

**LAYLA ZHU**  
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## EDUCATION

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### MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA

*Candidate for MBA, June 2013*

2011 – Present

- GPA: 4.8/5.0; Finance Track
- Co-President of Investment Management Club
- VP of Sponsorship for 2012 MIT Sloan Investment Management Conference
- Selected to be the Teaching Assistant for Simon Johnson's *Global Controversies*
- Relevant coursework: Applied Fixed Income Strategies, Proseminar in Investment Management, Functional & Strategic Finance, Options and Futures, Financial Statement Analysis, and Data Technologies in Quantitative Finance

### MIDDLEBURY COLLEGE

Middlebury, VT

*BA in Economics and Mathematics (minor in Physics), magna cum laude*

2005 – 2009

- GPA: 3.8/4.0
- Active member of Student Investment Club
- First-year student mentor, physics teaching assistant, calculus tutor, economics research assistant
- Selected for Sponsors for Educational Opportunity (SEO) career program

## EXPERIENCE

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### ALTRIUS CAPITAL MANAGEMENT

Raleigh, NC

*Research Analyst*

2012 – Present

- Identify, research, and pitch stocks and bonds for five distinct product portfolios, resulting in \$5M of new investments
- Participate in weekly investment committee meetings to decide monthly asset allocation based on macroeconomic conditions
- Develop risk management tools such as equity and credit value-at-risk analyses using VBA and Matlab
- Provide insight on investments to casual investors on local radio show *Economic Zone*

### TEACH FOR AMERICA

Houston, TX

*Math Teacher, Chavez High School, Houston Independent School District (HISD)*

2009 – 2011

- Redesigned and implemented Algebra I and Geometry curricula for 125 students, regularly assessing students' progress towards goal of 80% proficiency
- Designed and taught new curricula and lesson plans for 120 students in Pre-Calculus and Math Models courses, raising student achievement by 61% in ten months
- Sponsored and coached school's first math team in preparation for annual statewide competition

### LEHMAN BROTHERS HOLDINGS, INC.

New York, NY and Hong Kong

*Intern, Investment Banking Division*

January 2007 and Summer 2008

- Conducted fundamental research on, and analyzed competitive advantages of, Asian wind energy companies
- Created stockholder analysis for the \$1.5 B privatization of CITIC International Financial Holdings and ran benchmarking study of 10 similar previous deals

### MERRILL LYNCH & CO., INC.

Boston, MA

*Intern, Private Client Group*

January 2008

- Marketed to over 200 high net worth individuals, successfully securing three prospective client meetings
- Managed budget and supervised logistics for prospective client appreciation event

## ACTIVITIES AND INTERESTS

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- CFA Level II Candidate, Passed CFA Level I June 2012
- Proficient in Matlab, Stata, and VBA
- Languages: Mandarin (native), Japanese (conversant)
- Interests: Chinese cooking, calligraphy, stone carving