

	Oct 25	Sept 25	Aug 25	Jul 25	Jun 25	May 25	Apr 25	Mar 25	Feb 25	Jan 25
Product Income	\$59,557	\$52,003	\$60,043	\$59,238	\$61,535	\$61,971	\$64,585	\$66,511	\$63,606	\$78,788
Services Income	\$20,005	\$20,005	\$20,005	\$20,005	\$20,005	\$20,005	\$20,005	\$20,005	\$21,355	\$20,005
Other	\$2	\$14	\$14	\$14	\$11	\$11	\$6	\$6	\$9	\$6
TOT REV	\$79,564	\$72,022	\$80,062	\$79,257	\$81,551	\$81,987	\$84,596	\$86,522	\$84,970	\$98,799
IDX Warehouse	\$10,183	\$10,333	\$10,094	\$10,437	\$10,664	\$11,106	\$11,631	\$12,822	\$6,426	\$6,639
IDX Direct	\$5,542	\$5,499	\$4,939	\$5,452	\$5,099	\$3,997	\$5,855	\$5,323	\$4,097	\$6,185
Server Hosting	\$6,665	\$6,629	\$6,036	\$6,633	\$7,257	\$6,208	\$6,418	\$5,761	\$5,863	\$6,744
Support Tools	\$1,282	\$428	\$805	\$245	\$25	\$153	\$155	\$77	\$11	\$36
Development Tools	\$1,139	\$25	\$259	\$25	\$267	\$258	\$761	\$36	\$336	\$738
TOT COGS	\$24,811	\$22,914	\$22,133	\$22,792	\$23,312	\$21,722	\$24,820	\$24,019	\$16,733	\$20,342
Employee Payroll	\$22,376	\$18,055	\$14,880	\$16,882	\$13,984	\$17,041	\$20,085	\$24,339	\$23,769	\$29,970
Employer Payroll Tax	\$1,810	\$1,620	\$1,240	\$1,152	\$1,294	\$1,323	\$1,851	\$1,888	\$2,260	\$2,569
Benefits (mostly 401k no match)	\$1,550	\$1,400	\$1,418	\$2,274	\$1,366	\$3,245	\$1,906	\$2,033	\$2,025	\$1,869
IC Pay	\$9,068	\$9,550	\$11,043	\$10,331	\$10,633	\$14,306	\$18,851	\$18,098	\$8,218	\$6,914
Partner	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,500	\$11,841	\$0
Health care reimburse	\$1,410	\$1,450	\$750	\$775	\$1,214	\$1,137	\$750	\$1,400	\$2,025	\$1,224
CRM	\$1,540	\$1,398	\$1,405	\$1,434	\$1,566	\$1,564	\$1,571	\$1,854	\$1,489	\$3,509
Marketing	\$4,755	\$3,602	\$3,889	\$3,705	\$4,112	\$4,668	\$6,879	\$5,412	\$6,390	\$6,558
Paid Advertising	\$1,202	\$5,234	\$4,818	\$7,033	\$5,131	\$2,502	\$1,940	\$7,761	\$3,526	\$4,300
Office expense	\$461	\$645	\$422	\$414	\$252	\$164	\$264	\$235	\$290	\$262
Owners	\$116	\$116	\$116	\$116	\$226	\$116	\$220	\$220	\$220	\$300
Rent	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
T&E	\$0	\$0	\$0	\$0	\$0	\$0	\$41	\$0	\$0	\$24
Utilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
One-time non-recurring	\$0	\$414	\$128	\$203	\$974	\$24,132	\$152	\$50	\$12	\$980
Tax & Insurance & acctg	\$1,670	\$0	\$6,369	\$0	\$0	\$0	\$0	\$1,660	\$0	\$0
Other	\$174	\$0	\$128	\$131	\$130	\$0	\$0	\$0	\$54	\$172
TOT EXPENSE	\$45,958	\$43,658	\$46,478	\$44,447	\$40,883	\$70,328	\$54,510	\$73,450	\$62,119	\$58,651
TOT PROFIT / (LOSS)	\$8,795	\$5,450	\$11,452	\$12,018	\$17,356	-\$10,063	\$5,266	-\$10,947	\$6,118	\$19,806

LESS SELLERS EXPENSE

Rent	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Partners Salary	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500	\$6,000	\$21,500	\$25,507	\$13,666

Payroll tax	\$150	\$150	\$150	\$150	\$150	\$150	\$200	\$350	\$350	\$350
Owners	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
Office expense	\$116	\$116	\$116	\$116	\$226	\$116	\$250	\$290	\$290	\$262
Benefits	1550	1450	\$1,418	\$2,274	\$1,366	\$3,245	\$1,906	2023	2025	1869
Utilities	0	0	0	0	0	0	0	0	0	0
T&E	0	0	0	0	0	0	0	0	0	24
Health care reimburse	\$1,410	\$1,400	\$750	\$775	\$1,214	\$1,137	\$750	\$1,400	\$2,025	\$1,224
QTRLY employee incentive	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Tax & Insurance & acctg	\$1,670	\$0	\$0	\$0	\$0	\$0	\$0	\$1,660	\$0	\$0
One-time non-recurring	\$0	\$414	\$128	\$203	\$375	\$24,132	\$0	\$50	\$0	\$0
Special Dev project	0	0	0	0	0	2500	7274	7039	0	0
TOT SELLERS EXPENSE	\$9,696	\$8,330	\$7,362	\$8,318	\$8,131	\$33,580	\$9,406	\$27,573	\$30,497	\$17,695
TOT ADJUST P&L ADDED BACK	\$18,491	\$13,780	\$18,814	\$20,336	\$25,487	\$23,517	\$14,672	\$16,626	\$36,615	\$37,501