

CUSTOMER NAME: ACCHROMA

ITEM IDENT: 21 X 14 X 12

| ITEM DESCRIPTION  | MATERIAL SIZE  | SALES & SHIPPING  |
|---|--|---|
| BOX SIZE: 21.00 x 14.00 x 12.00<br>BOX STYLE: RSC Jnt/W/L<br>JOINT TYPE: Glued - 1.50"<br>COLORS: 1 3.00% PANELS: 0<br>BOARD GRADE: 200 C<br>BOARD: PUR Board Cost<br>ADHESIVE: REG | SHEET SIZE<br>WIDTH LENGTH SQFT<br>NET: 26.08 72.00 13.250<br>GROSS: 26.08 72.00 13.250<br>DES. STOCK: 0.00 0.00 0.000<br>UNIT COUNT: 250<br>TUCK SIZE: 0.00 TOP FLP:0.00 BTM FLP:0.00 | SHIP TO: ACCHROMA<br>MILES: 75<br>TRUCK LD: 12,075<br>TRL UTILZ: 100.00%<br>SALESMN: Chris Kobak<br>PLANT: 1 - Skybox Packaging |

Product Code: Flexo, &lt; 40% Coverage

| MATERIALS               | Mat'l           | Setup | Weight          |
|-------------------------|-----------------|-------|-----------------|
| BOARD COST              | \$911.13        |       | 1,417.75        |
| <b>TOTAL BOARD COST</b> | <b>\$911.13</b> |       | <b>1,417.75</b> |
| UNIT STRAP              | \$6.81          |       |                 |
| DEFAULT PALLET          | \$25.20         |       | 120.00          |
| BUNDLE STRAP            | \$1.67          |       |                 |
| ANY DARK GCM            | \$2.82          |       |                 |
| GLUED - 1.50"           | \$2.27          |       |                 |
| <b>SUBTOTAL MATLS</b>   | <b>\$949.90</b> |       | <b>1,537.75</b> |

| LABOR                   | # Out | Run Waste      | -----Setup-----<br>Waste Cost | Run Cost       | -----Hours and Speed-----<br>SU Hrs Run Hrs Pcs/Hr |
|-------------------------|-------|----------------|-------------------------------|----------------|--|
| 144 - FLEXO 41 4C       | 1     | \$27.33        | \$2.73                        | \$66.52        | \$47.03 0.143 0.1010 9900                          |
| 185 - BANDER UNITIZER   | 1     | 0.00           |                               | \$3.53         | \$8.05 0.120 0.2737 3653                           |
| 191 - SHIPPER LOADER    | 1     | 0.00*          |                               | 0.00*          | \$0.00* 0.120 0.3087 3239                          |
| OUR TRUCK               |       | 0.00           |                               | \$23.63*       | \$71.02*   |
| <b>CONVERTING COSTS</b> |       | <b>\$27.33</b> | <b>\$2.73</b>                 | <b>\$93.67</b> | <b>\$126.11</b>                                    |

|                           |                   |                 |                 |
|---------------------------|-------------------|-----------------|-----------------|
| <b>DIRECT COST</b>        | \$977.23          | \$72.78         | \$55.08         |
| <b>FIXED MFG OVERHEAD</b> |                   | \$51.97         | \$93.96         |
| <b>SELLING OVERHEADS</b>  |                   | \$6.14          | \$15.80         |
| <b>FIXED OVERHEADS</b>    | \$405.55          | \$51.77         | \$61.85         |
| <b>FULL COST</b>          | <b>\$1,382.78</b> | <b>\$182.66</b> | <b>\$226.69</b> |

PROFIT COST \$55.13

Base Cost 1,609.48

Setup Cost: 237.79

|    | Quantity | SP / M     | SU-Prc | Full Cst/M | Level   | Profit/M | \$ Per Ton | ExtBoard \$ | Board \$/M |
|----|----------|------------|--------|------------|---------|----------|------------|-------------|------------|
| E  | 500      | \$2,303.00 | \$0.00 | \$2,192.41 | 100.00% | \$110.59 | \$3,248.81 | \$525.37    | \$1,050.74 |
| E  | 1000     | \$1,912.00 | \$0.00 | \$1,857.33 | 100.00% | \$54.67  | \$2,697.23 | \$965.34    | \$965.34   |
| E* | 10000    | \$1,633.00 |        | \$1,627.75 | 100.00% | \$5.25   | \$2,303.65 | \$9,387.37  | \$938.74   |

| Board Breaks | Quantity | Price/UOM | Brk/MSF |
|--------------|----------|-----------|---------|
|              | 528      | \$72.90   | 7       |
|              | 3,018    | \$67.17   | 40      |
|              | 7,547    | \$66.16   | 100     |
|              | 754,716  | \$65.49   | 10,000  |

\*\* CONFIDENTIAL \*\* 1 - Skybox Packaging Corrugated