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# Daniela Frank

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## OBJECTIVE

Retail sales manager position in the cellular phone industry, using good communication and negotiating skills.

## SUMMARY OF QUALIFICATIONS

- Two years' experience in retail sales
- Excellent interpersonal and communication skills
- Proficiency using Microsoft Office
- Fluency in spoken and written Spanish

## EXPERIENCE

**Retail Sales Representative**, Universe Retail Stores, Deerfield, WI October 2012 to present

- Exceeded monthly sales goals for 8 months out of 12
- Provide technical training on products and services to new sales reps

**Sales Associate**, Computer Products Warehouse, Deerfield, WI July 2010 to September 2012

- Demonstrated, recommended, and sold a variety of computer products to customers
- Led computer training for other sales associates
- Received commendation for sales accomplishments

**Salesperson** (part-time), Home and Garden Design Center, Madison, WI July 2010 to June 2009

- Helped customers in flooring department with selection and measurement of a variety of flooring products
- Assisted department manager with product inventory

## EDUCATION

**Madison Area Technical College, Madison, WI**

Associate of Arts in Information Systems, June 2014

## HONORS AND ACTIVITIES

- Elected to Beta Gamma Sigma, international honor society for business students
  - Qualified for Dean's List, six academic periods
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