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Ali Kamil

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EDUCATION

Massachusetts Institute of Technology, Cambridge, MA
School of Engineering and Sloan School of Management
SM, System Design and Management (SDM) Fellow   February 2014
- ❖ Dean's Committee for Innovation & Entrepreneurship
- ❖ **Winner MIT Clean Energy Prize Competition – Renewable Energy Track**

Georgia Institute of Technology, Atlanta, GA
BS in Computer Science; Minor in Economics   December 2003

EXPERIENCE

BEEJLI TECHNOLOGIES INC., Cambridge, MA   February 2012 – August 2012
Cofounder and COO
- ❖ Beejli enabled use of mobile technology (GSM/GPRS) to deliver solar energy as a service to low-income households. Targeted for developing regions where access to grid is limited or non-existent
- ❖ Developed go-to market strategy for commercial solar installation in rural India, Sri Lanka, and Pakistan
- ❖ ***Won the MIT Clean Energy Prize – Renewable Energy Track. Invited to the White House to participate in National Clean Energy Prize competition***

MIT AITI PROGRAM, Colombo, Sri Lanka   May 2012 – August 2012
Lead Instructor for MIT AITI Startup Accelerator
- ❖ Established and ran a 7-week startup accelerator program at the University of Moratuwa. Led to 7 tech startups with viable mobile/web applications and seed funding from local investors
- ❖ Advised 34 students through the entire startup creation process: formulating an idea, product development, business plan development, and pitching to investors

DELOITTE CONSULTING LLP, Dallas, TX   February 2004 – December 2011
Manager, Technology Strategy & Architecture
- ❖ ***Directly managed four engagements worth $280M***
- ❖ ***Consistently received highest performance rating at Deloitte (top 3%). Promoted three times in 6 years***

Verizon Business – Technical Product Manager
- ❖ Managed 5-person team to deliver key components and features of the digital media delivery services platform
- ❖ Successfully led the pilot launch of the digital media platform with three beta corporate customers (YAHOO! Inc., Associate Press, and Hearst Corporation)

US Cellular – Program Manager
- ❖ ***Managed the delivery of mobile products and services within the four-month accelerated timeframe, reducing delivery time by 20%***

Center for Disease Control (CDC) – Development Lead
- ❖ Conceptualized and successfully deployed an Optical Character Recognition (OCR) solution to automatically scan data-forms, interpret, and report data from CDC's field officers. ***Solution resulted in annual savings of $1.2M for the CDC***

NORUT IT, Tromsø, Norway   May 2003 – September 2003
Research Analyst
- ❖ ***Accepted into highly selective international research scholar program***
- ❖ Developed software tools for analysis and reporting of satellite sensor data. This sensor data was fed to recognition algorithms for trend analysis and predictions of climatic changes in Scandinavia

ACTIVITIES & INTERESTS
- ❖ President, MIT Social Media Club
- ❖ Passionate about use of mobile technologies for advancement and development in emerging markets
- ❖ Instructor and committee member, The Citizens Foundation (TCF) USA Dallas chapter (Organization aims to build schools in Pakistan)
- ❖ Fluent in Urdu/Hindi.