

Alex Dodd

Personal Profile

I have spent the last 12 years working in customer and food service management, most recently operating my own 40 seat bakery and restaurant. Right now I am eagerly seeking full or part time work while attending continuing education classes.

Experience

February 2014 – December 2018
Company Owner • Bloomer's

- Grew from a two person operation into a busy destination restaurant with 25 employees and over 11,000 Instagram followers
- Maintained relationships with vendors and distributors ranging in size from one-guy-and-a-kitchen up to behemoths like Sysco and GFS
- Acquired and managed upwards of 20 wholesale clients and worked with them to meet their customers' needs and grow our businesses together
- Developed all recipes from scratch and constantly worked on new menus, baked goods and seasonal specials from testing to costing, marketing, and executing
- Managed all staff including hiring, training, reviewing, scheduling, and payroll
- Designed and maintained our own website, menu, and social media presence
- Managed maintenance of building







Skills

- Retail and Restaurant Management
- Culinary Expertise
- Barista
- Server
- Social Media
- Problem Solving
- Multitasking
- Attention to detail
- Work well with others



June 2010 - November 2013

Front of House Manager • Live Organic Food Bar

- Worked as a server and bartender in 50 seat restaurant before I was promoted to FOH Manager
- Additional responsibilities included hiring and training new staff, cash handling, product ordering, scheduling, and menu development

February 2007 - October 2008

Grocery/Produce Manager • Planet Organic Market

- Maintained relationships with and managed product ordering from over 60 vendors and distributors
- Interviewed, hired, managed, trained, scheduled and communicated effectively with staff team
- Acted as a leader in customer service
- Led an 80% sales growth over one year in Edmonton location and led the design and merchandising through one store renovation and participated in two additional store openings

References available upon request

