

## Welcome to Pipe.

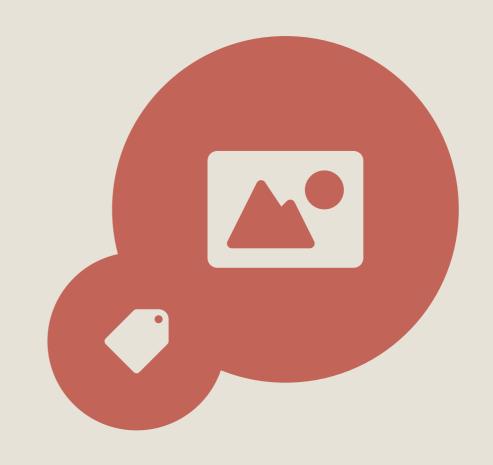
Pipe is an innovative online content solution aimed at the independant music business, and built on a freemium subscription model.

The music industry grows increasingly digital by the day. With it comes a new set of problems for artists and labels.

### PROBLEM 1.

Websites are expensive, the music industry is poor.

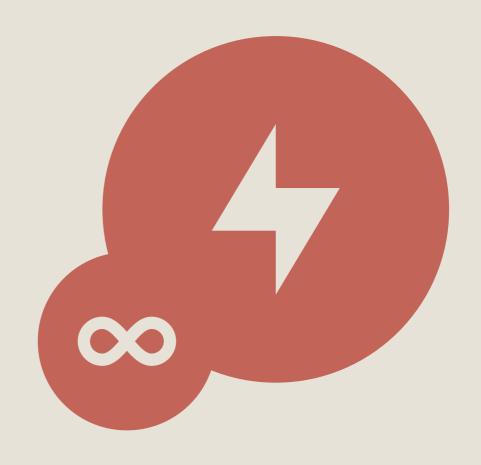
In an increasingly digital market place, web presence is key. Wordpress, Squarespace and Tumblr all help provide cheap web solutions - but are not specialised for the industry. They are only ever part of the puzzle.



### PROBLEM 2.

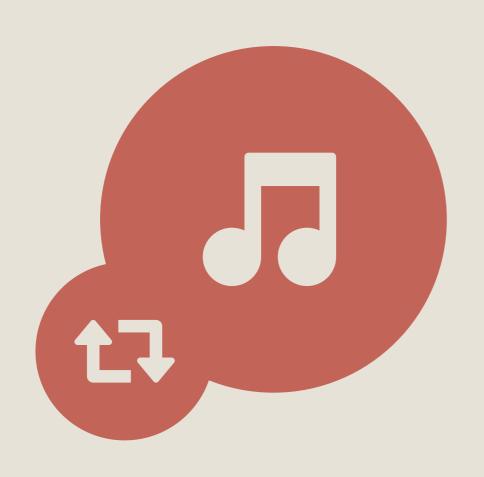
## The internet is growing, our time is not.

New online music services pop up daily. This causes fragmentation of the business across these services. Indie musicians and labels spend huge amounts of time entering metadata and tour dates into countless online forms, instead of focusing on their music and content.



### PROBLEM 3.

# Selling music (and things) on the internet is costly.



Bandcamp and Big Cartel offer online retail solutions. Bandcamp takes a whopping 10% of every digital sale, and sports a dated interface and system. Big Cartel is focused on physical items, and is a pay-by-month solution that is not conducive to the turbulent music business.

# THE SOLUTION. Introducing Pipe.

Pipe will empower independant artists and music businesses in the same way **Tumblr** & **Wordpress** did for journalism, through:

#### A NO-CODE-REQUIRED WEBSITE

Just upload a PDF, or pick and customise a theme.

#### **A COMPREHENSIVE TOOLKIT**

Accounting, Invoicing, Anayltics, Tour Dates, Social and more.

#### **BUILT IN CONTRACT GENERATOR**

Choose a contract type, fill out a form and download and e-mail the contract from the Pipe Dashboard.

#### **AN AFFORDABLE ONLINE STORE**

Complete with full credit card itegration. No more Paypal!

#### **SEAMLESS SERVICE INTEGRATION**

Pipe will integrate with the very best of services available to the music industry.

#### A UX OPTIMISED CMS

A Content Management System optimised for the people who use it most - the business.

Pipe will seamlessly integrate with existing technologies, rather than compete for market share.

facebook





Google<sup>™</sup> Apps





lost.fm





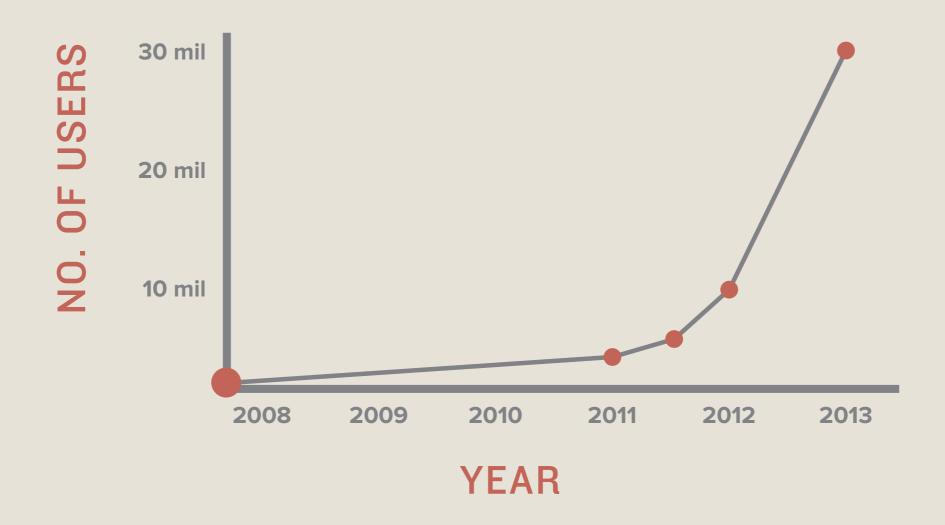




PIPE IS AIMED AT ANY BUSINESS THAT USES THESE SERVICES.



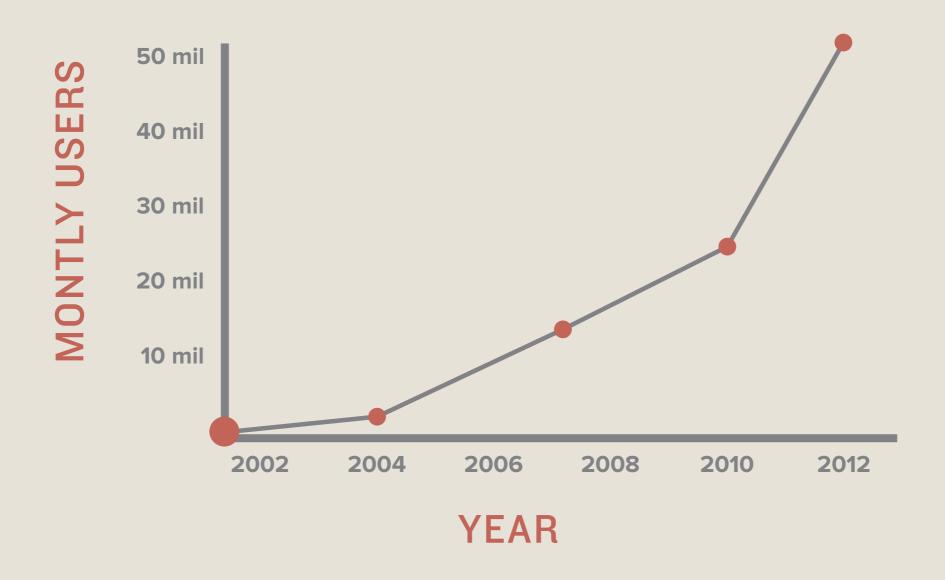
## Soundcloud user growth since launch.



PIPE IS DESIGNED TO WORK HAND IN HAND WITH SOUNDCLOUD.

## lost.fm

Last.fm monthly users since launch.



PIPE IS DESIGNED TO WORK HAND IN HAND WITH LAST.FM



## Bandsintown noteable statistics.

5 Million Registered Users Reaches
30 Million
Music Fans
Worldwide

150K Registered Artists

PIPE IS DESIGNED TO WORK HAND IN HAND WITH BANDSINTOWN.



Want to talk more? hugh@siloarts.net