

FLEET & BUSINESS PRICE LIST



ABOVE & BEYOND



INTRODUCING THE LAND ROVER RANGE

GREAT ON ALL SURFACES, INCLUDING PAPER

Unrivalled capability, unruffled composure and iconic design are at the heart of every Land Rover. Our award-winning range is also more cost effective and equipped with more features as standard than you might think.

With competitive emissions and fuel economy, plus excellent residual values and attractive running costs, Land Rovers are an inspired choice for any fleet.



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MODELS



NEW DISCOVERY SPORT
PRICING
SPEC & PRICING COMPARISON



DISCOVERY
PRICING
SPEC & PRICING COMPARISON



RANGE ROVER EVOQUE
PRICING
SPEC & PRICING COMPARISON



RANGE ROVER SPORT
PRICING
SPEC & PRICING COMPARISON



RANGE ROVER
PRICING
SPEC & PRICING COMPARISON



DEFENDER
PRICING



DISCOVERY COMMERCIAL
PRICING

NEW DISCOVERY SPORT



OUR MOST VERSATILE AND CAPABLE
PREMIUM COMPACT SUV

NEW DISCOVERY SPORT PRICING

| DISCOVERY SPORT (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|------------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|
|------------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|

2.2L SD4 190HP 6 Speed Manual 4WD

| | | | | | | | | | | | | |
|---------|-----------|-----------|--------|-----|-----|-----|------|-----|----|--------|-------|-------|
| SE | 32,395.00 | 32,160.00 | 180.00 | 190 | 9.8 | 117 | 46.3 | 162 | 28 | 300.16 | 71.40 | 43.07 |
| SE Tech | 33,895.00 | 33,660.00 | 180.00 | 190 | 9.8 | 117 | 46.3 | 162 | 28 | 314.16 | 73.47 | 43.46 |
| HSE | 37,595.00 | 37,360.00 | 180.00 | 190 | 9.8 | 117 | 46.3 | 162 | 28 | 348.69 | 79.79 | 41.93 |
| HSE Lux | 41,195.00 | 40,960.00 | 180.00 | 190 | 9.8 | 117 | 46.3 | 162 | 28 | 382.29 | 86.23 | 40.14 |

2.2L SD4 190HP 9 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------|-----------|-----------|--------|-----|-----|-----|------|-----|----|--------|-------|-------|
| SE | 34,195.00 | 33,850.00 | 290.00 | 190 | 8.4 | 117 | 44.8 | 166 | 29 | 327.22 | 74.69 | 42.76 |
| SE Tech | 35,695.00 | 35,350.00 | 290.00 | 190 | 8.4 | 117 | 44.8 | 166 | 29 | 341.72 | 76.91 | 43.14 |
| HSE | 39,395.00 | 39,050.00 | 290.00 | 190 | 8.4 | 117 | 44.8 | 166 | 29 | 377.48 | 83.11 | 41.70 |
| HSE Lux | 42,995.00 | 42,650.00 | 290.00 | 190 | 8.4 | 117 | 44.8 | 166 | 29 | 412.28 | 89.77 | 40.00 |



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL CONSUMPTION FIGURES FOR THE NEW DISCOVERY SPORT RANGE IN MPG (L/100KM): URBAN 38.2 (7.4) – 40.4 (7.0), EXTRA URBAN 49.6 (5.7) – 50.4 (5.6), COMBINED 44.8 (6.3) – 46.3 (6.1). CO₂ EMISSIONS 166 – 162 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

NEW DISCOVERY SPORT 2.2L SD4 190HP SE

SPECIFICATION ADJUSTED PRICING COMPARISON

A comparable car with a similar specification could cost up to £1,750 more when comparing P11d values. Within its sector, New Discovery Sport also offers competitive whole life costs and strong predicted residual values.

| MAKE | LAND ROVER | AUDI | BMW | VOLVO |
|--|--------------------------------------|--------------------------------|----------------------------|--------------------------------|
| MODEL | DISCOVERY SPORT 2.2L SD4 190HP SE | Q5 QUATTRO 2.0 TDI 177HP SE | X3 XDRIVE 2.0d 190HP SE | XC60 2.0D4 DRIVE-E 181HP SE |
| Door Plan | 5 DR | 5 DR | 5 DR | 5 DR |
| Engine | 2.2 DT 6 SP MAN | 2.0 DT 6 SP MAN | 2.0 DT 6 SP MAN | 2.0 DT 6 SP MAN |
| P11d Value (£) | 32,160.00 | 32,375.00 | 32,795.00 | 31,205.00 |
| First Year Rate VED (£) | 180.00 | 180.00 | 145.00 | 0.00 |
| On The Road Price (£) | 32,395.00 | 32,610.00 | 32,995.00 | 31,260.00 |
| Bluetooth® phone preparation | • | • | • | • |
| Grained leather seats | 650.00 | • | • | 900.00 |
| Satellite navigation | - | 1,695.00 | • | - |
| Heated front seats | • | 300.00 | • | 300.00 |
| Heated front windscreen | • | - | - | 525.00 |
| DAB digital radio | • | • | • | • |
| 5+2 seating | • | - | - | - |
| Rear parking aid | • | • | • | • |
| Cruise control | • | • | • | • |
| Power fold & heated door mirrors | • | 190.00 | 300.00 | • |
| Total specification added (£) | 650.00 | 2,185.00 | 300.00 | 1,725.00 |
| Specification adjusted P11d value (£) | 32,810.00 | 34,560.00 | 33,095.00 | 32,930.00 |
| P11d specification adjustment vs. Discovery Sport (£) | - | 1,750.00 | 285.00 | 120.00 |

| MAKE | LAND ROVER | AUDI | BMW | VOLVO |
|---|--------------------------------------|--------------------------------|----------------------------|--------------------------------|
| MODEL | DISCOVERY SPORT 2.2L SD4 190HP SE | Q5 QUATTRO 2.0 TDI 177HP SE | X3 XDRIVE 2.0d 190HP SE | XC60 2.0D4 DRIVE-E 181HP SE |
| Maximum power (HP) | 190 | 177 | 190 | 181 |
| Torque (Nm) | 420 | 320 | 400 | 400 |
| Maximum speed (MPH) | 117 | 127 | 130 | 130 |
| 0 to 62 MPH (Seconds) | 9.8 | 9.0 | 8.1 | 8.5 |
| Combined fuel economy (MPG) | 46.3 | 47.9 | 52.3 | 62.8 |
| Insurance Group (1-50) | 32 | 25 | 30 | 28 |
| CO ₂ emissions (G/KM) | 162 | 154 | 143 | 117 |
| 2014/15 Benefit-in-Kind tax rate (%) | 28 | 26 | 24 | 19 |
| Monthly tax liability at 40% (£) | 300.16 | 280.58 | 262.36 | 197.63 |
| Specification adjusted monthly tax liability at 40% (£) | 306.23 | 299.52 | 264.76 | 208.56 |
| Specification adjusted monthly tax liability at 40% vs. Discovery Sport (£) | – | -6.71 | -41.47 | -97.67 |
| Monthly whole life costs (£) | 1,190.00 | 1,140.00 | 1,083.00 | 1,075.00 |
| Specification adjusted monthly whole life costs (£) | 1,210.00 | 1,207.00 | 1,092.00 | 1,127.00 |
| Specification adjusted monthly whole life costs vs. Discovery Sport (£) | – | -3.00 | -118.00 | -83.00 |
| Specification adjusted cost per mile (PPM) | 72.60 | 72.42 | 65.52 | 67.62 |
| Predicted residual value - 3yrs/60K miles (% of P11d value) | 43.07 | 44.63 | 48.79 | 37.97 |
| Predicted residual value - 3yrs/60K miles (£ of P11d value) | 13,852.00 | 14,450.00 | 16,000.00 | 11,850.00 |
| Specification adjusted predicted residual value - 3yrs/60K miles (% of P11d value) | 42.22 | 41.81 | 48.35 | 35.99 |

Key: (•) Standard specification (–) Option not applicable on model



All data is produced and updated on a monthly basis from KeeResources' KWIKCarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average fleet quote per group.

OFFICIAL FUEL ECONOMY FIGURES FOR THE LAND ROVER DISCOVERY SPORT 2.2 LITRE SD4 190HP 6 SPEED MANUAL 4WD IN MPG (L/100KM): URBAN 40.4 (7.0), EXTRA URBAN 50.4 (5.6), COMBINED 46.3 (6.1). CO₂ EMISSIONS 162 G/KM.

On the road price is based on manufacturer's recommended retail price and includes VAT, 12 months' Vehicle Excise Duty, a statutory first registration fee, delivery to the dealer premises and an estimated price for number plates. All details are correct at the time of going to print and are subject to change without notice.

DISCOVERY



WITH OVER 200 INTERNATIONAL AWARDS,
DISCOVERY OFFERS CAPABILITY WITH CONFIDENCE,
WHATEVER THE TERRAIN

DISCOVERY PRICING

| DISCOVERY (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|------------------|----------------------|----------------------|----------------------------------|--------------------------|----------------------|-----------------------|--------------------------------------|--|-----------------------------------|--|--------------------------------|--|
|------------------|----------------------|----------------------|----------------------------------|--------------------------|----------------------|-----------------------|--------------------------------------|--|-----------------------------------|--|--------------------------------|--|

3.0L SDV6 256HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------|-----------|-----------|--------|-----|-----|-----|------|-----|----|--------|--------|-------|
| SE | 41,595.00 | 40,905.00 | 635.00 | 256 | 8.8 | 112 | 35.3 | 213 | 35 | 477.23 | 92.86 | 41.68 |
| SE Tech | 47,495.00 | 46,805.00 | 635.00 | 256 | 8.8 | 112 | 35.3 | 213 | 35 | 546.06 | 103.15 | 39.63 |
| HSE | 54,495.00 | 53,805.00 | 635.00 | 256 | 8.8 | 112 | 35.3 | 213 | 35 | 627.73 | 117.00 | 36.80 |
| HSE Lux | 59,965.00 | 59,275.00 | 635.00 | 256 | 8.8 | 112 | 35.3 | 213 | 35 | 691.54 | 127.20 | 35.09 |



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE DISCOVERY RANGE IN MPG (L/100KM): URBAN 32.5 (8.7), EXTRA URBAN 32.7 (7.6), COMBINED 35.3 (8.0). CO₂ EMISSIONS 213 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

DISCOVERY 3.0L SDV6 255HP SE

SPECIFICATION ADJUSTED PRICING COMPARISON

A comparable car with a similar specification could cost up to £12,337 more when comparing P11d values. Within its sector, Discovery also offers excellent whole life costs and highly favourable predicted residual values.

| MAKE | LAND ROVER | AUDI | BMW | MERCEDES BENZ | PORSCHE |
|--|---------------------------------|--------------------------------|----------------------------|---|--------------------------|
| MODEL | DISCOVERY 3.0L SDV6 255HP SE | Q7 QUATTRO 3.0 TDI 204HP SE | X5 XDRIVE 3.0d 258HP SE | ML 350CDi BLUETEC 258HP SE EXECUTIVE | CAYENNE 3.0TD 262HP S |
| Door Plan | 5 DR | 5 DR | 5 DR | 5 DR | 5 DR |
| Engine | 3.0 DT AUTO | 3.0 DT TIPT | 3.0 DT AUTO | 3.0 DT G-TR | 3.0 DT TIPT |
| P11d Value (£) | 40,905.00 | 43,355.00 | 48,015.00 | 50,910.00 | 48,793.00 |
| First Year Rate VED (£) | 635.00 | 485.00 | 180.00 | 485.00 | 290.00 |
| On The Road Price (£) | 41,595.00 | 43,895.00 | 48,250.00 | 51,450.00 | 49,138.00 |
| Bluetooth® phone preparation | • | • | • | • | 446.00 |
| Leather seats | 1,575.00 | • | • | • | 2,177.00 |
| Satellite navigation | – | 2,220.00 | • | • | 2,307.00 |
| Front media interface | • | • | • | • | • |
| Heated front windscreen | • | – | – | – | 324.00 |
| DAB digital radio | • | • | • | • | 324.00 |
| 7 seats | • | • | • | – | – |
| Rear parking aid | • | • | • | • | 446.00 |
| Cruise control | • | • | • | • | • |
| Electric & heated door mirrors | • | • | • | • | • |
| Total specification added (£) | 1,575.00 | 2,220.00 | 0.00 | 0.00 | 6,024.00 |
| Specification adjusted P11d value (£) | 42,480.00 | 45,575.00 | 48,015.00 | 50,910.00 | 54,817.00 |
| P11d specification adjustment vs. Discovery (£) | - | 3,095.00 | 5,535.00 | 8,430.00 | 12,337.00 |

| MAKE | LAND ROVER | AUDI | BMW | MERCEDES BENZ | PORSCHE |
|---|---------------------------------|--------------------------------|----------------------------|---|--------------------------|
| MODEL | DISCOVERY 3.0L SDV6 255HP SE | Q7 QUATTRO 3.0 TDI 204HP SE | X5 XDRIVE 3.0d 258HP SE | ML 350CDi BLUETEC 258HP SE EXECUTIVE | CAYENNE 3.0TD 262HP S |
| Maximum power (HP) | 256 | 204 | 258 | 258 | 262 |
| Torque (Nm) | 600 | 450 | 560 | 620 | 580 |
| Maximum speed (MPH) | 112 | 127 | 142 | 139 | 137 |
| 0 to 62 MPH (Seconds) | 9.3 | 9.1 | 6.8 | 7.4 | 7.3 |
| Combined fuel economy (MPG) | 35.3 | 39.2 | 47.9 | 41.5 | 41.5 |
| Insurance Group (1-50) | 39 | 37 | 44 | 44 | 43 |
| CO ₂ emissions (G/KM) | 213 | 189 | 156 | 179 | 173 |
| 2014/15 Benefit-in-Kind tax rate (%) | 35 | 33 | 27 | 31 | 30 |
| Monthly tax liability at 40% (£) | 477.23 | 476.91 | 432.14 | 526.07 | 487.93 |
| Specification adjusted monthly tax liability at 40% (£) | 495.60 | 501.33 | 432.14 | 526.07 | 548.17 |
| Specification adjusted monthly tax liability at 40% vs. Discovery (£) | – | 5.73 | -63.46 | 30.47 | 52.57 |
| Monthly whole life costs (£) | 1,548.00 | 1,621.00 | 1,596.00 | 1,901.00 | 1,616.00 |
| Specification adjusted monthly whole life costs (£) | 1,601.00 | 1,692.00 | 1,596.00 | 1,901.00 | 1,805.00 |
| Specification adjusted monthly whole life costs vs. Discovery (£) | – | 91.00 | -5.00 | 300.00 | 204.00 |
| Specification adjusted cost per mile (PPM) | 96.06 | 101.52 | 95.76 | 114.06 | 108.30 |
| Predicted residual value - 3yrs/60K miles (% of P11d value) | 41.68 | 36.27 | 40.72 | 30.05 | 50.47 |
| Predicted residual value - 3yrs/60K miles (£ of P11d value) | 17,050.00 | 15,725.00 | 19,550.00 | 15,300.00 | 24,625.00 |
| Specification adjusted predicted residual value - 3yrs/60K miles (% of P11d value) | 40.14 | 34.50 | 40.72 | 30.05 | 44.92 |

Key: (•) Standard specification (–) Option not applicable on model



All data is produced and updated on a monthly basis from KeeResources' KWIKCarCost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average fleet quote per group.

OFFICIAL FUEL ECONOMY FIGURES FOR THE LAND ROVER DISCOVERY 3.0 LITRE SDV6 255HP 8 SPEED AUTO 4WD IN MPG (L/100KM): URBAN 32.5 (8.7), EXTRA URBAN 32.7 (7.6), COMBINED 35.3 (8.0). CO₂ EMISSIONS 213 G/KM.

On the road price is based on manufacturer's recommended retail price and includes VAT, 12 months' Vehicle Excise Duty, a statutory first registration fee, delivery to the dealer premises and an estimated price for number plates. All details are correct at the time of going to print and are subject to change without notice.

RANGE ROVER EVOQUE



DISTINCTIVE AND INDIVIDUAL, A TRUE RANGE ROVER IN
COMPACT FORM WITH OVER 150 AWARDS TO ITS NAME

RANGE ROVER EVOQUE 5 DOOR PRICING

| EVOQUE 5 DOOR (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|--|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|
| 2.2L eD4 150HP 6 Speed Manual 2WD | | | | | | | | | | | | |
| Pure | 29,205.00 | 29,020.00 | 130.00 | 150 | 10.6 | 112 | 56.5 | 133 | 22 | 212.81 | 57.71 | 51.95 |
| Pure TECH | 31,205.00 | 31,020.00 | 130.00 | 150 | 10.6 | 112 | 56.5 | 133 | 22 | 227.48 | 60.37 | 51.82 |
| 2.2L SD4 190HP 6 Speed Manual 4WD | | | | | | | | | | | | |
| Pure | 31,505.00 | 31,305.00 | 145.00 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 260.88 | 63.47 | 52.15 |
| Pure TECH | 33,505.00 | 33,305.00 | 145.00 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 277.54 | 66.17 | 52.02 |
| Dynamic | 39,305.00 | 39,105.00 | 145.00 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 325.88 | 77.38 | 48.14 |
| Dynamic LUX | 44,005.00 | 43,805.00 | 145.00 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 365.04 | 84.44 | 46.91 |
| 2.2LSD4 190HP 9 Speed Auto 4WD | | | | | | | | | | | | |
| Pure | 33,305.00 | 33,070.00 | 180.00 | 190 | 8.0 | 121 | 47.1 | 159 | 27 | 297.63 | 67.32 | 51.33 |
| Pure TECH | 35,305.00 | 35,070.00 | 180.00 | 190 | 8.0 | 121 | 47.1 | 159 | 27 | 315.63 | 70.05 | 51.25 |
| Dynamic | 41,105.00 | 40,870.00 | 180.00 | 190 | 8.0 | 121 | 47.1 | 159 | 27 | 367.83 | 81.35 | 47.65 |
| Dynamic LUX | 45,805.00 | 45,570.00 | 180.00 | 190 | 8.0 | 121 | 47.1 | 159 | 27 | 410.13 | 88.47 | 46.52 |
| Autobiography | 49,805.00 | 49,570.00 | 180.00 | 190 | 8.0 | 121 | 47.1 | 159 | 27 | 446.13 | 96.35 | 43.32 |
| 2.0L Si4 240HP 9 Speed Auto 4WD | | | | | | | | | | | | |
| Dynamic LUX | 46,210.00 | 45,810.00 | 345.00 | 240 | 7.1 | 135 | 36.2 | 181 | 29 | 442.83 | 98.69 | 40.71 |



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OFFICIAL FUEL ECONOMY FIGURES FOR THE EVOQUE 5 DOOR RANGE IN MPG (L/100KM): URBAN 27.4 (10.3) - 47.1 (6.0), EXTRA URBAN 44.1 (6.4) - 62.8 (4.5), COMBINED 36.2 (7.8) - 56.5 (5.0). CO₂ EMISSIONS 181 - 133 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

RANGE ROVER EVOQUE COUPÉ

PRICING

| EVOQUE COUPÉ (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|---------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|
|---------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|

2.2L eD4 150HP 6 Speed Manual 2WD

| | | | | | | | | | | | | |
|-----------|-----------|-----------|---|-----|------|-----|------|-----|----|--------|-------|-------|
| Pure TECH | 31,205.00 | 31,150.00 | 0 | 150 | 10.6 | 112 | 57.6 | 129 | 21 | 218.05 | 61.18 | 49.20 |
|-----------|-----------|-----------|---|-----|------|-----|------|-----|----|--------|-------|-------|

2.2L SD4 190HP 6 Speed Manual 4WD

| | | | | | | | | | | | | |
|-------------|-----------|-----------|-----|-----|-----|-----|------|-----|----|--------|-------|-------|
| Pure TECH | 33,505.00 | 33,305.00 | 145 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 277.54 | 67.42 | 49.77 |
| Dynamic | 39,305.00 | 39,105.00 | 145 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 325.88 | 78.63 | 46.22 |
| Dynamic LUX | 44,005.00 | 43,805.00 | 145 | 190 | 9.5 | 124 | 49.6 | 149 | 25 | 365.04 | 85.69 | 45.20 |

2.2L SD4 190HP 9 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------------|-----------|-----------|-----|-----|-----|-----|------|-----|----|--------|-------|-------|
| Pure TECH | 35,305.00 | 35,070.00 | 180 | 190 | 8.0 | 121 | 48.7 | 153 | 26 | 303.94 | 70.63 | 49.12 |
| Dynamic | 41,105.00 | 40,870.00 | 180 | 190 | 8.0 | 121 | 48.7 | 153 | 26 | 354.21 | 81.89 | 45.82 |
| Dynamic LUX | 45,805.00 | 45,570.00 | 180 | 190 | 8.0 | 121 | 48.7 | 153 | 26 | 394.94 | 88.98 | 44.88 |
| Autobiography | 49,805.00 | 49,570.00 | 180 | 190 | 8.0 | 121 | 48.7 | 153 | 26 | 429.61 | 96.83 | 41.81 |



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE EVOQUE COUPÉ RANGE IN MPG (L/100KM): URBAN 27.4 (10.3) - 47.9 (5.9), EXTRA URBAN 44.1 (6.4) - 62.8 (4.5), COMBINED 36.2 (7.8) - 57.6 (4.9). CO₂ EMISSIONS 181 - 129 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

RANGE ROVER EVOQUE 2.2L D ED4 150HP PURE

SPECIFICATION ADJUSTED PRICING COMPARISON

A comparable car with a similar specification could cost up to £835 more when comparing P11d values and £8 more in monthly company car tax. Within its sector, Evoque also offers compelling whole life costs and best-in-class predicted residual values.

| MAKE | LAND ROVER | AUDI | BMW |
|---|----------------------------|--------------------|-------------------------|
| MODEL | EVOQUE 2.2L ED4 150HP PURE | Q3 2.0TDI 177HP SE | X3 SDRIVE 2.0d 150HP SE |
| Door Plan | 5 DR | 5 DR | 5 DR |
| Engine | 2.2 DT 6 SP MAN | 2.0 DT 6 SP MAN | 2.0 DT 6 SP MAN |
| P11d Value (£) | 29,020.00 | 26,355.00 | 30,810.00 |
| First Year Rate VED (£) | 130.00 | 145.00 | 130.00 |
| On The Road Price (£) | 29,205.00 | 26,555.00 | 30,995.00 |
| Bluetooth® phone preparation | • | 175.00 | • |
| Leather seats | • | 1,050.00 | • |
| Satellite navigation | 1,600.00 | 495.00 | • |
| Front media interface | • | • | • |
| Heated front windscreen | • | 260.00 | - |
| DAB digital radio | • | • | • |
| Heated front & rear seats | • | 525.00 | 645.00 |
| Front & rear parking aid | • | • | • |
| Cruise control | • | 225.00 | • |
| Power fold & heated door mirrors | • | • | • |
| Total specification added (£) | 1,600.00 | 2,730.00 | 645.00 |
| Specification adjusted P11d value (£) | 30,620.00 | 29,085.00 | 31,455.00 |
| P11d specification adjustment vs. Evoque (£) | - | -1,535.00 | 835.00 |

| MAKE | LAND ROVER | AUDI | BMW |
|---|----------------------------|--------------------|-------------------------|
| MODEL | EVOQUE 2.2L ED4 150HP PURE | Q3 2.0TDI 177HP SE | X3 SDRIVE 2.0d 150HP SE |
| Maximum power (HP) | 150 | 177 | 150 |
| Torque (Nm) | 380 | 380 | 361 |
| Maximum speed (MPH) | 112 | 135 | 121 |
| 0 to 62 MPH (Seconds) | 11.2 | 8.3 | 9.5 |
| Combined fuel economy (MPG) | 56.5 | 51.4 | 56.5 |
| Insurance Group (1-50) | 28 | 23 | 26 |
| CO ₂ emissions (G/KM) | 133 | 144 | 131 |
| 2014/15 Benefit-in-Kind tax rate (%) | 22 | 24 | 22 |
| Monthly tax liability at 40% (£) | 212.81 | 210.84 | 225.94 |
| Specification adjusted monthly tax liability at 40% (£) | 224.55 | 232.68 | 230.67 |
| Specification adjusted monthly tax liability at 40% vs. EVOQUE (£) | - | 8.13 | 6.12 |
| Monthly whole life costs (£) | 962.00 | 925.00 | 1,003.00 |
| Specification adjusted monthly whole life costs (£) | 1,011.00 | 1,008.00 | 1,023.00 |
| Specification adjusted monthly whole life costs vs. EVOQUE (£) | - | -3.00 | 12.00 |
| Specification adjusted cost per mile (PPM) | 60.66 | 60.48 | 61.38 |
| Predicted residual value - 3yrs/60K miles (% of P11d value) | 51.95 | 49.14 | 48.69 |
| Predicted residual value - 3yrs/60K miles (£ of P11d value) | 15,075.00 | 12,950.00 | 15,000.00 |
| Specification adjusted predicted residual value - 3yrs/60K miles (% of P11d value) | 49.23 | 44.52 | 47.69 |

Key: (•) Standard specification (-) Option not applicable on model



All data is produced and updated on a monthly basis from KeeResources' KWIKCarCost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average fleet quote per group.

OFFICIAL FUEL ECONOMY FIGURES FOR THE RANGE ROVER EVOQUE 2.2 LITRE ED4 150HP 6 SPEED MANUAL 2WD IN MPG (L/100KM): URBAN 47.1 (6.0), EXTRA URBAN 62.8 (4.5), COMBINED 56.5 (5.0). CO₂ EMISSIONS 133 G/KM.

On the road price is based on manufacturer's recommended retail price and includes VAT, 12 months' Vehicle Excise Duty, a statutory first registration fee, delivery to the dealer premises and an estimated price for number plates. All details are correct at the time of going to print and are subject to change without notice.

RANGE ROVER SPORT



THE MOST AGILE, DYNAMIC AND
LUXURIOUS SPORTS TOURER

RANGE ROVER SPORT PRICING

| RANGE ROVER SPORT (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|--------------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|
|--------------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|

3.0L SDV6 292HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|-----------------------|-----------|-----------|--------|-----|-----|-----|------|-----|----|--------|--------|-------|
| HSE | 61,250.00 | 60,710.00 | 485.00 | 292 | 6.8 | 130 | 37.7 | 199 | 35 | 708.28 | 119.38 | 44.51 |
| HSE Dynamic | 66,250.00 | 65,710.00 | 485.00 | 292 | 6.8 | 130 | 37.7 | 199 | 35 | 766.62 | 128.47 | 42.65 |
| Autobiography Dynamic | 76,250.00 | 75,710.00 | 485.00 | 292 | 6.8 | 130 | 37.7 | 199 | 35 | 883.28 | 145.91 | 40.42 |

3.0L SDV6 Hybrid 340HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|-----------------------|-----------|-----------|--------|-----|-----|-----|------|-----|----|--------|--------|-------|
| Autobiography Dynamic | 82,650.00 | 82,315.00 | 280.00 | 340 | 6.4 | 130 | 44.1 | 169 | 26 | 713.40 | 154.79 | 35.00 |
|-----------------------|-----------|-----------|--------|-----|-----|-----|------|-----|----|--------|--------|-------|

4.4L SDV8 339HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|-----------------------|-----------|-----------|-----|-----|-----|-----|------|-----|----|--------|--------|-------|
| Autobiography Dynamic | 82,650.00 | 81,735.00 | 860 | 339 | 6.5 | 130 | 32.5 | 229 | 35 | 953.58 | 162.54 | 38.66 |
|-----------------------|-----------|-----------|-----|-----|-----|-----|------|-----|----|--------|--------|-------|

5.0L V8 S/C Petrol 510HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|-----------------------|-----------|-----------|------|-----|-----|-----|------|-----|----|--------|--------|-------|
| Autobiography Dynamic | 82,650.00 | 81,505.00 | 1090 | 510 | 5.0 | 140 | 22.1 | 298 | 35 | 950.89 | 179.20 | 33.19 |
|-----------------------|-----------|-----------|------|-----|-----|-----|------|-----|----|--------|--------|-------|



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE RANGE ROVER SPORT RANGE IN MPG (L/100KM): URBAN 15.4 (18.3) - 32.5 (8.7), EXTRA URBAN 29.1 (9.7) - 41.5 (6.8), COMBINED 22.1 (12.8) - 37.7 (7.5). CO₂ EMISSIONS 298 - 199 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

RANGE ROVER SPORT 3.0L SDV6 292HP HSE

SPECIFICATION ADJUSTED PRICING COMPARISON

Within its sector and compared to similar competitors, Range Rover Sport offers solid whole life costs and best-in-class predicted residual values.

| MAKE | LAND ROVER | AUDI | BMW | MERCEDES BENZ |
|--|---------------------------------------|--|------------------------------|--|
| MODEL | RANGE ROVER SPORT 3.0L SDV6 292HP HSE | Q7 QUATTRO 3.0 TDI 245HP S LINE SPORT ED | X5 XDRIVE 3.0D 313HP M SPORT | ML 350CDi BLUETEC 258HP AMG LINE PREM PLUS |
| Door Plan | 5 DR | 5 DR | 5 DR | 5 DR |
| Engine | 3.0 DT AUTO | 3.0 DT TIPT | 3.0 DT AUTO | 3.0 DT G-TR |
| P11d Value (£) | 60,710.00 | 53,945.00 | 55,375.00 | 57,650.00 |
| First Year Rate VED (£) | 485.00 | 485.00 | 485.00 | 485.00 |
| On The Road Price (£) | 61,250.00 | 54,485.00 | 55,915.00 | 58,190.00 |
| Bluetooth® phone preparation | • | • | • | • |
| Leather upholstery | • | • | • | 1,075.00 |
| Satellite navigation | • | • | • | • |
| Front media interface | • | • | • | • |
| Heated front windscreen | • | - | - | - |
| DAB digital radio | • | • | • | 430.00 |
| Heated front & rear seats | • | 140.00 | 325.00 | 355.00 |
| Front & rear parking aid | • | • | • | • |
| Cruise control | • | • | • | • |
| Power fold & heated door mirrors | • | • | 335.00 | • |
| Total specification added (£) | 0.00 | 140.00 | 660.00 | 1,860.00 |
| Specification adjusted P11d value (£) | 60,710.00 | 54,085.00 | 56,035.00 | 59,510.00 |
| P11d specification adjustment vs. RRS (£) | - | -6,625.00 | -4,675.00 | -1,200.00 |

| MAKE | LAND ROVER | AUDI | BMW | MERCEDES BENZ |
|---|---------------------------------------|--|------------------------------|--|
| MODEL | RANGE ROVER SPORT 3.0L SDV6 292HP HSE | Q7 QUATTRO 3.0 TDI 245HP S LINE SPORT ED | X5 XDRIVE 3.0D 313HP M SPORT | ML 350CDi BLUETEC 258HP AMG LINE PREM PLUS |
| Maximum power (HP) | 292 | 245 | 313 | 258 |
| Torque (Nm) | 600 | 550 | 630 | 620 |
| Maximum speed (MPH) | 130 | 135 | 147 | 139 |
| 0 to 62 MPH (Seconds) | 7.2 | 7.8 | 5.9 | 7.4 |
| Combined fuel economy (MPG) | 37.7 | 38.2 | 47.1 | 38.2 |
| Insurance Group (1-50) | 43 | 41 | 47 | 45 |
| CO ₂ emissions (G/KM) | 199 | 195 | 159 | 194 |
| 2014/15 Benefit-in-Kind tax rate (%) | 35 | 35 | 27 | 34 |
| Monthly tax liability at 40% (£) | 708.28 | 629.36 | 498.38 | 653.37 |
| Specification adjusted monthly tax liability at 40% (£) | 708.28 | 630.99 | 504.32 | 674.45 |
| Specification adjusted monthly tax liability at 40% vs. RRS (£) | – | -77.29 | -203.97 | -33.84 |
| Monthly whole life costs (£) | 1,990.00 | 1,977.00 | 1,789.00 | 2,039.00 |
| Specification adjusted monthly whole life costs (£) | 1,990.00 | 1,977.00 | 1,799.00 | 2,160.00 |
| Specification adjusted monthly whole life costs vs. RRS (£) | – | -13.00 | -191.00 | 170.00 |
| Specification adjusted cost per mile (PPM) | 119.40 | 118.62 | 107.94 | 129.60 |
| Predicted residual value - 3yrs/60K miles (% of P11d value) | 44.51 | 33.97 | 41.63 | 29.40 |
| Predicted residual value - 3yrs/60K miles (% of P11d value) | 27,025.00 | 18,325.00 | 23,050.00 | 16,200.00 |
| Specification adjusted predicted residual value - 3yrs/60K miles (% of P11d value) | 44.51 | 33.88 | 41.14 | 27.22 |

Key: (•) Standard specification (–) Option not applicable on model



All data is produced and updated on a monthly basis from KeeResources' KwikCarCost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average fleet quote per group.

OFFICIAL FUEL ECONOMY FIGURES FOR THE RANGE ROVER SPORT 3.0 LITRE SDV6 292HP 8 SPEED AUTO 4WD IN MPG (L/100KM): URBAN 32.5 (8.7), EXTRA URBAN 41.5 (6.8), COMBINED 37.7 (4.5). CO₂ EMISSIONS 199 G/KM.

On the road price is based on manufacturer's recommended retail price and includes VAT, 12 months' Vehicle Excise Duty, a statutory first registration fee, delivery to the dealer premises and an estimated price for number plates. All details are correct at the time of going to print and are subject to change without notice.

RANGE ROVER



EFFORTLESSLY COMPOSED,
WHATEVER THE OCCASION

RANGE ROVER SWB PRICING

| RANGE ROVER SWB (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|------------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|
|------------------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|

3.0L TDV6 258HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------------|-----------|-----------|--------|-----|-----|-----|------|-----|----|---------|--------|-------|
| Vogue | 73,950.00 | 73,410.00 | 485.00 | 258 | 7.4 | 130 | 37.7 | 196 | 35 | 856.45 | 143.35 | 39.54 |
| Vogue SE | 80,650.00 | 80,110.00 | 485.00 | 258 | 7.4 | 130 | 37.7 | 196 | 35 | 934.62 | 153.66 | 39.35 |
| Autobiography | 89,650.00 | 89,110.00 | 485.00 | 258 | 7.4 | 130 | 37.7 | 196 | 35 | 1039.62 | 171.01 | 37.23 |

3.0L SDV6 Hybrid 340HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------------|------------|------------|--------|-----|-----|-----|------|-----|----|--------|--------|-------|
| Autobiography | 100,350.00 | 100,015.00 | 280.00 | 340 | 6.5 | 135 | 44.1 | 169 | 26 | 866.80 | 180.32 | 35.04 |
|---------------|------------|------------|--------|-----|-----|-----|------|-----|----|--------|--------|-------|

4.4L SDV8 339HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------------|-----------|-----------|-----|-----|-----|-----|------|-----|----|---------|--------|-------|
| Vogue | 80,850.00 | 79,935.00 | 860 | 339 | 6.5 | 135 | 32.5 | 229 | 35 | 932.58 | 159.96 | 38.37 |
| Vogue SE | 87,550.00 | 86,635.00 | 860 | 339 | 6.5 | 135 | 32.5 | 229 | 35 | 1010.74 | 170.11 | 38.29 |
| Autobiography | 96,550.00 | 95,635.00 | 860 | 339 | 6.5 | 135 | 32.5 | 229 | 35 | 1115.74 | 187.53 | 36.41 |

5.0L V8 S/C Petrol 510HP 8 Speed Auto 4WD

| | | | | | | | | | | | | |
|---------------|------------|-----------|------|-----|-----|-----|------|-----|----|---------|--------|-------|
| Autobiography | 100,350.00 | 99,205.00 | 1090 | 510 | 5.1 | 140 | 22.1 | 299 | 35 | 1157.39 | 210.53 | 31.53 |
|---------------|------------|-----------|------|-----|-----|-----|------|-----|----|---------|--------|-------|



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE RANGE ROVER SWB RANGE IN MPG (L/100KM): URBAN 15.4 (18.3) - 33.2 (8.5), EXTRA URBAN 29.1 (9.7) - 40.4 (7.0), COMBINED 22.1 (12.8) - 37.7 (7.5). CO₂ EMISSIONS 299 - 196 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

RANGE ROVER LWB

PRICING

| RANGE ROVER LWB (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 BIK TAX RATE (%) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|--|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|--------------------------|----------------------------------|-----------------------|--|
| 3.0L SDV6 Hybrid 340HP 8 Speed Auto 4WD LWB | | | | | | | | | | | | |
| Autobiography | 107,950.00 | 107,615.00 | 280 | 340 | 6.5 | 135 | 44.1 | 169 | 26 | 932.58 | 197.01 | 34.45 |
| Autobiography Black | 146,900.00 | 146,565.00 | 280 | 340 | 6.5 | 135 | 44.1 | 169 | 26 | 1270.23 | 266.25 | 30.42 |
| 4.4 SDV8 339HP 8 Speed Auto 4WD LWB | | | | | | | | | | | | |
| Autobiography | 104,150.00 | 103,235.00 | 860 | 339 | 6.6 | 135 | 32.5 | 229 | 35 | 1204.41 | 199.61 | 36.16 |
| Autobiography Black | 143,400.00 | 142,485.00 | 860 | 339 | 6.6 | 135 | 32.5 | 229 | 35 | 1662.33 | 270.68 | 31.58 |
| 5.0L SDV8 S/C Petrol 510HP 4WD LWB | | | | | | | | | | | | |
| Autobiography | 107,950.00 | 106,805.00 | 1090 | 510 | 5.5 | 140 | 22.1 | 299 | 35 | 1246.06 | 222.61 | 31.62 |
| Autobiography Black | 146,900.00 | 145,755.00 | 1090 | 510 | 5.5 | 140 | 22.1 | 299 | 35 | 1700.48 | 293.02 | 28.40 |



All data is produced and updated on a monthly basis from KeeResources' KwikCarCost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE RANGE ROVER LWB RANGE IN MPG (L/100KM): URBAN 15.4 (18.3) - 42.0 (6.7), EXTRA URBAN 29.1 (9.7) - 45.0 (6.3), COMBINED 22.1 (12.8) - 44.1 (6.4). CO₂ EMISSIONS 298 - 169 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

RANGE ROVER SWB 3.0L TDV6 258HP VOGUE

SPECIFICATION ADJUSTED PRICING COMPARISON

Within its sector and versus the comparable competition, Range Rover offers strong whole life costs and best-in-class predicted residual values.

| MAKE | LAND ROVER | BMW | MERCEDES BENZ |
|--|-----------------------------------|---------------------------------|---|
| MODEL | RANGE ROVER 3.0L TDV6 258HP VOGUE | 7 SERIES 740 3.0D 313HP M SPORT | S-CLASS S350CDI BLUETEC 258HP AMG LINE EXEC |
| Door Plan | 5 DR | 4 DR | 4 DR |
| Engine | 3.0 DT AUTO | 3.0 DT AUTO | 3.0 DT G-TR AUTO |
| P11d Value (£) | 73,410.00 | 70,540.00 | 72,040.00 |
| First Year Rate VED (£) | 485.00 | 145.00 | 180.00 |
| On The Road Price (£) | 73,950.00 | 70,740.00 | 72,275.00 |
| | | | |
| Bluetooth® phone preparation | • | • | • |
| Leather seats | • | • | • |
| Satellite navigation | • | • | • |
| Front media interface | • | • | • |
| Heated front windscreen | • | – | 610.00 |
| DAB digital radio | • | • | • |
| Heated front & rear seats | • | 305.00 | • |
| Front & rear parking aid | • | • | • |
| Cruise control | • | • | • |
| Power fold & heated door mirrors | • | • | • |
| Total specification added (£) | 0.00 | 305.00 | 610.00 |
| Specification adjusted P11d value (£) | 73,410.00 | 70,845.00 | 72,650.00 |
| P11d specification adjustment vs. RR (£) | – | -2,565.00 | -760.00 |

| MAKE | LAND ROVER | BMW | MERCEDES |
|--|-----------------------------------|---------------------------------|---|
| MODEL | RANGE ROVER 3.0L TDV6 258HP VOGUE | 7 SERIES 740 3.0D 313HP M SPORT | S-CLASS S350CDI BLUETEC 258HP AMG LINE EXEC |
| Maximum power (HP) | 258 | 313 | 258 |
| Torque (Nm) | 600 | 630 | 620 |
| Maximum speed (MPH) | 130 | 155 | 155 |
| 0 to 62 MPH (Seconds) | 7.9 | 5.5 | 6.8 |
| Combined fuel economy (MPG) | 37.7 | 49.6 | 49.6 |
| Insurance Group (1-50) | 45 | 48 | 50 |
| CO ₂ emissions (G/KM) | 196 | 149 | 151 |
| 2014/15 Benefit-in-Kind tax rate (%) | 35 | 25 | 26 |
| Monthly tax liability at 40% (£) | 856.45 | 587.83 | 624.35 |
| Specification adjusted monthly tax liability at 40% (£) | 856.45 | 590.38 | 629.63 |
| Specification adjusted monthly tax liability at 40% vs. RR (£) | – | -266.08 | -226.82 |
| Monthly whole life costs (£) | 2,389.00 | 2,428.00 | 2,322.00 |
| Specification adjusted monthly whole life costs (£) | 2,389.00 | 2,437.00 | 2,341.00 |
| Specification adjusted monthly whole life costs vs. RR (£) | – | 48.00 | -48.00 |
| Specification adjusted cost per mile (PPM) | 143.34 | 146.22 | 140.46 |
| Predicted residual value - 3yrs/60K miles (% of P11d value) | 39.54 | 26.26 | 29.40 |
| Predicted residual value - 3yrs/60K miles (£ of P11d value) | 29,025.00 | 18,525.00 | 16,200.00 |
| Specification adjusted predicted residual value - 3yrs/60K miles (% of P11d value) | 39.54 | 26.15 | 22.30 |

Key: (•) Standard specification (–) Option not applicable on model



All data is produced and updated on a monthly basis from KeeResources' KWIKCarCost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Fuel based on 134.46ppl for diesel and 130.17ppl for petrol. Insurance figures use ABI Groupings and are based on average fleet quote per group.

OFFICIAL FUEL ECONOMY FIGURES FOR THE RANGE ROVER 3.0 LITRE TDV6 258HP 8 SPEED AUTO 4WD IN MPG (L/100KM): URBAN 33.2 (8.5), EXTRA URBAN 40.4 (7.0), COMBINED 37.7 (7.5). CO₂ EMISSIONS 196 G/KM.

On the road price is based on manufacturer's recommended retail price and includes VAT, 12 months' Vehicle Excise Duty, a statutory first registration fee, delivery to the dealer premises and an estimated price for number plates. All details are correct at the time of going to print and are subject to change without notice.

DEFENDER



DURABLE AND DEPENDABLE FOR THE
LONGEST HAULS AND TOUGHEST TERRAINS

DEFENDER

PRICING

| DEFENDER (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|-----------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|-----------------------|--|
|-----------------|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|-----------------------|--|

2.2L TDCi 122HP 6 Speed Manual 4WD 90

| | | | | | | | | | | |
|----------------------|-----------|-----------|--------|-----|------|----|------|-----|-------|-------|
| Hard Top | 23,100.00 | 22,820.00 | 225.00 | 122 | 14.7 | 90 | 28.3 | 266 | 59.71 | 34.15 |
| Hard Top XS | 28,170.00 | 27,890.00 | 225.00 | 122 | 14.7 | 90 | 28.3 | 266 | 64.44 | 34.96 |
| Pick Up | 23,100.00 | 22,820.00 | 225.00 | 122 | 14.7 | 90 | 28.3 | 266 | 57.16 | 33.41 |
| Station Wagon | 25,265.00 | 24,985.00 | 225.00 | 122 | 14.7 | 90 | 27.7 | 269 | 60.84 | 37.77 |
| County Station Wagon | 27,305.00 | 27,025.00 | 225.00 | 122 | 14.7 | 90 | 27.7 | 269 | 62.98 | 37.71 |
| XS Station Wagon | 30,505.00 | 30,225.00 | 225.00 | 122 | 14.7 | 90 | 27.7 | 269 | 37.70 | 65.97 |

2.2L TDCi 122HP 6 Speed Manual 4WD 110

| | | | | | | | | | | |
|-----------------------|-----------|-----------|--------|-----|------|----|------|-----|-------|-------|
| Chassis Cab | 24,320.00 | 24,040.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 61.72 | 31.54 |
| Hard Top | 25,010.00 | 24,730.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 61.67 | 33.87 |
| Pick Up | 24,165.00 | 23,885.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 60.65 | 34.28 |
| High Capacity Pick Up | 24,865.00 | 24,585.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 61.20 | 34.66 |
| Station Wagon | 27,620.00 | 27,340.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 65.04 | 38.41 |
| County Station Wagon | 29,550.00 | 29,270.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 67.18 | 38.08 |
| XS Station Wagon | 33,405.00 | 33,125.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 70.86 | 37.99 |
| Utility Wagon | 27,620.00 | 27,340.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 62.48 | 37.49 |
| County Utility Wagon | 29,550.00 | 29,270.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 64.45 | 37.23 |
| XS Utility Wagon | 32,405.00 | 32,125.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 66.79 | 37.94 |
| Double Cab | 25,920.00 | 25,640.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 62.57 | 34.37 |

DEFENDER

PRICING

| DEFENDER (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|---|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|-----------------------|--|
| 2.2L TDCi 122HP 6 Speed Manual 4WD 110 | | | | | | | | | | |
| County Double Cab | 27,765.00 | 27,485.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 64.40 | 34.41 |
| XS Double Cab | 30,505.00 | 30,225.00 | 225.00 | 122 | 14.7 | 90 | 25.5 | 295 | 66.71 | 35.64 |
| 2.2L TDCi 122HP 6 Speed Manual 4WD 130 | | | | | | | | | | |
| Chassis Cab | 26,720.00 | 26,440.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 63.53 | 33.57 |
| Double Cab Chassis Cab | 26,865.00 | 26,565.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 65.97 | 33.02 |
| Double Cab | 30,965.00 | 30,685.00 | 225.00 | 122 | 15.7 | 90 | 25.5 | 295 | 68.21 | 32.86 |



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Depreciation is based on the Capital Cost excluding VAT, check that you are able to reclaim this VAT. Fuel based on 134.46ppl for diesel. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE DEFENDER RANGE IN MPG (L/100KM): URBAN 20.8 (13.6) - 24.6 (11.5), EXTRA URBAN 29.1 (9.7) - 31.4 (9.0), COMBINED 25.5 (11.1) - 28.3 (10.0). CO₂ EMISSIONS 295 - 266 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

DISCOVERY COMMERCIAL



TAKING CAPABILITY AND
VERSATILITY TO NEW LEVELS

DISCOVERY COMMERCIAL PRICING

| DISCOVERY COMMERCIAL (15MY) | OTR* PRICE (£) | P11D VALUE (£) | FIRST YEAR RATE VED (£) | MAXIMUM POWER (HP) | 0-60 MPH (SEC) | TOP SPEED (MPH) | COMBINED FUEL ECONOMY (MPG) | CO ₂ EMISSIONS (G/KM) | 2014/15 STANDARD BIK TAX RATE (£) | MONTHLY TAX LIABILITY AT 40% (£) | WHOLE LIFE COST (PPM) | PREDICTED RESIDUAL VALUE - 3 YRS/60K MILES (%) |
|---|----------------|----------------|-------------------------|--------------------|----------------|-----------------|-----------------------------|----------------------------------|-----------------------------------|----------------------------------|-----------------------|--|
| 3.0L SDV6 256HP Commercial 8 Speed Auto 4WD | | | | | | | | | | | | |
| XS | 42,295.00 | 42,015.00 | 225.00 | 256 | 8.8 | 112 | 35.3 | 213 | 3,090.00 | 103.00 | 74.53 | 30.69 |



All data is produced and updated on a monthly basis from KeeResources' Kwikcarcost, an independent industry data provider. Figures correct as at August 2014. Whole life costs are based on 36 months, 20,000 miles per annum and include depreciation, service, maintenance, repair, fuel, insurance, finance (4.5%), employer's NI costs and Vehicle Excise Duty. Depreciation is based on the Capital Cost excluding VAT, check that you are able to reclaim this VAT. Fuel based on 134.46ppl for diesel. Insurance figures use ABI Groupings and are based on average cost per group. P11d values, BIK and monthly tax liability examples are based on standard model specification (excluding factory fitted optional extras and other accessories). These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information. *On the road prices are based on manufacturer's recommended retail price and include VAT, 12 month's Vehicle Excise Duty, first registration fee, delivery to the Land Rover dealer premises and an estimated price for number plates. All details correct at the time of going to print.

OFFICIAL FUEL ECONOMY FIGURES FOR THE DISCOVERY COMMERCIAL IN MPG (L/100KM): URBAN 32.5 (8.7), EXTRA URBAN 37.2 (7.6), COMBINED 35.3 (8.0). CO₂ EMISSIONS 213 G/KM.

Fuel economy and CO₂ emission figures provided are as a result of official manufacturer's tests in accordance with EU legislation. A vehicle's actual fuel consumption may differ from that achieved in such tests and these figures are for comparative purposes only.

MOTOR GROUP INSURANCE RATINGS

| DISCOVERY SPORT (15MY)* | GROUP 1-50 |
|-----------------------------------|------------|
| 2.2L SD4 190HP 6 Speed Manual 4WD | |
| SE | 32 |
| SE Tech | 33 |
| HSE | 36 |
| HSE Lux | 37 |
| 2.2L SD4 190HP 9 Speed Auto 4WD | |
| SE | 32 |
| SE Tech | 34 |
| HSE | 36 |
| HSE Lux | 38 |

*Manufacturer's estimate.

| RANGE ROVER EVOQUE 5 DOOR (15MY) | GROUP 1-50 |
|-----------------------------------|------------|
| 2.2L eD4 150HP 6 Speed Manual 2WD | |
| Pure | 28 |
| Pure TECH | 29 |
| 2.2L SD4 190HP 6 Speed Manual 4WD | |
| Pure | 32 |
| Pure TECH | 33 |
| Dynamic | 34 |
| Dynamic LUX | 35 |
| 2.2LSD4 190HP 9 Speed Auto 4WD | |
| Pure | 32 |
| Pure TECH | 33 |
| Dynamic | 34 |
| Dynamic LUX | 35 |
| 2.0L Si4 240HP 9 Speed Auto 4WD | |
| Dynamic LUX | 39 |

| RANGE ROVER EVOQUE COUPÉ (15MY) | GROUP 1-50 |
|-----------------------------------|------------|
| 2.2L eD4 150HP 6 Speed Manual 2WD | |
| Pure TECH | 29 |
| 2.2L SD4 190HP 6 Speed Manual 4WD | |
| Pure TECH | 33 |
| Dynamic | 34 |
| Dynamic LUX | 35 |
| 2.2L SD4 190HP 9 Speed Auto 4WD | |
| Pure TECH | 33 |
| Dynamic | 34 |
| Dynamic LUX | 35 |
| Autobiography | 35 |

| DISCOVERY (15MY) | GROUP 1-50 |
|----------------------------------|------------|
| 3.0L SDV6 256HP 8 Speed Auto 4WD | |
| SE | 39 |
| SE Tech | 40 |
| HSE | 41 |
| HSE Lux | 42 |

| RANGE ROVER SPORT (15MY) | GROUP 1-50 |
|---|------------|
| 3.0L SDV6 292HP 8 Speed Auto 4WD | |
| HSE | 43 |
| HSE Dynamic | 43 |
| Autobiography Dynamic | 45 |
| 3.0L SDV6 Hybrid 340HP 8 Speed Auto 4WD | |
| Autobiography Dynamic | 48 |
| 4.4L SDV8 339HP 8 Speed Auto 4WD | |
| Autobiography Dynamic | 48 |
| 5.0 V8 S/C 510HP 8 Speed Auto 4WD | |
| Autobiography Dynamic | 49 |

MOTOR GROUP INSURANCE RATINGS

| RANGE ROVER SWB (15MY) | GROUP 1-50 |
|---|------------|
| 3.0L TDV6 258HP 8 Speed Auto 4WD | |
| Vogue | 45 |
| Vogue SE | 46 |
| Autobiography | 47 |
| 3.0L SDV6 Hybrid 340HP 8 Speed Auto 4WD | |
| Autobiography | 49 |
| 4.4L SDV8 339HP 8 Speed Auto 4WD | |
| Vogue | 48 |
| Vogue SE | 48 |
| Autobiography | 49 |
| 5.0L V8 S/C 510HP 8 Speed Auto 4WD | |
| Autobiography | 49 |

| RANGE ROVER LWB (15MY) | GROUP 1-50 |
|---|------------|
| 3.0L SDV6 Hybrid 340HP 8 Speed Auto 4WD LWB | |
| Autobiography | 49 |
| Autobiography Black | 49 |
| 4.4 SDV8 339HP 8 Speed Auto 4WD LWB | |
| Autobiography | 49 |
| Autobiography Black | 50 |
| 5.0L SDV8 S/C 510HP 4WD LWB | |
| Autobiography | 49 |
| Autobiography Black | 50 |

| DEFENDER (15MY) | GROUP |
|---------------------------------------|-------|
| 2.2L TDCi 122HP 6 Speed Manual 4WD 90 | |
| Hard Top | 25 |
| Hard Top XS | 25 |
| Pick Up | 25 |
| Station Wagon | 25 |
| County Station Wagon | 25 |
| XS Station Wagon | 14 |

| DEFENDER (15MY) | GROUP |
|--|-------|
| 2.2L TDCi 122HP 6 Speed Manual 4WD 110 | |
| Chassis Cab | 11 |
| Hard Top | 12 |
| Pick Up | 12 |
| High Capacity Pick Up | 12 |
| Station Wagon | 27 |
| County Station Wagon | 28 |
| XS Station Wagon | 28 |
| Utility Wagon | 27 |
| County Utility Wagon | 28 |
| XS Utility Wagon | 11 |
| Double Cab | 13 |
| County Double Cab | 13 |
| XS Double Cab | 14 |

| DISCOVERY COMMERCIAL (15MY) | GROUP |
|---|-------|
| 3.0L SDV6 256HP Commercial 8 Speed Auto 4WD | |
| 3.0L SDV6 Commercial Auto XS | 13 |

| DISCOVERY COMMERCIAL (15MY) | GROUP |
|--|-------|
| 2.2L TDCi 122HP 6 Speed Manual 4WD 130 | |
| Chassis Cab | 12 |
| Double Cab Chassis Cab | 12 |
| Double Cab | 12 |

VEHICLE EXCISE DUTY

Vehicle Excise Duty from 1st April 2014 for cars registered on or after 1 March 2001.

| VED BAND | CO ₂ EMISSIONS (G/KM) | 2014/15 | |
|----------|-------------------------------------|-------------------------|-----------------------|
| | | FIRST YEAR RATE (£)* | STANDARD RATE (£)* |
| A | Up to 100 | 0 | 0 |
| B | 101-110 | 0 | 20 |
| C | 111-120 | 0 | 30 |
| D | 121-130 | 0 | 110 |
| E | 131-140 | 130 | 130 |
| F | 141-150 | 145 | 145 |
| G | 151-165 | 180 | 180 |
| H | 166-175 | 290 | 205 |
| I | 176-185 | 345 | 225 |
| J | 186-200 | 485 | 265 |
| K** | 201-225 | 635 | 285 |
| L | 226-255 | 860 | 485 |
| M | Over 255 | 1,090 | 500 |

| LIGHT GOODS VEHICLES TAX CLASS 39 (WEIGHING NO MORE THAN 3500KG) | 12 MONTHS | 6 MONTHS |
|---|-----------|----------|
| Vehicles registered on or after 1st March 2001 | 225 | 123.75 |

*Alternative fuel car discounts: £10 all cars from 2014/15 onwards

**Includes cars emitting over 225 g/km registered between 1st March 2001 and 23rd March 2006

First Year Rate applies to new car purchases only. Rate reverts to Standard Rate in subsequent years

For cars registered before 1st March 2001, the VED is £145 for engines less than 1549cc, £230 for 1549cc and above

For more information regarding rates of vehicle tax, please visit: www.gov.uk/calculate-vehicle-tax-rates

BENEFIT IN KIND TAX BANDINGS

2014 – 2019

| | | % OF CAR'S P11D VALUE TO BE TAXED* | | | | | | | | | | | | | | | | | |
|--|---------|------------------------------------|------|------|-------|-----|-------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|--|
| | | 0 | 5 | 7 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | | |
| CO ₂ EMISSIONS (G/KM) | 2014/15 | 0 | 1-75 | N/A | N/A | N/A | 76-94 | 95-99 | 100-104 | 105-109 | 110-114 | 115-119 | 120-124 | 125-129 | 130-134 | 135-139 | 140-144 | | |
| | 2015/16 | N/A | 0-50 | N/A | 51-75 | N/A | N/A | N/A | 76-94 | 95-99 | 100-104 | 105-109 | 110-114 | 115-119 | 120-124 | 125-129 | 130-134 | | |
| | 2016/17 | N/A | N/A | 0-50 | N/A | N/A | 51-75 | N/A | N/A | N/A | 76-94 | 95-99 | 100-104 | 105-109 | 110-114 | 115-119 | 120-124 | | |
| | 2017/18 | N/A | N/A | N/A | 0-50 | N/A | N/A | N/A | 51-75 | N/A | N/A | N/A | 76-94 | 95-99 | 100-104 | 105-109 | 110-114 | | |
| | 2018/19 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0-50 | N/A | N/A | 51-75 | N/A | N/A | 76-94 | 95-99 | 100-104 | | |

| | | % OF CAR'S P11D VALUE TO BE TAXED* | | | | | | | | | | | | | | | | | |
|--|---------|------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------|--|--|
| | | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | | |
| CO ₂ EMISSIONS (G/KM) | 2014/15 | 145-149 | 150-154 | 155-159 | 160-164 | 165-169 | 170-174 | 175-179 | 180-184 | 185-189 | 190-194 | 195-199 | 200-204 | 205-209 | 210+ | N/A | N/A | | |
| | 2015/16 | 135-139 | 140-144 | 145-149 | 150-154 | 155-159 | 160-164 | 165-169 | 170-174 | 175-179 | 180-184 | 185-189 | 190-194 | 195-199 | 200-204 | 205-209 | 210+ | | |
| | 2016/17 | 125-129 | 130-134 | 135-139 | 140-144 | 145-149 | 150-154 | 155-159 | 160-164 | 165-169 | 170-174 | 175-179 | 180-184 | 185-189 | 190-194 | 195-199 | 200+ | | |
| | 2017/18 | 115-119 | 120-124 | 125-129 | 130-134 | 135-139 | 140-144 | 145-149 | 150-154 | 155-159 | 160-164 | 165-169 | 170-174 | 175-179 | 180-184 | 185-189 | 190+ | | |
| | 2018/19 | 105-109 | 110-114 | 115-119 | 120-124 | 125-129 | 130-134 | 135-139 | 140-144 | 145-149 | 150-154 | 155-159 | 160-164 | 165-169 | 170-174 | 175-179 | 180+ | | |

*Add 3% for diesels up to a maximum of 35% in 2014/15

*Add 3% for diesels up to a maximum of 37% in 2015/16

*From 2016/17 onwards, the diesel supplement is scrapped and petrol and diesel cars are treated equally for company car tax purposes

These figures should be used as a guide only. Jaguar Land Rover Limited does not provide tax advice and can accept no liability whatsoever for the information provided by this guide. Please seek your own independent financial advice for more information.

INFORMATION AT YOUR FINGERTIPS

For more information on the Land Rover range or to access our online Car Tax Calculator or Car Comparator tools, please visit our dedicated Fleet & Business section on the Land Rover website.

www.landrover.co.uk/fleet-and-business

CAR COMPARATOR

Our Car Comparator lets you compare information about your chosen Land Rover, with other manufacturer's vehicles, such as residual values, BIK, tax liabilities, P11d values, CO₂, fuel economy, running costs and specifications.

All information is tailored to the differing requirements of private motorists, company car drivers and fleet decision makers. It's all presented in a clear and easy format to help you select the vehicle best suited to your requirements.

<http://comparator.landrover.co.uk>

CAR TAX CALCULATOR

This tool lets you see how much tax you'd pay on the new Land Rover of your choice.

The tax calculator also allows visitors to:

- Add relevant options
- Compare up to five Land Rover models
- Personalise your tax calculation to understand the impact of:
 - A one-off capital contribution
 - Regular contributions for private use
 - Free fuel provided by your employer for private use.

www.landrover.co.uk/cartaxcalculator





ABOVE & BEYOND



www.landrover.co.uk/fleet-and-business