

## David Berlusconi

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**From:** Tahliah Pascoe  
**Sent:** Tuesday, 9 April 2019 9:49 AM  
**To:** David Berlusconi  
**Subject:** Fwd: !

Sent from my iPhone

Begin forwarded message:

**From:** Saheen Thalari <[sthalari@cumberlandford.com.au](mailto:sthalari@cumberlandford.com.au)>  
**Date:** 26 February 2019 at 8:20:25 pm AEDT  
**To:** Tahliah Pascoe <[tpascoe@cumberlandford.com.au](mailto:tpascoe@cumberlandford.com.au)>, Jarrad Czapla  
<[jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)>  
**Subject:** !

Moving forward I need you to understand.  
That your position at Cumberland Ford is in aftermarket.  
Just to make it clear you have no authority whatsoever to discipline my staff in any way  
shape or form moving forward if you have a problem with my used car department Ford or  
Suzuki please discuss it with me only or Jarred Do Not Give My Staff Brain Damage. I'm  
trying to drive a result and I don't need anyone or anything getting in between me and that  
result.  
I'm not sure what gives you the right to discipline my staff. But it has to Stop!

Sent from my Samsung Galaxy smartphone.

## David Berlusconi

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**From:** Tahliah Pascoe  
**Sent:** Tuesday, 9 April 2019 9:51 AM  
**To:** David Berlusconi  
**Subject:** Fwd: Loaning out used cars

Sent from my iPhone

Begin forwarded message:

**From:** Jarrad Czapla <[jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)>  
**Date:** 3 April 2019 at 1:41:49 pm AEDT  
**To:** Tahliah Pascoe <[tpascoe@cumberlandford.com.au](mailto:tpascoe@cumberlandford.com.au)>  
**Subject:** RE: Loaning out used cars

Spot rolls customers happen twice a month not a big deal

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**From:** Tahliah Pascoe  
**Sent:** Wednesday, 3 April 2019 1:15 PM  
**To:** Jarrad Czapla  
**Subject:** Re: Loaning out used cars

Ok no problems, How do you expect me to sell products prior to a spot roll though?  
Maybe we can chat about this when I'm back at work.

Thanks Jarrad  
Sent from my iPhone

On 3 Apr 2019, at 1:13 pm, Jarrad Czapla <[jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)> wrote:

Talihla

I don't need the emails

If you can't sell the aftermarket prior

To delivery that's unfortunate

Sorry used cars aren't like new cars

We do spot roll used cars

Regards jarrad

On 3 Apr. 2019 1:11 pm, Tahliah Pascoe <[tpascoe@cumberlandford.com.au](mailto:tpascoe@cumberlandford.com.au)> wrote:

I'm happy to lend out my own car, but cars shouldn't go out without products on to begin with it's a rough process that's how things get missed / forgotten and then we have issues with sentry & customers. I didn't organise for the car to come back today I asked the guys to deliver it Monday that way

everything would be fitted but Caesar said he will organise them to come back. If we made it a process that no car is delivered without all products being fitted the process would be a lot smoother. Unfortunately the guys only care for what number they deliver & not the process.

Anyway, see you tomorrow enjoy the rest of your day.  
Sent from my iPhone

On 3 Apr 2019, at 1:06 pm, Jarrad Czapla  
<[jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)> wrote:

If cars need to comeback it must be in day that the car is here  
for a day and a day you are here.

You will have to lend your car out not a used car

Regards

Jarrad

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**From:** Tahliah Pascoe  
**Sent:** Wednesday, 3 April 2019 1:02 PM  
**To:** Jarrad Czapla  
**Cc:** Saheen Thalari; Caesar Saba; Donald Dobson; Ramesh Sundram; Mohamed Mohamed  
**Subject:** Re: Loaning out used cars

Thanks for the email,

It's really difficult when they organise delivery for cars that I have sold aftermarket on for the next day maybe we can make a process that if any after market product is sold on a car they don't get delivered until all products are fitted/applied to the vehicle. Just a suggestion but I think that would be the best process.

Sent from my iPhone

On 3 Apr 2019, at 12:53 pm, Jarrad Czapla  
<[jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)> wrote:

Gents,

Used cars are NOT to be lent out to customers for Service related issues.

All used car warranty work needs to be booked into service through the service department.

My used car stock are NOT Loan cars and are here for sale.

If you want to work at Thrifty and Budget by all means don't let me stop you.

This also includes Aftermarket related loan cars for After sale or fitting of accessories after the Sale.

If a used car needs to come back to the dealership Tahliah please lend out your own vehicle and don't ask Sarge for a used car as a loaner.

NO MORE USED CARS ARE TO BE ON LOAN TO CUSTOMERS.

And don't try and Loan cars on weekends when I'm off that won't work either.

Any promises made you are on your own unless there booked through service.

I won't be approving used cars as loan cars.

Regards

**Jarrad Czapla**

**Dealer Principal**

**145 - 151 MAIN STREET,**

**BLACKTOWN, NSW, 2148**

**TELEPHONE: (02) 9622 0400**

**MOBILE: 0448 408 234**

**FAX: (02) 9621 0999**

**Email : [jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)**

<image001.jpg>

<image002.jpg><image003.jpg>

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## David Berlusconi

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**From:** Tahliah Pascoe  
**Sent:** Tuesday, 9 April 2019 10:03 AM  
**To:** David Berlusconi  
**Subject:** Fwd: Simranjeet Singh Mann RBO

Sent from my iPhone

Begin forwarded message:

**From:** Saheen Thalari <[sthalari@cumberlandford.com.au](mailto:sthalari@cumberlandford.com.au)>  
**Date:** 26 February 2019 at 8:13:54 pm AEDT  
**To:** Tahliah Pascoe <[tpascoe@cumberlandford.com.au](mailto:tpascoe@cumberlandford.com.au)>, Jarrad Czapla <[jczapla@cumberlandford.com.au](mailto:jczapla@cumberlandford.com.au)>  
**Subject:** Re: Simranjeet Singh Mann RBO

Don't give me this rubbish emails there is no way in the world you would have stayed back till 7 tonight so please stop using these emails to cover yourself I'm not interested.  
Come have a chat with me tomorrow regarding this deal.  
My question to you is would you have stayed back till 7 p.m. tonight.

Sent from my Samsung Galaxy smartphone.

----- Original message -----

**From:** Tahliah Pascoe <[tpascoe@cumberlandford.com.au](mailto:tpascoe@cumberlandford.com.au)>  
**Date:** 26/2/19 7:23 pm (GMT+10:00)  
**To:** Ramesh Sundram <[rsundram@cumberlandford.com.au](mailto:rsundram@cumberlandford.com.au)>  
**Cc:** Saheen Thalari <[sthalari@cumberlandford.com.au](mailto:sthalari@cumberlandford.com.au)>  
**Subject:** Re: Simranjeet Singh Mann RBO

No one told me that there was a customer coming in today after hours. If you are doing a deal after hours you need to inform me so I can ensure i am there to up sell.

Thank you.

Sent from my iPhone

> On 26 Feb 2019, at 7:21 pm, Ramesh Sundram <[rsundram@cumberlandford.com.au](mailto:rsundram@cumberlandford.com.au)> wrote:  
>  
> Hi Tahliah,  
> Please see attached the deal done tonight.  
> His broker already has him approved, and invoice shall be sent tomorrow morning..  
>  
>  
> Ramesh Sundram | Cumberland Ford  
> 145-151 Main Street | Blacktown | NSW 2148  
> M 04111 77 9999 P 9622 0400 W [www.cumberlandford.com.au](http://www.cumberlandford.com.au)  
>  
>  
> -----Original Message-----  
> From: Ramesh Sundram

> Sent: Tuesday, 26 February 2019 7:16 PM  
> To: Ramesh Sundram  
> Subject: Simranjeet Singh Mann RBO  
>  
>  
> <RBO\_31433.pdf>