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<mark>**Education**</mark>	**THE MASTERS' UNION**	**Gurugram**
2023-24	Candidate for PGP in **Technology and Business Management**	

Placement Committee Head (Selected **1/200+** students) | **President**, Third Block Club (AI & Web3, Elected **1/200+** students)
Won **Highest Revenue** & **Best Overall Award** in Drop-shipping business(1/40 teams); generated **₹10.5L+** revenue in 6 weeks
Founders' Office Intern at **Soul AI**; Assisted top AI company in training their LLMs with the expertise of **10,000+ SMEs**

2019-23	**BENNETT UNIVERSITY**	**Noida**

Bachelor of Technology in **Computer Science & Engineering** | CGPA: **8.2/10** (Secured **rank 1/500+** students in Final Year)
Pre-Placement Offer from **Kalam Labs** (*Y-Combinator Summer'21*) | **Merit Scholarship (30%)** based on **JEE percentile**
President, Student Cabinet (Elected **1/1.2k+** students) | **Student Head, Placement Service Cell** (Selected **1/550+** students)

2006-19	**MONTFORT SCHOOL**	**Roorkee**

Class 12 (CBSE): 75.6% | Class 10 (CBSE): **9.8 CGPA** | **Governor Award** in Scouts & Guides *(Highest State Level Award)*
House Captain (Selected 1/250+ students); Led first national sports meet with 3000+ students from 50+ schools nationwide
City Rank 2 out of 3000 in the National Science Olympiad & **8 out of 5000** in the International Mathematics Olympiad

<mark>**Experience**</mark>   Thrived in *3 full-time roles & 5 internships* across *6 industries* during college, *securing NOC* to pursue professional growth

Dec'22-May'23	**GAMUT Inc.** *(Web3 economy enabler on Web2 games, backed by **Consensys VC**, Tachyon & angels like Sandeep Nailwal)*	**Delaware**

Growth and Community Manager
● Drove Gamut's **gaming vertical growth** to **10,000+** users while maintaining an **acquisition cost** of less than **$0.2/user**
● Spearheaded the **largest** 10-day **global** chess tournament, managing **80+** college teams and managing **6,400+** participants

July'22-Dec'22	**GOODGAME NATION** *(India's largest collegiate gaming platform, backed by **Verso Capital** & angels like Utsav Somani)*	**Gurugram**

Growth and Community Manager
● **Elevated** GoodGame Nation community from **5,000** to **30,000+** users, concurrently **reducing acquisition costs** by **80%**
● Cultivated **annual partnerships** with **330+** national universities, fostering the creation of gaming clubs and communities

Aug'21-July'22	**KALAM LABS** *(Live game streaming platform for science, backed by **Y-Combinator (Summer'21), Lightspeed**, GSV Capital*	**Lucknow**

Head of Growth (Founding Member)
● Collaborated with founders to secure **$2.5Mn** in seed fundraising, while devising **strategic initiatives** for planned growth
● Propelled **monthly revenues** from **$5,000** in the first month to **$80,000+** in the 5th month, attaining **100% MoM growth**
● Boosted **paid subscribers** base from **0** to **25,000+** by establishing **no-cost collaborations** with **550+** schools nationwide
● Led a **global team** of **20+ members** for hosting virtual conferences attracting an average attendance of **5,000+ students**

<mark>**Internship**</mark>	**SANMATI ENTERPRISES** *(Largest manufacturer & exporter of scientific and medical educational laboratory equipment)*	**Roorkee**
July'22-May'23	**Founder's Office**	

● Drove **100%** annual revenue **increase**, achieving **$150K+**, *via* strategic **medical entry** and **client network optimization**
● **Boosted profitability** from **15%** to **30%**, via **strategic vendor sourcing** and **cost-efficient** procurement of raw material
● Spearheaded **digital strategy**, yielding **20% inquiry growth** and overseeing medical equipment distribution nationwide

July'20-Feb'21	**GEEKSFORGEEKS** *(World's largest computer science portal with a 12 million+ geek community & 20,000+ contributors)*	**Noida**

Marketing & Sales Associate
● **Founder** of GeeksforGeeks **student-led club program**, successfully establishing clubs in **50+** institutes within 2 months
● Managed **150+** campus ambassadors, and orchestrated **10+** events, each attracting an average footfall of **10,000+** students
● Collaborated with **100+ nationwide** engineering college **placement officers** for the **GeeksforGeeks campus initiative**
● Managed **$200K sponsorships** for technical fests; provided IT **career consultation** to **3,000+** students and professionals

<mark>**Leadership**</mark>   **PLACEMENT COMMITTEE, THE MASTERS' UNION**
Student Head (Part of a **13-member** team chosen from **200+** students)
● Leading Co'24 Summer internships, securing **10+** marquee companies such as BCG, Kearney, etc. within a month
THIRD BLOCK COMMUNITY (AI & WEB3 CLUB), THE MASTERS' UNION
President (Sole **fresh graduate** elected as the President of any club)
● Leading Third Block X initiative, forming partnerships with students from **50+** colleges for collaborative growth
● Collaborated with Series A startups & communities like Polygon Guild for a networking event of **200+** attendees
STUDENT CABINET, BENNETT UNIVERSITY
President (Elected from a competitive pool of **1/1.2k+** students)
● Directed a **$150K** student-led cultural and technical festival, led a **100**-member team, drawing **5,000+** attendees
● Crafted a mentorship portal for **4,000+** students, optimizing interaction with professors and seniors effectively
PLACEMENT SERVICE CELL, BENNETT UNIVERSITY
Student Head (Chosen from a pool of **1/500+** students)
● Expanded recruiter network by **15%**, leading to a **30% rise** in the class's average package with **190+** recruiters
● Implemented an alumni portal, enhancing interconnectivity and engagement for over **3,000+** esteemed alumni
GEEKSFORGEEKS CLUB, BENNETT UNIVERSITY
President (Sole **Club founder** from Class of 2023)
● Founded the club, initially with a mere community of 10 students, and expanded it to **5000+** in less than a **year**
● Orchestrated **20+** events generating **20,000+** registrations, leading a committed **35-member** team for execution
SPORTS & I.T. COMMITTEE, BENNETT UNIVERSITY
Head, Organising Board (App and Analytics)
● Generated **$50K** by developing a comprehensive website for efficient sponsorship in the national sports festival

<mark>**Co-Curricular**</mark>   ● Marketing Head, **Def Hacks Hackathon, New York**: Secured **$10k+** sponsorship; drew **600+** attendees from **43** countries
● Actor, **Drama Club, Bennett University**: Performed **2-hour theatre** along with multiple **campus performances**