

Dear Mr. McMillan,

As a past entrepreneur and outsourcing company founder myself with 8+ years of experience in data & project management, I am confident that I am "the" perfect match for the **IT Project Manager** position at **Alexander Technology Group**. With my proven history of helping companies from various industries streamline processes, improve efficiencies and manage web projects under budget by **utilizing remote/ outsourcing IT workforce**, I'm ready to deploy all of these knowledge and experience to make a major contribution to **Alexander Technology Group** right away.

Please take a look at my attached resume for a detailed look at my skills and experience. Here's a snapshot of what I have to offer:

**Key achievements and skills include:**

- **Leadership:** Founded & directed a foreign team of 30 people including web/ app designers, business analysts & data experts, frontend & backend developers, QA staff through all stages of *agile development* on deadline-driven web projects. (*Reference: [www.HenryFromBoston.com](http://www.HenryFromBoston.com)*)
- **Budget Management:** Recruited and managed *remote/ outsourcing* technical staff to help companies reduce IT costs by at least 5 times compared to running in-house teams.
- **Program Design & Data Management:** Employed self exceptionally strong background in *relational database & programming framework* to envision, propose, and execute complete technical resolution and documentation for any complex organizational needs or large data collection and analytics.

My past clients and employers have commended me for my high level of interpersonal skills, integrity and naturally engaging personality. My recent employer, Laurids Beckmann from Helia, can be contacted to provide more information about my ability to meet the needs of this job. A recommendation letter from Laurids is also attached with this application.

My motivation for this job application is I would like to hold a stable position of IT Project Manager in **Alexander Technology Group**, which gives me more flexible working schedule due to its remote nature, and long term career development opportunities in the company based on my contributions.

I understand that you will receive a large number of applications for this role, therefore I would like to attach this **short video clip on my homepage: [www.henryfromboston.com](http://www.henryfromboston.com)** for a better demonstration of my past career, knowledge and experience especially on project management and agile development.

I would appreciate the opportunity to meet with you to discuss my application at an interview. I can be contacted at all times on the details provided above.

Sincerely,  
(Henry) HUNG PHAM