# Marketing at The University of Tampa

**Branding Brilliance at UT** 

**Henry Rausch** 





#### Benefits of Sykes College of Business: General Course Work

#### MKT 300: Principles of Marketing

Consumer behavior, Market segmentation, Promotion tactics

# THE UNIVERSITY OF TAMPA SYKES COLLEGE OF BUSINESS

#### MKT 360: Market Research

- Interpret data, Informed decisions, Understand trends

#### MKT 362: Digital Marketing

Leveraging technology, SEO, PPC

#### MKT 354: Buyer Behavior

- Physcological, Social, Personal factors of buyers



#### The Future of Marketing at The University of Tampa:

#### **Industry Proficiencies:**

- Microsoft Office
- Hubspot Certification
- Tableau
- Artificial Intelligence (Ai)
- Prospecting
- Search Engine Optimization (SEO)
- Marketing Automation
- Market Research (Qualtrics)



## Benefits of Sykes College of Business: Hands on

#### **Branding yourself:**

MKT 371: Professional Selling and Sales Management



AMA: American Marketing Association

Lowth Entrepreneurship Center

Monthly Career Fairs (Internships)



PERSONAL BRAND





## **Student Success: AACSB Graduates**





### **Support and Resources:**









# **Conclusion:**





