



HENRIK SACHDEVA

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OBJECTIVE

Motivated sales associate with a passion for passion and a good track record of exceeding sales targets. Seeking a position as a Sales Associate at Ralph Lauren to utilize my exceptional customer service skills, extensive product knowledge, and ability to create memorable shopping experiences for customers

EXPERIENCE

Guess?

Sales Associate | Metrotown Retail Store | Apr '22 – now

- Consistently exceeded monthly sales targets by utilizing upselling techniques and building strong customer relationships
- Developed an in-depth knowledge of the store's product offerings, including features, benefits and pricing
- Handled cash transactions, operated the POS system, and ensured accuracy in cash handling and inventory management.
- Collaborated with team members to maintain a clean and organized store environment, including visual merchandising and restocking shelves

Tarahut Educational Services

Immigration Consultant | India | June '20 – Feb '22

- Assisted clients with navigating immigration processes, providing guidance and support throughout the immigration process.
- Communicated with clients to gather necessary information and documentation, and provided updates on the progress of their application
- Collaborated with immigration authorities and government agencies to resolve client inquiries and address any issues or concerns.
- Maintained client files, records and databases in compliance with privacy and confidentiality requirements

EDUCATION

Bachelor of Applied Science in Computing Science | Simon Fraser University | Burnaby BC | 2024

Relevant coursework: Electives in consumer behavior, sales management, marketing strategy

KEY SKILLS

- Sales and customer service excellence
- Product knowledge and brand awareness
- Relationship building and interpersonal skills
- Effective communication and active listening
- Attention to detail and organizational abilities
- Problem solving and conflict resolution
- Adaptability and flexibility in a fast-paced retail environment