

FILTERS

region	All	
market	All	
customer	All	
division	All	

P & L By Fiscal Years

All values in USD

Note: 21 vs 20 is not part of pivot table

Metrics	2019	2020	2021	21 vs 20
Net Sales	87.5M	196.7M	598.9M	204.5%
COGS	51.2M	123.4M	380.7M	208.6%
Gross Margin	36.2M	73.3M	218.2M	197.6%
GM %	41.4%	37.3%	36.4%	-2.3%





FILTERS

region All
market All
division All
customer All
FY 2019

P & L By Fiscal Months

All values in USD

Quarters

	Q1			Q2	
Metrics	Sep	Oct	Nov	Dec	Jan
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%



Q3			Q4			Grand Total		
	Feb	Mar	Apr	May	Jun	Jul	Aug	
	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%