

# A U S T R A L I A N   A U T O M O T I V E   G R O U P P T Y   L I M I T E D

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*Justin Hardingham*

Monday, 10 November 2014

Duncan Leggatt  
National Procurement Specialist  
LeasePlan Australia  
PO Box 6297  
St Kilda Road Central Melbourne Victoria 8008

Dear Duncan,

Thank you for the opportunity to participate in the second round of pricing. As you are no doubt aware we find the process of arriving at an acceptable level of discount stressful as we strive to generate a discount that we believe is sustainable, recognises the importance of Leaseplan and that does not disappoint our largest customer.

I believe that City Ford has been one of Leaseplan's oldest suppliers, and we would like to assure you that we dearly wish to continue as a preferred supplying dealer.

We have attempted to indicate that the Ford Motor Company, commencing in October this year, significantly changed the margin structure that we enjoy. This change has reduced the trading margin on small and medium fleet [termed "Blue" "Silver" and "Gold" fleet], as well as "Retail". Platinum and Government margins are, with some exceptions, largely unchanged.

It is for this reason that you will see that we have attempted to keep Platinum discount in line with the prior tender pricing. To ask for significantly higher levels of discount above the prior structure is simply giving margin we do not have.

You have noted that all the dealerships in the AAG tendered the same price. For some of the Dealers this does mean a level of discount higher than given previously, however we hope that you will accept that a common level of discount offers benefits to your customers and your processes, through consistency of experience, and the avoidance of confusion and argument.

Today, City Ford is a preferred supplying dealer, while Brad Garlick Ford, Power Ford and Cumberland Ford are not. These non preferred Dealers do deliver regularly to large local customers including Konica Minolta, Ecolab, Boehringer Ingelheim to name a few.

Moving forward, if City Ford is reappointed the AAG is happy to pay the agreed rebate, centrally, on all Leaseplan volume delivered by the Groups Dealerships.

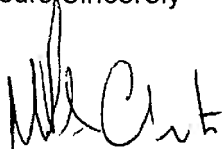
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BRAD GARLICK FORD - RYDE • CITY FORD - ZETLAND • CITY FORD - ROCKDALE • CUMBERLAND FORD - BLACKTOWN  
POWER FORD - CASTLE HILL • TITAN FORD - BROOKVALE • SYDNEY CITY MITSUBISHI - ZETLAND  
CASTLE HILL RENAULT - CASTLE HILL • CUMBERLAND SUZUKI - BLACKTOWN • ALL CARS PAINT SUPPLIES - ARNCLIFFE  
PARTS DISTRIBUTION CENTRE - ARNCLIFFE • SENTRY AS - ARNCLIFFE • ALL CARS PAINT SUPPLIES - CROYDON VIC

If reappointed, we are also happy to maintain the "one off" discounts that happen from time to time on strategically important Leaseplan accounts [for example Carlton and United Breweries].

Sir, in all of this we believe that we have a track record of working in partnership with you, and we are looking forward to the opportunity to continue to do so. I would very much welcome the opportunity to discuss the final finessing of the tender with you in the days to come.

Yours, Sincerely

A handwritten signature in black ink, appearing to read 'Michael Clements', written in a cursive style.

Michael Clements  
General Manager - Operations



Agreement No: 3990  
Business Partner ID: 1000058138

**PART A: DETAILS OF PARTIES AND EXECUTION**

<b>LeasePlan</b>	
Full Company Name:	LeasePlan Australia Limited
ABN:	57 006 923 011
Address:	Level 7 South Wharf Tower 30 Convention Centre Place South Wharf Victoria 3006
LeasePlan Representative:	Mark Gilbert
<b>Dealer</b>	
Full Company Name:	AUSTRALIAN AUTOMOTIVE GROUP PTY LIMITED trading as City Ford (NSW)
ABN:	84088817912
Address:	811 Elizabeth Street, ZETLAND, NSW 2017
Dealer Representative:	Paul Hickey
Facsimile:	0293329171
Email:	phickey@cityford.com.au
Payment Terms:	14 Days
Dealer Bank Account Name:	City Ford (Sydney)
Dealer BSB Number:	032-000
Dealer Account Number:	000349647

**EXECUTED as an agreement**

Signed for and on behalf of LeasePlan Australia Limited by its authorised officers

Spiro Haralambopoulos  
Print name


Managing Director  
Title

  
Signature

27/12/2013  
Date

Russell Gale  
Print Name

Finance Director  
Title

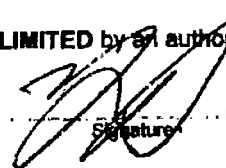
  
Signature

27/12/2013  
Date

Signed for and on behalf of AUSTRALIAN AUTOMOTIVE GROUP PTY LIMITED by an authorised officer

BRENT POLITES  
Print Name

Dealer Principal  
Title

  
Signature

14/12/2012  
Date

Version Number 1.0  
Version Date 29/10/2012

LeasePlan Australia Limited ABN 57 006 923 011

## PART B: TERMS AND CONDITIONS FOR THE SUPPLY OF NEW MOTOR VEHICLES

### 1. DEFINITIONS AND INTERPRETATION

1.1 In this Agreement, the following definitions apply:

**Agreed Charges** means the accessories prices, Dealer delivery charges, and other charges set out in Part 2 of Schedule 3.

**Agreed Territory** means the area set out in Part 4 of Schedule 3.

**Agreed Vehicles** means those Vehicle models specified in Part 1 of Schedule 3 to which the Discounts apply.

**Agreement** means this agreement, comprising Part A, Part B, the schedules and all Purchase Orders issued under it.

**Business Day** means a day which is not a Saturday, Sunday or public holiday, in the location from which a relevant act is to be done and a reference to a **Business Hour** is to an hour in a Business Day.

**Commencement Date** means the date this Agreement is signed by both parties.

**Customer** means a customer of LeasePlan to whom LeasePlan provides vehicle leasing and fleet management services, and includes a driver of a Vehicle.

**CMMF** means the Co-Operative Maintenance Marketing Fee described in Part 5 of Schedule 3, payable by the Dealer to LeasePlan in accordance with clause 9.1 in consideration for advertising the Dealer's maintenance services on LeasePlan's website and maintaining the vehicle servicing price file.

**CVMF** means the Co-Operative Vehicle Marketing Fee described in Part 5 of Schedule 3, payable by the Dealer to LeasePlan in accordance with clause 9.1 in consideration for advertising the Dealer's new vehicle dealership on LeasePlan's website and maintaining the vehicle price file.

**Discounts** means the amount of discount for the Agreed Vehicles that the Dealer will offer to LeasePlan on each Purchase Order as set out in Part 1 of Schedule 3. These amounts are in addition to, and independent of, any other discounts that may apply to a Purchase Order.

**Delivery Date** means the date specified for delivery of a Vehicle in a Purchase Order.

**GST** has the meaning given in the GST Law.

**GST Law** means the *A New Tax System (Goods & Services Tax) Act 1999* (Cth).

**Insolvent** means a situation where the Dealer becomes insolvent or bankrupt; makes any arrangement with its creditors; goes into liquidation; the Dealer is unable to pay its debts as and when they fall due; or a receiver or similar officer is appointed over any or all of the Dealer's assets.

**KPIs** means the key performance indicators used to measure the Dealer's performance set out in Schedule 2.

**Law** means the laws in force in the jurisdiction where the Vehicles are to be delivered and where the Services are

to be performed.

**LeasePlan Online** means LeasePlan's web-based fleet management system located at [www.leaseplan.com.au](http://www.leaseplan.com.au).

**Purchase Order** means an order to deliver a Vehicle issued by LeasePlan to the Dealer.

**Receipt Voucher** means a document of that name issued by LeasePlan by which a Customer acknowledges delivery of a Vehicle.

**RFP** means a request for proposal issued annually by LeasePlan for the supply of new Vehicles and related Services.

**RCTI** means a recipient created tax invoice under the GST Law.

**Services** mean the services to be provided by the Dealer as described in Schedule 1 or as reasonably requested by LeasePlan.

**Service Remedy** means the service remedy recoverable by LeasePlan from the Dealer as liquidated damages in respect of a failure by the Dealer to meet a KPI.

**Term** means the period of this Agreement commencing on the Commencement Date and ending when terminated in accordance with its terms.

**Vehicle** means any motor vehicle designed primarily for use on public roads including accessories, tools and fittings that is supplied, or to be supplied, by the Dealer under this Agreement.

1.2 In this Agreement unless the context otherwise requires:

- (a) a singular word includes the plural, and vice versa;
- (b) if a word is defined, its other grammatical forms have a corresponding meaning;
- (c) mentioning anything after the words **includes** or **including** or similar expressions does not limit what else might be included;
- (d) nothing in this Agreement is to be interpreted against a party solely on the ground that the party put the document or a relevant part of it forward;
- (e) a reference to conduct includes an omission, statement or undertaking, whether or not in writing;
- (f) a reference to a party includes a permitted substitute or a permitted assign of that party; and
- (g) if the date on or by which any act is to be done under this Agreement is not a Business Day, the act must be done on or by the next Business Day.

1.3 In the event of inconsistency between any documents listed in this clause, the following order of priority will apply:

- (a) Parts A and B of this document;
- (b) the schedules to this document;
- (c) a Purchase Order; then
- (d) documents specifically incorporated into this Agreement.

## 2. APPOINTMENT

- 2.1 The Dealer submitted a response to LeasePlan's RFP. LeasePlan appoints the Dealer, and the Dealer accepts the appointment, to supply Vehicles and the Services for the Term in accordance with this Agreement. The Dealer's appointment is non-exclusive and LeasePlan may appoint other suppliers to provide Vehicles or the Services.
- 2.2 This Agreement applies to the exclusion of any other terms that the Dealer seeks to impose or incorporate, or which are implied by trade, custom, practice or course of dealing.
- 2.3 The Discounts and Agreed Charges will apply from the Commencement Date and may only be changed with the written consent of both parties.

## 3. PREFERRED DEALER

- 3.1 Subject to clause 3.4, the Dealer has been appointed with LeasePlan "Preferred Dealer" status which means that, the Dealer will be a Preferred Dealer in the Agreed Territory.
- 3.2 LeasePlan will provide the following benefits to its Preferred Dealers:
  - (a) advertising of the Dealer's dealership for new Vehicle orders on LeasePlan Online, which comprises of a Dealer Location Map and listing in New Vehicle Finder;
  - (b) advertising of the Dealer's dealership for Vehicle maintenance on LeasePlan Online, which comprises a Dealer Maintenance Service Centre Location Map listing in Maintenance Finder;
  - (c) steering to the Dealer's dealership by LeasePlan Maintenance Help Desk of Customers requiring maintenance;
  - (d) consolidated order volume to the maximum number of LeasePlan Preferred Dealers in the Agreed Territory. At any point in time, the maximum number of Preferred Dealers in the Agreed Territory will be the number stated by LeasePlan in its most recent RFP; and
  - (e) access to LeasePlan Online and LeasePlan Online training (if required).
- 3.3 The Dealer acknowledges that:
  - (a) LeasePlan does not require its Customers to select or use particular suppliers (including the Dealer) and that Customers may choose to obtain new Vehicles or maintenance services from any supplier; and
  - (b) some of LeasePlan's Customers have, or will

have, negotiated their own terms of supply of new vehicles or maintenance services with other suppliers and the Dealer may not receive these orders or work.

- 3.4 Preferred Dealer status will continue until it is temporarily or permanently revoked:

- (a) as a result of the evaluation process of any proposals submitted in response to a subsequent RFP; or
  - (b) due to poor performance (in accordance with clause 11.6),
- and in either case LeasePlan may grant another supplier that status in the Agreed Territory.

- 3.5 For any period during the Term that the Dealer's status as Preferred Dealer does not continue clauses 2.3, 3.4, 9, 11.3, 11.4, 11.5, 11.6, 11.7 clause 5 of Schedule 1 and Schedule 3 will not apply.

## 4. GENERAL OBLIGATIONS

- 4.1 The Dealer must, and where applicable will, ensure that its employees, agents and sub-contractors:
  - (a) perform its obligations under this Agreement in accordance its terms, including the KPIs;
  - (b) perform the Services with due care, skill and diligence in accordance with best practice in the Dealer's industry, profession or trade and are legally entitled to work in Australia;
  - (c) comply with all Laws, including work health and safety requirements;
  - (d) comply with all reasonable policies and procedures of LeasePlan that are notified to it by LeasePlan;
  - (e) ensure that the Vehicles and any Services conform with the requirements set out in the Purchase Orders;
  - (f) have all equipment and tools necessary to properly provide the Services;
  - (g) comply with any specific requirements notified by LeasePlan in respect of individual Customers or class of Customers;
  - (h) hold, keep current and produce to LeasePlan on reasonable request evidence of any relevant registration, authorisation, permit, licence or approval;
  - (i) ensure that the Dealer's performance under this Agreement is not delayed or hindered by any other work the Dealer may be doing under any other contract or arrangement with any other person or organisation;
  - (j) comply with all reasonable and lawful directions and instructions of LeasePlan;
  - (k) not use LeasePlan's name, logo or trademarks without LeasePlan's prior written consent;



- (l) promptly notify LeasePlan by written notice if there is likely to be a change in the legal or equitable ownership of the Dealer; and
- (m) promptly notify LeasePlan in writing of any change in the address from which it operates (as set out in the Part A of this Agreement).

## 5. ORDERING VEHICLES

- 5.1 For the duration of this Agreement LeasePlan may order Vehicles or request Services from the Dealer in accordance with the requirements set out in Schedule 1, or such other process as advised by LeasePlan in writing from time to time.
- 5.2 The Dealer acknowledges and agrees that LeasePlan may place Purchase Orders on its own behalf or as agent for Customers.
- 5.3 LeasePlan makes no representations in respect of, and does not guarantee, any minimum volume of Purchase Orders.
- 5.4 Purchase Orders issued by LeasePlan will include the Discounts and any Agreed Charges.

## 6. DELIVERY OF VEHICLES

- 6.1 The Dealer must ensure, and warrants, that on delivery each Vehicle:
  - (a) corresponds with the specifications for the Vehicle and all requirements of the Purchase Order;
  - (b) is new and free from damage, defects or faults (unless agreed in writing by LeasePlan); and
  - (c) is free from any encumbrances and in particular, no security interest is registered over the Vehicle under the *Personal Property Securities Act 2009* (Cth).
- 6.2 LeasePlan, or a Customer, may reject any Vehicle which does not comply with this Agreement, the requirements of a Purchase Order or any other requirement notified by LeasePlan to the Dealer.

## 7. DELIVERY CONFIRMATION

- 7.1 The Dealer's obligations upon delivery of a Vehicle to a Customer will be complete when the Dealer has submitted the signed Receipt Voucher and all other information and documentation in accordance with the method required by LeasePlan (via LeasePlan Online or otherwise).

## 8. PAYMENT

- 8.1 The Dealer must not seek to change any prices on a Purchase Order after it has been accepted without LeasePlan's prior approval.
- 8.2 The Dealer is not entitled to payment until completion of delivery of the Vehicle and after the Dealer has confirmed delivery of the Vehicle in accordance with clause 7.1. LeasePlan will only be required to pay for the supply of a Vehicle after it has received all accurate delivery documentation

required by LeasePlan under clause 7.1.

- 8.3 LeasePlan will remit payment by electronic funds transfer to the bank account nominated by the Dealer in Part A (or other account as advised in writing) within the Payment Terms.
- 8.4 If a Customer is to be invoiced directly, the Dealer must follow the relevant instructions set out in the Purchase Order.

## 9. OTHER PAYMENTS BY PREFERRED DEALERS

- 9.1 As a Preferred Dealer, the Dealer must pay LeasePlan the CVMF and the CMMF set out in Part 5 of Schedule 3. Despite being a Preferred Dealer, the CVMF and the CMMF is not payable by the Dealer in respect of Vehicles supplied to Commonwealth, State or local government Customers.
- 9.2 LeasePlan will collect the CVMF and/or CMMF by:
  - (a) issuing a consolidated invoice to the Dealer, from time to time, payable by the Dealer within 30 days from the invoice date; or
  - (b) from a date to be advised by LeasePlan to the Dealer in writing, by way of set off against amounts owing by LeasePlan for Vehicles and/or Services provided to it by the Dealer under this Agreement.

## 10. GST AND RECIPIENT CREATED TAX INVOICES

- 10.1 Terms used in this Agreement which are defined in the GST Law have the meanings given to them in the GST Law.
- 10.2 Except where it is expressly stated otherwise, the amount payable for a taxable supply is expressed as a GST exclusive amount. The party liable to make a payment to which this clause relates will also pay the amount of any GST payable by the other party in respect of the taxable supply. Subject to clause 10.4 a party to which a taxable supply is made is not required to pay the amount of GST until given a tax invoice for the taxable supply.
- 10.3 If an adjustment event occurs in respect of any amount paid or payable by LeasePlan for taxable supplies, LeasePlan will issue an adjustment note in accordance with the GST Law.
- 10.4 The parties agree that:
  - (a) in relation to the supply of Vehicles under this Agreement, LeasePlan as the recipient, will issue tax invoices in accordance with the GST Law to the Dealer, as the supplier, for taxable supplies made by the Dealer;
  - (b) the Dealer will not issue tax invoices in respect of these taxable supplies;
  - (c) they are both registered for GST and each will notify the other if it ceases to be registered;
  - (d) LeasePlan will punctually issue an adjustment note for an adjustment event relating to a taxable supply;

- (e) each party must, at the request of the other party, provide all documentation to enable the first party to claim any available input tax credit; and
- (f) by virtue of this clause 10.4 they are parties to an RCTI agreement.

## 11. PERFORMANCE MANAGEMENT

- 11.1 The Dealer must comply with each KPI. LeasePlan will measure the Dealer's service delivery performance according to the extent to which the Dealer has achieved the KPIs. The measures and tolerances of the KPIs may be amended, added to or deleted by agreement by the parties in writing.
- 11.2 For each month and in respect of each KPI, the Dealer must:
  - (a) achieve a performance level equal to, or greater than, the minimum service delivery set out in Schedule 2; and
  - (b) use its best endeavours to achieve a performance level of 100% service delivery.
- 11.3 If the Dealer's performance is less than the minimum service delivery for a particular KPI for two consecutive months or a total of three months in any 12 month period, LeasePlan may determine, after consultation with the Dealer and the presentation of evidence, that the Dealer is liable to pay LeasePlan the Service Remedy for the particular KPI failures described in Schedule 2.
- 11.4 If a Service Remedy involves a cost to the Dealer, LeasePlan and the Dealer agree that the cost is a reasonable and genuine pre-estimate of the anticipated or actual loss or damage which would be incurred by LeasePlan as a result of the Dealer failing to perform to the expected standard and is not a penalty.
- 11.5 The Service Remedies will be payable, at LeasePlan's discretion by:
  - (a) LeasePlan issuing an invoice, which will be payable by the Dealer within 30 days from the invoice date; or
  - (b) LeasePlan may set-off those amounts from amounts owing by LeasePlan to the Dealer for Vehicles.
- 11.6 In addition to LeasePlan's rights under clause 11.3, if the Dealer repeatedly and consistently fails to perform to the minimum required service delivery standards or is consistently not complying with the requirements of Schedule 1, LeasePlan may, acting reasonably and by giving the Dealer written notice, temporarily or permanently suspend the Dealer's Preferred Dealer status.
- 11.7 LeasePlan's right to a Service Remedy is in addition to any other remedy that LeasePlan may have in relation to this Agreement.

## 12. LEASEPLAN REMEDIES

- 12.1 If the Dealer has delivered a Vehicle that does not comply with the undertakings set out in clause 6.1 or is otherwise defective then, without limiting its other rights or remedies, LeasePlan and its Customer will have the following rights, whether or not the Vehicle has been accepted:
  - (a) to reject the Vehicle whether or not title has passed and to return it to the Dealer at the Dealer's own risk and expense;
  - (b) to require the Dealer to repair or replace the rejected Vehicle, or to provide a full refund of the price of the rejected Vehicle (if paid); and
  - (c) to recover from the Dealer any expenditure incurred by LeasePlan in obtaining substitute Vehicles from a third party.
- 12.2 If any Services provided by the Dealer are defective, the Dealer will rectify the defects or provide a refund or credit to LeasePlan equal to the reasonable cost of rectifying the relevant defects.
- 12.3 In addition to the consumer guarantees provided by the Dealer under the *Competition and Consumer Act 2010* (Cth) in relation to the Vehicles and the Services, the Dealer guarantees and warrants that all workmanship and parts will comply with all relevant industry standards and will not adversely affect any manufacturer or original equipment manufacturer warranty.
- 12.4 LeasePlan's (or its Customer's) rights under this Agreement are in addition to its rights and remedies under statute and common law.

## 13. RISK AND TITLE

- 13.1 Risk in a Vehicle remains with the Dealer until completion of delivery to LeasePlan or a Customer (as the case may be).
- 13.2 Title in a Vehicle passes to LeasePlan or a Customer (as the case may be) on payment for the Vehicle.

## 14. INDEMNITY

- 14.1 The Dealer must indemnify LeasePlan for all losses, expenses, damages and costs incurred by LeasePlan, or for which LeasePlan becomes liable, arising out of:
  - (a) a breach of this Agreement or a breach of any relevant Laws by the Dealer;
  - (b) a claim that a Vehicle or the Services breach the *Competition and Consumer Act 2010* (Cth);
  - (c) any negligent, fraudulent or other wrongful act or omission of the Dealer;
  - (d) personal injury (including sickness or death) caused by an act or omission of the Dealer; or

- (e) loss of, damage to, or loss of use of a Vehicle caused by an act or omission of the Dealer,

except to the extent that the loss, expense, damage or cost is caused or contributed to by the act or omission of LeasePlan or any of its employees, agents or sub-contractors. In this clause, references to acts or omissions of the Dealer include its employees, agents and sub-contractors.

## 15. INSURANCE

- 15.1 For the term of this Agreement the Dealer must take out and maintain:

- (a) workers compensation insurance as required by law;
- (b) professional indemnity insurance for an amount not less than \$10 million;
- (c) public liability insurance for an amount not less than \$20 million;
- (d) insurance for loss or damage to any Vehicle (including theft, impact damage, fire, hail and transport damage) whilst in the care, custody or control of the Dealer; and
- (e) all other insurances required by law,

and must on LeasePlan's reasonable request, produce evidence of the currency of such insurances.

## 16. CONFIDENTIALITY

- 16.1 Each party agrees not to disclose information provided by the other party that is not publicly available, except:

- (a) in connection with any person exercising rights or dealing with rights or obligations under this Agreement;
- (b) to officers and employees of that party (or a related body corporate);
- (c) with the other party's consent (which is not to be unreasonably withheld); or
- (d) as required by any law, government agency or rules of any stock exchange by which the disclosing party is bound to comply.

## 17. PRIVACY

- 17.1 The Dealer must comply at all times with its obligations under the *Privacy Act 1988* (as amended, modified or re-enacted) in respect of any personal information (as defined in the *Privacy Act 1988*) received by it in connection with this Agreement even if the *Privacy Act 1988* is not applicable to the Dealer or the Dealer has an exemption or concession from compliance.

- 17.2 The Dealer must not use any personal information provided to it by LeasePlan for any purpose other than the supply of a Vehicle or the Services without the relevant person's express consent.

## 18. AUDITS

- 18.1 LeasePlan (or its nominee) may conduct audits of the Dealer to assess the level of compliance with its obligations under this Agreement and under relevant Laws.
- 18.2 The Dealer must make available, during its usual Business Hours, all premises, systems, personnel, documentation and information reasonably necessary to enable LeasePlan to ascertain the Dealer's level of compliance.

## 19. ENVIRONMENT

- 19.1 In performing its obligations under this Agreement, the Dealer must:
- (a) aim for industry best practice environmental management in order to reduce the impact on the environment;
  - (b) regularly set and review environmental practice, objectives and targets;
  - (c) encourage environmental awareness among all employees; and
  - (d) work to prevent pollution, minimise waste and promote recycling of products.

## 20. REPRESENTATIONS AND WARRANTIES

- 20.1 The Dealer represents and warrants that:

- (a) the signing and delivery of this Agreement by the Dealer is properly authorised;
- (b) it has full corporate power to sign, deliver and perform its obligations under this Agreement; and
- (c) there are no facts or circumstances which might reasonably be expected to materially and adversely affect the financial position, operations, profitability or prospects of the Dealer in providing the Vehicles and Services which have not been factored into the Discounts and Agreed Charges.

## 21. TERMINATION

- 21.1 LeasePlan may terminate this Agreement:

- (a) for any reason, by giving the Dealer not less than one month's written notice; and
- (b) with immediate effect by giving written notice to the Dealer if:
  - (1) the Dealer commits a material or persistent breach of this Agreement and (if such a breach is remediable) fails to remedy that breach within seven days of receipt of notice in writing of the breach; or
  - (2) the Dealer becomes Insolvent.



## 22. GENERAL

If the intended recipient has advised a change in those details, then the notice must be sent to the new number, address or email.

- 22.1 **Set-off:** LeasePlan may, without limiting its other rights or remedies, set off any amount owing to it by the Dealer against any amount payable by LeasePlan to the Dealer under this Agreement
- 22.2 **Complaints and issue resolution:** All queries regardless of their nature, and in particular, any complaints made by a Customer either to the Dealer or to LeasePlan, must be resolved within 5 Business Days of the complaint arising or such other time as agreed between LeasePlan and the Dealer. LeasePlan will advise the Dealer if LeasePlan receives any complaints concerning the Dealer's performance. As part of investigating Customer complaints LeasePlan may request details of all interactions between the Dealer and the Customer and seek the Dealer's assistance in identifying the root cause of any complaint concerning the Dealer.
- 22.3 **Assignment:** The Dealer must not, without the consent of LeasePlan, assign or cause a novation of its rights or obligations under this Agreement.
- 22.4 **Subcontracting:** The Dealer may not subcontract, assign or novate any of its rights or obligations under this Agreement without the prior written consent of LeasePlan (which must not be unreasonably withheld). If the Dealer does use subcontractors, the Dealer must ensure that they are suitably skilled and qualified. The Dealer will be responsible for all acts and omissions of its subcontractors as if they were those of the Dealer.
- 22.5 **No partnership:** Nothing in this Agreement is to be construed as constituting LeasePlan and the Dealer as partners or LeasePlan and the Dealer as agents for each other. The Dealer must not, without the consent of LeasePlan, attempt to bind or impose an obligation on LeasePlan or incur a joint liability.
- 22.6 **Entire Agreement:** Except to the extent specifically referred to, this Agreement, including its Schedules and any Purchase Orders, constitutes the entire agreement between the parties as to its subject matter, and in relation to that subject matter, supercedes any prior understanding or agreement between the parties. This Agreement does not apply to the provision of service, maintenance and repairs which are subject to a separate agreement.
- 22.7 **Notices:**
- (a) If a notice is required to be given under this Agreement, it must be in writing, signed by or on behalf of the party giving it and marked for the attention of the representative identified in Part A (Agreement Details).
  - (b) Notices must be either left or sent by prepaid post to the party's address; sent by fax to the party's fax number sent by email to the party's nominated email address. A party's address, email and fax number are those set out in Part A (Agreement Details).
- (c) A notice is taken to be received if sent by e-mail, on successfully sending; if hand delivered, on delivery; and if sent by pre-paid post, 2 Business Days after the date of posting, but if delivery or receipt is on a day which is not a Business Day or is after 4.00 pm (addressee's time) on that Business Day, it is regarded as received at 9.00 am on the next Business Day.
- 22.8 **Waiver:** A party can only waive its rights under this contract by signing a written agreement to do so. A party can exercise its rights under this Agreement even if it: has failed to exercise its rights in the past; only exercises part of its rights; or delays in exercising its rights. None of these actions will constitute a waiver.
- 22.9 **Severance:** Any provision in this agreement which is invalid or unenforceable in any jurisdiction is to be read down for the purposes of that jurisdiction, if possible, so as to be valid and enforceable, and is otherwise capable of being severed to the extent of the invalidity or unenforceability, without affecting the remaining provisions of this agreement or affecting the validity or enforceability of that provision in any other jurisdiction.
- 22.10 **Variation:** Any variation, including any additional terms and conditions, to this Agreement will only be binding when agreed in writing and signed by LeasePlan.
- 22.11 **Survival:** Any rights or obligations in this Agreement which by their nature are continuing will survive termination or expiration of this Agreement.
- 22.12 **Governing law:** This Agreement is governed by the law in Victoria and the parties submit to the non-exclusive jurisdiction of the courts exercising jurisdiction in that State.

**SCHEDULE 1 – DESCRIPTION OF SERVICES****1. Services:**

The Services mean one or more of the following:

- a) The supply of new Vehicles; and
- b) The preparation of new Vehicles for delivery to LeasePlan or a Customer.

**2. Requirements for supply and delivery:**

- a) The Dealer will supply LeasePlan and its Customers, with new Vehicles in accordance with the terms of Purchase Orders issued by LeasePlan and provide associated Services as requested by LeasePlan from time to time during the Term.
- b) The Dealer is required to utilise LeasePlan Online throughout the quote, order and delivery process.

**3. Specifications**

- a) The specifications for new Vehicles will be set out in the Sourcing and Purchase Order requests.
- b) At the start of every month, the Dealer will advise LeasePlan of any manufacturer additional bonuses and incentives by email to LeasePlan's Dealer and Pricing Manager. It is expected that the Dealer will do this without prompting from LeasePlan. As part of LeasePlan's right to audit, LeasePlan may invoice the Dealer retrospectively where these amounts have not been passed on.

**4. Order Process**

- a) LeasePlan will issue 'sourcing requests' to the Dealer and the Dealer must confirm pricing, the delivery date and build and compliance dates at this time. In addition, the Dealer may also be required to provide details of any additional discounts, freight costs and miscellaneous option pricing.
- b) The Dealer must respond to 'sourcing requests' within 6 Business Hours of receiving the request.
- c) Purchase Orders will be awarded based on the information contained in the Dealer's response to the sourcing request.
- d) Upon receipt of a Purchase Order, the Dealer must check all details including Vehicle, options, pricing, discount entitlements, registration, invoice and delivery instructions and contact LeasePlan immediately if Dealer is unable to comply with any of these details.
- e) Dealer must provide an accurate delivery date.
- f) Dealer will provide a Unique Vehicle Code (this is the manufacturer's unique code or number for a Vehicle on order, that is not the VIN or engine number) via LeasePlan Online as soon as possible (Unique Vehicle Code to be entered into Manufacturer Order Reference in the Delivery Confirmation screen).
- g) LeasePlan will not accept any variation in the final price of a Vehicle due to incorrect discount entitlements. LeasePlan expects the Dealer to confirm the discount entitlements of a Customer before accepting a sourcing request.

- h) Dealer must verify all the details of a sourcing request and complete an "Order Acceptance".
- i) Dealer must complete an Order Acceptance within 4 Business Hours of the Purchase Order being issued. LeasePlan reserves the right to cancel the Purchase Order if an Order Acceptance has not occurred in this timeframe.
- j) Dealer to pass on any additional bonuses, discounts or incentives offered by the manufacturer or Dealer after the Purchase Order is accepted.
- k) Dealer will ensure that LeasePlan and its Customers receive priority access to Vehicle stock.
- l) Dealer must comply with the terms of the Purchase Order, including any "Special Instructions" and "General Conditions" appearing on the Purchase Order.
- m) Unless otherwise specified all sourcing requests will be deemed valid for a period of 14 days.
- n) All Vehicles must be supplied with a build date no greater than six months and a compliance date of three months at time of delivery. The Dealer must inform LeasePlan prior to delivery if the Vehicle does not meet this requirement. LeasePlan will, at that time, make the decision to accept the Vehicle or not.
- o) LeasePlan reserves the right to cancel a Purchase Order for any reason at any time prior to the registration of the Vehicle, without being charged a cancellation fee by the Dealer.

**5. Agreed Charges and Discounts**

- a) The Agreed Charges for new Vehicle accessories and Dealer delivery fees are set out in Part 2 of Schedule 3.
- b) New Vehicle Discounts following Vehicle list price changes or new model launches will be established by mutual agreement.
- c) All pricing (including Agreed Charges and Discounts) after a Purchase Order has been accepted by the Dealer, will remain as set out in the Purchase Order and be "price protected" in the event of a manufacturer list price change.

**6. Non Agreed Pricing Orders**

- a) LeasePlan may issue the Dealer with a sourcing request for any Vehicle models not listed in Part 1 of Schedule 3.

**7. Genuine versus Non Genuine Options/Accessories**

Unless otherwise specified in the Purchase Order, any options that are fitted must be new and genuine. If a genuine option is not available a non-genuine part may be fitted (as long as it does not void the Vehicle manufacturer warranty). The Dealer should either make a note on the sourcing request form, or contact LeasePlan, if non-genuine parts are being priced and advise of variations in warranty to that of the Vehicle being quoted upon.

## 8. Vehicle Delivery Status Report

- a) LeasePlan requires confirmation of the scheduled delivery date and pricing at regular intervals.
- b) These confirmations must be actioned as required, even when the delivery date and price is not expected to change.
- c) Where a delivery date has changed, the Dealer must create a change request as early as possible.
- d) Dealer must provide evidence for any of the following delivery date change reason codes: Factory Overseas Delay (Imports); In Transit to Dealership; Factory Advice (Aust Builds); Shipping Delay.
- e) Dealer must ensure that no delivery date changes are made within two days of the current delivery date.
- f) Dealer must endeavour to avoid multiple delivery date changes and must also ensure that the number of delivery date changes per Vehicle is not above the previous six month LeasePlan dealer average number of delivery date changes per Vehicle (by make and model).

## 9. Vehicle Delivery

- a) The Dealer will arrange a convenient time with the Customer to deliver and handover the Vehicle to the Customer.
- b) All Vehicles will be delivered in accordance with the delivery instruction page set out in the Purchase Order.
- c) Vehicles must not be delivered before the agreed delivery date unless authorised by LeasePlan.
- d) Vehicle handover to be completed by presentable Dealer personnel who will give the driver a full briefing on the operation of the Vehicle.
- e) Dealer must register the Vehicle in accordance with the registration instructions on the Purchase Order.
- f) Unless specified in the registration instructions page on the Purchase Order, the Dealer must not register the Vehicle more than 2 Business Days prior to delivery and the Vehicle must be registered for 12 months. LeasePlan reserves the right to deduct on a pro rata basis, for any days of registration outside this period.
- g) Vehicles must be delivered registered, unless otherwise specified in the Purchase Order.
- h) Registration certificates or applications (if certificates are not available) must be faxed or emailed to LeasePlan upon receipt.
- i) Where a Vehicle is going to be driven to the delivery location, the Customer must be made aware of the approximate kilometres that will be on the Vehicle at delivery. If the Customer is not satisfied with the Vehicle being driven then it must be transported and a handover representative must be present.
- j) Dealer to ensure the all LeasePlan ordered Vehicles are parked in a safe and secure area before delivery.

- k) Dealer to deliver all Vehicles with a full tank of fuel (maximum 100 litres) at no additional charge unless this requirement is specified as an option.
- l) Dealer to ensure all Vehicles are delivered with one way screws on all number plates at no additional charge.
- m) Dealer must ensure that, where applicable, at time of delivery LeasePlan stickers are fitted to the Vehicle and that the Vehicle is delivered with the fuel cards, e-tags and a drivers kit.
- n) Dealer to deliver Vehicles to the Customers free of charge to all areas within the Agreed Territory. A delivery fee may be charged for all other areas set out in Part 3 of Schedule 3.
- o) Dealer and driver to complete the LeasePlan Receipt Voucher at the time of delivery once Vehicle has been inspected.
- p) Dealer to provide loan vehicle to LeasePlan Customers, free of charge, if Vehicle delivery is delayed within 48 hours of the agreed delivery date.
- q) By close of business on the day of delivery, the Dealer must provide registration certificate/application and completed Receipt Voucher. A copy of the Receipt Voucher should also be provided to the driver. Dealer to email or fax all documentation to LeasePlan using the appropriate barcodes and documents received with the order.
- r) In the case of a split order (i.e. where a Vehicle is to be supplied by the manufacturer) the Dealer may only charge LeasePlan for the costs identified on the Purchase Order issued to the Dealer. If the manufacturer requests that the Dealer fit any accessories, any claim for costs incurred by the Dealer must be made directly to the manufacturer.
- s) Dealer must ensure that the invoiced amount is the same as set out in Purchase Order except where additional bonuses or incentives have become available since acceptance. These must also be included on the invoice.

## 10. Returned Vehicles

- a) The Dealer will manage the initial receipt of returned LeasePlan Vehicles from time to time. The Dealer will complete a LeasePlan "Interim Vehicle Inspection Report" form (which is included with the Purchase Order) and this must be faxed to the number or emailed to the address displayed on the form within 24 hours.
- b) The Dealer must record all damage visible on and around the Vehicle when completing the "Returned Vehicle Inspection Report."
- c) The Dealer must safely store the returned Vehicle until it is collected by or on behalf of LeasePlan. The Dealer must advise LeasePlan's Remarketing Department if a returned Vehicle has not been collected within 2 Business Days.

## 11. Damage

- a) Dealer will deliver all Vehicles free of damage or defects.
- b) After delivery, the Dealer must, in a timely manner, rectify all damage caused to or by the Vehicle, whilst in the custody, care and control of the Dealer.

**12. Maintenance**

- a) All service, maintenance and repairs performed by Dealer will be subject to the terms and conditions of LeasePlan's Service, Maintenance and Repairs Terms and Conditions and any separate agreement for recipient created tax invoices in relation to those services.

**13. Customer Referrals**

- a) The Dealer will endeavour to refer potential fleet management and vehicle leasing customers to LeasePlan.

**SCHEDULE 2 – KEY PERFORMANCE INDICATORS**

<b>LeasePlan Performance Task Number</b>	<b>LeasePlan Performance Task</b>	<b>Service Level Requirement</b>	<b>Minimum Service Delivery Per Month (KPI)</b>	<b>How Measured</b>	<b>Service Remedy</b>
6.14.1.1	Sourcing Requests	Dealer to be available via phone or email to answer LeasePlan staff queries.	Ninety five per cent (95%)	LeasePlan Supplier Management Register (SMR)	\$0
6.14.1.2	Sourcing Requests	To be responded to within 8 Business Hours of receipt	Ninety five per cent (95%)	LeasePlan System Report	\$500
6.14.1.3	Purchase Order Acceptance	To be actioned within 4 Business Hours of the Purchase Order being Issued.	Ninety five per cent (95%)	LeasePlan System Report	\$500
6.14.1.4	Sourcing Requests	To be returned without errors or missing data.	Ninety eight per cent (98%)	LeasePlan SMR	\$500
6.14.1.6	Vehicle Deliveries	Dealer to be available via phone or email to answer LeasePlan staff queries	Ninety five per cent (95%)	LeasePlan SMR	\$0
6.14.1.7	Vehicle Deliveries	No delivery date changes within 2 days of current delivery date	Ninety eight per cent (98%)	LeasePlan System Report	\$500
6.14.1.8	Vehicle Deliveries	No delivery date changes without evidence of reason for change. Evidence is required for the following date change reason codes only: Factory Overseas Delay (Imports); In Transit to Dealership; Factory Advice (Aust Builds); Shipping Delay)	Ninety eight per cent (98%)	LeasePlan System Report	\$500
6.14.1.9	Vehicle Deliveries	No delivery date changes above LeasePlan supplier average number of changes (by make, model)	Ninety eight per cent (98%)	LeasePlan System Report	\$500
6.14.1.10	Vehicle Deliveries	Driver handover completed correctly	100%	Driver Survey	\$500
6.14.1.11	Vehicle Deliveries	Vehicle delivered with full tank of fuel	100%	Driver Survey	\$500
6.14.1.12	Vehicle Deliveries	All documents to be returned by close of business on day of delivery	Ninety five per cent (95%)	LeasePlan System Report	\$500
6.14.1.13	Vehicle Deliveries	All documents returned are completed correctly	Ninety five per cent (95%)	LeasePlan SMR	\$500
6.14.1.15	Returned Vehicles	Interim Final Vehicle Inspection Report returned within 24 hours	Ninety five per cent (95%)	LeasePlan System Report	\$500
6.14.1.16	Returned Vehicles	Interim Final Vehicle Inspection Report returned without errors or omissions.	Ninety five per cent (95%)	LeasePlan SMR	\$500



**SCHEDULE 3 – DISCOUNTS AND CHARGES****PART 1: Dealer Discounts for Agreed Vehicles (ex GST)**

<b>Model Description</b>	<b>Dealer Discount over Published National Fleet Price</b>	<b>General Fleet Discount</b>	<b>Employee Discount</b>	<b>Retail Discount</b>
FGII Falcon 2.0 EcoBoost G6 Auto	\$1,600	\$5,500	\$4,800	\$4,800
FGII Falcon 2.0 EcoBoost G6E Auto	\$1,800	\$5,600	\$5,100	\$5,100
FGII Falcon 2.0 EcoBoost XT Auto	\$1,800	\$5,800	\$4,500	\$4,500
FGII Falcon 4.0 G6 Auto	\$1,310	\$4,500	\$4,500	\$4,500
FGII Falcon 4.0 G6E Auto	\$1,510	\$4,800	\$4,800	\$4,800
FGII Falcon 4.0 G6E Turbo Auto	\$3,910	\$6,000	\$6,000	\$6,000
FGII Falcon 4.0 LPI G6 Auto	\$1,110	\$4,550	\$4,550	\$4,550
FGII Falcon 4.0 LPI G6E Auto	\$1,610	\$5,150	\$5,150	\$5,150
FGII Falcon 4.0 LPI XT Auto	\$1,410	\$4,400	\$4,400	\$4,400
FGII Falcon 4.0 XR6 6 Speed	\$1,210	\$4,150	\$4,150	\$4,150
FGII Falcon 4.0 XR6 Auto	\$1,410	\$4,400	\$4,400	\$4,400
FGII Falcon 4.0 XR6 LPI Auto	\$1,310	\$4,550	\$4,550	\$4,550
FGII Falcon 4.0 XR6 Turbo 6 Speed	\$1,610	\$5,000	\$5,000	\$5,000
FGII Falcon 4.0 XR6 Turbo Auto	\$1,710	\$5,250	\$5,250	\$5,250
FGII Falcon 4.0 XT Auto	\$1,510	\$4,200	\$4,200	\$4,200

FGII Falcon C/Chass 4.0 6 Speed	\$800	\$3,600	\$3,100	\$3,100
FGII Falcon C/Chass 4.0 Auto	\$800	\$3,600	\$3,100	\$3,100
FGII Falcon C/Chass 4.0 Column Auto	\$800	\$3,600	\$3,100	\$3,100
FGII Falcon C/Chass 4.0 LPI Auto	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon C/Chass 4.0 LPI Column Auto	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon C/Chass 4.0 XR6 6 Speed	\$900	\$4,100	\$3,600	\$3,600
FGII Falcon C/Chass 4.0 XR6 Auto	\$900	\$4,100	\$3,600	\$3,600
FGII Falcon C/Chass 4.0 XR6 LPI Auto	\$1,000	\$4,200	\$3,700	\$3,700
FGII Falcon Ute 4.0 6 Speed	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon Ute 4.0 Auto	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon Ute 4.0 Column Auto	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon Ute 4.0 LPI Auto	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon Ute 4.0 LPI Column Auto	\$900	\$3,700	\$3,200	\$3,200
FGII Falcon Ute 4.0 XR6 6 Speed	\$900	\$4,200	\$3,700	\$3,700
FGII Falcon Ute 4.0 XR6 Auto	\$900	\$4,200	\$3,700	\$3,700
FGII Falcon Ute 4.0 XR6 LPI Auto	\$1,000	\$4,300	\$3,800	\$3,800
FGII Falcon Ute 4.0 XR6 Turbo 6 Speed	\$1,000	\$4,300	\$3,800	\$3,800
FGII Falcon Ute 4.0 XR6 Turbo Auto	\$1,100	\$4,400	\$3,900	\$3,900

LW Focus 1.6P Ambiente Hatch 5 Speed	\$900	\$600	\$100	\$100
LW Focus 1.6P Ambiente Hatch Auto	\$1,000	\$700	\$200	\$200
LW Focus 1.6P Ambiente Sedan Auto	\$1,000	\$700	\$200	\$200
LW Focus 2.0 TDCi Sport Hatch Auto	\$900	\$600	\$100	\$100
LW Focus 2.0 TDCi Titanium Hatch Auto	\$900	\$600	\$100	\$100
LW Focus 2.0 TDCi Trend Hatch Auto	\$900	\$600	\$100	\$100
LW Focus 2.0 TDCi Trend Sedan Auto	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Sport Hatch 5 Speed	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Sport Hatch Auto	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Titanium Hatch Auto	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Titanium Sedan Auto	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Trend Hatch 5 Speed	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Trend Hatch Auto	\$900	\$600	\$100	\$100
LW Focus 2.0P GDi Trend Sedan Auto	\$900	\$600	\$100	\$100

MC Mondeo Hatch 2.0T Eco Titanium Auto	\$1,400	\$4,600	\$4,100	\$4,100
MC Mondeo Hatch 2.0T Eco Zetec Auto	\$1,500	\$4,200	\$3,800	\$3,800
MC Mondeo Hatch 2.0TD LX Auto	\$1,400	\$4,000	\$3,500	\$3,500
MC Mondeo Hatch 2.0TD Titanium Auto	\$1,400	\$4,700	\$4,200	\$4,200
MC Mondeo Hatch 2.0TD Zetec Auto	\$1,300	\$4,100	\$3,700	\$3,700
MC Mondeo Hatch 2.3P LX Auto	\$1,400	\$3,800	\$3,300	\$3,300
MC Mondeo Wagon 2.0TD LX Auto	\$1,300	\$4,000	\$3,500	\$3,500
MC Mondeo Wagon 2.0TD Titanium Auto	\$1,700	\$5,100	\$4,600	\$4,600
MC Mondeo Wagon 2.0TD Zetec Auto	\$1,300	\$4,200	\$3,800	\$3,800
MC Mondeo Wagon 2.3P LX Auto	\$1,300	\$3,800	\$3,300	\$3,300

PX Ranger 2 XL 2.2 Dbl CC HR Auto	\$1,200	\$5,500	\$4,100	\$4,100
PX Ranger 2 XL 2.2 Dbl PU HR 6 Spd	\$1,200	\$5,400	\$4,000	\$4,000
PX Ranger 2 XL 2.2 Dbl PU HR Auto	\$1,200	\$5,400	\$4,000	\$4,000
PX Ranger 2 XL 2.2 Sgl CC 6 Spd	\$1,300	\$4,600	\$3,200	\$3,200
PX Ranger 2 XL 2.2 Sgl CC HR 6 Spd	\$1,200	\$4,900	\$3,500	\$3,500
PX Ranger 2 XL 2.2 Sgl CC HR Auto	\$1,200	\$4,900	\$3,500	\$3,500
PX Ranger 2 XL 2.2 Sgl PU 6 Spd	\$1,300	\$4,700	\$3,300	\$3,300
PX Ranger 2 XL 2.2 Spr CC HR Auto	\$1,200	\$5,300	\$3,900	\$3,900
PX Ranger 2 XL 2.5 Dbl PU 5 Spd	\$1,200	\$5,000	\$3,600	\$3,600
PX Ranger 2 XL 2.5 Sgl CC 5 Spd	\$1,300	\$4,300	\$2,900	\$2,900
PX Ranger 2 XLT 3.2 Dbl PU HR 6 Spd	\$1,100	\$6,000	\$4,600	\$4,600

PX Ranger 2 XLT 3.2 Dbl PU HR Auto	\$1,300	\$6,200	\$4,800	\$4,800
PX Ranger 2 XLT 3.2 Spr PU Auto	\$1,100	\$5,900	\$4,500	\$4,500
PX Ranger 4 Wildtrak 3.2 Dbl PU 6 Spd	\$1,300	\$7,900	\$5,900	\$5,900
PX Ranger 4 Wildtrak 3.2 Dbl PU Auto	\$1,300	\$7,900	\$5,900	\$5,900
PX Ranger 4 XL 2.2 Dbl CC 6 Spd	\$1,300	\$6,700	\$4,700	\$4,700
PX Ranger 4 XL 2.2 Dbl CC Auto	\$1,300	\$6,700	\$4,700	\$4,700
PX Ranger 4 XL 2.2 Dbl PU 6 Spd	\$1,300	\$6,800	\$4,800	\$4,800
PX Ranger 4 XL 2.2 Dbl PU Auto	\$1,300	\$6,800	\$4,800	\$4,800
PX Ranger 4 XL 2.2 Sgl CC 6 Spd	\$1,200	\$6,300	\$4,300	\$4,300
PX Ranger 4 XL 3.2 Crw CC 6 Spd	\$1,300	\$6,900	\$4,900	\$4,900
PX Ranger 4 XL 3.2 Crw CC Auto	\$1,300	\$6,900	\$4,900	\$4,900
PX Ranger 4 XL 3.2 Dbl PU 6 Spd	\$1,300	\$7,000	\$5,000	\$5,000
PX Ranger 4 XL 3.2 Dbl PU Auto	\$1,300	\$7,000	\$5,000	\$5,000
PX Ranger 4 XL 3.2 Sgl CC 6 Spd	\$1,100	\$6,400	\$4,400	\$4,400
PX Ranger 4 XL 3.2 Sgl CC Auto	\$1,100	\$6,400	\$4,400	\$4,400
PX Ranger 4 XL 3.2 Spr CC 6 Spd	\$1,200	\$6,700	\$4,700	\$4,700
PX Ranger 4 XL 3.2 Spr PU 6 Spd	\$1,200	\$6,700	\$4,700	\$4,700
PX Ranger 4 XLT 3.2 Dbl PU 6 Spd	\$1,300	\$7,600	\$5,600	\$5,600
PX Ranger 4 XLT 3.2 Dbl PU Auto	\$1,300	\$7,600	\$5,600	\$5,600
PX Ranger 4 XLT 3.2 Spr PU 6 Spd	\$1,100	\$7,200	\$5,200	\$5,200
PX Ranger 4 XLT 3.2 Spr PU Auto	\$1,300	\$7,400	\$5,400	\$5,400

SZ Territory Titanium 2WD 2.7 TDCi Auto	\$1,600	\$6,900	\$6,500	\$6,500
SZ Territory Titanium 2WD 4.0 Auto	\$1,300	\$6,300	\$5,900	\$5,900
SZ Territory Titanium AWD 2.7 TDCi Auto	\$1,500	\$7,100	\$6,700	\$6,700
SZ Territory TS 2WD 2.7 TDCi Auto	\$1,200	\$5,800	\$5,400	\$5,400
SZ Territory TS 2WD 4.0 Auto	\$1,200	\$5,600	\$5,200	\$5,200
SZ Territory TS AWD 2.7 TDCi Auto	\$1,400	\$6,500	\$6,100	\$6,100
SZ Territory TX 2WD 2.7 TDCi Auto	\$1,000	\$5,000	\$4,600	\$4,600
SZ Territory TX 2WD 4.0 Auto	\$1,000	\$4,800	\$4,400	\$4,400
SZ Territory TX AWD 2.7 TDCi Auto	\$1,300	\$5,800	\$5,400	\$5,400

TE Kuga 2.5T Titanium Auto	\$600	\$3,100	\$2,500	\$2,500
TE Kuga 2.5T Trend Auto	\$600	\$2,800	\$2,200	\$2,200

VM Transit 2.2TD Bus 6 Speed	\$300	\$5,200	\$4,600	\$4,600
VM Transit 2.2TD LWB CrewCab CC 6 Speed	\$400	\$4,600	\$4,000	\$4,000
VM Transit 2.2TD LWB EF CrewCab CC 6spd	\$400	\$4,900	\$4,300	\$4,300

VM Transit 2.2TD LWB EF SglCab CC 6spd	\$400	\$4,600	\$4,000	\$4,000
VM Transit 2.2TD LWB High Roof Van 6spd	\$400	\$4,700	\$4,100	\$4,100
VM Transit 2.2TD LWB Jumbo D/W Van 6spd	\$500	\$5,100	\$4,500	\$4,500
VM Transit 2.2TD LWB Jumbo Van 6 Speed	\$500	\$4,900	\$4,300	\$4,300
VM Transit 2.2TD LWB SglCab CC 6 Speed	\$400	\$4,300	\$3,700	\$3,700
VM Transit 2.2TD LWB Van 6 Speed	\$400	\$4,700	\$4,100	\$4,100
VM Transit 2.2TD MWB FWD Van 5 Speed	\$500	\$4,300	\$3,700	\$3,700
VM Transit 2.2TD MWB RWD Van 6 Speed	\$400	\$4,400	\$3,800	\$3,800
VM Transit 2.2TD SWB FWD Van 5 Speed	\$500	\$4,100	\$3,500	\$3,500
VM Transit 2.2TD SWB RWD Van 6 Speed	\$400	\$4,300	\$3,700	\$3,700

WT Fiesta CL 1.6P Hatch 5 Speed	\$400	\$1,200	\$800	\$800
WT Fiesta CL 1.6P Hatch Auto	\$400	\$1,200	\$800	\$800
WT Fiesta CL 1.6P Sedan Auto	\$400	\$1,200	\$900	\$900
WT Fiesta LX 1.6P Hatch 5 Speed	\$400	\$1,900	\$1,500	\$1,500
WT Fiesta LX 1.6P Hatch Auto	\$400	\$1,900	\$1,500	\$1,500
WT Fiesta LX 1.6P Sedan 5 Speed	\$400	\$1,900	\$1,500	\$1,500
WT Fiesta LX 1.6P Sedan Auto	\$500	\$2,000	\$1,600	\$1,600
WT Fiesta LX 1.6TDCi Hatch 5 Speed	\$500	\$2,000	\$1,600	\$1,600
WT Fiesta LX 1.6TDCi Sedan 5 Speed	\$500	\$2,000	\$1,600	\$1,600
WT Fiesta Zetec 1.6P Hatch 5 Speed	\$400	\$2,000	\$1,600	\$1,600
WT Fiesta Zetec 1.6P Hatch Auto	\$500	\$2,100	\$1,700	\$1,700
WT Fiesta Zetec 1.6TDCi Hatch 5 Speed	\$500	\$2,100	\$1,700	\$1,700

**PART 2: Dealer Delivery Charges & Accessory Prices****Dealer Delivery**

Dealer Delivery Charge \$903.18 ex GST

**Accessory Price****All prices are inclusive of fitting costs****All prices are ex GST using genuine Ford accessories**

<b>Falcon Accessories</b>	<b>Amount</b>
Alloy Wheel Nut Locking Set	\$60
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bonnet Protector	\$130
Boot Scuff Guard	\$70
Carpet Floor Mat Set of 4 - Ford	\$80
Carpet Floor Mat Set of 4 - G Series Cashmere	\$110
Carpet Floor Mat Set of 4 - G Series Shadow	\$110
Carpet Floor Mat Set of 4 - XR Graphite	\$100
Dash Mat	\$70
Headlamp Guards	\$120
Luggage Mat - Rubber	\$140
Mudspats - Non XR Front	\$90
Mudspats - Non XR Rear	\$90
Mudspats - XR Front	\$90
Mudspats - XR Rear	\$90
Rear Spoiler - Unpainted	\$440
Roof Carry Bars	\$330
Rubber Floor Mats - Set of 4	\$90
Scuff Plates - Front	\$100
Towpack - 1600 kg	\$540
Towpack - 2300 kg	\$1,590
Weathershield - LH	\$120
Weathershield - RH	\$120
Weathershields - Slimline Front Set	\$130
Fire Extingulsher	\$90
Window Tint	\$300
Emergency Triangle	\$40
First Aid Kit	\$60

<b>Falcon Ute Accessories</b>	<b>Amount</b>
Alloy Wheel Nut Locking Set	\$60
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bonnet Protector	\$130
Cabin Tidy	\$460



Carpet Floor Mat Set of 2 - Ford	\$70
Carpet Floor Mat Set of 2 - XR Graphite	\$90
Dash Mat	\$70
Headlamp Guards	\$130
Mudspats - Front	\$90
Roof Carry Bars	\$200
Rubber Floor Mats - Set of 2	\$70
Scuff Plates - Front	\$100
Soft Tonneau Cover - Sports Bar	\$460
Soft Tonneau Cover - Standard	\$400
Towpack - 1600 kg - Facon Ute SSB	\$590
Towpack - 1600 kg - Facon Ute SSB	\$590
Towpack - 1600 kg - Falcon Ute C/C, R6 C/C, XR C/C	\$620
Weathershield - LH	\$120
Weathershield - RH	\$120
Weathershields - Slimline - Set of 2	\$130
Fire Extinguisher	\$90
Window Tint	\$290
Emergency Triangle	\$40
First Aid Kit	\$60

<b>Focus Accessories</b>	<b>Amount</b>
Alloy Wheel Nut Locking Set	\$60
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bonnet Protector	\$120
Boot Scuff Guard	\$70
Floor Mat Set - Carpet	\$80
Front Floor Mat Set - Velour	\$80
Front Floor Mats - Rubber	\$60
Luggage Mat - Rubber	\$120
Mudspats - Front	\$90
Mudspats - Rear	\$90
Rear Bumper Protector	\$180
Rear Floor Mat Set - Velour	\$60
Rear Floor Mats - Rubber	\$50
Rear Spoiler - Hatch	\$640
Rear Spoiler - Sedan	\$530
Roof Carry Bars	\$390
Scuff Plates - Front	\$100
Weathershields - Slimline Front Set	\$130
Weathershields - Slimline Rear Set	\$120
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$50

First Aid Kit	\$60
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<b>Mondeo Accessories</b>	<b>Amount</b>
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bonnet Protector	\$130
Boot Scuff Guard	\$70
Cargo Barrier - Wagon	\$670
Floor Mat Set - Carpet	\$80
Front Floor Mats - Carpet Premium	\$80
Luggage Mat - Rubber	\$120
Mudspats - Front	\$90
Mudspats - Rear	\$90
Rear Bumper Protector	\$150
Rear Floor Mats - Carpet Premium	\$70
Rear Spoiler - Hatch	\$690
Rear Spoiler - Wagon	\$420
Roof Carry Bars - Hatch	\$330
Roof Carry Bars - Wagon	\$320
Scuff Plates - Front	\$190
Towpack - 1200 kg	\$970
Towpack - 1600 kg	\$1,180
Weathershields - Slimline Front Set	\$130
Weathershields - Slimline Rear Set	\$130
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$50
First Aid Kit	\$60

<b>Ranger Accessories</b>	<b>Amount</b>
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bedliner Side Rails x 2 + 1 Front - XLT Cab P/U	\$450
Bedliner Underrail inc Tailgate Liner - Double P/U	\$700
Bedliner Underrail inc Tailgate Liner - Super Cab P/U	\$700
Bonnet Protector	\$130
Carpet Floor Mats - Standard (Passenger)	\$50
Carpet Floor Mats - Standard (Rear Kit)	\$50
Headlamp Guards	\$130
Nudge Bar	\$990
Roof Carry Bars	\$350
Rubber Floor Mats - Set of 4	\$130
Side Steps	\$800
Snorkel - Diesel Engines	\$860
Sports Bar - With High Mounted Light	\$1,150

Tonneau Cover - Hard - 1 Piece Double Cab	\$1,910
Tonneau Cover - Hard - 3 Piece Double Cab	\$2,470
Tonneau Cover - Soft - D/Cab With Tubular Sports Bar	\$600
Tonneau Cover - Soft - Single Cab With Loadrest	\$610
Tonneau Cover - Soft - Super Cab With Loadrest	\$600
Towpack - XL High-Rider Pickup	\$840
Towpack - XL Hi-Rider C/Cab	\$800
Towpack - XL Lo-Rider C/Cab	\$880
Towpack - XL Lo-Rider Pickup	\$920
Weathershield Bubble - LH	\$130
Weathershield Bubble - RH	\$130
Weathershields - Slimline Set of 2	\$130
Weathershields Slimline Set of 4	\$240
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$40
First Aid Kit	\$60

<b>Territory Accessories</b>	<b>Amount</b>
Alloy Wheel Nut Locking Set	\$60
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bonnet Protector	\$130
Cargo Barrier	\$760
Cargo Cover	\$440
Cargo Swing Net	\$100
Carpet Floor Mat Set of 3 - Ebony	\$100
Carpet Floor Mat Set of 3 - Pebble	\$100
Carpet Floor Mat Set of 3 - Standard	\$90
Headlamp Guards	\$130
Luggage Mat - Rubber	\$190
Mudspats - Front	\$90
Mudspats - Rear	\$90
Rear Spoiler - Unpainted	\$390
Roof Carry Bars - Black	\$470
Roof Carry Bars - Silver	\$470
Rubber Floor Mats - Set of 4	\$90
Side Steps	\$1,140
Smokers Pack	\$70
Towpack - 1600 kg	\$560
Towpack - 2300 kg RWD	\$2,050
Towpack - 2700 kg AWD	\$2,050
Weathershield - LH	\$120
Weathershield - RH	\$120
Weathershields - Rear Set	\$200

Weathershields - Slimline Front Set	\$130
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$50
First Aid Kit	\$60

<b>Kuga Accessories</b>	<b>Amount</b>
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Boot Scuff Guard	\$70
Floor Mat Set - Carpet	\$90
Front Floor Mats - Carpet Premium Velour	\$80
Luggage Mat - Rubber	\$190
Mudspats - Front	\$90
Mudspats - Rear	\$90
Rear Bumper Protector	\$300
Rear Floor Mats - Carpet Premium Velour	\$60
Roof Carry Bars	\$330
Scuff Plates	\$190
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$40
First Aid Kit	\$60

<b>Transit Accessories</b>	<b>Amount</b>
Carpet Floor Mats	\$70
Headlamp Guards	\$120
Mudspats - Front	\$90
Roof Carry Bars	\$850
Rubber floor Mats	\$50
Weathershield LH	\$120
Weathershield RH	\$120
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$40
First Aid Kit	\$60

<b>Fiesta Accessories</b>	<b>Amount</b>
Audio Auxillary Plug in Cable	\$20
Audio iPod USB Integration Cable	\$60
Bonnet Protector	\$130
Boot Scuff Guard	\$70
Floor Mat Set - Carpet	\$80
Floor Mat Set - Rubber	\$90
Headlamp Guards	\$120

Luggage Mat - Rubber	\$120
Mudspats - Front (LX & CL Only)	\$90
Mudspats - Rear (LX & CL Only)	\$90
Rear Spoiler - Hatch	\$620
Rear Spoiler - Sedan	\$520
Roof Carry Bars	\$390
Scuff Plates	\$160
Tow Bar Kit - (WT Only CL/LX)	\$960
Weathershields - Bubble (Set of 2)	\$170
Weathershields - Slimline (Set of 4)	\$170
Fire Extinguisher	\$90
Window Tint	\$300
Emergency Triangle	\$40
First Aid Kit	\$60

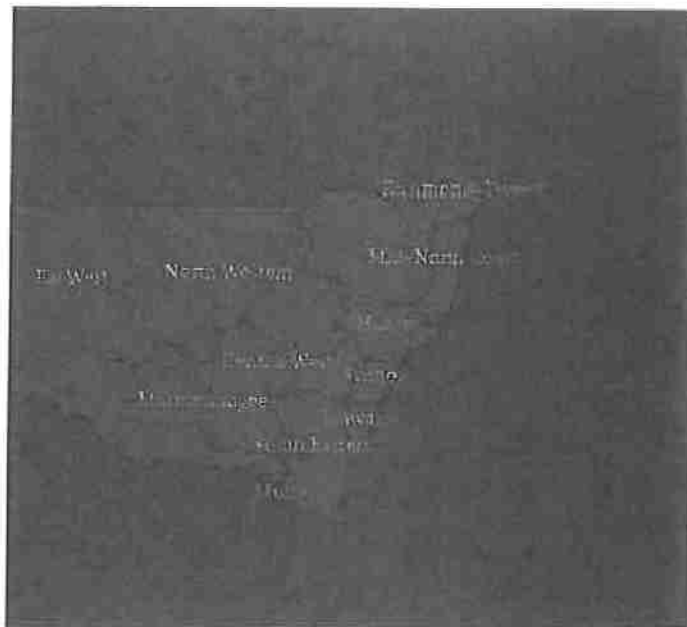
**PART 3: Delivery zones not free of charge**

N/A

**PART 4: Agreed Territory**

Sydney (as shown in the map below)

(All parts of this Agreement, excluding Clause 3.2 a,b,c and d, will still apply to orders and deliveries outside the Agreed Territory).





**PART 5: CVMF and CMMF**

**CVMF**

In respect of Vehicles supplied to LeasePlan under this Agreement, the Dealer will pay LeasePlan the CVMF of 1% of the Manufacturer List price, per Vehicle delivered\* (\*excluding all Federal, State and local government Purchase Orders). The CVMF is payable in consideration for the cost of LeasePlan portal advertising of the Dealer's dealership to LeasePlan Customers and vehicle price file maintenance.

**CMMF**

In respect of Services provided to LeasePlan under this Agreement, the Dealer will pay LeasePlan the CMMF of 10% of the total invoice value for all services and maintenance carried out on LeasePlan Vehicles\* (\*excluding Federal, State and local government Vehicles) from all Dealer mechanical service locations. The CMMF is payable in consideration for the cost of LeasePlan portal advertising of the Dealer's dealership maintenance services to LeasePlan Customers and vehicle servicing price file maintenance.



LeasePlan Australia Limited | ABN 57 006 923 011  
Level 7 South Wharf Tower  
30 Convention Centre Place South Wharf VIC 3006  
PO Box 6297 St. Kilda Road Central Melbourne VIC 8008

Issue Date: 19 February 2016

Invoice Date	01 Mar 2016
Due Date	15 Mar 2016
Customer Number	1000058138
Invoice Number	57000022066
Total Due	\$ 37,149.08

Mr. Michael Clements  
City Ford (NSW)  
60 O'Riordan Street  
ALEXANDRIA NSW 2015

### TAX INVOICE/ ADJUSTMENT NOTE

Cost Centre	Budgeted Costs	Non-Budgeted Costs	GST Exclusive Amount	GST	GST Inclusive Amount
1000058138	0.00	33,771.72	33,771.72	3,377.36	37,149.08
Total Amount Due	0.00	33,771.72	33,771.72	3,377.36	37,149.08

### PREFERRED PAYMENT OPTIONS

#### EFT

Pay from your account

Quote reference: 57000022066

Bank Account Name: LeasePlan Australia Limited

Branch Number: 033-079

Account Number: 201737

For Direct Debit call 1300 882 572

For Credit Card\* payments use the following link and quote the invoice number as reference

<https://quickweb.westpac.com.au/LEASEPLAN>

\*Credit Card Fee applies for credit card payments

Amount Due: \$ 37,149.08

Payment Reference: 57000022066

Due Date: 15 Mar 2016

For more information:

Tel: 1300 882 572

Fax: 03 9269 2214

Email: [ar@leaseplan.com.au](mailto:ar@leaseplan.com.au)



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Invoice Date	01 Mar 2016
Due Date	15 Mar 2016
Customer Number	1000058138
Invoice Number	57000022066
Total Due	\$ 37,149.08

### Detailed Transactions per vehicle for Cost Centre 1000058138

Plate No.	Driver Name	Date	Supplier	Cost Type	Description	GST Exclusive Amount	GST	GST Inclusive Amount
1D16EH	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120966 DEL 04/02/15	411.27	41.13	452.40
1DY3VG	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116732 DEL 02/03/15	394.45	39.45	433.90
1DY3VN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116802 DEL 03/03/15	394.45	39.45	433.90
1DY3WJ	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116733 DEL 04/03/15	394.45	39.45	433.90
1ED8QP	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116756 DEL 24/03/15	394.45	39.45	433.90
1ED8TA	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116745 DEL 30/03/15	421.74	42.17	463.91
1EG3CD	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116746 DEL 27/04/15	394.45	39.45	433.90
1EG3CH	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116803 DEL 15/04/15	394.45	39.45	433.90
1EG3DI	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116730 DEL 24/04/15	394.45	39.45	433.90



Plate No.	Driver Name	Date	Supplier	Cost Type	Description	GST Exclusive Amount	GST	GST Inclusive Amount
1EG3DJ	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114377 DEL 24/04/15	394.45	39.45	433.90
1EG3DU	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116748 DEL 27/04/15	394.45	39.45	433.90
1ER2VD	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120972 DEL 12/06/15	351.27	35.13	386.40
1ER2VE	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120970 DEL 12/06/15	351.27	35.13	386.40
1ERR202	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100122314 DEL 21/01/15	454.45	45.45	499.90
1ERR813	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114384 DEL 30/01/15	394.45	39.45	433.90
1ERR814	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114381 DEL 30/01/15	394.45	39.45	433.90
1ET275	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114362 DEL 27/03/15	394.45	39.45	433.90
1ET276	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116752 DEL 27/03/15	394.45	39.45	433.90
1ETJ576	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116750 DEL 06/05/15	394.45	39.45	433.90
1FD2DW	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116634 DEL 23/07/15	421.74	42.17	463.91
221VJS	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100121322 DEL 31/03/15	318.09	31.81	349.90
336VRN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116668 DEL 21/07/15	421.74	42.17	463.91
344VRN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116692 DEL 22/07/15	412.64	41.26	453.90
366VRN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116693 DEL 30/07/15	421.74	42.17	463.91
492VNO	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120954 DEL 12/06/15	351.27	35.13	386.40



Plate No.	Driver Name	Date	Supplier	Cost Type	Description	GST Exclusive Amount	GST	GST Inclusive Amount
517VNO	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120974 DEL 19/06/15	351.27	35.13	386.40
518VNO	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120965 DEL 19/06/15	351.27	35.13	386.40
543VJL	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100121324 DEL 05/03/15	417.18	41.72	458.90
573VWK	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100121326 DEL 16/01/15	289.91	28.99	318.90
626VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114455 DEL 26/02/15	412.64	41.26	453.90
627VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116690 DEL 20/03/15	412.64	41.26	453.90
628VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114456 DEL 20/03/15	394.45	39.45	433.90
633VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100122226 DEL 24/02/15	515.82	51.58	567.40
667VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116737 DEL 12/03/15	394.45	39.45	433.90
684VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114380 DEL 20/03/15	394.45	39.45	433.90
686VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114366 DEL 17/03/15	394.45	39.45	433.90
687VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116671 DEL 24/03/15	394.45	39.45	433.90
691VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100122113 DEL 18/03/15	515.82	51.58	567.40
699VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114365 DEL 20/03/15	394.45	39.45	433.90
704VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116734 DEL 26/03/15	394.45	39.45	433.90
723VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116687 DEL 07/01/15	394.45	39.45	433.90





Plate No.	Driver Name	Date	Supplier	Cost Type	Description	GST Exclusive Amount	GST	GST Inclusive Amount
724VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116669 DEL 07/01/15	421.74	42.17	463.91
733VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116740 DEL 02/04/15	412.64	41.26	453.90
734VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116738 DEL 02/04/15	394.45	39.45	433.90
735VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116691 DEL 16/01/15	421.74	42.17	463.91
765VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116689 DEL 21/01/15	394.45	39.45	433.90
776VKN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116807 DEL 22/04/15	394.45	39.45	433.90
849VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116743 DEL 16/02/15	412.64	41.26	453.90
850VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116741 DEL 16/02/15	394.45	39.45	433.90
872VHC	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116808 DEL 16/02/15	412.64	41.26	453.90
CB62RF	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114422 DEL 14/01/15	421.73	42.17	463.90
CB79YO	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116728 DEL 15/05/15	394.45	39.45	433.90
CB79YP	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116810 DEL 15/05/15	412.64	41.26	453.90
CC00PW	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116805 DEL 09/04/15	394.45	39.45	433.90
CC01PW	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100122141 DEL 10/04/15	336.27	33.63	369.90
CC12PW	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116706 DEL 23/04/15	412.64	41.26	453.90
CC39KV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100122332 DEL 20/01/15	515.82	51.58	567.40



Plate No.	Driver Name	Date	Supplier	Cost Type	Description	GST Exclusive Amount	GST	GST Inclusive Amount
CC55PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116720 DEL 13/02/15	412.64	41.26	453.90
CC68EK	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100119912 DEL 09/01/15	411.27	41.13	452.40
CC68XN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120967 DEL 29/05/15	351.27	35.13	386.40
CC69EK	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100115916 DEL 09/01/15	339.45	33.95	373.40
CC69XN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120968 DEL 29/05/15	351.27	35.13	386.40
CC72PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116707 DEL 04/03/15	412.64	41.26	453.90
CC72XN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100120975 DEL 04/06/15	351.27	35.13	386.40
CC73PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116727 DEL 04/03/15	412.64	41.26	453.90
CC74PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114460 DEL 04/03/15	394.45	39.45	433.90
CC75PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114411 DEL 04/03/15	394.45	39.45	433.90
CC76PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114461 DEL 04/03/15	394.45	39.45	433.90
CC77PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116731 DEL 04/03/15	394.45	39.45	433.90
CC78PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114442 DEL 04/03/15	394.45	39.45	433.90
CC79PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114458 DEL 04/03/15	394.45	39.45	433.90
CC97PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116744 DEL 09/04/15	421.74	42.17	463.91
CC98PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116722 DEL 09/04/15	394.45	39.45	433.90



Plate No.	Driver Name	Date	Supplier	Cost Type	Description	GST Exclusive Amount	GST	GST Inclusive Amount
CC99PV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116719 DEL 09/04/15	394.45	39.45	433.90
E00JV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114404 DEL 03/03/15	394.45	39.45	433.90
E01JV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114393 DEL 03/03/15	394.45	39.45	433.90
E02JV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114409 DEL 03/03/15	394.45	39.45	433.90
E04JV	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114398 DEL 03/03/15	394.45	39.45	433.90
E87FK	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114392 DEL 28/01/15	394.45	39.45	433.90
S031BFF	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116729 DEL 15/04/15	394.45	39.45	433.90
S032BFF	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116806 DEL 15/04/15	394.45	39.45	433.90
S079BFN	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116701 DEL 03/03/15	394.45	39.45	433.90
S339BGZ	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100116711 DEL 27/07/15	421.74	42.17	463.91
S436BEO	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100114388 DEL 21/01/15	394.45	39.45	433.90
YKG67H	City Ford (NSW) Australian Automotive Group Pty L	17/02/2016	LeasePlan Australia Ltd	Other (Non-Budgeted)	2015 CVMF PO100121030 DEL 19/05/15	351.27	35.13	386.40

**Summary by expense type for Cost Centre**

Amounts shown in the tables below are exclusive of GST.

Finance Payment	Registration	Fuel	Tolls	Insurance	Fees	Other
0.00	0.00	0.00	0.00	0.00	0.00	33,771.72