

| 9.1K         | X0.9    | 5.1K       | 4.5K          | 4.1K         |          |
|--------------|---------|------------|---------------|--------------|----------|
| Tires and Tu | Helmets | Road Bikes | Bottles and C | Mountain Bik | 3/203/20 |

Total Orders by Subcategory

| _               |         |            | Вс            | Σ            | ə       | шe            | Νλ   | ıob:    | 916:   | ogn    | S        | 工            |       |       |            |             |      |
|-----------------|---------|------------|---------------|--------------|---------|---------------|------|---------|--------|--------|----------|--------------|-------|-------|------------|-------------|------|
| III es alla I a | Helmets | Road Bikes | Bottles and C | Mountain Bik | Jerseys | Touring Bikes | Caps | Fenders | Gloves | Shorts | Cleaners | Hydration Pa | Socks | Vests | Bike Racks | Bike Stands | 0    |
|                 |         |            |               | 4.           | 3.1K    | 2.1K          | 2.1K | 2.0K    | 1.3K   | X6:0   | N6.0     | 0.7K         | 0.5K  | 0.5K  | 0.3K       | 0.2K        | . УО |
| ₩. ₩.           | W.0.9   | 5.1K       | 4.5K          | 4.1K         |         |               |      |         |        |        |          |              |       |       |            |             | 5K   |
|                 |         |            |               |              |         |               |      |         |        |        |          |              |       |       |            |             | 10K  |

Total Orders

01-01-2016 30-06-2017

| ProductName             | Total Orders | Return Rate |
|-------------------------|--------------|-------------|
| Water Bottle - 30 oz.   | 3,983        | 1.95%       |
| Patch Kit/8 Patches     | 2,952        | 1.61%       |
| Mountain Tire Tube      | 2,846        | 1.64%       |
| Road Tire Tube          | 2,173        | 1.55%       |
| Sport-100 Helmet, Red   | 2,099        | 3.33%       |
| AWC Logo Cap            | 2,062        | 1.11%       |
| Sport-100 Helmet, Blue  | 1,995        | 3.31%       |
| Fender Set - Mountain   | 1,975        | 1.36%       |
| Sport-100 Helmet, Black | 1,940        | 2.68%       |
| Mountain Bottle Cage    | 1,896        | 2.02%       |
| Road Bottle Cage        | 1,668        | 1.68%       |
| Touring Tire Tube       | 1,364        | 1.64%       |
| HL Mountain Tire        | 1,305        | 3.75%       |
| ML Mountain Tire        | 1,059        | 1.32%       |
| LL Road Tire            | 957          | 2.26%       |
| ML Road Tire            | 868          | 1.51%       |
| Touring Tire            | 863          | 1.22%       |
| Bike Wash - Dissolver   | 850          | 1.47%       |
| HL Road Tire            | 795          | 3.52%       |
| LL Mountain Tire        | 788          | 2.50%       |
| Hydration Pack - 70 oz. | 969          | 3.60%       |
| Mountain-200 Black, 46  | 528          | 3.22%       |
| Total                   | 22,534       | 2.14%       |

Monthly Revenue

Monthly Orders

Goal: 2165 (-0.88%)

Monthly Returns

**\$1.83M** Goal: 1.77M (+3.31%)

Goal: 169 (+1.78%) **99** 

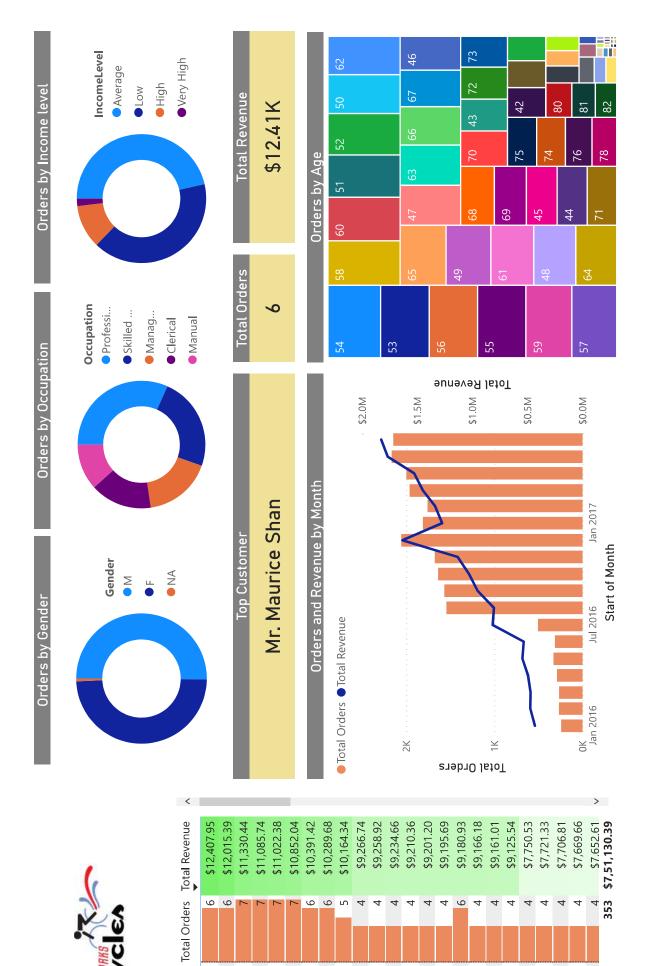
Top Product (Orders)

## Water Bottle - 30 oz.

Mountain-200 Black, 46 Top Product (Profit)







Mr. Randall Dominguez

Mrs. Nichole Nara

Mrs. Dominique Prasad

Mrs. Brandi Gill

Adriana Gonzalez

Mrs. Rosa Hu

Mr. Kevin Coleman Mr. Johnathan Suri

Mrs. Felicia Blanco

Mrs. Jill Suarez

Mrs. Crystal Zeng

Mr. Francisco Sara

Mr. Brad She

Mrs. Kaitlyn Henderson

Mrs. Margaret He

Mrs. Ariana Gray Mr. Marco Lopez

Mr. Franklin Xu

Mrs. Janet Munoz

Mrs. Lisa Cai

Mr. Maurice Shan

FullName

Mr. Jordan Turner

Mr. Larry Munoz

Mrs. Lacey Zheng

☐ total revenue Friday