

Xia Xu

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EDUCATION

Massachusetts Institute of Technology
Master of Engineering in Supply Chain Management Program

Cambridge, MA
Expected May 2013

Zhejiang University (Top 5 University in China)
Bachelor of Economics, Overall GPA 3.5 / 4.0 & Major GPA 3.7 / 4.0

Hangzhou, China
Sep 2001 – Jun 2005

EXPERIENCE

Accenture Consulting
Intern, Supply Chain & Operation Strategy

Shanghai, China
May 2012 – July 2012

- Redesigned the work flow operation for an international manufacture, resulting in a 20% reduction in costs and a 45% improvement in operational efficiency.
- Utilized Six Sigma concepts to improve a quality inspection process and increase production capacity by 12%.

Qingshan Shipyard Group, a \$1.5 billion state-owned maritime industrial group
Manager, Continuous Improvement

Wuhan, China
Jun 2010 – May 2012

- Drove Continuous Improvement and Six Sigma tools and methodology into the organization to create culture change and achieve improvement in efficiency and operation.
- Led a team of 4 members and managed capital projects up to \$2M across finance, merchandising, planning, HR, and supply chain in a continuous operation through designing and implementing Lean projects.
- Negotiated favorable payment terms with suppliers in order to improve cash flow, pricing, and inventory allocation. This resulted in indirect sourcing savings of 17% per year.
- Managed a forecasting alignment initiative which improved forecast accuracy by 9%, and enhanced production capacity.

Chubb Marine Insurance
Senior Specialist, Sales Operations

Shanghai, China
Sep 2006 – Jun 2010

- Identified and implemented projects of Lean management and Sustainability in sales offices and call centers.
 - Delivered training to supervisors, managers, sales and service representatives to communicate new practice and logic for change.
 - Procured systems, equipment, furniture, supplies and miscellaneous services with 16% savings achieved through strategic sourcing, alignment and planning.
 - Interacted cross-functionally with external consultants, sales teams, and claim teams on corporate initiatives in order to reduce cycle time of new business process by 40%.
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ADDITIONAL INFORMATION

Wordoor Language & Culture On-line Community, an NGO for language and culture sharing
Cofounder and Director

Shanghai, China
Sep 2008 – May 2011

- Established an on-line SNS platform, www.wordoor.com, which provides 4,000+ daily users with study and exchange opportunities in 68 languages.
- Invited by the UN Chinese Teaching Program to speak at 2010 World Language Expo in Boston.
- Invited by Princeton University East Asian Department to address at its language teaching seminar.

Languages: GMAT 710; Fluent in English, native in Chinese, and basic in German and Japanese.

Interests: Yoga, Dancing, Jogging, Badminton, Skiing, and Culinary Arts.