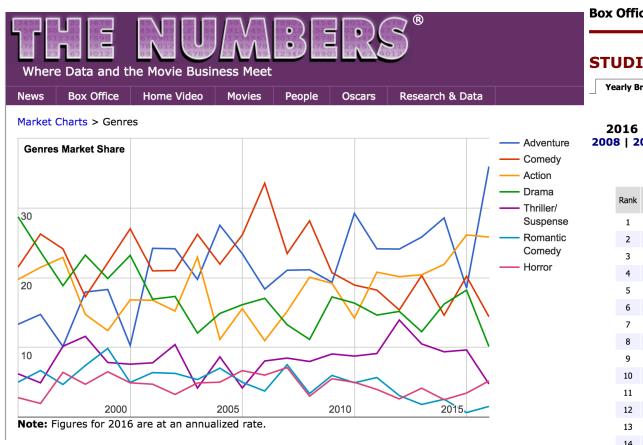
Return on Investment: Movie Genre & Studio Options

HENG-RU MAY TAN

Genres | Studios & Market Share

Box Office Mojo



Box Office by Studio

BY STUDIO

STUDIO MARKET SHARE

Yearly Breakdown Yearly Comparisons Studio List

2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000

BY MAJOR STUDIO

January 1-October 2, 2016 Overall Gross: \$8.653 billion

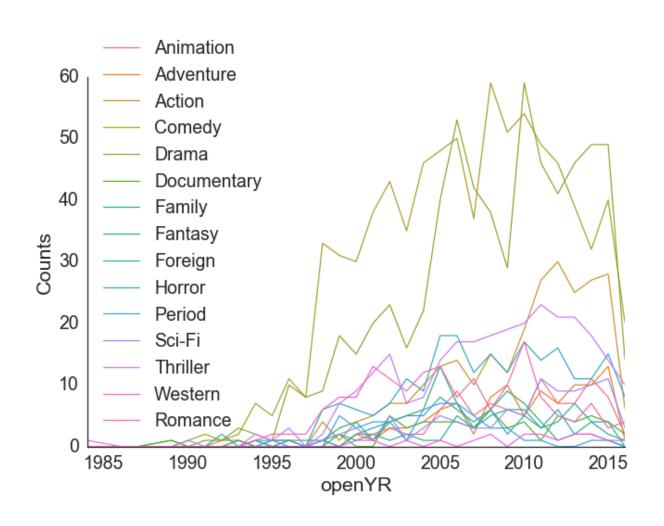
Rank	Distributor	Market Share	Total Gross*	Movies Tracked	2016 Movies**
1	Buena Vista	24.8%	\$2,146.6	13	10
2	Warner Bros.	17.5%	\$1,510.9	28	16
3	20th Century Fox	13.6%	\$1,173.1	17	11
4	Universal	12.4%	\$1,069.6	15	12
5	Sony / Columbia	9.0%	\$780.1	21	16
6	Paramount	7.0%	\$609.9	12	9
7	Lionsgate	5.0%	\$430.0	21	18
8	STX Entertainment	2.1%	\$178.5	5	4
9	Focus Features	2.1%	\$177.5	9	7
10	Open Road Films	1.1%	\$95.2	6	5
11	Weinstein Company	0.7%	\$59.6	10	6
12	A24	0.6%	\$52.3	16	14
13	Roadside Attractions	0.5%	\$47.0	9	8
14	Bleecker Street	0.3%	\$29.6	6	5
15	Fox Searchlight	0.3%	\$28.9	5	3
16	Sony Classics	0.3%	\$28.4	15	10

Return on Investment?

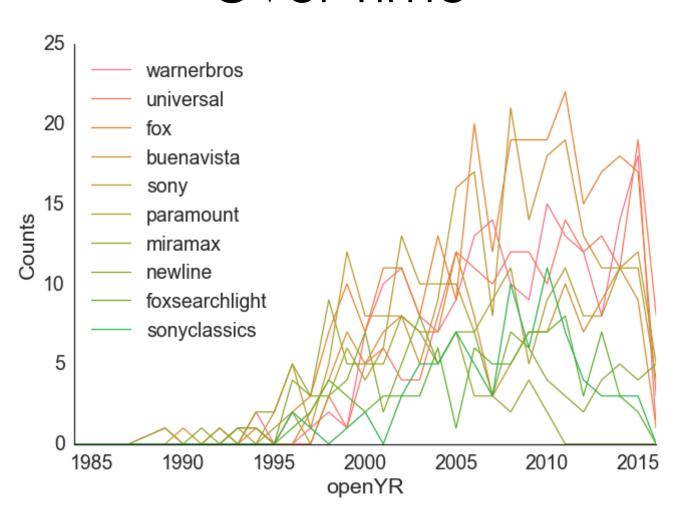
 Ln(ROI) = Ln(World Gross / Production Budget)

- Data Sources:
 - Box Office Mojo
 - Release Details; Theatres; Duration; Oscar Nominations
 - The Numbers
 - Budget, Gross + inflation correction

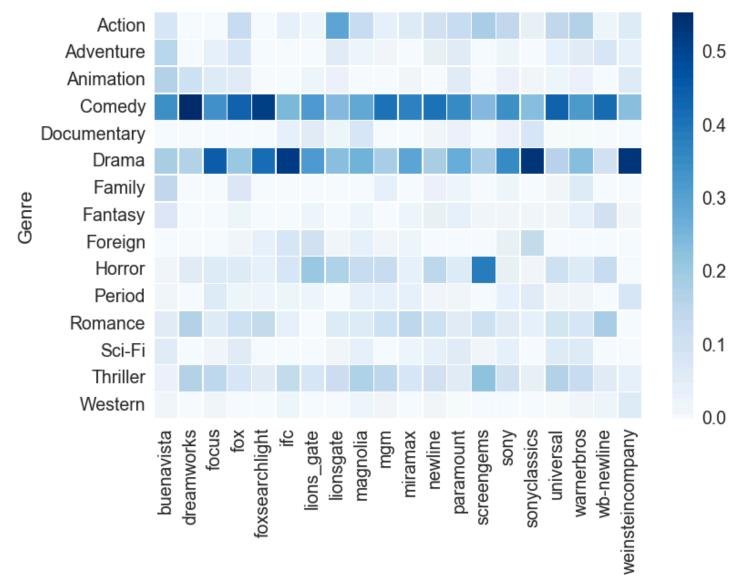
Movie Genre Over Time



Movie Production by Studio Over Time

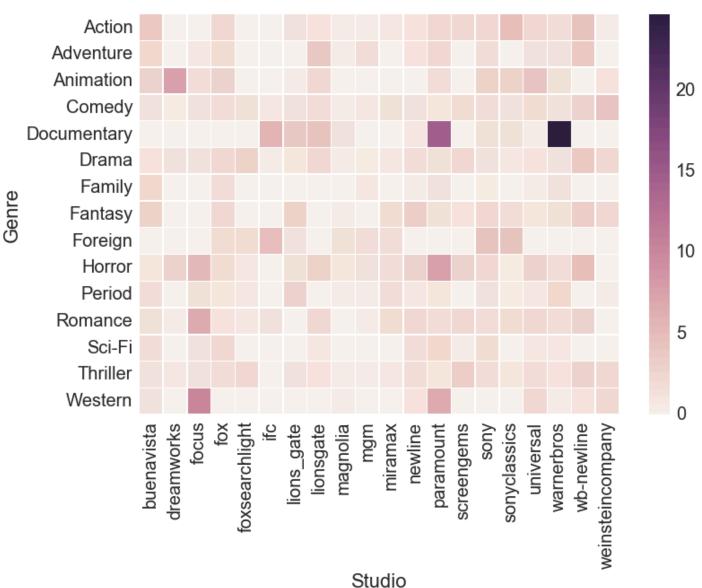


% Movie Production: Genre & Studio

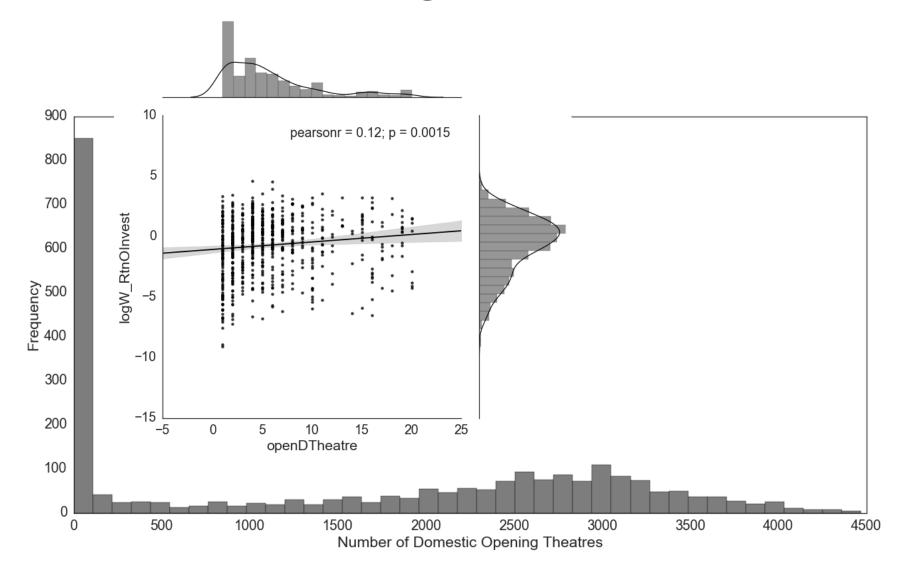


Studio

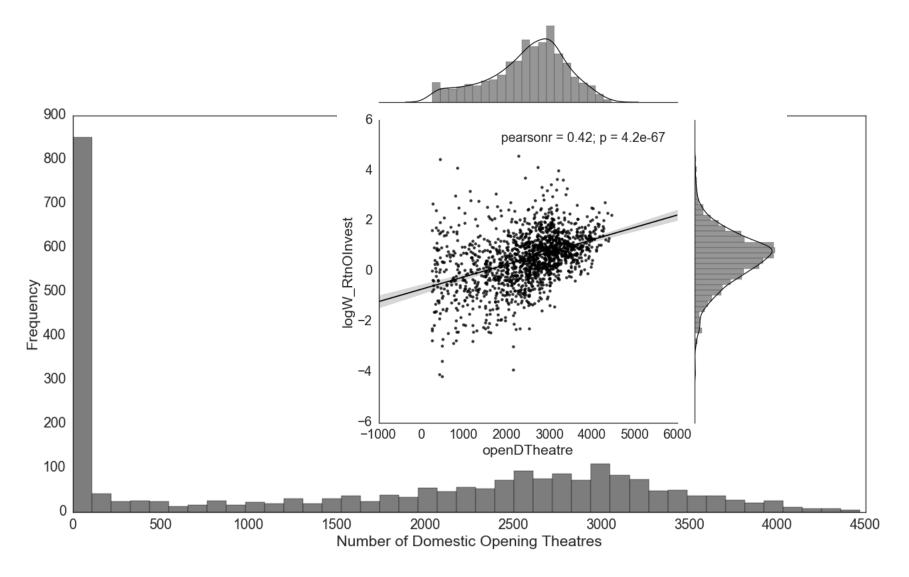
Ln(ROI): Genre & Studio



Opening Theatres



Opening Theatres



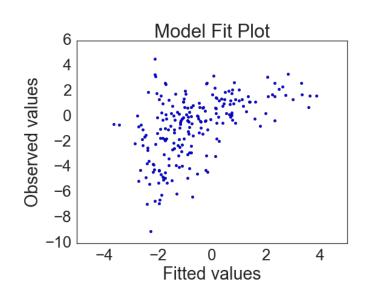
Methodology Overview

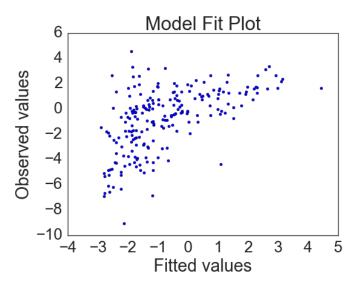
- Assessing Features (Genre | Studio):
 - OLS | Lasso | Ridge | Decision Trees |
 Interactions
 - K-Folds Cross Validation; K=5
 - Final Model via OLS

- 2 Partial Models :
 - In(ROI) ~ Genre
 - In(ROI) ~ Studio

Opening Theatres <= 20

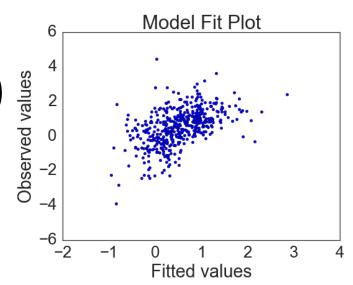
- Genres (r_sq ~ 0.33)
 - Duration of Release (e^0.01)
 - Oscar Nomination (e^1.72)
 - **Comedy** (e^0.90)
 - **Drama** (e^0.62)
 - **Foreign** (e^1.13)
- Studios (r_sq ~ 0.35)
 - Duration of Release (e^0.01)
 - Oscar Nomination (e^1.57)
 - Miramax (e^1.41)
 - FoxSearchlight ($e^2.41$)
 - **LionsGate** (e^1.38)
 - WeinsteinCo (e^1.61)
 - Focus (e^1.21)

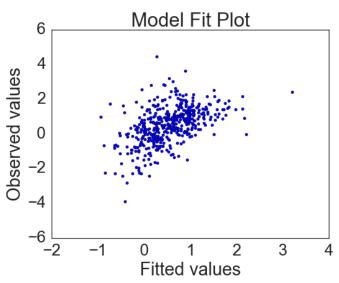




Opening Theatres >> 250

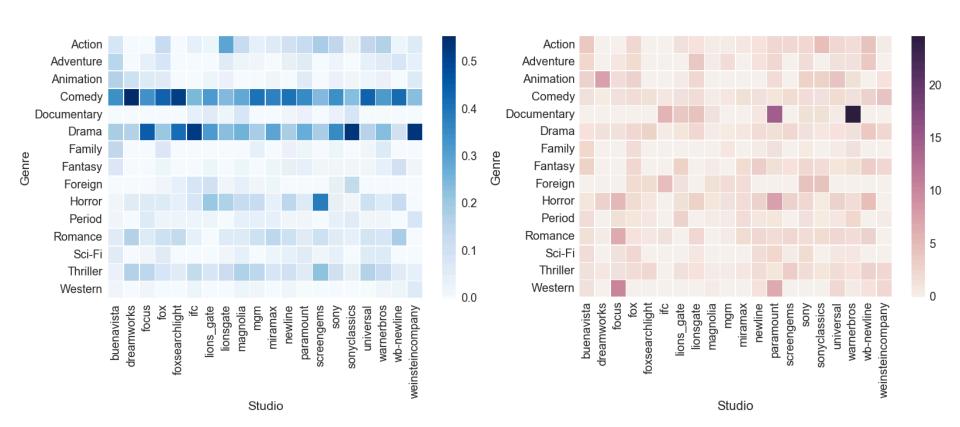
- Genres (r_sq ~0.3)
 - Duration of Release (e^0.009)
 - Oscar Nomination (e^3.1)
 - Documentary (e^1.67)
 - Horror (e^0.42)
- Studios (r_sq ~0.3)
 - Duration of Release (e^0.01)
 - Oscar Nomination (e^0.23)
 - Universal (e^0.26)
 - Screengems (e^0.53)
 - **LionsGate** (e^0.34)
 - **WB-Newline** (e^0.58)





Models capture different aspects of data

- Comedy | Drama vs Documentary | Horror
- Studios and their relative market share



Thanks