

DAILY SALES REPORT 2

The Lodge Maribaya

1 of 6

October 01, 2025

07:21 am

Date : 2025-09-30

DESCRIPTION	TODAY		Yesterday	MONTH TO DATE				YEAR TO DATE	
	Actual	Budget		Actual	Budget	Last Month	Last Year	Actual	Budget

STATISTIC

Room Available for Sale (RNA) :

Room Inventory	20	0	20	600	0	600	600	5,460	0
Room Available for Sale	20	0	20	600	0	600	600	5,460	0

Room Occupied Information :

Room Occupied - Actual	5	0	2	201	0	198	209	1,938	0
Room Sold	5	0	2	190	0	187	201	1,868	0
Room Compliment	0	0	0	9	0	11	8	63	0
Room House Use	0	0	0	2	0	0	0	7	0
Room Day Use	0	0	0	0	0	0	0	0	0

Arrival & Departure Information :

Room Arrival	5	0	2	196	0	185	204	1,797	0
Room Departure	2	0	4	192	0	170	220	1,811	0
Guest Arrival	10	0	4	394	0	372	408	3,643	0
Room Arrival Tommorrow	6	0	3	128	0	131	172	1,359	0
Guest Arrival Tommorrow	12	0	6	256	0	264	344	2,763	0
Guest Departure	4	0	8	386	0	342	440	3,670	0
Room Departure Tommorrow	5	0	2	197	0	186	205	1,798	0
Guest Departure Tommorrow	10	0	4	396	0	374	410	3,645	0

Other Information :

Guest Compliment	0	0	0	18	0	22	16	126	0
Guest House Use	0	0	0	4	0	0	0	14	0
Guest Day Use	0	0	0	9	0	8	10	137	0
Room Occupancy (%)	25	0	10	32	0	31	34	34	0
Room Cancellation	0	0	0	0	0	4	9	132	0
Room No Show	0	0	0	0	0	0	0	1	0
Guest Occupied (Actual)	10	0	4	404	0	398	418	3,932	0
Guest Occupied Sold	10	0	4	391	0	384	412	3,929	0
Guest Child	0	0	0	9	0	8	10	144	0
FIT	5	0	2	187	0	187	99	1,649	0
WIG	0	0	0	3	0	0	7	11	0
Member	0	0	0	0	0	0	95	208	0
Food Cover	330	0	689	62,086	0	39,557	40,132	411,678	0
Double Occupancy	100.00	0.00	100.00	105.79	0.00	105.35	104.98	110.33	0.00
Lenght of Stay	1.00	0.00	1.00	1.03	0.00	1.07	1.02	1.08	0.00

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Occupancy - Actual (%)	25.00	0.00	25.00	33.50	0.00	33.00	34.83	35.49	0.00
Occupancy - Sold (%)	25.00	0.00	10.00	31.67	0.00	31.17	33.50	34.21	0.00
Avarage Room Rate	842,311	0	644,563	830,973	0	940,772	510,086	944,060	0
Avarage Guest Rate	421,155	0	322,282	403,798	0	458,136	248,853	448,843	0
Revenue PAR	210,578	0	64,456	263,142	0	293,207	170,879	322,986	0
Sales Coefficient Room (%)	639.04	0.00	1,578.12	1,941.69	0.00	1,242.70	1,597.67	1,207.17	0.00
Sales Coefficient FB (%)	49.69	0.00	185.01	216.56	0.00	155.62	225.56	164.50	0.00

REVENUE

CAMP & VILLAGE

Room Resort Revenue

Room Revenue

Rumah Gipsy	144,157	0	0	7,048,786	0	8,956,672	633,454	49,993,210	0
Tent Revenue	181,574	0	0	29,911,505	0	25,875,979	336,471,061	288,327,000	0
Joglo Revenue	500,348	0	539,913	9,081,835	0	11,524,779	148,068,278	119,389,923	0
Villa kayu Revenue	0	0	0	12,321,312	0	20,297,111	234,496,030	208,546,419	0
Rumah Pohon Revenue	1,279,698	0	749,213	20,579,034	0	21,307,618	209,595,705	215,495,020	0
Total Room Revenue	2,105,777	0	1,289,126	78,942,472	0	87,962,159	929,264,528	881,751,572	0

Other Income Room

Extra Bed	0	0	0	434,783	0	1,652,175	19,086,967	22,217,411	0
Other Room	13,000	0	5,200	1,477,470	0	21,315,332	50,903,365	123,404,442	0
Total Other Income Room	13,000	0	5,200	1,912,253	0	22,967,507	69,990,332	145,621,853	0

Miscellaneous Income

Other Revenue	0	0	0	0	0	0	0	230,474	0
Total Miscellaneous Income	0	0	0	0	0	0	0	230,474	0

Total Room Resort Revenue	2,118,777	0	1,294,326	80,854,725	0	110,929,666	999,254,860	1,027,603,899	0
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Resort FB Revenue

Banquet Other Revenue	0	0	0	260,871	0	9,304,348	57,793,643	47,414,349	0
Banquet Other Revenue Rebate	0	0	0	413,223	0	0	7,851,240	3,740,747	0

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Total	0	0	0	674,094	0	9,304,348	65,644,883	51,155,096	0
Food									
Banquet Food Revenue	0	0	0	23,952,174	0	12,591,304	349,850,673	269,533,626	0
Banquet Food Revenue Rebate	0	0	0	0	0	0	0	782,610	0
Breakfast Revenue	130,435	0	347,826	19,630,436	0	27,434,782	298,860,839	249,630,477	0
Pines Cafe Food Revenue	271,429	0	252,668	26,435,202	0	30,264,368	156,201,130	233,043,112	0
Dinner Revenue	0	0	0	0	0	0	652,175	5,252,174	0
Tenant Jamur Food Revenue	10,000	0	83,000	1,261,000	0	1,210,000	50,102,741	9,623,611	0
Sunset Bar Food Revenue	0	0	0	0	0	0	1,935,499	0	0
Total Food	411,864	0	683,494	71,278,812	0	71,500,454	857,603,057	767,865,610	0
Beverage									
Banquet Beverage Revenue Rebate	0	0	0	0	0	0	365,217	3,043,478	0
Pines Cafe Beverage Revenue	150,725	0	431,346	28,133,461	0	28,184,308	123,775,408	194,561,375	0
The Cave Beverage Revenue	592,176	0	767,828	38,526,617	0	23,383,215	273,040,667	239,557,314	0
Sunset Bar Beverage Revenue	0	0	0	0	0	0	582,856	10,476	0
Total Beverage	742,901	0	1,199,174	66,660,078	0	51,567,523	397,764,148	437,172,643	0
Total Resort FB Revenue	1,154,765	0	1,882,668	138,612,984	0	132,372,325	1,321,012,088	1,256,193,349	0
Resort Sport and Leisure									
Other Income Room									
Portable Tent Revenue	0	0	0	0	0	0	15,391,304	5,739,130	0
Total Other Income Room	0	0	0	0	0	0	15,391,304	5,739,130	0
Other Revenue Resort									
Trekking	0	0	0	652,174	0	86,957	19,908,704	6,134,785	0
Total Other Revenue Resort	0	0	0	652,174	0	86,957	19,908,704	6,134,785	0
Total Resort Sport and Leisure	0	0	0	652,174	0	86,957	35,300,008	11,873,915	0
TOTAL CAMP & VILLAGE	3,273,542	0	3,176,994	220,119,883	0	243,388,948	2,355,566,956	2,295,671,163	0

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WOODLAND									
Woodland Food And Beverage									
Others FB	0	0	0	0	0	0	478,262	300,000	0
Total	0	0	0	0	0	0	478,262	300,000	0
Food									
Omah Bambu Food Revenue	121,532	0	157,971	33,273,995	0	27,212,268	274,997,351	305,629,171	0
Food Court Food Revenue	71,465	0	200,670	13,527,680	0	9,642,028	98,456,995	109,377,631	0
The Cave Food Revenue	65,218	0	852,378	26,479,628	0	14,727,999	173,014,714	166,997,948	0
Tenant Plaza Food Revenue	376,190	0	490,476	26,333,335	0	13,514,281	11,993,327	100,795,238	0
Sunset Tenant Food Revenue	0	0	0	0	0	0	1,382,642	0	0
Total Food	634,405	0	1,701,495	99,614,638	0	65,096,576	559,845,029	682,799,988	0
Beverage									
Omah Bambu Beverage Revenue	87,391	0	236,954	34,704,922	0	23,139,360	205,737,903	235,964,951	0
Omah Bambu Beverage Revenue Rebate	0	0	0	0	0	0	0	-54,004	0
Food Court Beverage Revenue	18,255	0	137,302	9,364,255	0	6,230,952	62,804,727	69,902,030	0
Tenant Jamur Beverage Revenue	0	0	66,957	5,806,086	0	2,404,723	69,135,956	51,236,668	0
Tenant Plaza Beverage Revenue	79,048	0	84,761	18,668,568	0	10,794,285	10,676,193	68,819,031	0
Sunset Tenant Beverage Revenue	0	0	0	0	0	0	133,333	10,476	0
Total Beverage	184,694	0	525,974	68,543,831	0	42,569,320	348,488,112	425,879,152	0
Total Woodland Food And Beverage	819,099	0	2,227,469	168,158,469	0	107,665,896	908,811,403	1,108,979,140	0

Woodland Ticket & Wahana

Minor Operating Department

Sky Tree	0	0	28,572	342,858	0	557,143	8,971,427	7,900,003	0
Sky Bamboo	14,286	0	85,714	4,280,949	0	1,209,524	16,361,902	21,614,277	0
Zip Bike	404,048	0	324,047	42,955,237	0	25,456,191	231,276,437	264,682,863	0
Mountain Swing	57,143	0	19,047	11,219,047	0	6,057,141	56,228,569	67,730,456	0
Valley Swing	203,095	0	426,191	43,567,150	0	20,894,286	211,663,822	249,043,581	0
Hot Air Baloon	1,003,572	0	910,715	72,308,104	0	37,724,766	294,238,575	473,602,657	0
Ticket Revenue	1,995,750	0	3,119,500	204,945,075	0	134,850,600	2,288,383,119	1,622,941,750	0
Bawana 1 Parking Revenue	300,000	0	500,000	38,120,000	0	25,715,000	249,050,000	256,355,000	0

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New Hot Air Baloon	557,143	0	752,381	54,580,953	0	29,438,095	309,833,342	298,716,666	0
Funicular	500,000	0	1,276,190	71,900,003	0	45,176,186	393,308,084	497,073,328	0
Photo 3D	0	0	0	0	0	0	474,000	0	0
Other FB Voucher Revenue	0	0	0	0	0	0	0	1,185,000	0
Total Minor Operating Department	5,035,037	0	7,442,357	544,219,376	0	327,078,932	4,059,789,277	3,760,845,581	0
Other Wahana									
Other Wahana	3,585,000	0	6,181,429	516,768,570	0	322,604,668	2,139,404,622	3,068,286,441	0
Total Other Wahana	3,585,000	0	6,181,429	516,768,570	0	322,604,668	2,139,404,622	3,068,286,441	0
Total Woodland Ticket & Wahana									
Total Woodland Ticket & Wahana	8,620,037	0	13,623,786	1,060,987,946	0	649,683,600	6,199,193,899	6,829,132,022	0
Woodland Merchandise									
Merchandise									
PhotoBooth	666,000	0	762,000	75,588,000	0	46,250,000	323,398,900	430,658,000	0
Souvenir	106,561	0	553,654	13,477,840	0	7,174,684	114,772,023	101,269,033	0
Total Merchandise	772,561	0	1,315,654	89,065,840	0	53,424,684	438,170,923	531,927,033	0
Total Woodland Merchandise									
Total Woodland Merchandise	772,561	0	1,315,654	89,065,840	0	53,424,684	438,170,923	531,927,033	0
TOTAL WOODLAND									
TOTAL WOODLAND	10,211,697	0	17,166,909	1,318,212,255	0	810,774,180	7,546,176,225	8,470,038,195	0
TOTAL REVENUE BFR SVC & TAX									
TOTAL REVENUE BFR SVC & TAX	13,485,239	0	20,343,903	1,538,332,138	0	1,054,163,128	9,901,743,181	10,765,709,358	0
AP - Service Charge									
AP - Service Charge	440,743	0	719,090	57,872,835	0	38,383,863	323,834,646	388,403,672	0
PB 1 (Reconstruction Tax)									
PB 1 (Reconstruction Tax)	188,905	0	339,217	24,221,908	0	20,985,747	262,362,338	218,260,414	0
TOTAL REVENUE AFR SVC & TAX									
TOTAL REVENUE AFR SVC & TAX	14,114,887	0	21,402,210	1,620,426,881	0	1,113,532,738	10,487,940,165	11,372,373,444	0
PAYMENT									
BCA									
BCA	0		0	0		0	0	7,448,000	

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	Actual	Budget		Actual	Budget	Last Month	Last Year	Actual	Budget
TOTAL	0		0	0		0	0	7,448,000	
Cash									
Cash Sales Clearing Account	8,726,500		17,521,081	1,319,108,610		776,342,470	9,125,000	7,590,386,886	
TOTAL Cash	8,726,500		17,521,081	1,319,108,610		776,342,470	9,125,000	7,590,386,886	
Credit & Receivable									
AR Company Ledger	0		0	2,072,000		3,116,000	11,100,000	64,408,250	
AR Travel Agent Ledger	1,556,813		2,047,736	93,639,236		87,251,304	59,378,643	892,006,885	
BCA EDC	0		0	2,437,500		1,016,000	0	75,948,000	
BNI EDC	0		0	0		0	0	47,945,000	
Bank Transfer	298,500		910,000	56,894,000		86,674,200	113,540,000	891,764,968	
Affiliated Company Inter Account	820,000		1,250,000	90,970,000		61,265,000	0	570,421,000	
BRI EDC	7,164,800		8,320,000	712,004,751		496,093,120	42,660,000	4,775,881,797	
CC BSI	0		0	0		0	0	77,197,000	
Individual Ledger	0		1,396,000	6,946,000		0	0	104,258,000	
Voucher	0		200,000	4,700,000		9,550,000	0	45,100,000	
TOTAL Credit & Receivable	9,840,113		14,123,736	969,663,487		744,965,624	226,678,643	7,544,930,900	
Guest Ledger									
AR Guest Ledger	657,375		-242,423	2,203,469		10,194,210	1,810,610,912	-22,314,154	
A&G- Short(Over)	3		-9	82		187	73	1,595	
TOTAL Guest Ledger	657,378		-242,432	2,203,551		10,194,397	1,810,610,985	-22,312,559	
TOTAL Payment	19,223,991		31,402,385	2,290,975,648		1,531,502,491	2,046,414,628	15,120,453,227	

Prepared by :

Checked by :

Approved by :

Income Audit

Asst. Chief Accounting

General Manager