# Henry Weng

henryweng03@gmail.com • henryweng.com • github.com/henryweng03 • linkedin.com/in/henry-weng

## **EDUCATION**

#### Stanford University

B.S, Computer Science & Economics

GPA: 4.09/4.0

Coursework (\* for grad-level): NLP with Deep Learning\*, Operating Systems, Artificial Intelligence\*, Machine Learning\*, Data Structures & Algorithms, Entrepreneurial Marketing\*, Market Design\*, Interactive Learning\*, Developmental Psychology

#### **WORK EXPERIENCE**

### Co-founder & Product Engineer

Oct 2022 - Sep 2023

Hazel (PearX W23) – Seed-stage AI proptech startup

Menlo Park, CA

- Took a gap year to build an AI-powered workflow automation platform for real estate agents
- Worked cross-functionally to scope, build, and ship critical features including talk-to-your-CRM, automated transaction management, and auto-generated to-do lists: conducted user interviews for 200+ realtors and wrote 40K+ lines of code
- Conducted early sales and product marketing, helping close over \$250,000 annual recurring revenue in letters of intent
- Pitched to 2,000 investors at Pear VC's W23 demo day, kickstarting an oversubscribed \$X million fundraise

## Software Engineer Intern

Jun 2022 - Aug 2022

Dover (YC S19) – Series A recruiting-tech startup

San Francisco, CA

- Owned AI insights for the resume review page: scoped feature, wrote PRD, and collaborated cross-functionally with EPD to launch the feature, resulting in 18% increase in MAU for the feature
- Led development of a fully customizable onsite interview scheduling tool, synced with Google Calendar
- Built API endpoints for data ingestion and enrichment of 100M candidate profiles using Django

# Research Engineer Intern

Jun 2021 - Dec 2021

Stanford Future Data Systems Group

Stanford, CA

- Built a differential privacy module for Karl, enabling anonymous data aggregation on smart home devices
- Created the project website and implemented topological sort for the system's graph visualization UI

### **PROJECTS**

## Polyjobs (Next.js, Tailwind CSS, Supabase, React.js)

- Built a platform to pre-screen software engineering candidates and match them with startups that would be a great fit
- Closed \$50K+ in contingency contracts from startups within two months of launch

# Deep RL for VC Investment Decision Making (Python, OpenAI Gym)

 Implemented PPO and DQN to train RL agents to make decisions on whether a VC should meet with or invest in a company in a simulated environment. Achieved 75% of oracle performance

#### Pairology (Next.js, Tailwind CSS, Firebase, React.js)

- Built and scaled a matchmaker for meaningful friendships to 1,000+ users and 3,000+ in-person meetups
- Conducted 50+ user interviews, defined product vision, planned sprints, and executed a product marketing campaign across 6 universities. Met 3 of my closest friends through the platform.

#### **SKILLS**

Programming: TypeScript, React, Python, Next.js, JavaScript, C++, Java, Tailwind CSS, Figma, SQL

Non-technical: Product Management, User Interviews, Copywriting, Communication, Leadership, UX Design

# **AWARDS & HONORS**

- US Computing Olympiad Gold
- US Physics Olympiad Semifinalist
- Pear VC Garage Fellow3x Hackathon Winner
- National Merit Scholar
- Eagle Scout