# **Segmenting and Clustering Counties for Foreigners in US**

### Muhammad Haider Raza

May 5, 2020

#### 1. Introduction

### 1.1. Background

In the context of this analytical study the foreigners refer to people who hold dual nationalities and U.S. Citizenship. Their ancestry originates from a foreign country or foreigners who migrated to and reside in United States. For simplicity we will be focusing on Pakistani Americans. <a href="https://en.wikipedia.org/wiki/Pakistani Americans">https://en.wikipedia.org/wiki/Pakistani Americans</a> [1] Typically, when foreigners plan to move to US or even while living in US when they want to relocate to another city/neighborhood/county their preference is to live in a demographic area where nationals from their origin are residing. Apart from that there could be different other factors that influence their decision like distance to workplace, school/college/university for their children, climate, price of property/rent and proximity of amenities.

### 1.2. Problem

The study here analyzes the available information in this regard and helps take this decision by providing options of similar places (counties) based on an individual preference. There could be so many decisive factors but here I limit my study as per following scenario:

A Pakistani doctor is looking for counties in US where there are considerable numbers of Pakistani households plus there are good number of job opportunities for him that are near to the potential residence which eventually saves him/her commute time. His/her location of interest could be hospitals, clinics, medical research institutes where he can offer his services. We need to present him all the options and cluster similar options together in order to help him take an informed decision.

### 1.3. Interest

Anyone intending to relocate to (within or from outside) US may naturally have this difficulty in first knowing all the options and then choosing one among all available options as a place of abode. Using Data Science, we can give him an analysis of alike places which could help him choose from the options.

Though there can be several options that could help enhance this search but for my segmenting algorithm following are the main variables to keep the scope simple:

• No. of Pakistani households in a county

- The minimum distance/radius in which he is looking for a job can be an input parameter. For example, here in this analysis we consider a doctor is looking for number of Hospitals available in a radius of 25 Km.
- No. of hospitals, clinics, medical research institutes within a distance (radius)
  of the county where considerable number of Pakistanis live. Here the place of
  interest can vary as per his/her profession. Some options could be as given
  below.
  - Hospital
  - IT Services
  - Research Station
  - Bank
  - University
  - Law School
  - Medical School
  - Trade School
  - School

# 2. Data acquisition and cleaning

### 2.1. Data sources

For purpose of this analysis following 3 data sources are used:

2.1.1. Wikipedia web page: Pakistani Americans

https://en.wikipedia.org/wiki/Pakistani Americans [1]

This has a table which provides a list of counties with number of Pakistani households, total county population and Concentration of Pakistanis.

Census here are the number of Pakistani Households in the following US Counties.

| County                               | Pakistani Households | County Population | Concentration of Pakistanis |  |
|--------------------------------------|----------------------|-------------------|-----------------------------|--|
| Queens County, New York              | 15,972               | 2,296,000         | 3.5%                        |  |
| Kings County, New York               | 14,412               | 2,592,000         | 2.8%                        |  |
| Cook County, Illinois                | 12,759               | 5,241,000         | 1.2%                        |  |
| Harris County, Texas                 | 11,221               | 4,337,000         | 1.3%                        |  |
| Fairfax County, Virginia             | 7,358                | 1,131,000         | 3.3%                        |  |
| Los Angeles County, California       | 7,025                | 10,020,000        | 0.4%                        |  |
| DuPage County, Illinois              | 4,000                | 932,126           | 2.1%                        |  |
| Middlesex County, New Jersey         | 3,788                | 828,919           | 2.3%                        |  |
| Orange County, California            | 3,658                | 3,114,000         | 0.6%                        |  |
| Dallas County, Texas                 | 3,627                | 2,480,000         | 0.7%                        |  |
| Hudson County, New Jersey            | 3,369                | 660,282           | 2.6%                        |  |
| Fort Bend County, Texas (Sugar Land) | 3,216                | 652,365           | 2.5%                        |  |
| Nassau County, New York              | 3,137                | 1,352,000         | 1.2%                        |  |
| Santa Clara County, California       | 2,824                | 1,862,000         | 0.8%                        |  |
| Alameda County, California           | 2,726                | 1,579,000         | 0.9%                        |  |
| Montgomery County, Maryland          | 2,410                | 1,017,000         | 1.2%                        |  |
| Tarrant County, Texas                | 2,388                | 1,912,000         | 0.6%                        |  |
| Miami-Dade County, Florida           | 2,038                | 2,617,000         | 0.4%                        |  |
| Broward County, Florida              | 1,934                | 1,839,000         | 0.5%                        |  |
| Gwinnett County, Georgia             | 1,712                | 859,304           | 1.0%                        |  |

# 2.1.2. Geocoder

To get the geographical co-ordinates of each county i.e. latitude and longitude, I used

geopy.geocoders python library which converts an address (county name in our case) into latitude and longitude values

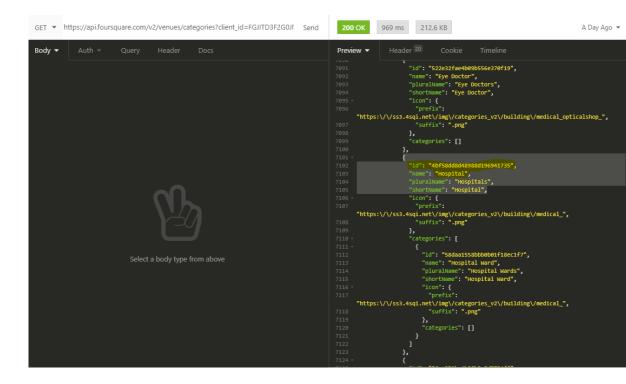
# 2.1.3. Foursquare

Forsquare APIs were used for two purposes:

• Retrieve list of venue categories

A full list can be obtained by hitting a request to the url:

https://api.foursquare.com/v2/venues/categories?client\_id={}&client\_se\_cret={}&v=20200430



From above we picked Hospital Category Id to pass in second API call.

• Retrieve venues (Hospital list) around a county

Foursquare APIs are used to find number of venues around a geographical co-ordinate (lat/long of county). Following were important parameters for this API

- CategoryId
- Radius
- Lat/Long
- Intent (equals browse in this case)
- Client Id & Client secret

Used URL: The search endpoint is used to search for venues of a specific type

https://api.foursquare.com/v2/venues/search?intent=browse&client\_id={}&client\_secret={}&v={}&ll={},{}&radius={}&categoryId={}

### 2.2. Data Cleaning

Data downloaded or scarped from multiple sources were combined into a single table.

First of all, the table scraped from Wikipedia page had following columns:

- County
- Pakistani Households
- County Population
- Concentration of Pakistanis

We excluded and dropped following columns from our algorithm to keep things simple: County Population, Concentration of Pakistanis. These could be considered in future enhancements but since we had a column 'Pakistani Households' that indicates similar information on strength of Pakistanis living in a county, hence we dropped the column 'Concentration of Pakistanis'. There were around 33 counties present in the list. Luckily all columns have values present in all the rows.

Next, we needed lat/long information for each county entry in the wiki table so that we can invoke Foursquare API to get the venues count. For this purpose, gecode API was first invoked and the lat/long info was appended to each county resulting in a dataset like:

```
County Pakistani Households Latitude Longitude
0 Queens County, New York 15972 40.652493 -73.791421
                                          14412 40.645310 -73.955023
1 Kings County, New York
   Cook County, Illinois
Harris County, Texas
                                           12759 41.819738 -87.756525
                                          11221 29.811977 -95.374125
Harris County, Texas
Fairfax County, Virginia
                                            7358 38.815636 -77.283685
                    County Pakistani Households Latitude Longitude
   Queens County, New York 15972 40.652493 -73.791421
Kings County, New York 14412 40.645310 -73.955023
1
    Cook County, Illinois
                                          12759 41.819738 -87.756525
      Harris County, Texas
                                          11221 29.811977 -95.374125
4 Fairfax County, Virginia
                                            7358 38.815636 -77.283685
```

Next, we needed a list of venues for each county within a radius of R (25 Kms) in our case. The venues returned should belong to only the category we are interested e.g. Hospital in current case. For this Foursquare search API was used:

https://api.foursquare.com/v2/venues/search?intent=browse&client\_id={}&client\_s ecret={}&v={}&ll={},{}&radius={}&categoryId={}

While invoking foursquare api for each county we observed that for some of the locations the address info was missing. Though this is optional for my scope of study but the issue was fixed by providing a default value of '-'and hence we were able to print the name and address information for each venue without breaking the code.

Since we needed to have the count of venue only we got that by taking the length of the JSON response Array ["response"]['venues']

Now we had a dataframe like:

#### 2.3. Feature Selection

For final data frame we dropped Lat, Long columns as we had the venue count with us. Also the county name was dropped because the K-means clustering algorithm that we will opt cannot work with non-numerical values.

Final dataframe with Pearson correlation coefficient was as:



# 3. Methodology

Clustering is one of the methods of unsupervised learning and is a common technique used for statistical data analysis in different fields. Its a Machine Learning technique that involves the grouping of data points. If we have set of data points, we can use a clustering algorithm to segment and classify each data point into a specific group. Data points in the same group ideally should have similar properties and/or features

### 3.1. K-Means Clustering

There are many models for clustering out there. K-Means model is considered one of the simplest models amongst them. Despite its simplicity, the K-means is vastly used for clustering in many data science applications, especially useful if you need to quickly discover insights from unlabeled data.

Some real-world applications of k-means:

- Customer segmentation
- Understand what the visitors of a website are trying to accomplish
- Pattern recognition
- Machine learning
- Data compression

K-means will partition our households into mutually exclusive groups, for example, into 4 clusters. The households in each cluster are similar to each other in terms of venue count proximity and number of households in that locality. We can create a profile for each group, considering the common characteristics of each cluster.

### 3.2. Setting up K-Means

The KMeans class has many parameters that can be used, but we will be using these three:

init: Initialization method of the centroids.

Value will be: "k-means++", k-means++: Selects initial cluster centers for k-mean clustering in a smart way to speed up convergence.

**n\_clusters:** The number of clusters to form as well as the number of centroids to generate.

Value will be: 4 for this study

**n\_init:** Number of time the k-means algorithm will be run with different centroid seeds. The final results will be the best output of n\_init consecutive runs in terms of inertia.

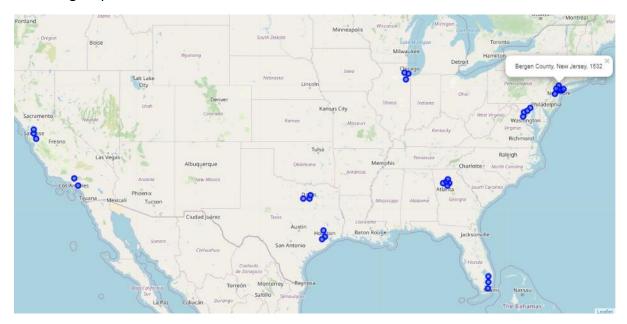
Value will be: 12

### 3.3. Normalize the Data

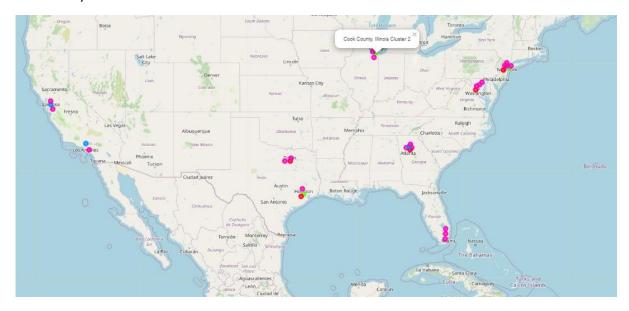
Before running the K-Means algorithm we first Normalize the data. Normalization is a statistical method that helps mathematical-based algorithms interpret features with different magnitudes and distributions equally. We use StandardScaler() to normalize our dataset.

### 4. Results

Following map shows location of our counties of interest:



After running the clustering algorithm, we can see the counties have been clustered into 4 segments (represented by red – Cluster 2, green – Cluster 3, blue – Cluster 4 and pink – Cluster 1 markers):

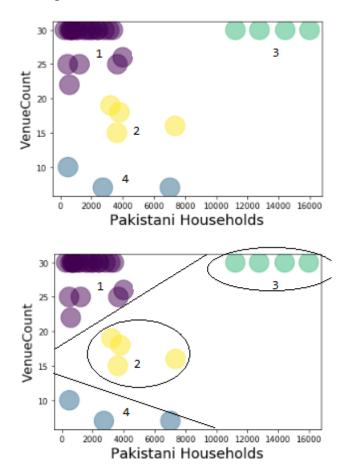


We chose to run the algorithm with cluster size of 4, as per below scatter graph we can see that counties are segmented into 4 segments or clusters which we can name as:

- 1. Fewer workplace options and less to average number of households Workplace options less than 10 and Households count below 8000
- Average workplace options and number of households
   Workplace options between 10 and 20, Households count between 4000 to 8000
- **3.** Average to high workplace options but a low number of households Workplace options higher than 20, Households count less than 4000

# 4. A High number of workplace options and number of households

Workplace options higher than 30 and Households count between 11000 to 16000

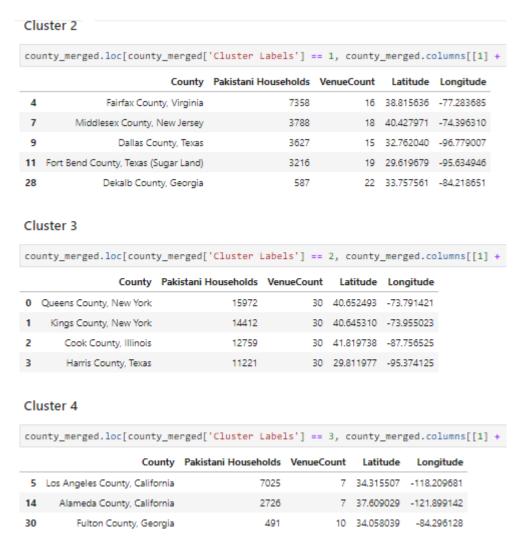


Scatter Plot showing counties distribution in 4 clusters

Cluster 1

|    | County                          | Pakistani Households | VenueCount | Latitude  | Longitude  |
|----|---------------------------------|----------------------|------------|-----------|------------|
| 6  | DuPage County, Illinois         | 4000                 | 26         | 41.860374 | -88.090687 |
| 8  | Orange County, California       | 3658                 | 25         | 33.750038 | -117.87049 |
| 10 | Hudson County, New Jersey       | 3369                 | 30         | 40.738163 | -74.05507  |
| 12 | Nassau County, New York         | 3137                 | 30         | 40.741264 | -73.58777  |
| 13 | Santa Clara County, California  | 2824                 | 30         | 37.233325 | -121.68463 |
| 15 | Montgomery County, Maryland     | 2410                 | 30         | 39.140627 | -77.20756  |
| 16 | Tarrant County, Texas           | 2388                 | 30         | 32.751366 | -97.33569  |
| 17 | Miami-Dade County, Florida      | 2038                 | 30         | 25.636425 | -80.49894  |
| 18 | Broward County, Florida         | 1934                 | 30         | 26.159807 | -80.46236  |
| 19 | Gwinnett County, Georgia        | 1712                 | 30         | 33.956687 | -84.02274  |
| 20 | Bergen County, New Jersey       | 1532                 | 30         | 40.967835 | -74.05632  |
| 21 | Baltimore County, Maryland      | 1226                 | 25         | 39.444524 | -76.64834  |
| 22 | Contra Costa County, California | 1148                 | 30         | 37.903481 | -121.91753 |
| 23 | Collin County, Texas (Plano)    | 1015                 | 30         | 33.013676 | -96.69251  |
| 24 | Essex County, New Jersey        | 792                  | 30         | 40.791392 | -74.24794  |
| 25 | Montgomery County, Texas        | 769                  | 30         | 30.301949 | -95.50659  |
| 26 | Howard County, Maryland         | 678                  | 30         | 39.230529 | -76.91662  |
| 27 | Cobb County, Georgia            | 663                  | 30         | 33.937395 | -84.57320  |
| 29 | Will County, Illinois           | 554                  | 30         | 41.419406 | -87.99947  |
| 31 | Palm Beach, County Florida      | 472                  | 25         | 26.627980 | -80.44941  |
| 32 | Forsyth County, Georgia         | 287                  | 30         | 34.235309 | -84.13356  |

List of Counties in Cluster 1



List of Counties in Cluster 2, 3, 4

#### 5. Discussion and Recommendations

At data gathering stage different data sources can be explored to get more recent and detailed data sets. We can also segment based on neighborhoods or state level. The clustering algorithm can be further improved by taking into consideration other factors such as

- County Population
- Concentration of Pakistanis
- Distance to workplace, school/college/university for a user's children
- Climate severity
- price of property or rent
- proximity and availability of amenities

Also, Foursquare venue search API is returning currently 30 venues at max and a solution or alternate for this can be used.

The solution can be made interactive for user inputs and more visual graphs can be included.

### 6. Conclusion

In this study, I utilized Machine Learning's K-Means clustering algorithm to group available information regarding foreigner population distribution in US into distinct groups or clusters based on household count, workplace count and proximity to workplace. The visual graphs give a user quick insight as to which all counties exist in the same category and what all categories or segments exist out there. This can help them make an informed decision while choosing a county for abode.