

Distributed Open Marketplace for Europe



November 2023

**Boosting the uptake of Cloud & Edge
services in Europe deploying a Federated
Marketplace Ecosystem**



How does DOME work from both the customer's and the provider's perspectives?

DOME Federation of Marketplaces aims to streamline the procurement journey, improve provider selection, reduce search and evaluation time, facilitate product comparison, accelerate purchase processes, and simplify spending analysis.

DOME enhances the efficiency, transparency, and effectiveness of the Marketplace, benefiting both customers and providers of cloud related services.

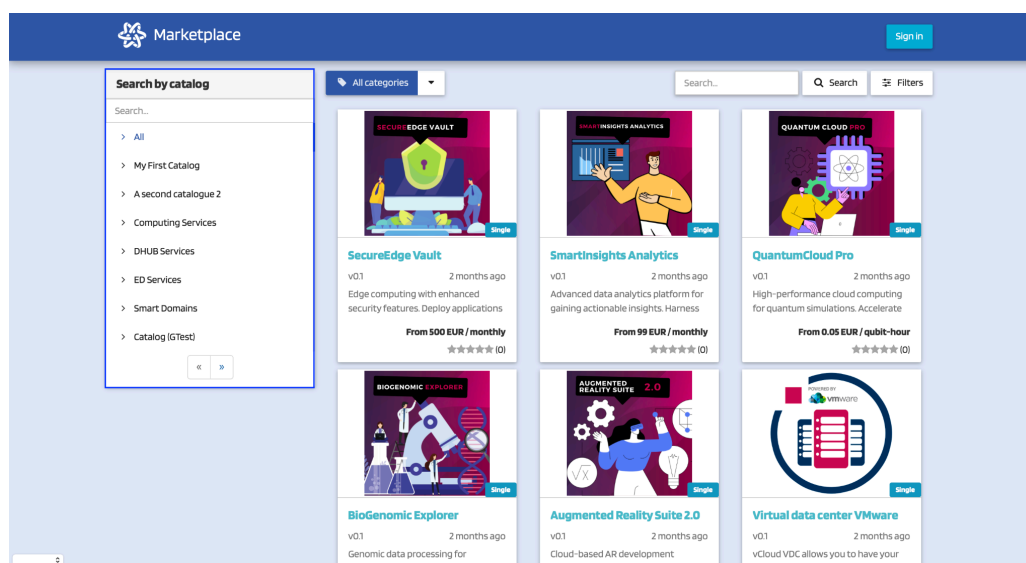
DOME Federated Marketplace from Customer perspective

▶ DOME Marketplace from Customer perspective

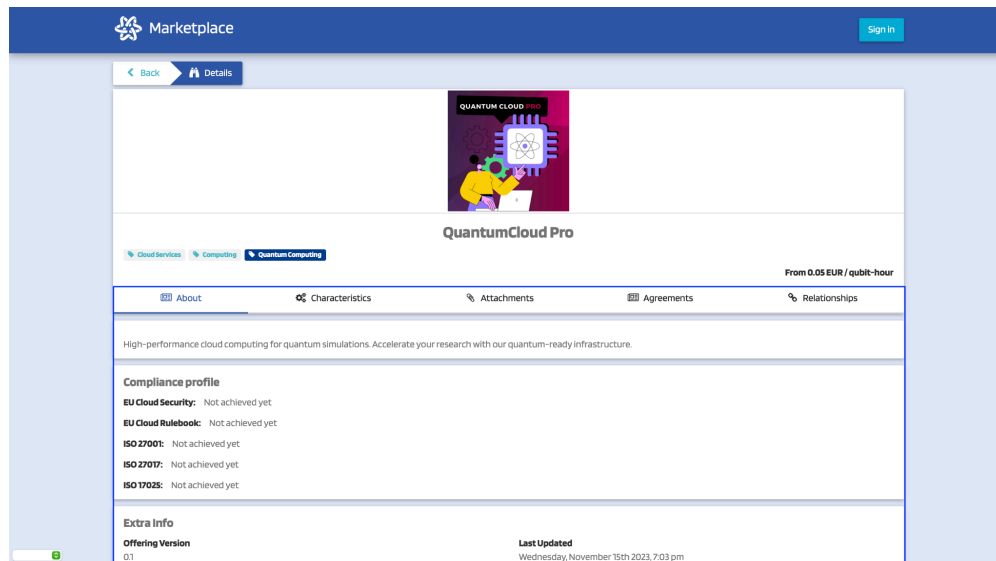
- As a guest user, you have the freedom to access the Marketplace without the need to log in.

Search and Filter Capabilities

Guest users can search by catalogue or filter through predefined categories.



- Each offer is equipped with comprehensive information, compliance profiles, and characteristics.



Purchase Process

- To make a purchase, users must sign in using the integrated verified credentials ecosystem.


The purchasing journey involves

Selecting offers ► Specifying characteristics ► Accepting terms ► Choosing a price plan before proceeding to checkout.

Post-Purchase Management

After purchase, users can review and manage their acquisitions through the 'My Inventory' section, gaining insights into active subscriptions, services, resources, payments, and usage.

DOME Federated Marketplace from the perspective of a Service Provider

 DOME Marketplace from the perspective of a Service Provider

DOME Seller Portal is the go-to hub for service providers, offering tools like "My Stock" and "Revenue Sharing" to elevate their online presence and revenue generation.

Elevating Your Portfolio with "My Stock"

Service providers, using a seller identity, leverage "My Stock" to create new resources, services, and products offers.

Creating resources specification

Resources specifications are those physical or digital resources needed to provide a given service (eg. CPU RAM, Virtual machines, Storage,...). To create a resource specification, you need to provide a name along with a description that outlines the resources you are offering and their characteristics.

Creating services specification

Similarly, to register a service specification, you'll need to provide a name and a description that outlines the service you're offering along with its characteristics.

Creating a product specification

Once you have a couple of services and a couple of resource specifications registered, you are able to create a product specification.

A product specification includes the set of resource specifications and the set of service specifications that you want to offer.

To create a product specification, you can provide a basic description (name, version, brand), complete the compliance profile, where you include all the different certificates associated with a particular product.

Additionally, sellers must include the range of characteristics that customers can choose when purchasing a specific product, a set of resources and service specifications, and a couple of attachments such as an image or documentation.

A federation of European Marketplaces

DOME aims to create a network of European Marketplaces that work together to streamline service provisioning and increase the visibility of available services. Each Marketplace within the DOME ecosystem can integrate the DOME catalogue of services into their own offerings.

Marketplaces can publish their own 'DOME-verified' services through the DOME ecosystem. However, federated Marketplaces also have the freedom to offer non-DOME verified services independently.

In DOME, each Marketplace can amplify the visibility of their catalogue by selling their validated services through the network. This provides increased exposure and potential customer reach.



Become a part of the DOME ecosystem now!

<https://dome-marketplace.eu/contact-us/>



Visit

dome-marketplace.eu

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