

# HENRY M. HUND

Philadelphia, Pennsylvania <personal information redacted>  
Please visit <http://www.henryhund.com/resume> to contact me.

## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, Pennsylvania

#### *Master of Business Administration Candidate; Major in Entrepreneurship, Finance*

2012-2014

- Advised and supported Philadelphia small businesses as Consultant for the Wharton Small Business Development Center
- *Club Membership:* Tech Club, Entrepreneurship Club, Founder's Club, Innovation/Design in Business Club, Media & Entertainment Club, Brewmaster's Guild (Vice President) and Scotch and Whiskey Club
- *Microsoft Research:* Identifying new profit pools via market research completed in partnership with Xbox strategy group
- *Writing Award:* Ranked within the top 20% of Wharton students for writing and editing in ongoing class wide competition
- *GMAT:* 760 / 99% (Verbal: 44 / 97%; Quantitative: 49 / 85%; Writing: 6.0 / 91%)

### THE SCHREYER HONORS COLLEGE, PENNSYLVANIA STATE UNIVERSITY

State College, Pennsylvania

#### *Bachelor of Science; Major in Information Sciences and Technology, Finance*

2004-2008

- Graduated with Highest Distinction and Honors after achieving a 3.95/4.00 grade point average, and achieved a full merit scholarship sponsored by the Department of Homeland Security in exchange for summer internship at terrorism research center
- Programmed online donation tools and event management platform as part of a group programming effort for Thon, the world's largest student-run philanthropy, which has raised \$90 million for pediatric cancer patients and research since 1977
- Composed independent research thesis on venture capital fundraising and impact on deal valuations
- *SAT:* 1450 / 98% (Math: 780 / 99%; Verbal: 670 / 92%)

## EXPERIENCE

### Summit Rock Advisors

New York, New York

#### Investment Team Associate

2010-2012

- Persuaded CEO and Chief Investment Officer (CIO) to invest in systems that assisted with implementation, monitoring and trading of client investments in an effort to institutionalize the firm, which had launched only three years earlier
- Sourced, selected and implemented private equity back office software after negotiating a 50% discounted subscription fee, which no previous member of the team had completed
- Designed and built a private equity reporting workflow in partnership with CIO and CEO that allowed our clients to understand portfolio performance, and oversaw the back office's usage and maintenance of this system
- Analyzed client asset allocations, presented investment analysis to CIO and CEO and subsequently implemented resulting portfolio changes. Reviewed asset historical performance and forecasted future return potential to build an efficient portfolio

### Morgan Stanley Alternative Investment Partners

Philadelphia, Pennsylvania

#### Investment Team/Private Equity Secondaries Market Analyst

2008-2010

- Built custom deal and investor sourcing capability in Salesforce.com for newly-formed eight member team in partnership with Managing Director and Chief Administrative Officer
- Evaluated and invested in dozens of investment opportunities resulting in net estimated returns of 25% to investors by developing complex return waterfall models, often utilizing VB Script

### Department of Homeland Security Terrorism Research Center

College Park, Maryland

#### Summer Analyst

Summer 2007

- Assisted in the launch of the first industry-wide repository for terrorism-related research data

### Merrill Lynch Global Investment Banking Technology

New York, New York

#### Summer Analyst

Summer 2006

- Pioneered the creation of a web design usability standards guide that was later adopted by entire division

## ADDITIONAL INFORMATION

### • Technical Experience:

- *Programming:* Self-taught PHP, MySQL, HTML, CSS; beginning to study MVC/MTV architectures (Rails/Django)
- *Analytics:* Reviewing Tableau and R as well as Google Analytics and mixpanel. Proficient with JMP
- *Web Development:* Built websites in PHP and MySQL (including award-winning site built in high school)
- *App Development:* Tinkered with elementary iOS app development
- **Interests:** Homebrewing beer, snowboarding, bourbon tasting, technology, gaming, entrepreneurship