





bruno@orchard-protection.com

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\$48B
HUGE OPPORTUNITY
75% of smartphones are uninsured



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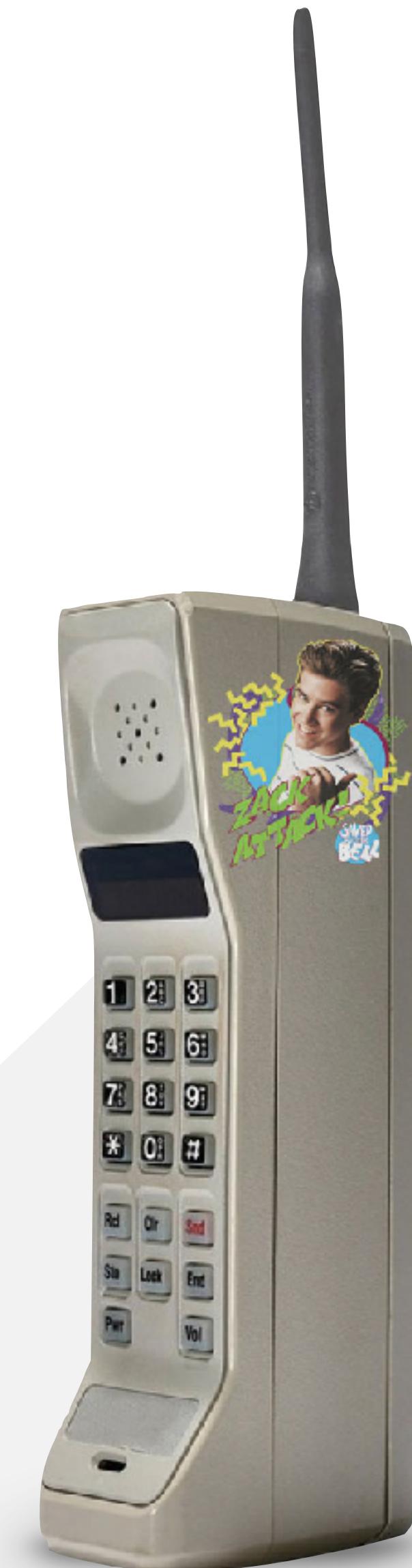
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**Our phones have gotten smarter,
but our insurance hasn't**

No used devices

No software

Same for 25 years





Bring-Your-Own-Device (BYOD)

60% of enterprises

Used phones

Phones are security risks



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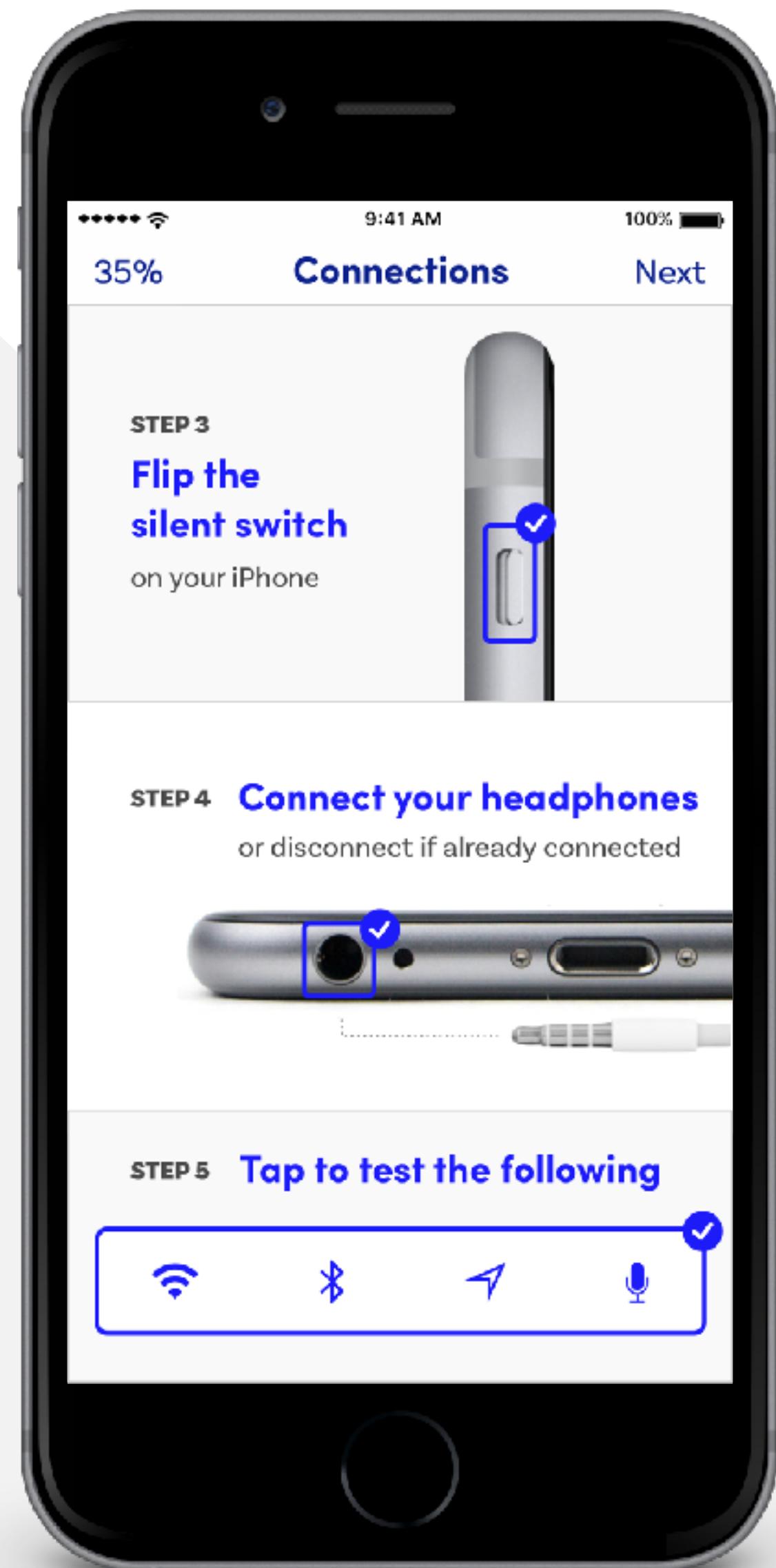


Smartphone insurance powered by software

Covers used smartphones

Manages smartphone security



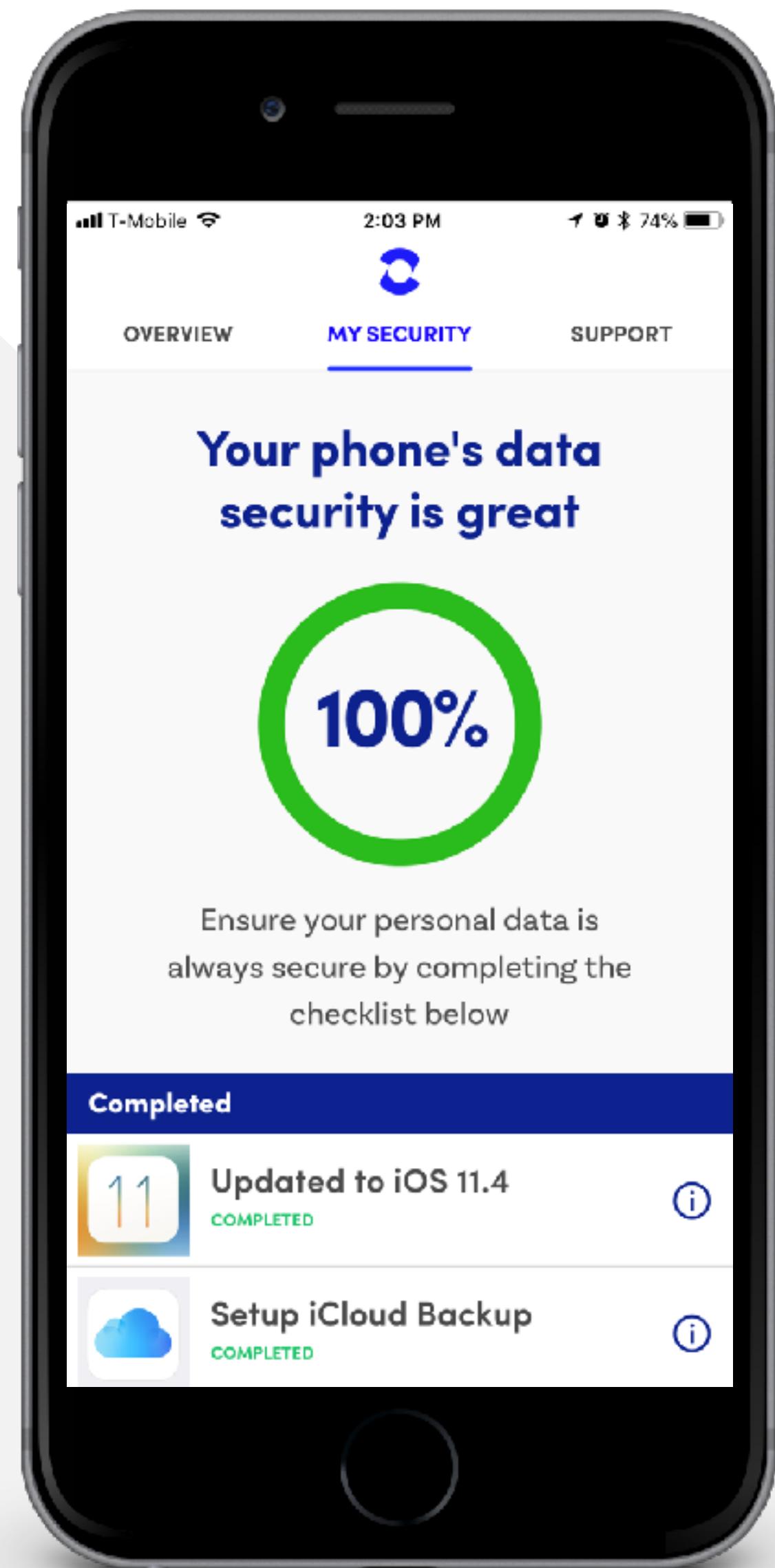


Sophisticated diagnostics

35+ functions tested

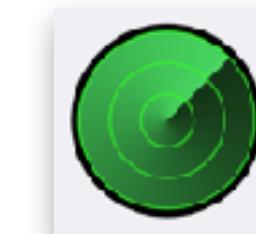
Cracked screen detection (IP)

3 minutes to complete



Manages device security

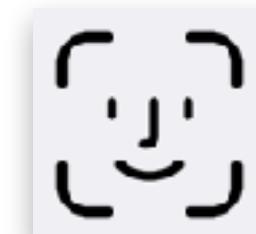
No personal data: Full privacy



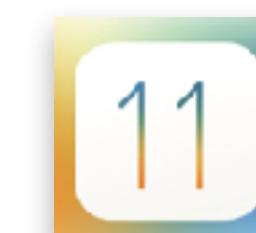
Remote
Wipe



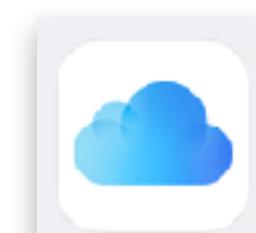
Touch ID



Face ID



OS
Updates



Cloud
Backup



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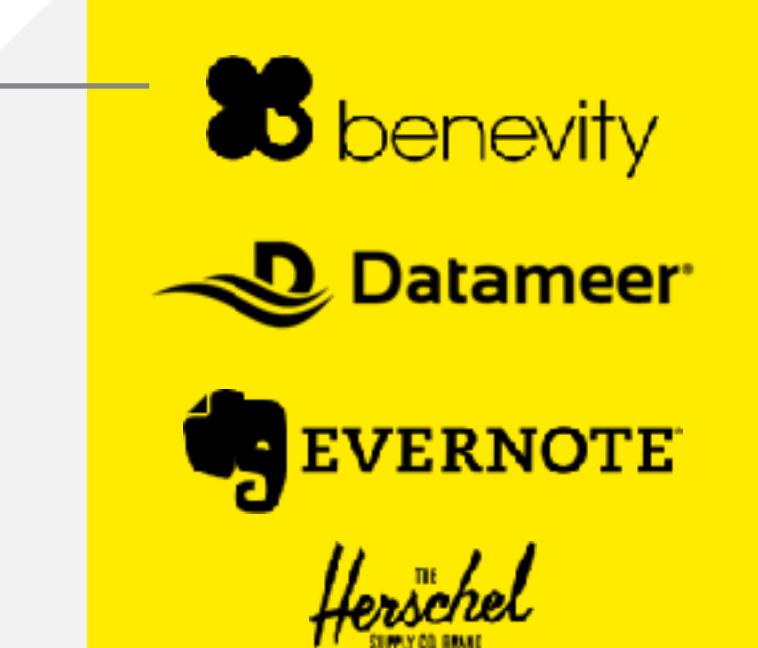
First 2 months

Funnel representing
5,800 policies

5,800 Policies
ACTIVE FUNNEL

1,300 Policies
COMMERCIAL TERMS

65 Policies
CLOSED



Pivotal
earnest
IDEO
DocSend

MASTERCLASS
apartment^{heart}list



\$15/month

3X

\$5/month



SquareTrade &
the other guys

**The best unit economics
in the market**

Insurance & security



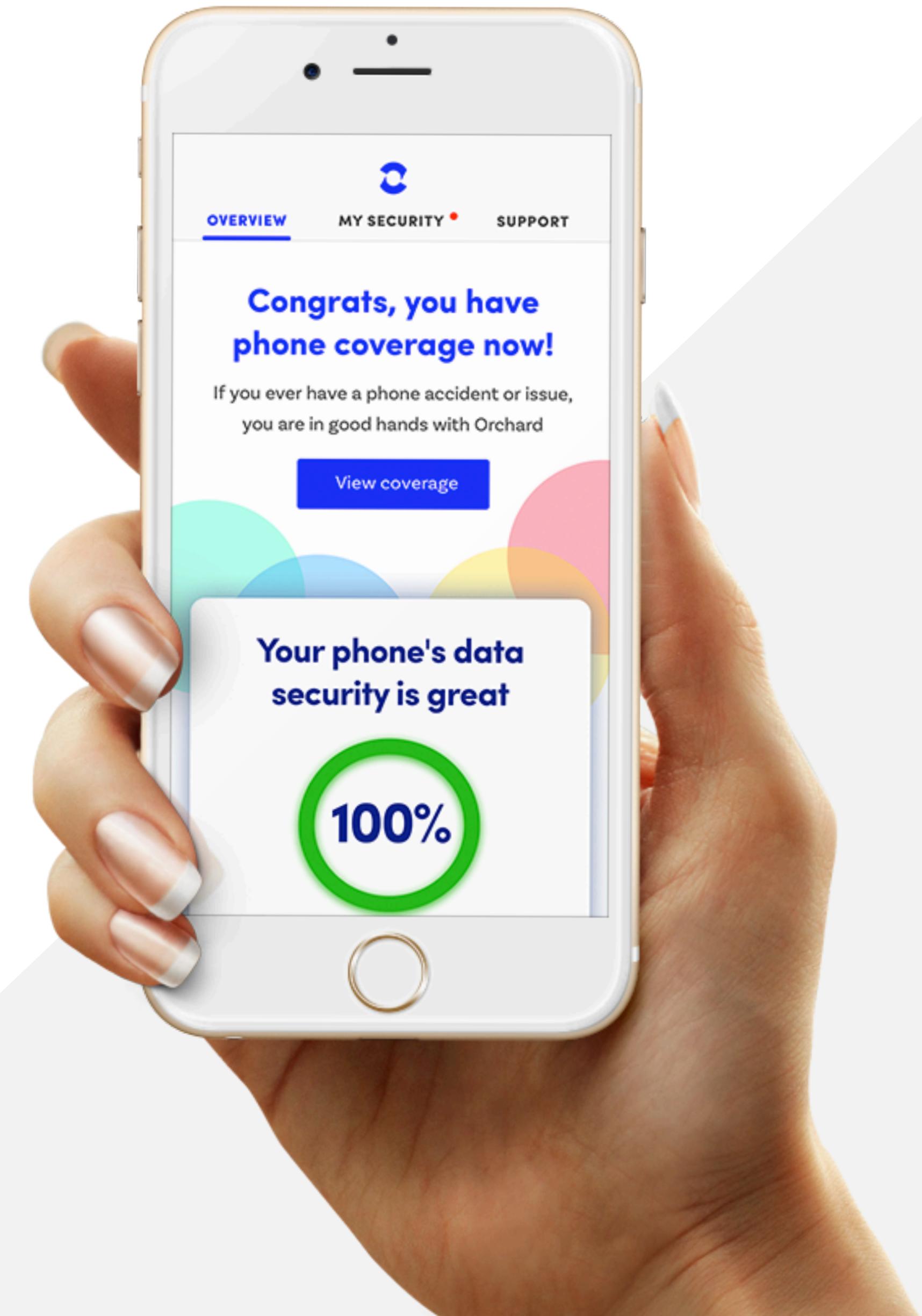
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To scale, we're partnering
with Arch Insurance

A+ Global insurance provider





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Team with domain expertise

Used phone marketplace powered
by our smartphone diagnostics

60,000+ phones diagnosed

\$2M in annual sales



Bruno Wong
CEO



Alex Sebastian
COO/CFO



Hamza Javed
CTO



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Introduce us to more companies

**People with BYOD phones that have
no security software installed**