

Inception Deck

# Why are we here?

- Confusing ordering processes
- unreliable depending on the memory of the operator
- high acquisition costs for conventional POS systems

→Simplification and increase of efficiency in gastronomy at events of small to medium-sized organizers

## The Elevator Pitch

- For small businesses, Private people, and associations
- who occasionally plan events with gastronomic operations,
- the Herr Ober App
- is a digital POS system for order management in the gastronomy
- that simplifies the process from the order to payment,
- unlike big POS systems that are very expensive
- our product is cheap in acquisition cost for digital devices and, commission is only paid if an order is fully processed.

## Product Box

How would the software product look if it was a box?

- Fast processing of the order
- Easy payment
- short waiting times until consumption

# Product Box example structure

### Herr Ober



Bestellen, Bezahlen, Genießen. Es muss nicht kompliziert sein.

Cheap Infrastructure
Provision for fully processed orders
intuitive operation

## The NOT list

### Big features that are / are NOT part of the project

### IN

- Ordering from a fixed list
- Transmission to the Kitchen
- Payment with mobile devices on site
  - Fully digitalized

### OUT

- Development of own (cheaper) payment alternative
- Only frames for the menu are provided, not the dishes themselves

### **UNRESOLVED**

- Payment with cash
- Table Management

# Stakeholder



