

# ERIK HERBERT LOHMUS

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## EDUCATION

**Claremont McKenna College, Claremont, California, Claremont, CA** **May 2023**

*Bachelor of Arts in Economics and Public Policy*

- GPA 3.8/4.0
- Relevant coursework: Statistics, Microeconomics, Macroeconomics, Accounting, Development Economics, Econometrics, Comparative Government, International Journalism, Organizational Psychology, International Relations

**United World College South East Asia East Campus, Singapore, Singapore** **May 2019**

*High School Diploma*

- IB score: 40, SAT: 1420

**Gustav Adolf Grammar School, Tallinn, Estonia, Tallinn, Estonia** **May 2017**

*High School Diploma*

- GPA 4.8/5

## EXPERIENCE

**The Graphite Group - Claremont, California – California** **Sep 2019 - Present**

*Associate Consultant*

- Conducted market research for clients in maritime and financial industries
- Built professional slide decks and reports for clients in relation to specific goals
- Created a modern website for a maritime shipping company for more effective advertising
- Developed a comprehensive go-to-market strategy for an industry breaking startup

**Ministry of Foreign Affairs - Tallinn, Estonia – Tallinn, Estonia** **Jul 2020 - Oct 2020**

*Business Diplomacy Intern and Project Assistant*

- Communicated with more than 40 companies and state institutions about interests in Asian markets
- Compiled the Business Diplomacy Strategy for Singapore and South Korea for 2020-2025 for Estonia
- Created a presentation to present the Business Diplomacy Strategy 2020-2025 for Estonia to Japan
- Compiled export and direct investment reports of Estonian companies to 40 different countries

**AIDS Information and Support Centre - Tallinn, Estonia – Tallinn, Estonia** **Jul 2018 - Jul 2018**

*Internship*

- Learned about Estonian drug policy since and measures taken to combat fentanyl crisis
- Engaged in the NGO's multiple initiatives including Methadone and Naloxone program
- Interviewed 10 drug addicts and reported on perceived perception in Estonian society
- Composed a report about Estonian drug NGO work highlighting shortcomings

**Initiative for Peace - Singapore, Singapore – Singapore** **Aug 2017 - Jun 2018**

*Facilitator*

- Engaged in a 1 yearlong learning program teaching basics of peace and conflict studies
- Organized and lead a student youth peace conference in East Timor for approximately 40 delegates
- Ran workshops with a team of 4 focused on tools of conflict analysis and resolution
- Led group discussions on personal conflicts to build relationships between delegates and facilitators

**The Humanities Magazine - Singapore, Singapore – Singapore** **Aug 2018 - Apr 2018**

*Writer and Head of Finance and Funding*

- Wrote 4 articles for a student magazine in subject areas of History, Economics and Politics
- Ensured funding for student magazine and printing of 300 colored copies to be sold around school
- Communicated with 3 sponsors on progress of magazine and enquiries about advertisement deals

## LEADERSHIP EXPERIENCE

**Boxing instructor, Claremont Boxing Club, Claremont Boxing Club** **2020 - Present**

- Incited interest of around 40 college students from various background to do physical exercise and release stress

**Team Captain, UWCSEA Men's Volleyball Team, UWCSEA Men's Volleyball Team** **2017 - 2017**

- Motivated a team of 14 players throughout a tough normal season as captain of B-team

## SKILLS & INTERESTS

- Languages: English (fluent), Estonian (fluent), French (Intermediate - written and oral), Russian (intermediate - oral)
- Technical: Office Suite - Word, Excel and PowerPoint (intermediate), Facebook and Instagram (Intermediate), STATA (basic), Think-cell
- Interests: Ten-year long experience as a professional ballroom dancer with multiple Estonian Championship titles and podium positions alongside International competition victories, International travel and politics