

# ALAN HEALEY-GREENE

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## Professional Experience

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### Ask-AI – Solutions Engineer

Toronto, ON (2025 – Present)

- Architecting and deploying production AI agents for enterprise customer workflows
- Owning the full customer lifecycle in a startup environment, spanning pre-sales, implementation, and revenue expansion

### Coveo – Solutions Engineer

Toronto, ON (2024 – 2025)

- Led generative AI solution design for Fortune 500 companies across Ecommerce and Enterprise Knowledge use-cases
- Contributed to +\$1M in closed revenue through technical demos, pre-sales discovery, and solution validation

### Havas – Web Developer

Toronto, ON (2022 – 2024)

- Initiated and led the integration of AI-assisted developer tools, increasing developer output
- Migrated a Fortune 500 retailer from legacy platform to Shopify Plus with Next.js front-end and Contentful integration

### Bounteous – Ecommerce Developer

Toronto, ON (2021 – 2022)

- Delivered Shopify Plus Ecommerce solutions for Fortune 500 clients

### Gorilla Group – Ecommerce Developer

Montreal, QC (2020 – 2021)

- Developed SAP Hybris and Adobe Experience Manager Ecommerce websites for large enterprise retailers

### CloudOps – Cloud Developer Intern

Montreal, QC (Summer 2019)

- Designed a monthly cost estimation interface using Vue.js, enabling accurate annual cloud budget planning

### Index Exchange – Software Engineer Intern

Montreal, QC (Summer 2018)

- Implemented a Kafka and Golang pipeline enabling analytics on historical digital ad auction data

### IBM – Technical Presales Intern

Montreal, QC (2017 – 2018)

- Leveraged the Watson AI suite to build a tool, reducing manual refund inspections by over 20% for an online shoe retailer

## Independent Projects

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### Ecommerce Development – Self-Employed

Toronto, ON (2019 – 2025)

- Consulting on and developing Ecommerce solutions for a diverse range of clients
- Sole Shopify developer for [Lost & Found](#), a \$10M+ premium menswear retailer with online and in-store operations

### Instacard.ai – Developer

Toronto, ON (2023 – 2024)

- Launched an AI-powered card generator web application using the OpenAI API

### Marmalade Labs – Brand Partnerships

New York, NY (2021 – 2022)

- Developed a HubSpot outreach pipeline that doubled cold outreach response rates

## Education

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### McGill University – Bachelor of Arts: Economics & Computer Science

Montreal, QC (Graduated 2020)

## Personal Information

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**Interests:** Tennis, Photography, Squash, AI, Philosophy, Economics