

AGENDA

2.Project 4. Exploratory 1.Introduction 3.Data Overview Objectives Insights 9. Key Drivers of Default 6. Modeling 7. Performance 5. Feature Approach Engineering Metrics 11. 10. Business

Recommendations

Implications

INTRODUCTION

Rising non-performing loans threaten bank profitability.

Manual credit reviews are slow and inconsistent.

Data-driven models can automate and improve decisions.

Regulatory & Compliance Pressure: Stricter oversight (e.g., Basel III/IV) demands transparent, auditable credit-scoring models.

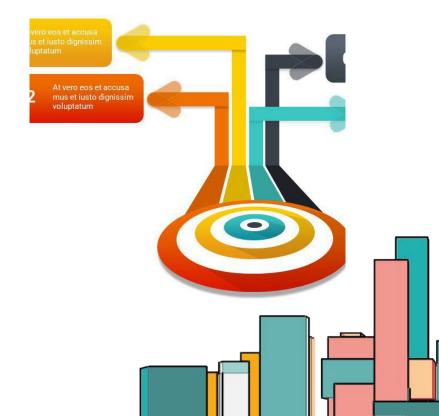
Scalability & Real-Time Monitoring: Automated analytics can process high volumes of loan applications instantly, enabling proactive risk mitigation.



OBJECTIVES

- Classify loan applications as "Fully Paid" vs. "Charged Off" using borrower and loan-specific features.
- Quantify the impact of key drivers—interest rate, annual income, debt-to-income (DTI) ratio, and employment length on repayment outcomes.
- Identify high-risk loan segments and provide clear, actionable business recommendations to reduce charge-offs.
- **Demonstrate** the applicability of logistic regression in financial risk modeling, backed by robust statistical metrics.
- Ensure model interpretability-use feature importance and coefficient analysis to explain predictions.
- Define a deployment & monitoring framework for real-time scoring and ongoing performance tracking.

Objective Slides



DATA OVERVIEW



Records: 37 138 loans (cleaned)

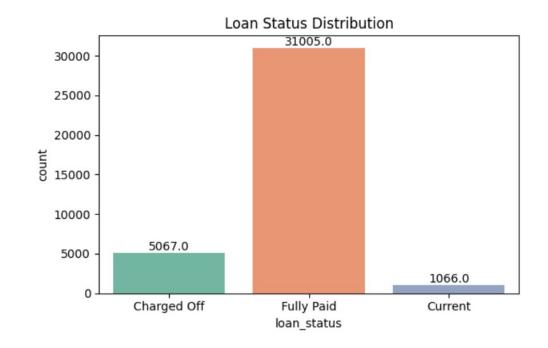


Key features:

loan_status (target)
int_rate (interest rate)
dti (debt-to-income ratio)
annual_income
emp_length (numeric)

EXPLORATORY INSIGHTS

- •Loan Status Breakdown: Of 37,138 loans, 84% were fully repaid, 14% charged off, and 3% still current—confirming a strong repayment majority but highlighting a non-trivial default segment.
- •Class Imbalance Implication: The 14% chargedoff rate suggests we need balanced training (e.g., class weights or resampling) to ensure our model reliably detects the minority default cases.
- •Ongoing Loans: The 3% "current" loans could be monitored over time to see if they migrate toward fully paid or charged off, offering early warning signals for risky profiles.

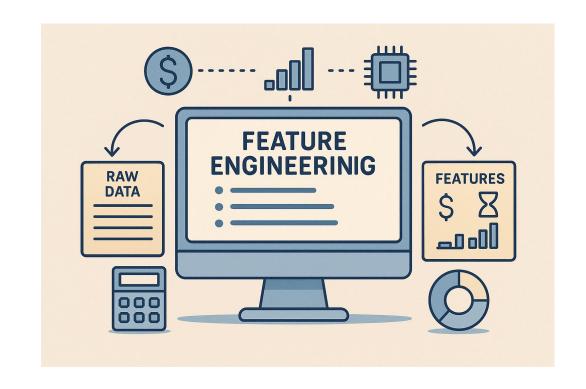


FEATURE ENGINEERING

Converted **emp_length** ("<1yr", "10+ yrs") → numeric scale 0–10

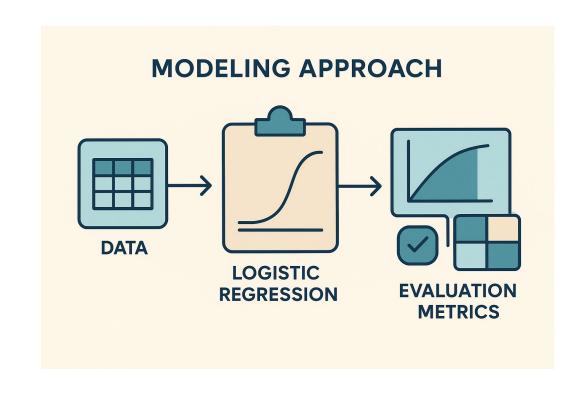
Binarized **loan_status**: Paid = 0, Charged Off = 1

Scaled continuous variables (int_rate, dti, income) for model stability



MODELING APPROACH

- •Algorithm: Logistic Regression (balanced class weights)
- •Train/Test: 80/20 split, random seed for reproducibility
- •Evaluation:
 - •ROC-AUC
 - Precision / Recall / F1
 - Confusion matrix



PERFORMANCE METRICS

✓ True Positives (TP) = 3922: Correctly predicted as paid.

✓ True Negatives (TN)= 768: Correctly predicted as not paid.

False Positives (FP)477: Predicted as paid but actually not paid.

False Negatives (FN)= 2261: Predicted as not paid but actually paid

This matrix compares the actual vs. predicted loan status	Predicted: 0 (Not Paid)	Predicted: 1 (Paid)
Actual: 0 (Not Paid)	768 (True Negative)	477 (False Positive)
Actual: 1 (Paid)	2261 (False Negative)	3922 (True Positive)

INTERPRETATION

Precision for 0 (Not Paid):

Only 25% of predicted "not paid" were correct → high false positives.

Recall for 0:

62% of all real "not paid" cases were correctly detected.

Precision for 1 (Paid):

89% of predicted "paid" loans were actually paid.

Recall for 1:

63% of all real "paid" loans were detected.

F1-score:

Balance between precision and recall. Higher for class 1 (paid).

Accuracy:

63% of all predictions were correct.

```
Confusion Matrix:
[[ 768 477]
[2261 3922]]
Classification Report:
               precision
                            recall f1-score
                                                support
                   0.25
                             0.62
                                       0.36
                                                  1245
                             0.63
                                       0.74
                   0.89
                                                  6183
                                       0.63
                                                  7428
   accuracy
                             0.63
                                       0.55
                   0.57
                                                  7428
  macro avg
weighted avg
                   0.78
                             0.63
                                       0.68
                                                  7428
ROC-AUC Score: 0.6899
Feature Importance:
                      Coefficient
             Feature
           int rate
                      -16.445702
                dti
                       -1.062655
  emp length clean
                       -0.032942
      annual income
                        0.000003
```

Problem: Class 0 (defaulted loans) is not predicted well. The model is biased toward predicting "Paid" because that class dominate

INTERPRETATION

- int_rate (-16.45): Higher interest rates significantly reduce the chance of repayment.
- \(\tau \) dti (-1.06): Higher debt-to-income ratio reduces the chance of repayment.
- emp_length_clean (-0.03): Longer employment slightly reduces default risk

• Annual_income (+0.000003): Very minimal positive impact but is not a strong predictor.

```
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[[ 768 477]
 [2261 3922]]
Classification Report:
               precision
                            recall f1-score
                                                support
                   0.25
                             0.62
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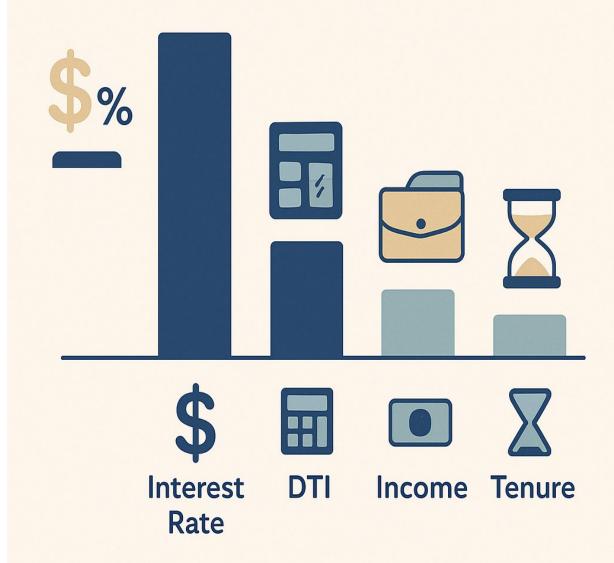
KEY DRIVERS OF DEFAULT

•Interest Rate: each 1% ↑ → default odds ↑ by Z%

•DTI: higher DTI strongly linked to charge-offs

•Income & Tenure: protective factors

Key Drivers of Default



BUSINESS IMPLICATIONS

- 1. Automate risk flags: real-time loan scoring
- 2. Optimize pricing: adjust rates for high-risk applicants
- 3. Targeted outreach: financial education for borderline cases



RECOMMENDATIONS

- 1. **Deploy** via API & decision dashboard
- 2. Retrain quarterly to capture market shifts
- **3. Enhance** with credit bureau & payment history data
- **4. Experiment** with ensemble models (e.g., XGBoost)
- 5. Governance: fairness and audit checks



THANK YOU