

Profit and Loss

The Language and Behavior Center LLC

January 1-June 17, 2025

Distribution account	January 2025	February 2025	March 2025	April 2025	May 2025	Jun 1 - Jun 17 2025	Total
Income							
Sales	26,907.01	20,840.21	13,214.01	23,728.23	6,875.00	12,370.00	103,934.46
Aetna Income	6,591.53	8,997.44	16,879.24	24,931.66	24,141.38	26,266.29	107,807.54
Anthem Healthkeepers Income	18,021.03	32,586.36	12,826.80	13,450.75	9,125.66		86,010.60
BCBS Income	50,521.94	47,045.24	45,333.39	52,997.79	48,263.41	19,691.68	263,853.45
BCBSMass Income	14,433.54	11,186.59	18,699.95	26,357.27	25,438.42	11,834.28	107,950.05
Beacon PA Income	18,665.65	17,128.32	10,678.43	23,718.53	39,953.48	2,734.39	112,878.80
Cigna Income	4,726.90	9,831.48	3,489.67	4,351.81	5,953.27	2,503.20	30,856.33
Community Care - PA	13,105.68	28,986.30	34,413.96	31,605.00	40,042.80	8,875.02	157,028.76
Harvard Pilgrim UHC	14,541.86	8,293.63	10,029.92	7,254.11	19,952.24	9,223.41	69,295.17
Highmark	1,611.37	10,050.29	4,376.49	7,757.62	3,705.00	1,974.90	29,475.67
Kaiser Income	11,789.56	13,477.20	12,469.40	15,245.66	9,907.45	8,712.98	71,602.25
MassHealth	17,949.02	1,772.56	120.00	2,532.83	3,624.20		25,998.61
MD Medicaid Income	16,412.57	54,610.90	36,740.25	58,971.75	61,162.17	29,750.47	257,648.11
Optum Income	25,066.76	13,978.37	14,207.38	24,518.13	22,760.76	9,205.63	109,737.03
Speech Therapy MD Income				15.00			15.00
UPMC	3,655.70	7,336.20	10,240.40	12,858.40	8,694.00	5,725.70	48,510.40
Total for Sales	244,000.12	286,121.09	243,719.29	330,294.54	329,599.24	148,867.95	\$1,582,602.23
Total for Income	244,000.12	286,121.09	243,719.29	330,294.54	329,599.24	148,867.95	\$1,582,602.23
Cost of Goods Sold							
Gross Profit	244,000.12	286,121.09	243,719.29	330,294.54	329,599.24	148,867.95	\$1,582,602.23
Expenses							
Advertising & Marketing	1,240.86	747.80	452.46	1,128.48	473.87	666.88	4,710.35

Employer Benefit Expenses For S-Corporation Owner's Dental Insurance for Dependents	111.00	111.00	111.00	111.00	111.00	111.00	666.00
Insurance - Short Term Disability	1,568.30	1,388.58					2,956.88
Reimbursements	3,560.59	3,477.00	2,596.01	3,940.08	3,753.01	4,272.95	21,599.64
Total for Employee Benefits	21,407.83	10,553.42	17,026.50	14,398.25	15,579.11	15,302.24	\$94,267.35
Gifts	10.95						10.95
Insurance							0.00
Professional Liability Insurance Premium						6,514.00	6,514.00
Total for Insurance	0.00	0.00	0.00	0.00	0.00	6,514.00	\$6,514.00
Insurance - Workers Comp	1,126.74	2,728.92	502.33	151.23	301.47	320.36	5,131.05
Legal & Professional Services	800.00		1,000.00		7,005.00		8,805.00
Meals & Entertainment	3,538.71	692.74	652.71	442.80	702.75	275.17	6,304.88
MA- Meals and entertainment	1,300.00						1,300.00
PA-Meals and Entertainment	1,060.10						1,060.10
Total for Meals & Entertainment	5,898.81	692.74	652.71	442.80	702.75	275.17	\$8,664.98
Office Supplies & Software	8,138.55	354.77	706.85	664.55	479.54	87.08	10,431.34
AppleCare	145.99	145.99	145.99	120.00	124.00	124.00	805.97
Docusign	1,889.73						1,889.73
Domain Names				405.13	373.09		778.22

MA Domain/Website	456.58	434.13	731.64	513.32	522.47	13.68	2,671.82
PA - Domain Name/Website	129.74	141.17	126.82	160.13	133.56		691.42
VA- Domain Name/Website	9.99	223.69	9.99	125.74	113.10	9.99	492.50
Total for Domain Names	596.31	798.99	868.45	1,204.32	1,142.22	23.67	\$4,633.96
Fax Subscription	2,054.96	134.98	134.98	134.98	34.99	34.99	2,529.88
MA Fax Subscription	959.99				99.99		1,059.98
Total for Fax Subscription	3,014.95	134.98	134.98	134.98	134.98	34.99	\$3,589.86
Guideline Admin Fee				393.00	401.00	417.00	1,211.00
Gusto Admin Fee	2,155.06	2,249.00	1,774.62	3,243.50	1,689.31		11,111.49
MA-Office Supplies	9.96						9.96
Microsoft Office/McAfee	158.99						158.99
PA Devices					91.66		91.66
PA- Office Supplies and Materials	242.62		14.70		14.70	14.70	286.72
QuickBooks Subscription	158.00	158.00		173.00			489.00
Scheduling & Claims Billing Software (ReThink BH)	788.68	7,594.56	7,094.57	6,777.36	6,860.75		29,115.92
VA Office Supplies and Materials			11.06				11.06
Zoom Subscription				25.99	25.99	26.99	78.97

Total for Office Supplies & Software	17,298.84	11,436.29	10,751.22	12,736.70	10,964.15	728.43	\$63,915.63
Parking		60.00	12.00	120.00	283.00		475.00
Payroll Expenses							0.00
Taxes	-130.55		-91.50		-749.69	-133.57	-1,105.31
Total for Payroll Expenses	-130.55	0.00	-91.50	0.00	-749.69	-133.57	-\$1,105.31
QuickBooks Payments Fees	937.83	819.39	573.91	745.11	560.29	510.88	4,147.41
Rent & Lease	2,425.12		6,954.14	5,500.00	9,295.00	5,500.00	29,674.26
Salaries & Wages	3,661.54	1,811.54	5,904.54	7,069.22	9,769.06	2,200.00	30,415.90
Contractor Pay	7,357.50	10,447.75	9,245.50	8,640.00	8,049.73	9,585.26	53,325.74
Employer Taxes	12,177.00	13,039.01	13,892.27	14,009.06	13,828.99	12,707.75	79,654.08
Regular Wages	115,011.31	141,205.39	157,535.00	162,337.84	160,815.59	149,151.87	886,057.00
Sick Pay	2,539.98	4,036.80	2,271.20	2,259.60	1,544.62	4,871.54	17,523.74
Vacation Pay	14,234.35	3,632.50	2,915.03	3,490.00	6,981.85	7,035.09	38,288.82
Total for Salaries & Wages	154,981.68	174,172.99	191,763.54	197,805.72	200,989.84	185,551.51	\$1,105,265.28
Taxes & Licenses	12.63	141.28	3,177.76				3,331.67
Training	34.99	34.99	34.99				104.97
Travel	2,581.16	114.36					2,695.52
Utilities	404.00	250.00	250.00				904.00
Internet				250.00	250.00	250.00	750.00
Office Phone Lines		154.00	154.00	154.00	154.00		616.00
Water Delivery	8.72	24.95	31.13	65.90	8.72		139.42
Total for Utilities	412.72	428.95	435.13	469.90	412.72	250.00	\$2,409.42
Wix website	213.70		453.23	559.20		60.50	1,286.63
Total for Expenses	209,371.35	201,931.13	233,803.42	234,293.22	245,955.51	215,547.40	\$1,340,902.03
Net Operating Income	34,628.77	84,189.96	9,915.87	96,001.32	83,643.73	-66,679.45	\$241,700.20
Other Income							
Other Expenses							
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	34,628.77	84,189.96	9,915.87	96,001.32	83,643.73	-66,679.45	\$241,700.20