



DOME

Open Distributed Marketplace for Cloud & Edge in Europe

October 2023

Cloud & Edge services that you can trust, all in one single place

Get to know the **DOME project** aimed at facilitating the provision and the procurement of distributed cloud-to-edge services across Europe.



Yet another “Marketplace”?



Existing marketplaces have their own products, customers, qualification process, contract model, payment system, etc.



This results in a **fragmented landscape of Cloud & Edge services in Europe**, making it difficult to:

- match service providers' offer and customers' demand
- ensure verified and comparable quality across services and products
- facilitate simple and transparent transactions and service management

“MORE IS BETTER”

To address those challenges, DOME deploys a **Federated Marketplace Ecosystem**



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What are the benefits of the DOME approach?



A single **ecosystem federating distributed marketplaces** and complementary services is advantageous for both Cloud & Edge service providers (offer) and customers (demand) ...

Service Providers

- Increased visibility and customer outreach
- Integration of existing services
- Free to publish independent services
- Validation of services against EU regulations



Customers

- Seamless experience of the procurement journey
- Single aggregated catalogue of pre-validated services
- Reduced time for search, comparison and evaluation
- Simplified purchase processes and service monitoring

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How will DOME deploy the Marketplace Ecosystem?



- Large partnership
- All service provider types
- Liaisons with related communities

ECOSYSTEM
BUILDING

COLLABORATION

Shared Catalogue

INTEGRATION

- Common taxonomy
- Shared product descriptions
- Contractual model
- Resources bundling

- Open Standards
- Compatibility
- Compliance
- EU rulebook

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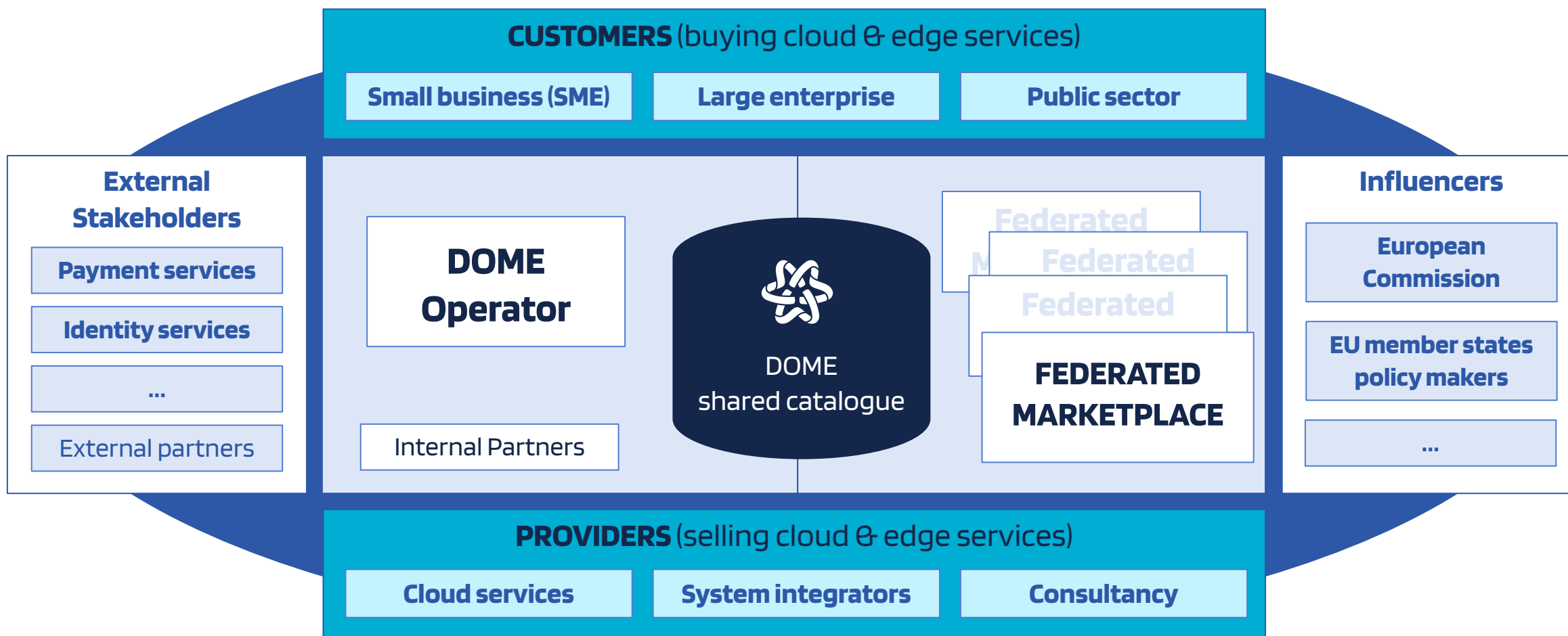
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Who benefits from the Federated Marketplace Ecosystem?



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What is DOME Value Proposition?



DOME Vision is ... to make it possible for all players to join a common open and distributed infrastructure that is fair and secure for everyone.

DOME Values are ...

- Trust
- Openness
- Interoperability
- Transparency
- Compliancy
- Sustainability



**One
SINGLE PROVIDER
registration**

**to reach
MULTIPLE CUSTOMERS**

DOME Mission is ... to offer a trustworthy and easy-to-use Marketplace Ecosystem boosting the uptake of Cloud-to-Edge services in Europe.

DOME is deploying a
**European federated
Cloud & Edge
Marketplace
Ecosystem**
offering a
**comprehensive
catalogue**
of validated and
pre-qualified Services

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How will the Marketplace Ecosystem be operated?



GOVERNANCE

- Collaborative decision-making structure
- Shared technical standards & infrastructure
- Equitable and transparent revenue sharing
- Joint marketing and promotion

BUSINESS MODEL

- Agreements with local vertical resellers
- Customer transactions directly through the Marketplace Ecosystem
- Data collection about services used
- Scaling up of good practices

Join the community to be involved in the Federated Marketplace Ecosystem design
& ensure that it will match your needs and expectations

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DOME Project's Facts & Figures

DIGITAL EUROPE PROGRAMME

Supporting cloud-to-edge infrastructure and services in Europe



Snapshot of DOME Project



- **DOME project** aims to boost Cloud & Edge services uptake in Europe deploying a **Distributed Open Marketplace**.
- The project is defining the **technical infrastructure**, **governance** and **business model** that will allow Cloud & Edge services and platforms to be promoted, facilitating the selection, procurement and monitoring of a smart combination of trustworthy services.
- **The Marketplace** aspires to be the single point of access federating Cloud & Edge services and other marketplaces across different domains and geographies.



Duration: 36 Months

Jan 2023 – Dec 2025



Budget: 19.671.317 €

Funding 50%



Digital Europe Programme

DIGITAL-2021-CLOUD-AI-01



Consortium: 38 Partners

+5 Affiliated Entities



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CONSORTIUM PARTNERS



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DOMÉ has received funding from [European Union's Horizon Europe Research and Innovation programme](#) under the Grant Agreement No 101084071



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Thank you!

Follow us & Stay updated

One day you'll stop by the Federated
Marketplace Ecosystem deployed by DOME



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