gross Dollars & Percentage are as per Monthly Management reports

Based on the Total Dollar Gross and Percentage achieved the applicable percentage as per the table will be applied to Actual Gross

Gross	70-74%	75%	76%	77%	78%	79%+
360,000	3.5	3.6	3.7	3.8	3.9	4.0
340,000	3.4	3.5	3.6	3.7	3.8	3.9
320,000	3.3	3.4	3.5	3.6	3.7	3.8
300,000	3.2	3.3	3.4	3.5	3.6	3.7
280,000	3.1	3,2	3.3	3.4	3.5	3.6
260,000	3.0	3.1	. 3.2	3.3	3.4	3.5
200,000	2.0	2.1	2.2	2.3	2.4	2.5

The total commission pool may be reduced in increments of 1% if part of the required criteria has not been met.

Criteria

- Each Site is to be visited by the nominated Warranty Clerk on a weekly basis.
- Warranty stores are maintained in a neat & tidy manner with all parts correctly tagged.
- Technician stories are documented effectively, issues relating to Technician clocking's & training are recorded and discussed with the Service Manager.
- Assist in mitigating the dealerships audit risk.

Whilst each of these measures is largely subjective, the Australian Automotive Group reserve the right to reduce the said commission by 1% for any of the criteria deemed to be inadequately met.

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Superannuation as per current legislation will be deducted from gross commission payments prior to payment (Company Policy).

If a part period is worked commission may be paid on a pro-rata basis.

Negative commission will not be deducted from base salary. If commission calculation is negative then \$zero commission will be processed.

The above is subject to change with 14 days notice.

Commissions for the month will be paid by 21st of the following month where practical.

This commission structure forms part of the AAG Offer of Employment letter.

Manager Signature	Employee Signature
Group Service Manager ' Christopher Williams	Stuart Cunneen

Warranty Clerk Commission Structure AAG – Michaela Bell Effective Date 1st June, 2018

Warranty Gross Commission

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Manager Signature	Employee Signature
Group Service Manager Christopher Williams	Michaela Bell

Warranty Clerk Commission Structure AAG – Michaela Bell Effective Date 1st June, 2018

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Commissions for the month will be paid by 21st of the following month where practical.

This commission structure forms part of the AAG Offer of Employment letter.

Manager Signature	Employee Signature
Group Service Manager	Michaela Bell
Christopher Williams	

Warranty Clerk Commission Structure AAG – Stuart Cunneen Effective Date 19th November, 2018

· Warranty Gross Commission

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260,000	3.0	3.1	3.2	3.3	3.4	3.5
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The above is subject to change with 14 days notice.	ommission calculation is negative their \$2510 commission will be processed.
Commissions for the month will be paid by 21st of the following r	•
This commission structure forms part of the AAG Offer of Emplo	pyment letter.
Manager Signature	Employee Signature
Group Service Manager	Stuart Cunneen
' Christopher Williams	Studit Guillidell