WINE SALES PROJECT (250 Points)

WRITE UP (200 POINTS):

1. DATA EXPLORATION (50 points)
Very nice in-depth review of the data.

Score Points 50

2. DATA PREPARATION (50 Points)
Medians and absolute value are good choices for dealing with this data.

Score Points 50

3. BUILD MODELS (60 Points)
Great to see you try the hurdle method. Most people avoid this step. Too bad. It is worth the effort.

Score Points 60

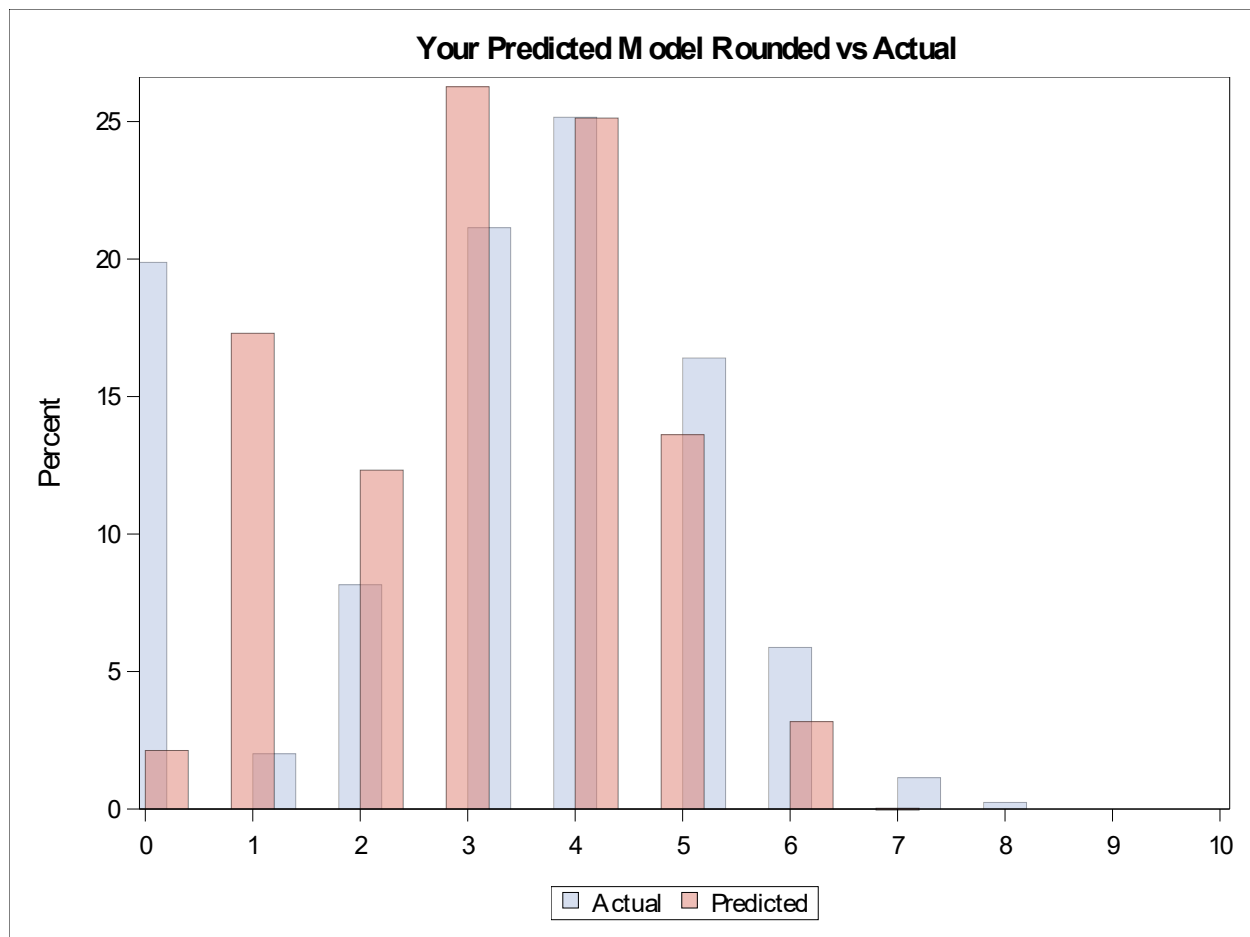### 4. SELECT MODELS (20 Points)
OK

Score Points 20

5. WRITE A FORMULA FOR YOUR MODEL (20 Points)
OK

Score Points 20

SCORED DATA FILE (50 POINTS)

Obs	NAME	ERROR
1	Perfect Model	0.00
2	depp_411_hw03 Poi Model	1.29
3	Demo Poi Model	1.80
4	Average Value Model	2.30
5	Random Value Model	5.67
6	Worst Model	16.22

Your Predicted Model Rounded vs Actual

Nice report. Would like to have seen a better fit for the zero values.

Finally, you get a **bonus**.

Score Points 50

Bonus Points 20

Total Points 270