

Module 1 – (ch23) Raising Equity Capital

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Note: This summary will be delivered **in printed form only**. No PDF version is available.

Overview

This summary covers the key points from Chapter 23 of Berk & DeMarzo – Raising Equity Capital.

- 1) Early-stage funding sources
 - Angels, VCs, private equity, institutional and corporate investors: who they are and why they invest
- 2) How deals are structured
 - Preferred stock, convertible terms, funding rounds, and investor protections
- 3) Ownership and valuation
 - Pre- and post-money valuation, dilution, and types of stocks
- 4) Going public
 - IPO mechanics, underwriters, pricing strategies, and regulatory steps
- 5) Puzzles and market reactions
 - Underpricing, long-run underperformance, SEO choices, and investor behavior

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Module 1 – (ch23) Raising Equity Capital Notes	
Notes	