# **Elizabeth Cilley Southerlan**

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(720) 258-5029

#### **EDUCATION**

# Massachusetts Institute of Technology, Cambridge, MA

School of Engineering & Sloan School of Management Master of Science in Engineering and Management

Feb 2013

# The Pennsylvania State University, State College, PA

Bachelor of Science in Industrial Engineering Life Science Concentration

System Design & Management Fellow

2008

#### **EXPERIENCE**

# Lean Advancement Initiative Lab, MIT, Cambridge, MA

2012-Present

Lead Graduate Student Researcher, Food Systems Project

• Use Enterprise Architecting principles to design a system that supports civilian reintegration for military veterans, involving healthcare, agriculture, education, and career placement.

# Accenture, Denver, CO

Management Consultant

2009-2011

- Developed Accenture's first "Health Care Provider: Analytics" offering
  - Created roadmap and methodology for health provider to address the key requirements and activities necessary to support robust analytics
  - Supported sales and implementation of future Health Care Analytics projects, resulting in \$MM+ dollar in sales.
- Revamped operating methodologies for Accenture's Clinical Transformation asset by adding content pertaining to changes in health care policy, Accountable Care Organizations, population health, electronic health records, and meaningful use.
- Completed Analytic Assessments for two health care organizations focusing on 3 areas: organizational structure, technology architecture, and data governance. Both assessments resulted in sales of implementation projects totaling over \$1M.
  - o Conducted interviews with operational and executive personnel
  - o Assessed current state of business analytic capability
  - O Developed and presented recommendations and implementation timeline
- Used process engineering expertise to implement lean principles for Fortune 500 retail firms and health care organizations.
  - Developed and presented business cases for process improvement recommendations to company executives.
  - Led teams made up of Accenture and client personnel, from all levels, to implement improvements.
  - Improved methods reduced labor and operating costs by over \$3M for retail firm and \$2M for healthcare organizations.

# **Consulting Analyst**

2008-2009

• Wrote and implemented engineered standards and performed method analyses for 2 major retail firms resulting in operational savings of over \$2 MM for the firms.

# LEADERSHIP

MIT 2012 Fall Career Fair Board of Directors: Director, Week of Logistics	2012-Present
System Design and Management 2012 Cohort, MIT: Social Chair	2012-Present
Women in System Design and Management (WiSDM) Conference Committee: COO	2012-Present
Management Consulting Health Care Community, Accenture: Knowledge Management	2010-2011
and Industry Resource Lead	

# **AWARDS & SKILLS**

Ken Ernst Innovation Award, Accenture (project selected out of 280 applicants)	June 2012
Software: Microsoft Excel, PowerPoint, Word, Project, Visio, and Access	

#### **CERTIFICATIONS**

Breakthrough Leaders Program for Sustainable Food Systems, University of Vermont Engineer in Training – Industrial Engineer (passed FE exam)

June 2012 October 2007