



Yes/No Questions

- How likely is it that users will like a new layout of our website?
- Will my customers leave my wireless service at the end of their subscription?
- What financial characteristics can be used to predict whether or not a business will go bankrupt?
- → Model the probability of 'Yes'

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Linear Regression

Model: $Y_i = \beta_0 + \beta_1 X_{i,1} + \beta_2 X_{i,2} + \dots + \beta_p X_{i,p} + \varepsilon_i \ i = 1, \dots, n$

Assumptions:

- Linearity/Mean Zero Assumption: $E(\varepsilon_i) = 0$
- Constant Variance Assumption: $Var(\varepsilon_i) = \sigma^2$
- *Independence Assumption*: $\{\varepsilon_1, ..., \varepsilon_n\}$ are independent random variables
- *Normality Assumption*: $\varepsilon_i \sim \text{Normal}$

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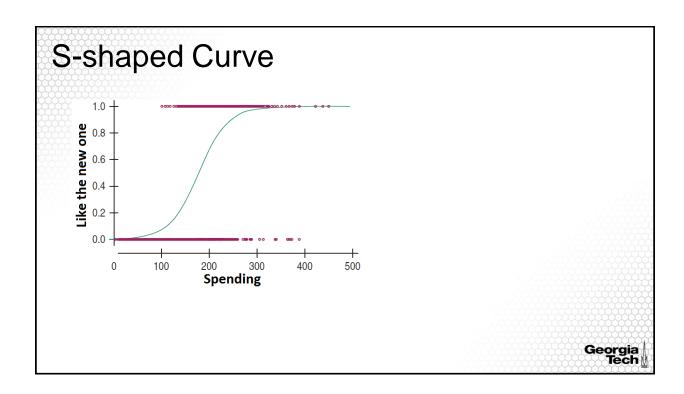
Linear Regression for Yes/No Question?

Uber recently changed their logo.



• You are asked to model whether Uber users will like the new logo based on how much they spent in the last 3 months using Uber.

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Logistic Regression Model

Data: $\{(X_{1,1}, X_{1,2}, \cdots, X_{1,p}), Y_1\}, \{(X_{2,1}, X_{2,2}, \cdots, X_{2,p}), Y_2\}, \cdots, \{(X_{n,1}, X_{n,2}, \cdots, X_{n,p}), Y_n\}$ where Y_1, \cdots, Y_n are binary responses

Model: We model the probability of success given the predictor(s)

$$p = p(X_1, \dots, X_p) = Pr(Y = 1 \mid X_1, \dots, X_p)$$

by linking p to the predicting variables through a nonlinear \emph{link} function g:

$$g(p) = +g(p(X_1, \dots, X_p)) = \beta_0 + \beta_1 X_1 + \dots + \beta_p X_p$$

There is no error term! What are the model assumptions?

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Logistic Regression Model

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Assumptions:

- Linearity Assumption: $g(p(X_1, \dots, X_p)) = \beta_0 + \beta_1 X_1 + \dots + \beta_p X_p$
- Independence Assumption: Y_1, \dots, Y_n are independent random variables
- Logit Link Function:

$$g(p) = \ln\left(\frac{p}{1-p}\right)$$

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Summary



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